



Washington Building Congress

Federal Market Insights

April 27, 2016

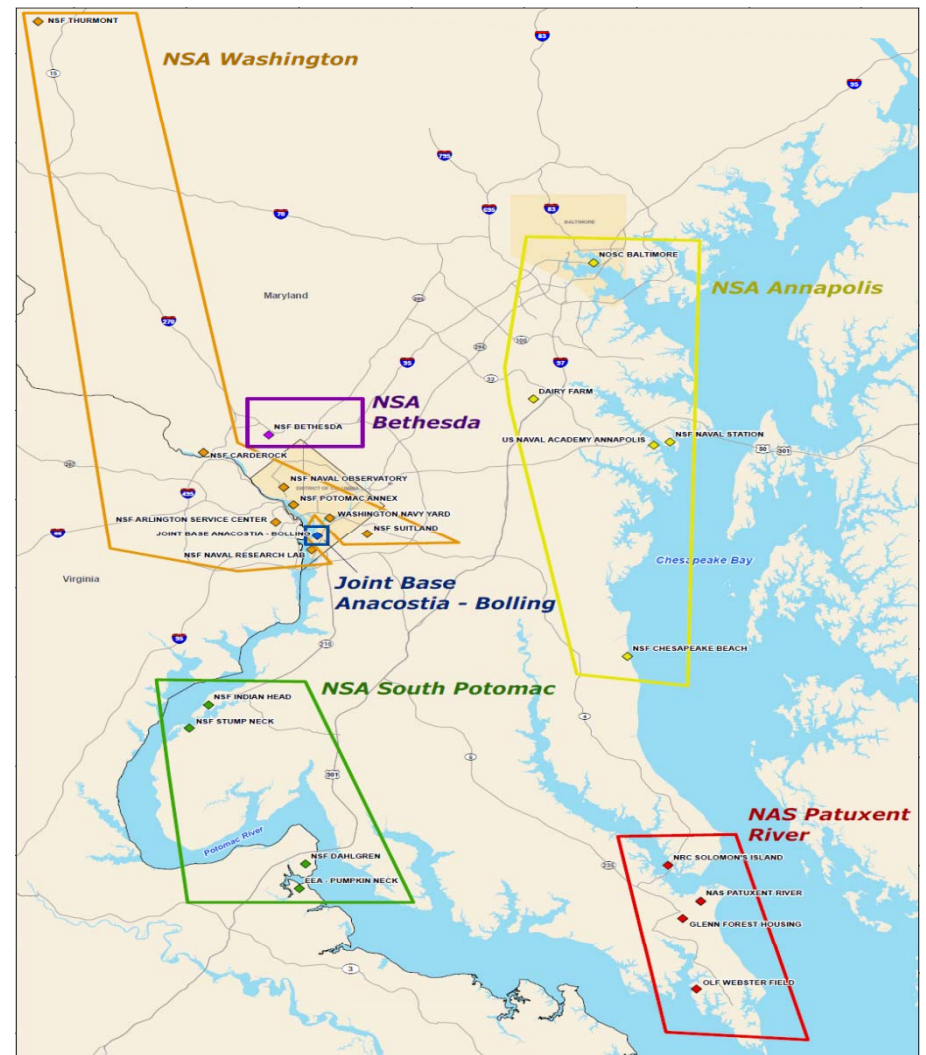
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Federal Market Insights – NAVFAC Wash



NAVFAC Wash Area of Responsibility

- PWD Washington
- PWD Annapolis (USNA)
- PWD Patuxent River
- PWD South Potomac (Indian Head and Dahlgren)
- PWD Joint Base Anacostia Bolling (JBAB)
- PWD Bethesda
- ROICC Andrews (Joint Base Andrews)
- FEAD Quantico (Marine Corps Base Quantico)



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- **Notable Projects: Current**

- P8000/8001- Ambulatory Care/Dental Clinic- ROICC Andrews: \$223.9M
- P131- Electrical Capacity and Cooling Tower- PWD Bethesda: \$27M
- P130- Mechanical and Electrical Improvements- PWD Bethesda:\$38M
- P222- Steam Decentralization- PWD SP (IH): \$66M
- P565/548 Student QTR and Student Dining Fac- PWD Quantico: \$44M
- DODEA Consolidated Elementary School- PWD Quantico: \$43M
- P566/567TBS phases 5/6/7- PWD Quantico: \$88M
- P621 Embassy Security Facility- PWD Quantico: \$25M
- P1505 Health Clinic Replacement- PWD Annapolis: \$42M
- P677 TECOM Schools-PWD Quantico:\$24.38M
- P621 Cyber Security Studies Bldg- PWD Annapolis:\$106.5M

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- **What's Ahead - @ \$700M**

FY	P	Installation	Description
2013	125	NAVSUPPACT BETHESDA MD	TEMPORARY MEDICAL FACILITIES
2014	021	QUANTICO VA MCCOMBDEV CMD	REPLACE QUANTICO MIDDLE/HIGH SCHOOL
2015	275	NSA WASHINGTON DC	ELECTRONICS SCIENCE AND TECHNOLOGY LABORATORY (NRL)
2016	975	NAS PATUXENT RIVER	UNACCOMPANIED HOUSING
2016	707	QUANTICO VA MCCOMBDEV CMD	EMBASSY SECURITY GUARD BEQ & OPS FACILITY
2017	114	NAVSUPPACT BETHESDA MD	Medical Center Addition/Alteration
2017	265	NAVAL AIR STATION PAX RIVER	UCLASS RDT&E Hangar

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- **Work in Place Projections**

FY	15	16	17
Projected WIP (\$M)	582.50	488.00	547.00

- **Design in Place Projections**

FY	15	16	17
Projected DIP (\$M)	503.92	720.31	712.5

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Process: What to Watch For:



Contract Vehicles:

- SBMACC
- Roofing MACC
- Industrial AE IDIQ
- Paving IDIQ
- AE SB IDIQ
- Secure JOC/Multi-Trade
- 8a MACC

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Process: What to Watch For:

Pre-Award:

- **Pay Attention to Detail; a Chance to Make Revisions May Not Be Available.**
- **Fully Understand the Evaluation Criteria AND its Importance to Each Other, i.e. Price and Non-Price Factors**
- **Address Team Collaboration Matrix and Focus Relevant Projects**
- **Be Patient as We Get to an Award.**
 - There are numerous levels of review and approval
 - We may have challenges getting all the funds
- **While we ask for your patience . . .**
 - We have none!
 - Hit the ground running



Process: What to Watch For:

Post-Award:

- **More Reliance on Contractor to Complete Contract Requirements**
- **Schedule – Key Element and a Primary Metric**
 - Develop, submit, update on timely & continual basis.



- **Points-of-Contact**

- **Acquisitions**

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- **Capital Improvements**

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