WHAT ARE WE BUILDING?

The Panel

Bill May, *Miller & Smith*

Fred Rothmeijer, *MRP Realty*

Bob Elliott, *Washington Real Estate Investment Trust*

Rick Hausler, *Insight Property Group*

Donna Shafer, *Cityline Partners*

*Moderator* – Chuck Claar, *Hubert Construction*

Presentation 5:30 to 7:00 p.m.

Reception 7:00 to 8:00 p.m.

February 27, 2013
WBC REGIONAL DEVELOPERS PANEL

PROGRAM SPONSORS

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CONSTRUCTION COMPANY

GRUNLEY
Building on Tradition

Foulger-Pratt

The JBG Companies®
MRP REALTY

PROJECTS
- Under Construction
- In Financing
- Future Pipeline
- Pursuit
MRP REALTY

- Founded 2005
- DC Metro Area Focus
- Operating Partner for Institutional Capital
- Acquisition & Development of Multi-Family, Office, Hotel, and Mixed-Use
- Property Management Office
Since ‘05 Entitled > 7.5 MSF Complex Multiphase Mixed-Use Projects

Developed > 2.0 MSF

Acquired $1 B in Real Estate

Property Management 5 MSF
PROJECTS – Currently 2.6 msf

- Under Construction – 1.9 msf
  - Washington Gateway – 0.4 msf
  - 900 G Street – 0.11 msf
  - 7940 JBD Tysons – 0.32 msf
  - Potomac Yard Buildings C/F – 0.35 msf
  - Bethesda Air Rights Center – 0.7 msf

- In Financing – 0.7 msf
  - Huntington Phase I – 0.38 msf
  - Riverfront (Florida Rock SE) Phase I – 0.3 msf
PROJECTS – Pipeline

- Future Pipeline – 3.8 msf
  - Washington Gateway Office – 0.6 msf
  - Tysons 7938 JBD Hotel – 300 keys
  - Potomac Yard Landbay G – 1.5 msf
  - Potomac Yard Landbay H – 0.8 msf
  - Riverfront SE Florida Rock – 0.7 msf

- Pursuit
Washington Gateway Phase I
900 G Street NW
7940 JBD - Tysons
Potomac Yard Town Center – C/F
Bethesda Air Rights Center
Riverfront Phase I – SE
Washington Gateway Office
Tysons Hotel
Potomac Yard Town Center
Potomac Yard Landbay H/l
Riverfront on Anacostia
The Washington Building Congress is a professional trade association made up of over 1,000 companies and individuals from a variety of disciplines, all with an active interest or involvement in the Washington metropolitan area real estate, design and construction community.

The WBC was established in 1937 as an “umbrella organization” to represent the collective interests of the industry, provide education and networking opportunities, and promote the professional advancement of our members.