

IN THIS ISSUE: Members Giving Back page 14

Bulletin

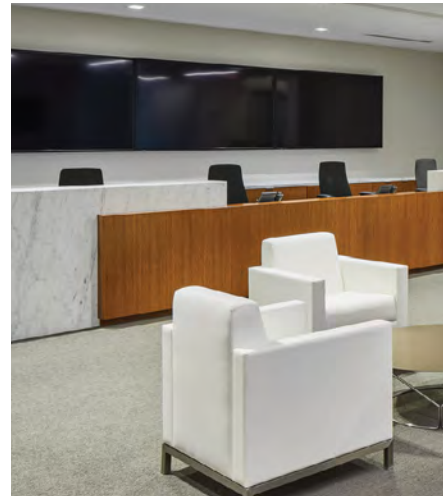
THE OFFICIAL PUBLICATION OF THE WASHINGTON BUILDING CONGRESS

Members Giving Back



- 5 Industry Report
- 12 WBC Holiday Party
- 14 Members Giving Back
- 29 New Members
- 31 Calendar of Events

A TESTIMONIAL
TO EXCELLENCE



CAPITOL
WOODWORK

Premium Grade Architectural Woodwork and Casework
Acoustical Wall and Ceiling Treatments
Hospital and Laboratory Casework and Lockers
Architectural Metal, Stone and Solid Surfacing

C

hairman's letter

WBC Corporate Sponsor



CHAIRMAN OF THE BOARD
Brett Snyder, *GreenBench Companies*

CHAIRMAN-ELECT
W. Emerson Teer, *DPR Construction*

1ST VICE CHAIRMAN
Chuck Claar, *R.W. Murray Company*

2ND VICE CHAIRMAN
Bob Freas, *Exponent*

3RD VICE CHAIRMAN
Greg Koger, *Holland & Knight*

TREASURER
Mike Holland, *Boston Properties*

SECRETARY
Christine Heffernan, *HESS Construction*

IMMEDIATE PAST CHAIRMAN
Mike Baruccheri, *AECOM Tishman*

DIRECTORS
Karen Cotton, *HITT Contracting*
Ken Ellis, *RK&K*
Sean Frazier, *Datum Contracting East*
Greg LaRosa, *Dynalectric Company*
Tara McCarthy, *Gael Force Consulting*
Kelly McGuire, *Ruppert Landscape*
Melissa Nelson, *Bureau Veritas*
Dave Singleton, *Singleton Electric Company*
Rob Wenger, *WCS Construction*

PRESIDENT & CEO
Steven J. Kenton

ASSOCIATE DIRECTOR
Rita F. Reis

Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call (202) 293-5922 or visit us on the web at www.wbcnet.org.

Bulletin is published 6 times a year by Washington Building Congress, Inc. The articles in this publication are the opinions of the authors and do not necessarily represent or reflect the policies or opinions of Washington Building Congress. Copyright 2020. All rights reserved.

Cover photo: Tara, Tim, Claire and Kara of Forrester Construction volunteering for Interfaith Works.



1100 Vermont Avenue, NW, Suite 700, Washington, DC 20005
T: (202) 293-5922 • F: (202) 429-1922 • www.wbcnet.org



I would like to thank the 2020 board of directors, committee members, chairs, vice-chairs, and board liaisons for their unwavering support. Special recognition goes to the Membership Services Committee, Melissa Farrar (Washington Gas), Vice-Chair Jared Oldroyd (Clark Construction) and Board Liaison Kelly McGuire (Ruppert Landscape) for their great work on retention and recruitment. The first 2020 new member orientation is scheduled for April 3 and invitations will be sent to all new members joining over the past year. You are encouraged to join us for this informative session held at the WBC office if you have not previously attended.

Thank you also to the Community Services Committee and all of the WBC member firms who participated in this annual "Members Giving Back" edition of the *Bulletin*. The committee's next major initiative will be the April 25 Rebuilding Together Workday. This year's team will be approaching member firms seeking necessary donations of labor and materials starting in March. Thanks again to the Community Services Committee, Co-Chairs Edward Dudlik (Oppenheimer) and Gael Perichon (LSM), Vice-Chair Andrew Tomlinson (G&M Services), and Board Liaison Rob Wenger (WCS Construction) for their notable efforts on behalf of the association.

The Hammerheads Committee has been busy planning events for members under 40 years old and focusing on outreach to high school students considering trade careers. The group's annual Potomac River Cruise is planned for Friday, May 8. This event is limited to 70 people and has been a sellout the past 7 years. Special recognition goes to the Hammerheads Committee, Chair Chris Smith (Siemens Industry) and Vice-Chair David Osei (DAVIS Construction) for keeping the committee energized this year.

The 64th annual WBC Craftsmanship Awards program received 259 excellent entries this year. Congratulations to the 85 winning craftsman teams and the 8 Star Awards nominees. I would like to extend special thanks to the 195 industry professionals who volunteered a full day of their time as judges on January 9. Following the day of judging, the Membership Services Committee hosted the Winter Networking event at Maggiano's with over 200 in attendance. We are expecting 1,200 people to join us for the evening of celebration during the Craftsmanship Awards banquet on Friday, March 13. Please take a moment to review the many sponsorship opportunities available for this year's program and be sure to save the banquet date. Thank you to the Craftsmanship Awards Committee, Chair & Board Liaison Greg LaRosa (Dynalectric Company) and Vice-Chair Joe Dabbs (IBEW Local # 26).

Thank you to all of our renewing WBC members and welcome to all new members. I look forward to seeing you at an upcoming WBC program or event.

Best regards,

Brett Snyder

WBC Chairman of the Board



↓
ABC 2018, 2017, 2016,
& 2014
Masonry Subcontractor
of the Year

↓
ABC 2018, 2017, 2016,
2015, & 2014
Safety Training &
Evaluation Process Award,
Gold Level

↓
WBC 2019, 2017, & 2014
Craftsmanship
Award Winner

↓
ASA 2014
Carson V. Carlisle Jr.
Safety Award

↓
ABC National 2018 & 2017
Excellence In Construction
Eagle Award Winner

↓
WBC 2019
Star Award

HARBOR EAST

Architect:
Hickok Cole Architects

General Contractor:
Bozzuto Construction Company

Telligent

Masonry Construction



T e l l i g e n t M a s o n r y . c o m

2273 Research Boulevard | Suite 550 | Rockville, Maryland 20850 | (301) 926-9600



Industry Report

Cozen O'Connor Expands Construction Law Practice in Washington, DC

Stephen Seeger, Jesse Keene, Christopher Sweeney and **Alexandra Busch** recently joined Cozen O'Connor's construction law practice. All four attorneys joined Cozen O'Connor from Peckar & Abramson P.C. Seeger and Keene have had leading roles in developing some of the largest building projects in Washington, DC, while Sweeney and Busch bring substantial industry experience and contacts throughout the Mid-Atlantic region.



Stephen Seeger

Seeger joins Cozen O'Connor as a member. In 2019 he was named one of the Top 100 Lawyers in DC, and ranked in Band 1 for Construction by Chambers USA. Seeger has

successfully tried dozens of complex construction industry and government contracts cases in the state and federal courts, boards of contract appeals, and before U.S. and international arbitral panels. With that perspective, he counsels clients on litigation avoidance and alternate dispute resolution. After 30 years in the industry, Seeger understands commercial construction contracts and the government mandatory terms and conditions and recognizes the risks often found at the intersection of those documents and construction plans, specifications and jobsite realities.



Jesse Keene

Keene joins as a member and brings substantial experience as a litigator, focused on construction and government contracts. His practice involves

assisting clients in contract negotiations, requests for equitable adjustment, delay, inefficiency, and differing

Cozen O'Connor Construction Law Solid Results in an Uncertain Industry

Project Development | Project Counseling | Government Contracts
Contract Preparation | Claim Negotiation | Litigation | Arbitration | Mediation

Stephen M. Seeger
Washington D.C. Construction Practice Leader
(202) 747-0793 | sseeger@cozen.com
750 attorneys | 30 offices | cozen.com



© 2019 Cozen O'Connor



Our projects are your visions

King of Prussia Town Center



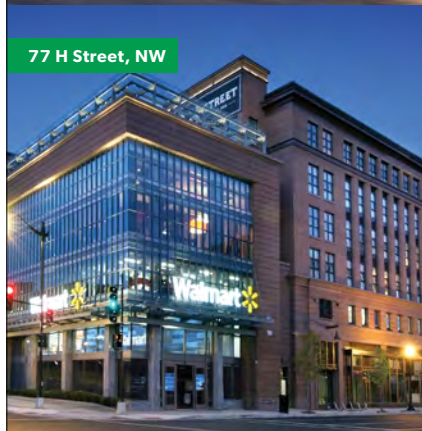
PLANNING

DEVELOPMENT

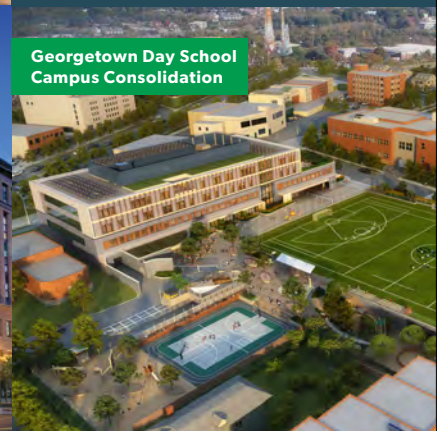
CONSTRUCTION

PORTFOLIO MANAGEMENT

77 H Street, NW



Georgetown Day School Campus Consolidation



www.greenbenchcos.com

Industry Report

site conditions claims, bid protests, mechanics liens, payment and performance bond claims, and other commercial disputes ranging in size up to nearly \$1 billion before state and federal courts and international arbitral panels. Although Keene is primarily a litigator, he also helps clients avoid litigation by identifying and resolving potential legal issues throughout project performance.



Christopher Sweeney

Sweeney joins as a member. He represents clients in litigation and alternative dispute resolution proceedings related to projects ranging from home renovation

and repair to the design and construction of multibillion-dollar structures and facilities. His clients include major pipe and structural steel fabrication companies; EPC contractors; an owner and developer of a combined-cycle liquefied natural gas power plant; structural concrete and heavy civil contractors; and electrical and mechanical commercial subcontractors. In addition to representing clients in dispute resolution proceedings, Sweeney has served as project counsel, providing clients with advice on a day-to-day, issue-to-issue basis through the project's life, including serving as project counsel to an EPC contractor responsible for the design, procurement and construction of multiple nuclear power plant units in the U.S. and in China.



Alexandra Busch

Busch represents key industry players on a range of projects, including power plants, commercial buildings and luxury multifamily properties. She gives her clients practical

advice and guides them during all phases of a project. When appropriate, she analyzes potential claims and defenses to equip her clients to make smart business decisions and generate

Building What Matters



2112 Pennsylvania Avenue, NW



Lafayette Elementary School



D.C. Water Administrative Headquarters

SKANSKA

usa.skanska.com

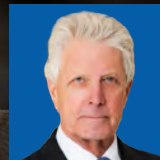
CARLTON FIELDS

We've built a powerful, full-service, nationally ranked construction practice

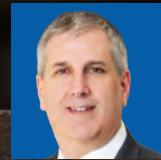
Building on a foundation of strength, Carlton Fields' construction law practice deepens its bench with the arrival of preeminent construction and government contract lawyers **Joseph McManus, Daniel Felsen, James Carney, David Butzer, and Dale Ellickson.**

With seven lawyers and alumni who are American College of Construction Lawyers Fellows, Carlton Fields is among the elite firms serving the construction industry.

From project inception to closeout, our construction lawyers are uniquely positioned to guide clients in all aspects of construction and government contracting.



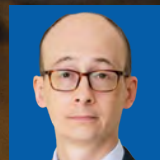
Joseph McManus



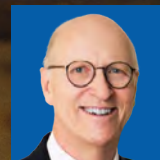
Daniel Felsen



James Carney



David Butzer



Dale Ellickson

Atlanta • Hartford • Los Angeles • Miami
New Jersey • New York • Orlando • Tallahassee • Tampa
Washington, D.C. • West Palm Beach

www.carltonfields.com

creative solutions. When issues cannot be resolved short of formal proceedings, Busch represents her clients at all stages of state and federal litigation and domestic and international arbitrations – including appeals.

Delta Welcomes New Employees

Delta Consulting Group, Inc. announces the appointment of new employees to its Washington, DC office.



Karim Nagui

Karim Nagui, MBA, Associate Director, has more than 12 years of experience in the construction industry, where he worked at project sites, head office and executive office, and

project types included: large industrial, commercial, and infrastructure. His areas of expertise include project controls, estimation, scheduling and change orders, contracts and claims management. Nagui holds an MBA, has a BS in Mechanical Engineering and is fluent in Arabic.



Hatem Ibrahim

Hatem Ibrahim, PhD, PE, Associate Director, has over 10 years of experience in the construction and consulting industry. He has a PhD in Civil Engineering,

Construction Management, a MSc in Civil Engineering, Construction Management, and a BSc in Civil Engineering. **Ibrahim** is also a Certified Scrum Master (CSM), a Professional Engineer (PE) and is fluent in Arabic.



Christian Karwoth

Christian Karwoth, Associate Director, has more than 10 years of experience in the civil engineering and heavy construction industry. He has

Full Service Electrical Contractor Specializing in the Following Services:

- 24-hour Emergency Service
- Preventive Maintenance Services
- Infrared Thermography Scan
- Lighting Retrofits
- Estimating/Budget Services
- Mission Critical Facility Maintenance
- Service Contracts
- Generator/UPS Installations
- Design-Build/Assist Capabilities
- 3D Modeling
- Fire Alarm Tenant Fit-out
- Fire Alarm Retrofits of Existing Systems
- Fire Alarm/Sprinkler Testing & Service

Celebrating 50+ Years of Gold Standard Service!

22930 Shaw Road, Suite 100, Dulles, VA 20166
 Call: 703-724-3500
 Visit: www.dynalectric-dc.com

Industry Report

spent the majority of his career working on large industrial and infrastructure projects throughout Latin America. Karwoth has a Graduate Degree in Civil Engineering and an Erasmus Semester of Civil Engineering. He is fluent in German and Spanish.



Ahmad Sediqzada

Ahmad Sediqzada, Senior Consultant, has over 10 years of experience in the construction industry. He has worked as a project manager and project scheduler for

corporations and government agencies developing schedules, estimating and preparing reports such as metrics, dashboards and project life cycle milestones charts. Sediqzada has a BS in Architecture and is fluent in Persian, Hindi and Urdu.

A TRADITION OF EXCELLENCE SINCE 1960

MGM Casino National Harbor

BOATMAN AND MAGNANI, INC.
TERRAZZO ■ MARBLE ■ TILE ■ MOSAICS ■ STONE ■ GRANITE ■ SLATE
600 Ritchie Road, Capitol Heights, MD 20743 P: 301.336.7700

HITT
#EVERYLITLEDDETAIL

From healthcare and mission critical to corporate office fit-outs, learn why we never take a general approach to construction.

PA

2055 L STREET, N.W.
WASHINGTON, D.C. 20036
+1 202 293 8815

Peckar & Abramson, P.C.

COUNSEL TO THE CONSTRUCTION INDUSTRY
NEW YORK, NY • RIVER EDGE, NJ • MIAMI, FL • WASHINGTON, D.C. • LOS ANGELES, CA
OAKLAND, CA • CHICAGO, IL • AUSTIN, TX • DALLAS, TX • HOUSTON, TX

WWW.PECKLAW.COM

DPR CONSTRUCTION

WE EXIST TO BUILD GREAT THINGS

www.dpr.com

Cozen O'Connor proudly supports the Washington Building Congress and is pleased to announce the expansion of our Construction Law Practice in Washington, D.C.



Stephen M. Seeger



Jesse S. Keene



Christopher M. Sweeney



Alexandra E. Busch

**Project Development | Project Counseling
Government Contracts | Contract Preparation
Claim Negotiation | Litigation | Arbitration | Mediation**

**Our 40 construction lawyers in offices across the United States have an unparalleled record of success helping clients navigate complex projects and claims.
Cozen O'Connor—Solid results in an uncertain industry.**

Bruce W. Ficken, Chair, Construction Practice Group
(215) 665-6948 | bficken@cozen.com

Raymond L. DeLuca, Vice Chair, Construction Practice Group
(215) 665-6945 | rdeluca@cozen.com

Stephen M. Seeger, Washington D.C. Construction Practice Group
(202) 747-0793 | sseeger@cozen.com

750 attorneys | 29 offices | cozen.com



Industry Report

Ruppert Hires Rachel Kelly as Director of Quality and Efficiency, Southern Region



Rachel Kelly

Ruppert Landscape has recently appointed **Rachel Kelly** to the position of Director of Quality and Efficiency for the southern region in the company's landscape management division.

Kelly has over twenty years of experience in the landscape industry. A graduate of Johns Hopkins University's Carey Business School, she served on the National Association of Landscape Professionals (NALP) board of directors.

"Rachel has committed herself to continual learning, specifically in the area of lean management, and we are excited to have her on the Ruppert team applying that knowledge to our teams and processes," said Region Vice President, Fred Key. [F](#)



Landscape Construction Services:

- Pre-Construction Services & Budgeting
- Green Roof Installation
- Hardscape & Irrigation Installation
- Water Feature Construction
- Project & Sub-Contract Management
- Tree Growing, Moving & Installation

(301) 482-0300 ■ www.ruppertlandscape.com

THE PRACTICE OF SOLUTIONS

Construction | Government Contracts
Real Estate Transactions

Ranked by **Chambers USA** as one of the leading Construction law firms in Washington, DC

ASMAR | SCHOR
MCKENNA

5335 Wisconsin Avenue, NW Suite 400
Washington, DC 20015
202-244-4264 ♦ www.asm-law.com

- est. 1992 -

202-882-2600
Info@GoldinandStafford.com

WWW.GOLDINANDSTAFFORD.COM

EXCAVATION SITE PREPARATION DEMOLITION



SIEMENS
Ingenuity for life

Ingenuity for life creates perfect places.

We spend around 90 percent of our lives indoors. So buildings are far more than just four walls. At Siemens, we make those experiences better by making those places more comfortable, safe, secure and sustainable. It takes Ingenuity for life to create these perfect places – to give people a place to achieve their most ambitious goals, to give them a place where they can be successful and live the life they want.

#CreatingPerfectPlaces

usa.siemens.com/perfect-places

2019

Holiday PARTY



This year, a total of 556 books were donated to Turning the Page's holiday book drive with the WBC. Thanks to everyone for their participation and assistance in our community engagement efforts for the coming year.



Thank You WBC Holiday Party Sponsors

Steve Spencer, Member Host
Brett Snyder, WBC Chairman

Corporate Sponsor

Fox Rothschild LLP

Steel Sponsors

Carlton Fields

GreenBench Companies

Hensel Phelps

IBEW Local 26

Siemens Industry

Telligent Masonry, LLC

WCS Construction, LLC

The Whiting-Turner Contracting Co.

Aluminum Sponsors

Dynaletric Company

Goldin and Stafford

Concrete Sponsors

Asmar, Schor & McKenna, PLLC

Clark Construction Group, LLC

Cohen Seglias Pallas Greenhall & Furman PC

Cozen O'Connor

DPR Construction

HITT Contracting

Peckar & Abramson, P.C.

Skanska USA Building

Watt, Tieder, Hoffar & Fitzgerald, LLP

Aggregate Sponsors

Varela, Lee, Metz & Guarino, LLP

Washington Gas

Party Sponsor

Clune Construction

Hensel Phelps

JB Kline Landscaping

Kelly Generator & Equipment

Skanska USA Building

Kilpatrick Townsend & Stockton LLP

Wohlsen Construction

Food & Beverage Sponsors

HKA Global

Insurance Associates/MMA

Kirlin Design Group, LLC

Power Design, Inc.

VERTIV

WSP

Valet Parking Sponsors

General Woodworking Corp.

Stromberg Metal Works, Inc.



Hensel Phelps employees volunteering at So Others Might Eat.

M embers Giving Back

The Washington Building Congress is honored to present the many charitable works of our member firms and their employees during the past year. Our industry's contributions to the community have provided needed funds and countless hours of service deserving of recognition. Thank you to everyone who contributed to this Members Giving Back edition of the *Bulletin* and please keep in mind that we would like to feature your company's news and activities over the coming year on the WBC website, social media and in the newsletter.

WBC offers several outstanding opportunities throughout the year to give back and support our community. The next major charitable activity will be the annual Rebuilding Together workday project on Saturday, April 25, 2020. WBC will once again adopt a house for a deserving family—making a positive impact on their quality of life. Please watch for further details regarding the 2020 Rebuilding Together initiative. Please contact Steve Kenton at the WBC if you would like to volunteer, donate materials or make a monetary contribution.

Thank you for supporting our community, our association and our industry!

WBC Community Services Committee

Edward Dudlik, *Co-Chair*

Gael Perichon, *Co-Chair*

Andrew Tomlinson, *Vice-Chair*

Rob Wenger, *Board Liaison*

Anchor Construction Corporation

Anchor Construction Corporation employees Jill West, Elsy Cruz and Kathi Hamilton participated in SheBuilds working at the home of an elderly lady who was considered to be a hoarder and had mobility issues. Teams of women, from all different backgrounds, went in and moved things out to clear walkways and do “heavy cleaning,” and contributed money to fix plumbing, heating, painting and provide some new appliances. The ladies from Anchor Construction Corporation worked in subzero temperatures in a house with no heat to make this home a safe and clean environment for a local resident of Maryland.

Since 1985, Anchor Construction has been a trusted general contractor in utilities and infrastructure construction to federal, state and local government agencies, private organizations and commercial institutions throughout the Washington, D.C. and Baltimore metropolitan regions.

When Anchor Construction first opened its doors 35 years ago, the company specialized in surface restoration projects. Today, surface restoration is just a small part of the comprehensive suite of full-scale utilities and infrastructure services offered by Anchor Construction.

Cozen O'Connor

For the 7th year in a row, the Washington, DC office of Cozen O'Connor participated in the Salvation Army Angel Tree Program, a holiday gift giving charity that provides Christmas presents to needy children (Angels) in the Washington metropolitan area. Sponsors buy new clothing and toys for their adopted angel from the angel's wish list. Cozen O'Connor adopted 54 children, who all experienced the joy of receiving and opening gifts during this holiday season. For many of these children, the gifts they receive through the Angel Tree Program will be the only ones they open on Christmas morning.

James G. Davis Construction (DAVIS)

Serving our community is a crucial part of DAVIS' values and will always be essential to our culture. We've worked with and supported organizations and non-profits throughout the Washington metropolitan area for more than 50 years because the heart of our mission is to build success for all. This year we con-

Anchor Construction



Cozen O'Connor



M

embers Giving Back

tinued to provide outreach with our partners, and we worked to further relationships with organizations like the **American Heart Association**.

We're proud to have a continued impact throughout the Washington metropolitan area with our active involvement and support of the following charities, nonprofits, and fundraising events. In addition to financial contributions and extensive in-kind donations, our employees and interns volunteered their time to over 75 organizations and philanthropic initiatives in 2019.

American Heart Association

DAVIS has been a proud partner of American Heart Association for nine years, and we took that partnership a step further this year with our participation in the **AHA Greater Washington** Heart Walk fundraising event in support of the fight against heart disease and stroke. The DAVIS team received 134 donations throughout the day and raised nearly \$30,000, in addition to the \$32,500 raised at the annual Charity Golf Tournament. DAVIS' **Mike Pittsman** joined the Executive Leadership Team for this year's Heart Walk.

Calvary Women's Services

DAVIS continues to support **Calvary Women's Services** through financial, pro bono, in-kind and volunteer services with DAVIS' Kate Attilio serving on the Board of Directors. This local organization empowers homeless women in DC to transform their lives through housing, health, education, and employment programs. DAVIS volunteers helped prepare a new Calvary housing facility for move-in by painting, washing windows, changing out hardware and performing other cleanup tasks.

DCBIA Community Improvement

Each year, hundreds of industry employees come together with the **DC Building Industry Association** to revive a public gathering place for an underserved neighborhood. In September, a team of DAVIS volunteers participated in DCBIA's annual **Community Improvement Day** (CID) at Oxon Run Park in Congress Heights. DAVIS volunteers came together with industry peers to help repair the park, a major community asset, by installing new gathering areas, landscaping, and adding art touches. DAVIS' **Steve Hawryluk** served as

President of DCBIA Community Services Corporation for the second consecutive year.

DAVIS Annual Charity Golf Tournament



DAVIS' Fifth Annual **Charity Golf Tournament** took place in September with 136 participants representing over 36 long-time partners and subcontractors. With the help of generous sponsors, we raised over \$65K this year. The proceeds were donated to longstanding partners Calvary Women's Services and the American Heart Association. Kris Thompson, CEO of Calvary Women's Services, said "We're so grateful to DAVIS for their support in ensuring that women have the resources they need to achieve their goals."

Jubilee Housing

We were proud to work with our long-time friends at **Jubilee Housing** again this year. We provided holiday gifts for 26 people from six different families through the Jubilee Housing Wish List initiative and volunteered for the Elf Store, providing children of Jubilee Housing the opportunity to buy gifts for their family at a significantly reduced cost. DAVIS employees volunteered their time, and as an organization we donated gifts to the store.

Nourish Now

For the second consecutive year, DAVIS has partnered with local Montgomery County nonprofit **Nourish Now**. Along with company-wide food collection and donation, 28 volunteers spent the day packaging holiday meals with Nourish Now team members in November. Leading up to the holidays, DAVIS donated turkeys to families in need. The organization's mission is to alleviate hunger in Montgomery County by collecting unused fresh



Forrester Construction

food and redistributing to dedicated food donors throughout the area. Through their work, they are able to feed thousands of residents each year.

Samaritan Inns Fundraising Breakfast



For the sixth consecutive year, President and CEO **Jim Davis** teamed up with Mike Alto, Senior Vice President of Clark Construction Group, to co-host

the **Samaritan Inns** fundraising breakfast on December 6, 2019, held in Arlington, VA. In partnership with Clark Construction Group, DAVIS raised over \$45,000 so far in 2019, and donations are expected to continue to come in through the New Year. Samaritan Inns provides services, rehabilitation programs, and shelter for people and their families recovering from addiction and homelessness.

About DAVIS Construction

Founded in 1966, DAVIS Construction is the largest general contractor that solely serves the Washington region, building nearly one billion worth of construction a year; including some of the region's most complex and notable projects, across 10 diverse market

sectors. Consistently ranked as an industry leader both nationally and locally, DAVIS has been recognized for thirteen consecutive years as one of the area's Best Places to Work by the *Washington Business Journal*.

Forrester Construction

Forrester celebrated its 30th Anniversary by donating to nonprofits to say thank you to the region that has enabled our success. This initiative, which spanned parts of 2018 and 2019, has allowed us to donate to organizations that individual team members and business partners have nominated, including:

- **The Homeless Children's Playtime Project**
- **21st Century Schools**
- **Count Me In**
- **Hero Dogs**
- **The Lourie Center**
- **The Children's Inn at NIH**
- **The Bishop T. Walker School for Boys**

Thank You for 30 helped us raise awareness about these organizations and their impact on the community and allowed us to find creative ways to continue supporting their missions after the donations. Our website features the complete list of our partners –

M embers Giving Back

our hope is that others will be inspired to support their work, too.

Beyond this campaign, we continued our tradition of impacting the community in 2019 by providing support for our nonprofit partners in a range of ways.

Here are some highlights:

New Futures

As part of our ongoing support for New Futures and their efforts to help young people rise from poverty, Forrester sponsored Construction Day for Scholars considering careers in our industry. The event included learning sessions, panel discussions and site tours. Our team members also volunteered their time hosting students on job shadow days and assisting with resume writing, mock interviews, and networking.

Fisher House Foundation

As part of Forrester's Community Involvement Day and Company Picnic, our team members and their families freshened up the Fisher House on the Walter Reed campus. Fisher House provides a warm and inviting place to stay for service members and their families receiving treatment at military medical facilities.

Bailey's Shelter and Supportive Housing

Forrester adopted an apartment at our recently completed project, buying and setting up all of the things a future tenant will need to make the apartment feel warm, welcoming and homey.

Interfaith Works

Forrester has supported Interfaith Works for years and was named their Corporate Partner of the year in 2017 for this ongoing commitment. In 2019, we helped their women's shelter safety affix lockers to walls after a resident had been injured when one toppled over. We also continued our tradition of cooking and serving dinner for the residents.

Manna Food Center

We led another successful non-perishable food drive to kick off the holiday season.

Arlington Food Assistance Center

Forrester planned and executed a fundraiser in collaboration with a local pub, who donated a portion of the night's proceeds to the Center. At the event we collected non-perishable food and sold raffle tickets to raise funds for this essential community resource.

EL Haynes Public Charter School

Forrester has engaged with and supported the mission of EL Haynes Public Charter School for years.

We currently offer an EL Haynes graduating senior a college scholarship each year to support their goal to study STEM fields in college. We also participate in their career development programming through lunch and learns aimed at inspiring students to consider careers in our industry.

Martha's Table

To help Martha's Table provide food for people who are homeless in DC, our team prepared and donated hundreds of sandwiches as part of our annual company BBQ.

Community of Hope

As part of Forrester's ongoing relationship with Community of Hope, team members have hosted birthday parties for children living in their Girard Street facility for the past seven years. This year, Forrester Interns again hosted the July birthday party for families.

ACE Mentoring Program

For the past eight years, Forrester has been part of the ACE Mentoring program. Our team has sponsored chapters at McKinley Tech and the IDEA Public Charter School in the past. For the past two years, we helped support a chapter at Georgetown Visitation, an all-girls school, with the goal of encouraging more young women to consider construction careers.

Paying Off School Lunch Debt

After learning that a local elementary school with a high concentration of kids living in poverty had students facing school lunch debt, Forrester raised funds to eliminate this barrier for students needing a healthy meal.

Stepping Stones Shelter

Our team prepared a home cooked meal for families living at Stepping Stones Shelter.

Build a Kid a Christmas

Members of our team helped ensure every kid had a great holiday season by joining students and other professionals interested in STEM in building great gifts for kids.

Playing an active, engaged role in the community is foundational to who we are and a vital part of our mission. Our *Thank You for 30* campaign of charitable giving has been a tremendously rewarding way to celebrate this milestone anniversary and say thank you to the Washington metropolitan area. We can't wait to see all the ways this initiative lives on!

Galen Photography



David Galen

David Galen of Galen Photography has been serving the Loudoun County Volunteer Rescue Squad, Company 613 in Leesburg, VA, for the past 15 years. Most public safety volunteers simply see this as serving a public need. In fact, there are nearly 1,000 highly trained and dedicated volunteer firefighters, paramedics and EMTs in Loudoun County with a common goal: providing an effective level of care and life-saving interventions to the community. Most WBC members know David Galen as the photographer seen covering the association's events, but he is actually a commercial photographer who specializes in business advertising by photographing projects for many of WBC's members.

After undergoing the necessary EMT training, he eventually became the operations Staffing Lieutenant for special events. As a commercial photographer immersed in the business community, David Galen also saw the connection between volunteer first responders and the community they served as poorly understood and not fully appreciated; he saw an opportunity to make a difference. During his tenure, he was selected to be vice president and coordinated various fund-raising campaigns and became the primary conduit to local businesses. He currently serves as the public information officer and works primarily as a liaison to the Town of Leesburg Town Council and the Loudoun County Board of Supervisors.

Goldin & Stafford

Goldin & Stafford continuously strives to give back to the local community and help those in need. We take great pride in serving our community, shown in our quality of work and through our charitable acts. Over the past year, we have donated to numerous associations and causes, along with volunteering our time to serve and participate in fundraising events.

We support our employees in any volunteer efforts they elect to do and continue to increase our involvement in our community. Here are a few highlights from 2019:

Special Love

This organization holds a distinct place in the heart of our President and his family, who have supported this organization for many years. Our donations while attending their gala went to benefit Special Love's free, year-round camps, emergency financial relief and educational scholarships for children battling cancer and their families.

Team River Runner

To support our local veterans, Goldin & Stafford sponsored a kayak for the TRR DC Biathlon and also participated in the race. Team River Runner (TRR) is an opportunity for veterans, their family members and everyone in the community to participate in paddle sports. The event generates an environment that facilitates connection, allowing veterans to reunite with their families and forge relationships with those who

Goldin & Stafford



M embers Giving Back



have endured similar pain. TRR creates purpose and community service. Our veterans are on the river to recovery.

Children's National Hospital – Race for Every Child

Joining the L.F. Jennings Team, Goldin & Stafford ran alongside many other industry members at the 5K Race for Every Child. The L.F. Jennings team raised over \$21,000 to help support this amazing organization that makes a direct impact on the health and well-being of children in our community.

SheBuilds - Rebuilding Together Montgomery County

SheBuilds is a joint venture between Women Building Washington ABC Metro Washington chapter and Rebuilding Together Montgomery County. This all-women crew tackled renovations to a home in Takoma Park. Each individual raised money to buy materials and volunteered their time to create a better living environment for this family.

Other donations and volunteer efforts of Goldin & Stafford:

- **Historic Ellicott City, Inc.**
- **Friends of Patients at the NIH**
- **Women Giving Back Warehouse – Volunteered to help sort clothing.**
- **University of Maryland Medical System Foundation – Runner Dan 5K**
- **Young Life Fairfax City: With Scott-Long Construction at their annual Golf Tournament**
- **The March of Dimes – Fired Up Charitable BBQ**
- **Muscular Dystrophy Association**
- **FACETS: Responds to the diverse needs of people impacted by poverty in Fairfax, Virginia.**
- **American Heart Association**

About Goldin & Stafford

Goldin & Stafford was formed in 1992, with the premise of providing clients with quality excavation, demolition and site preparation services on time and within budget. We are committed to putting our clients and community first and providing exceptional service. Service and commitment, from the project's conception to completion, is the foundation the company was built upon. Goldin & Stafford has continued to grow on this simple concept, making the company a recognized leader and benchmark for quality excavation in the Washington metropolitan region.



Habitat for Humanity

March 8, 2020 is International Women's Day, and the official launch date for Habitat for Humanity of Northern Virginia's 2nd annual Women Build campaign. Women Build is designed to inspire women to advocate for decent and affordable homeownership in their local community, by signing up a team to fundraise and coming out to build on site.

In 2019, 12 teams engaged more than 385 friends and family in fundraising, then more than 100 women (and a few good men too!) joined Habitat NOVA on site.

"I celebrated a significant birthday in 2019 and asked my friends and family network to donate to Habitat NOVA on my behalf. I was touched that so many donated, and supported not just my big birthday milestone, but my favorite mission," said Penny Bolden. "My team of friends, accompanied by our 17-year-old daughters, enjoyed our construction day so much they insist on forming a team again in 2020!"

Women Build teams worked on several sites throughout the NOVA region--installing trim, laying tile, building fences, installing doors, painting and framing walls. Along with corporate sponsors they raised almost \$100,000 to help a family realize their dream of home ownership.

Sara Collins, senior vice president at HITT Contracting, said, "I work in the construction industry, but the friends who joined me on site do not. One of the great things about Habitat for Humanity is that you don't need any prior experience – they provide all of the tools and safety equipment you need in order to have a productive day on the job site. It was fun to expose my friends to 'my world' for a day, and all for such a great cause!"

Every team of individuals who raise more than \$3,000 will secure a build day slot in March or April. Come join the fun!

If you would like to participate in Women Build 2020, and support Habitat NOVA's efforts to provide local, lower-income families with a "hand up" to affordable homeownership, you can sign up a team at <https://give.habitatnova.org/womenbuild20>. (Men are welcome too!) If you are interested in a corporate sponsorship opportunity, please contact Liz Salter, director of community and donor engagement at lsalter@habitatnova.org.

Habitat for Humanity



Hensel Phelps



Hensel Phelps

Over the course of 2019, Hensel Phelps' Mid-Atlantic District participated in numerous volunteer and charitable donation opportunities. In total, we donated over \$33,000, in addition to in-kind donations. Our year of giving kicked off with a \$15,000 donation to the World Vision WIN Fund that supports clean water initiatives in Africa. In the spring, we had several employees participate in the Habitat for Humanity Woman Build to build a home from the ground up. Throughout the summer, employees cleaned up water ways and memorials on the National Mall, while back-to-school season included a backpack drive for Fairfax County Public Schools.

Additional highlights included a two-month renovation of a four-bedroom home for people with

M embers Giving Back



Hensel Phelps

disabilities, continual support of So Others Might Eat, and a toy drive to celebrate the holiday season. Hensel Phelps is proud to continue supporting the communities in which we live, build and work.

Hensel Phelps has grown from its humble beginnings in Greeley, CO, into one of the nation's largest construction companies. Founded in 1937 by Mr. Hensel Phelps, the firm has evolved into a multi-billion-dollar, employee-owned company with over 3,000 employees nationwide. As a general contractor, construction manager and design-builder, Hensel Phelps offers one of the strongest records for on-time delivery and cost-effective performance in the industry.

HITT

Throughout 2019, HITT has supported more than 80 charities across the country. HITT team members are constantly expanding our philanthropic endeavors with causes that resonate with our local communities and stakeholders.

2019 saw an increase in HITT Corporate Responsibility Ambassadors bringing us to a total of more than 65 committed ambassadors. Our ambassadors champion activities that support our communities by partnering with local organizations. Their hard work and dedication to bettering the community and environment is visible through the quality and volume of events they plan and support. Over the course of 2019, HITT employees participated in more than 5,500 volunteer hours of work.

Some event highlights:

Back to School Drive

HITT headquarters and Charleston office team members collaborated to support a variety of causes including Women Giving Back, Charleston's Title 1 School, and the Stuff the Bus campaign. Through these events, we donated a large collection of school supplies including 45 fully stocked back packs.

CANstruction

HITT headquarters partnered with HYL during AIA DC's CANstruction event to create a sculpture made from more than 3,115 cans of food that were donated to the Capital Area Food Bank. The HITT and HYL team took home an Honorable Mention for Structural Ingenuity for their "Rock N' Sock Hunger!" rendition of the famous '80s game Rock'em Sock'em Robots.



HITT

The Big Build

For the past few years, HITT has sponsored and participated in The Big Build at the National Building Museum in Washington, DC to educate the youngest generations about careers in construction. Not only did HITT expand our internship and externship programs in 2019, we also found ways to interact and inspire the youngest of potential builders through The Big Build.

Habitat for Humanity

This year HITT team members supported Habitat for Humanity in a multitude of ways including large- and small-scale projects.

- Our cohort of 2019 interns participated in a project through Habitat for Humanity Northern Virginia during our annual intern day of service. 45 interns were split into two teams; one team helped to build a single-family home and the other assisted with interior renovations of local townhomes. The interns provided labor by digging foundations, setting joists, cutting boards, scrubbing walls and hauling trash.
- Throughout the year our Government and Technology teams led a year-long project to help renovate a home for a disabled veteran in Loudoun County. HITT dedicated 416 hours and worked with our subcontractor partners, who dedicated 1,468 hours to make it possible for this family to live in a safe and healthy home. Some of the work included in this full gut renovation was project management, demolition, drywall, roofing and siding installation.

Supporting Urban Farms

For the second year, American HITT volunteered and supported Added Value Farm, whose mission is to empower and educate local youth in Brooklyn, New York. American HITT team members organized a day of service to build benches, harvest crops, and learn about urban farming and agriculture. This year, HITT's DC office followed suit with 44 volunteers who dedicated their time at three locations (James Lee Community Center in Falls Church, and Dale Street Community Gardens and Chinquapin Community Gardens in Alexandria) to build and plant 7,200 square feet of urban agriculture for these communities. The initiatives also support the Living Building Challenge (LBC) Petal Certification for Co|Lab, HITT's innovation space.



Leukemia & Lymphoma Society

The Leukemia & Lymphoma Society's Light the Night brings light to the darkness of cancer. The light and warmth we generate delivers hope in time of despair, community in place of loneliness and life-saving RESEARCH & SUPPORT for cancer patients and their families. Each year, friends, families and co-workers gather together to celebrate, honor and remember those touched by cancer. This year, the HITT team raised \$21,770 for the Leukemia & Lymphoma Society in support of this event.

Blood Drives

This year, HITT volunteers donated enough blood to potentially save 144 lives.

M embers Giving Back



Insurance Associates/MMA

In support of the Montgomery County Coalition for the Homeless (MCCH) Back-to-School Drive, our employees donated supplies to students that were recently homeless to ensure they have a good start back to school this fall. We believe in giving them the tools they need when starting out in order to be successful in life and school. We want to help the children continue their journey down the right path and are proud to be a part of the mission of MCCH: *To provide solutions in Montgomery County to ensure that homelessness is rare, brief and nonrecurring.*

This year we had the opportunity to volunteer with our friends from The Hartford and Travelers at Food for Others in Fairfax, VA. We do this every other month and help make power packs for kids. Power packs provide supplemental weekend food to a large number of students in Fairfax County. The students tend to be on the free and reduced meal programs during the school week and their access to food on the weekend is limited and they experience hunger between school meals. Power packs helps guarantee that food insecure students will have food to eat on the weekends. We are proud to support the mission of Food for Others: *To distribute food to our neighbors in need by mobilizing our giving community and volunteers.*

Insurance Associates/MMA, is a locally-based firm that has been advising and protecting clients for over 60 Years! We help them secure the right insurance, bonds and employee benefits to meet their organization's goals. Our expertise is in the construction industry for commercial insurance and surety bonding. Our clients stay with us because we work hard to earn their trust and confidence and they value the many extra services we routinely provide.



Scaffold Resource



Scaffold Resource

The Scaffold Resource family is a big believer of giving back and helping in the community. We are proud of our many contributions for 2019:

- Owners of Scaffold Resource, Charlie Weiss and Jeff Belfield, donate their time at St. Paul's Parish Homeless Ministry on Saturday mornings and deliver food to the homeless throughout the Washington metropolitan area.
- Scaffold Resource supplied labor and materials for the 99th and 100th house built by Habitat for Humanity of Northern Virginia.



Scaffold Resource



- Scaffold Resource donated service and materials to Clark Construction for their 4H Conference Center Project.
- Scaffold Resource was a Talisman Therapeutic Riding event sponsor and also attended their 8th Annual Derby Day, A Benefit for Talisman Therapeutic Riding Facility in Grasonville, MD. Located on a remarkable farm estate on the Chesapeake Bay within 15 minutes of the Bay Bridge, the farm encompasses 1,000 acres of pastures, waterfront, tidal wetlands and woods. Talisman creates a holistic wellness environment using the great outdoors and wildlife. Their mission is to serve many who can benefit by the healing nature of horses and the guidance of professional therapists and instructors in a peaceful farm setting.
- Scaffold Resource was contacted by the National Kidney Foundation of Maryland to provide a platform for use during their “Rappel for Kidney Health” fundraiser at the Hyatt Regency in Baltimore.
- Scaffold Resources donated scaffold material and installation labor for Charm City Cross Races at Druid Hill Park in Baltimore, MD.
- Scaffold Resource held their Second Annual Scaffold Resource Charity Golf Tournament at Renditions. A check for \$28K was presented to the Grate Patrol for the homeless in the Washington, DC area. The Grate Patrol has provided uninterrupted weekend breakfast distribution to the homeless in Downtown DC since 1981. Every Saturday and Sunday morning, volunteers deliver hundreds of healthy breakfasts to people who are living on the streets. Scaffold Resource Owner, Charlie Weiss has been volunteering for years and is passionate about helping those less fortunate.
- Scaffold Resource made a donation to the American Heart Association Heart Walk, and placed a box in their office lobby to collect clothing and needed items for the homeless.

Specialized Engineering

Specialized Engineering and its employees joined in the effort to bring light to the darkness of cancer, participating in the 2019 Western Maryland, Leukemia & Lymphoma Society’s Light the Night Campaign and Walk held in Frederick, Maryland in September. Money raised through Light the Night allows The Leukemia & Lymphoma Society (LLS) to fund treatments for patients who are suffering from all forms of blood cancers.

Employees signed up to walk, made personal donations and participated in fundraising efforts in support of the campaign. All participants received a lantern and those who raised \$100 or more also received a special shirt. Carrying with them their personal stories of family members, friends and colleagues, we came together with other community participants to celebrate, honor and remember those touched by cancer.

Specialized Engineering launched its campaign in July 2019, with an initial \$1,000 donation to LLS. We set a goal for our employees, requesting their assistance in raising \$10,000. On the day of the event, we exceeded this goal by 169%, contributing a grand total of \$17,900 to fight cancer. Participating in this event was a great way for our teams to generate goodwill in the community and work together to support a good cause. At Specialized Engineering, we’re in it together, and together we achieved more to impacted those impacted by cancer.

Specialized Engineering, an employee-owned firm headquartered in Maryland, proudly employs more than 95 associates who include professional engineers, professional geologists, project managers, field technicians, laboratory technicians and support personnel. [F](#)

Specialized Engineering



Proud Sponsor of the Washington Building Congress

Trust the Faces You Know

Fox Rothschild's Construction Law Group

National Footprint – Comprehensive Suite of Services

Federal Government Contracts | Contract Review | Construction Defect
Alternative Dispute Resolution | Litigation | Employment



Fox Rothschild LLP
ATTORNEYS AT LAW

Atlanta | Charlotte | Chicago | Denver | Los Angeles | Miami
Minneapolis | New York | Philadelphia | Seattle | Washington, DC



2020 Annual Sponsors

CORPORATE SPONSOR



Fox Rothschild LLP
ATTORNEYS AT LAW

Fox Rothschild LLP is a full-service, national law firm known for its responsiveness and agility in problem solving. Fox's attorneys are well-versed at navigating the complex landscape of the construction industry, from compliance advice to claims litigation involving federal contracts and large-scale, complex commercial projects. Built to serve businesses of all sizes, we have grown to 950 lawyers in 26 offices coast to coast over the past century. At Fox, we care about your success as much as you do.

STEEL SPONSORS



GREENBENCH
COMPANIES



HENSEL PHELPS
Plan. Build. Manage.



SIEMENS
Ingenuity for life



ALUMINUM SPONSORS



Dynalectric
An EMCOR Company



CONCRETE SPONSORS

Asmar, Schor & McKenna, PLLC
Clark Construction Group, LLC
Cohen Seglias Pallas Greenhall & Furman PC
Cozen O'Connor
DPR Construction
EDG2, Inc.

HITT Contracting
Peckar & Abramson, PC
Ruppert Landscape
Skansa USA Building
Watt, Tieder, Hoffar & Fitzgerald, LLP

AGGREGATE SPONSORS

Varela, Lee, Metz, & Guarino, LLP

Washington Gas

WCS

CONSTRUCTION

BUILDING PARTNERSHIPS

EXCEEDING EXPECTATIONS



www.wcsconstruction.com



HENSEL PHELPS
Plan. Build. Manage.

www.henselphelps.com



New Members

New Company Members

JB Kline Landscaping

6720 Olney Laytonsville Rd.
Laytonsville, MD 20882
P: 301-774-6768
www.jbklinelandscaping.com
REPRESENTATIVES: **NATHAN IAGER,**
BRIAN KLINE

Preservation and Protection Systems, Inc.

301 North Juniata St., #618
Havre De Grace, MD 21078
P: 410-591-8170
www.ppsimd.com
REPRESENTATIVES: **MARTY FISCHER,**
PAUL T. HINTON

Universal Engineering Sciences, Inc.

14221 B Willard Rd., Suite 700
Chantilly, VA 20151
P: 703-868-3548
www.universalengineering.com
REPRESENTATIVE: **JIMMY A. AREVALO,**
JOANNA KIRBY

Wohlsen Construction

1953 Gallows Rd., Suite 560
Vienna, VA 22182
P: 410-441-9442
www.wohlsen.com
REPRESENTATIVES: **DANIELLE DUNLAP,**
RICH EVANS, TRAVIS HEATH, TAYLOR KWIEK,
PAUL LAVANISH, TOM OAKES, MIKE ZUDIC

Put Your
News in the
Bulletin

Be seen in
the right place.

Contact Rita Reis
at reis@wbcnet.org

New Small Business Members

Davis Infrastructure, LLC

215 Depot Ct., SE, Suite 209
Leesburg, VA 20175
P: 910-231-2493
www.davisinfra.com
REPRESENTATIVES: **TERRY JAMES DAVIS,**
ANDREW MURRAY

J.D. Belfield Enterprises, LLC

4301 Garden City Dr., Suite 204
Landover, MD 20785
P: 301-490-5505
www.belfieldenterprises.com
REPRESENTATIVES: **JEFFREY D. BELFIELD,**
TARA MINNER

Lyon Construction

2732 Queensberry Dr.
Huntingtown, MD 20639
P: 240-832-1745
www.lyonconstructionco.com
REPRESENTATIVE: **AJ LYON**

Office Environments International

2700 South Quincy St., Suite 320
Arlington, VA 22206
P: 571-438-6644
www.oeii.com
REPRESENTATIVE: **BILL MALONE**

Samek, Werther & Mills, LLC

15245 Shady Grove Road, Suite 300N
Rockville, MD 20850
P: 240-912-3010
www.samek-law.com
REPRESENTATIVES: **BARBARA G. WERTHER,**
MEREDITH R. PHILIPP

WesMart, Inc.

1635-5 Woodside Dr.
Woodbridge, VA 22191
P: 703-491-1096
F: 703-491-3015
www.wesmartinc.com
REPRESENTATIVE: **ROBERT CANIZALEZ**

New Member Profiles

Davis Infrastructure, LLC

Davis Infrastructure, LLC is a provider of Mission Critical Electrical Power Distribution Components, UPS, PDU, RPP, XFMR, Busway, Containment and Structured Ceiling.

J.D. Belfield Enterprises, LLC

J.D. Belfield is a Small Business and Minority Contractor in the Washington, DC, Maryland and Virginia region. We specialize in providing and installing the following services: system and suspended scaffold, hoists, reshoring and bracing, overhead protection, decking and dance floors, façade retention, temporary stair towers and trash chutes. J.D. Belfield also carries the following certifications: MDOT MBE, HUB Zone, SWAM Virginia, WMATA DBE, MWAA (LDBE) and City of Baltimore (MWBOO).



COHEN SEGLIAS
PALLAS GREENHALL & FURMAN PC
ATTORNEYS AT LAW

www.cohenseglias.com
www.constructionlawnowblog.com
www.fedconblog.com

PENNSYLVANIA NEW JERSEY NEW YORK DELAWARE WASHINGTON, DC KENTUCKY

New Members

Lyon Construction

Lyon Construction is a Small Business specializing in steel erection, concrete, miscellaneous metals and glass guardrail, particularly in building construction and stadium construction.

Office Environments International

Office Environments International is among the leaders in contract furniture for the Washington, DC, commercial office marketplace.

Samek, Werther & Mills, LLC

Samek, Werther, & Mills, LLC is a law firm specializing in Construction Contract Drafting, Negotiation and Litigation. We offer a variety of legal services including Business/

Corporate, Litigation/Dispute Resolution Services, Entity Choice and Formation, Federal and State Tax Planning, Commercial Leasing, Employment Law, Wills, Trusts and Estate Planning, White Collar Criminal Defense and Government Investigations.

Universal Engineering Sciences, Inc.

Universal Engineering Sciences is a family-owned team in the business of providing top-tier geotechnical, environmental, building envelope consulting, and construction material testing and inspection services.

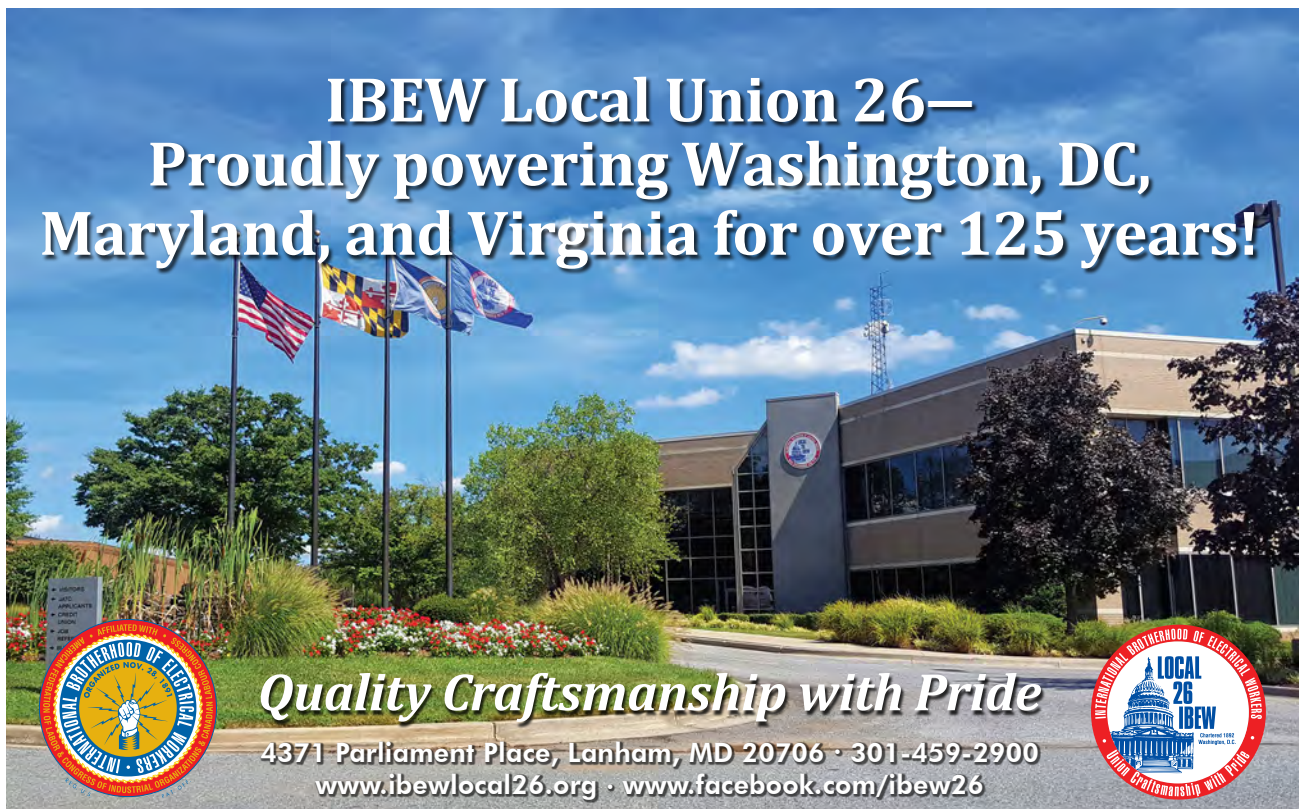
WesMart, Inc.

Established in 1981, WesMart, Inc., has provided our customers with quality service and work ethics that are

unparalleled to our competition. As a family owned and operated business, the family values and business principles upon which the company was founded are still practiced today by its owners and employees.

Wohlsen Construction

Wohlsen Construction is an award-winning Mid-Atlantic construction company. With over 125 years of experience under our hard hat, we partner with owners and design professionals to build high-quality, functional projects. Our customized services run the gamut, from preconstruction and construction project management, to design/build construction and post-construction services. Our core markets include senior living, healthcare and higher education, but our experience spans far beyond that into many other industries. 



**IBEW Local Union 26—
Proudly powering Washington, DC,
Maryland, and Virginia for over 125 years!**

Quality Craftsmanship with Pride

4371 Parliament Place, Lanham, MD 20706 • 301-459-2900
www.ibewlocal26.org • www.facebook.com/ibew26

Calendar of Events

Dates and times subject to change.

February 2020

February 14, 2020
All Day
CRAFTSMANSHIP AWARDS STAR AWARDS JUDGING
WBC Conference Room

February 19, 2020
5:30 pm to 8:00 pm
WOMEN'S ROUNDTABLE
Pillsbury | 1200 17th Street, NW, Washington, DC

February 26, 2020
4:00 pm to 6:00 pm
BOARD OF DIRECTORS MEETING #3
WBC Conference Room

March 2020

March 13, 2020
6:00 pm to 9:45 pm
CRAFTSMANSHIP AWARDS BANQUET
64th Annual Craftsmanship Awards
Marriott Wardman Park Hotel | Washington, DC

March 19, 2020
5:00 pm to 7:00 pm
ST. PATRICK'S NETWORKING
Fado's Irish Pub | 808 7th St NW, Washington, DC

April 2020

April 29, 2020
4:00 pm to 6:00 pm
BOARD OF DIRECTORS MEETING #4
WBC Conference Room

May 2020

May 8, 2020
5:00 pm to 7:00 pm
HAMMERHEAD'S RIVER CRUISE
The Wharf | Washington, DC

Advertising Information

The **Bulletin** covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. The **Bulletin** is published six times a year by WBC. To place an ad, submit material or for more information call **202.292.5922**.

Editorial Calendar

December / January	Members Giving Back
April / May	Craftsmanship Awards
June / July	Rebuilding Together
August / September	Marketing & Communications
October / November	WBC Leadership & Committees

Advertising Rates

Member Rates:	1 time	3 times	6 times
1/6 horizontal or 1/6 vertical	\$155	\$130	\$110
1/3 vertical or square	\$230	\$190	\$150
1/2 horizontal or vertical	\$430	\$350	\$290
Full-page	\$630	\$510	\$410

Position

Inside Front Cover	\$830	\$670	\$540
--------------------	-------	-------	-------

Non-Member Rates:

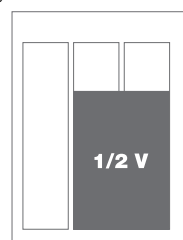
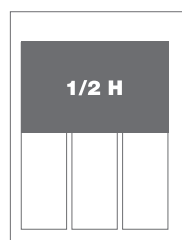
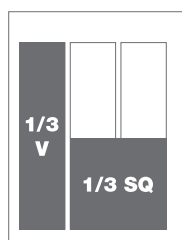
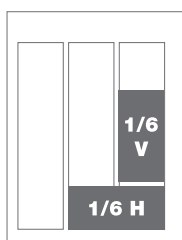
Non-Member Rates:	1 time	3 times	6 times
1/6 horizontal or 1/6 vertical	\$210	\$176	\$149
1/3 vertical or square	\$311	\$257	\$203
1/2 horizontal or vertical	\$581	\$473	\$392
Full-page	\$851	\$689	\$554

Position

Inside Front Cover	\$1,121	\$905	\$729
--------------------	---------	-------	-------

Ad Sizes

Magazine trim size: 8.5"w x 11"h | Live area: 8.375"w x 10.875"h



1/6 horizontal	4.43"w x 2"h
1/6 vertical	2.1"w x 4.2"h
1/3 square	4.43"w x 4.2"h
1/3 vertical	2.1"w x 8.6"h
1/2 horizontal	6.75"w x 4.2"h
1/2 vertical	4.43"w x 6.38"h
Full-page	8.25"w x 10.75"h
Full-page + bleed	8.5"w x 11"h + .125" bleed