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**Board of Directors Installation** 

# WBC Board of Directors 2012-2013



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The JBG Companies



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# Bulletin

#### Oct./Nov. 2012

Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call (202) 293-5922 or visit us on the web at www.wbcnet.org.

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# Chairman's Letter

#### **Dear Members and Colleagues:**



I was honored to take office as the 75th WBC Chairman of the Board on October 1. We started the new membership year with the fabulous Fall Kickoff and Installation of officers enjoyed by over 350 members and guests at Columbia Country Club in September. The Hammerheads Committee following up in October with the great Oktoberfest Networking open to the full membership and the Program and Education Committee held the well received Montgomery Country Development evening program on November 1. We will once again finish a very successful 2012 with the WBC Holiday Party at Congressional Country Club on December 11.

Congratulations and welcome the new WBC Board of Directors installed at the Fall Kickoff on September 27. Paul Mella graciously passed the chairman's gavel to me at this tremendous installation event. As Immediate Past Chairman, Paul will also be serving as chairman of the WBC Foundation. A very special thank you goes to Paul for his years of triumphant leadership and service to the association. I would also like to extend thanks to departing board members Chuck Asmar, Karen Roberts and Steve Smithgall. Following are the WBC officers and directors who joined me in serving our great organization on October 1:

- Jim Klein, Chairman of the Board (The JBG Companies)
- Joel Zingeser,
   Chairman-Elect
   (Grunley Construction Company)
- John Barron,
   Vice Chairman
   (Foulger-Pratt Contracting)
- Tamara McNulty, Vice Chairman (Black & Veatch)
- Joe Schall, Vice Chairman

  (DEDCO)
- Dan Buckley, Treasurer (Flippo Construction Company)
- Paul Mella, Immediate
   Past Chairman
   (Dynalectric Company)
- Mike Baruccheri, Director

  (Tishman Construction)
- Lynne Coville, Director (Boston Properties)
- Paul Ellas, Director (The JBG Companies)
- Katie Garrett, Director (David M. Schwarz Architects)
- Mike Leavitt, Director (John Moriarty & Associates)
- Nicolas Pasanella, Director (Insight Property Group)
- Allen Slaughter, Director
  (Dynalectric Company)
- Brett Snyder, Director

  (IRG Rosenfeld Retail)
- Anne Marie Tombros,
   Director
   (Vango Construction Consulting)

Planning for the 57th annual WBC Craftsmanship Awards program, "Celebrating Quality Craftsmanship", is officially underway. The deadline for submission of entries for the 2013 awards program was November 9, 2012. On January 10, teams of industry judges will evaluate all entries based upon recognized criteria associated with quality craftsmanship. The 2013 Craftsmanship Awards program will top out on Friday, March 22, with the wonderful awards banquet recognizing over 400 individual craftsmen. If you would like to submit an entry, serve as a judge, be a sponsor, or access further information regarding Craftsmanship Awards, please visit the WBC website at wbcnet.org.

I would also like to take this opportunity to ask that you please renew your WBC membership if you have not already done so. We will need everyone's support as we continue moving forward as a unified force in advancement of our industry. The membership year runs from October 1 to September 30, and annual renewal payments must be received no later than December 31 to be included in the 2013 WBC Industry Index membership directory. There are also many great advertising opportunities still available for the new directory. If you have questions regarding membership renewal, sponsorship or advertising, please contact Rita Reis at (202) 293-5922.

The WBC Holiday Party is right around the corner! This festive industry event is being held once again at the spectacular Congressional Country Club on Tuesday, December 11. Please plan on attending what is generally recognized as the premiere industry Holiday Party enjoyed by over 600 industry representatives.

I look forward to seeing you at an upcoming WBC program or event. Thank you for your support.

Best regards,

— a, KL.

Jim Klein

WBC Chairman of the Board

2012–2013 Corporate Sponsor

THE JBG COMPANIES

# **Industry** Report



Kids at the National Building Museum get hands-on experience with electrical wiring.

#### Jim Crawford Tapped for Key Property Manager Position with Foulger-Pratt Management



Jim Crawford

Foulger-Pratt
Management, Inc.
is pleased to
announce that Jim
Crawford has joined
the firm as a
Property Manager
responsible for
managing the firm's

Montgomery County portfolio. Crawford holds several professional certifications including Certified Property Manager (CPM) from the Institute of Real Estate Management (IREM), Certified Shopping Center Manager (CSM) from the International Council of Shopping Centers, Real Property Administrator (RPA) from the Building Owners and Managers Association; and is an active member of the Property Management Association. He also has real estate licenses in Maryland and Virginia. Prior to joining the firm, Crawford was with the Chevy Chase Land Company, and has worked with Trimark Corporation, Washington Real Estate Investment Trust, and Zuckerman

Gravely over his twenty plus years in commercial property management. At Foulger-Pratt Management, his initial oversight responsibilities will include the Park Potomac Buildings G and E, Rockville Metro Plaza I and II and the University Town Center.

#### Local Kids Install Wire at Big Build

The Washington, D.C. Electrical Alliance gave local kids a hands-on glimpse into the career of an electrician at National Building Museum's Big Build on Saturday.

Members of the Electrical Alliance and its Joint Apprenticeship and Training Committee (JATC) sponsored two booths where kids installed wire to light a bulb, bent conduit and decorated light switch plates.

The free annual event took place on Saturday, September 22 from 10 a.m. – 4:30 p.m. at the National Building Museum and had record attendance of 4,550. Big Build introduces Washington, D.C. area boys and girls to a wide range of respected professions with interactive demonstrations, games and activities, while educating them on the built environment.

The Electrical Alliance is a cooperative effort between electrical contractors of the Washington, DC Chapter of NECA and skilled craftsmen of the International Brotherhood of Electrical Workers, Local 26. Sponsored by the Electrical Alliance, the JATC offers a three and five year tuition-free telecommunication and electrical apprenticeship programs.

# The SK&A Group Announces 2012 Promotions and New Hires



Seth Rogge

Seth Rogge, PE, promoted to associate. As an Associate, Rogge manages structural engineering services for many project types. His diverse experience provides

him with the background to incorporate complex project requirements into an organized design, fulfilling the aesthetic requirements of our clients. Rogge's recent projects include the award-winning NRUCFC Headquarters, Liberty Center, and The Louis at 14th and U. As SK&A's Director of Building Information Modeling, he has been instrumental in developing the firm's BIM capabilities and serves as a member of the Revit Advisory Committee of the Revit DC Users Group. Rogge received his Bachelor and Master degree from George Washington University. He is currently pursuing a PhD in structural engineering at the University of Maryland, in addition to serving as a guest researcher at the National Institute of Standards and Technology.

Scott Kabat, PE, promoted to senior project manager. As a Senior Project Manager, Kabat brings over 15 years of structural design experience to a diverse range of projects. He specializes in large mixed-use projects, corporate headquarters with tenant build-outs, and medical/laboratory facilities. Kabat is skilled in the integration and application of BIM/Revit within his projects. His recent notable projects include the redevelopment of Mid-Pike Plaza known as

# **Industry** Report

Pike & Rose, The Tower Buildings, and the DARPA Headquarters at Founders Square. He earned both his Bachelor and Master degrees in structural engineering from the University of Notre Dame.



Jeffrey Schalk, PE, promoted to project manager. A wood-framed construction and seismic design specialist at SK&A, Schalk supervises, manages and provides structural

concepts, structural engineering analysis, final drawings, specifications, construction coordination and contract administration services for a range of new, renovation and expansion projects. His 12 year design portfolio includes office, commercial, mixed-use, residential, academic, institutional, and healthcare facilities, as well as the design and retrofit of many challenging projects. He received his Bachelor degree in architectural engineering from California Polytechnic State Institute.



Joshua Wollcock

Joshua Woolcock, PE, LEED AP, promoted to project manager & assistant director of building information modeling. Woolcock is a structural engineer specializing in finite element

computer modeling and component design of gravity and lateral systems, progressive collapse and blast resistant structures for SK&A. A primary point-of-contact for select projects, he manages analysis, design and CA for new construction and major renovations of multi-story office buildings, parking structures, mixed-use projects, hotels and high-rise residential buildings. His notable projects include Turnberry Tower and 55 M Street. He also trains fellow design team members, assisting with the integration and application of BIM/Revit within projects. He is a graduate of Penn State University with a Bachelor and Master degree in architectural engineering.



Charmaine Josiah

Charmaine Josiah, hired as marketing and business development manager. As SK&A's Marketing and Business Development Manager, Josiah works with the firm's leadership team to

identify and pursue project opportunities as well as cultivate new and existing clientele. With over 18 years of corporate communication and business administrative experience, she brings a well-rounded building industry background in disciplines including civil and environmental engineering and architecture.

#### **Other SK&A Promotions Assistant Project Manager**

- · Daniel Cocciardi, PE
- Kellie Farster, PE, LEED AP, CDT
- Murat Seyidogl, PE

#### **Human Resources Manager**

· Cara Wynn

#### **Other SK&A Additions Assistant Project Manager**

- · Nima Arjomandnia, PE
- · Kaushal Kansara, PE

#### Structural Engineer II

· Alex Bernal **David Pirnia** 

#### Structural Engineer I

- · Jessica Chrismer
- Justin Long

#### **GPI Wins Awards**

GPI recently won two awards, both recognizing GPI as a top provider of MEP services. GPI has been named a 2012 MEP Giant—one of the 100 top mechanical, electrical, plumbing, and fire protection engineering firms in the United States—by Consulting-Specifying Engineer. GPI attributes their continued success, despite economic conditions, to excellent client relationships and talented, service-oriented employees. GPI has also ranked 23rd on the Washington Business Journal's list of top 25 engineering companies in 2011, up one spot from their 2010 ranking.

#### **SK&A Promotions & Additions**





Nima Arjomandnia

Jessica Chrismer



Kaushal Kansara







Murat Seyidogl



Cara Wynn

#### **The Foulger-Pratt Companies** Names Steve Jennings, CPA as Corporate Controller



Steve Jennings treasury functions.

The Foulger-Pratt **Companies** has named Steve Jennings as its new Corporate Controller responsible for corporate accounting, financial reporting, and

# **Industry** Report

Jennings is a graduate of the University of Maryland and has degrees in accounting and information systems management. He also has a Master's degree in Finance from Loyola College, and has earned the designation of Certified Public Accountant (CPA). For the past 18 years, Jennings has been with Black Oak Associates, a local real estate investment, development, and management company with a portfolio of approximately 1.4 million square feet.

#### Faith McClintic Joins Bowman Consulting to Enhance Economic Development Group

**Bowman Consulting** has hired public service professional **Faith McClintic** to bolster its economic development division. McClintic will be responsible for helping to identify opportunities and funding sources to bring new business to local jurisdictions throughout Virginia.

A recognized and accomplished veteran of local government, McClintic has spent more than 20 years in public service in economic development in both Chesterfield and Stafford counties. Her efforts in formulating and executing economic development strategies have resulted in nearly \$900 million in capital investment and creation of over 5,000 jobs for Virginia.

McClintic's formal education includes a Bachelor's in public administration from James Madison University, graduate Master's of business administration work at the University of Richmond, and completion of the International Economic Development Council's Certified Economic Developer Program. In addition to her public sector experience, McClintic has also worked in banking, in both marketing and financial analysis capacities. As a longtime, respected professional in the economic development industry, McClintic has served on the board of directors of the Virginia Economic Developers Association and is a member of VA BIO, CoreNet Global, RichTech, and the Greater Richmond Association for Commercial Real Estate (GRACRE). She also serves on the Virginia Community College System's Career Readiness Advisory Council. B







# Jim Klein Leads as Washington Building Congress Hits 75th Year Milestone

75th Chairman Looking to Ensure Stable Future

s the Washington Building Congress hits a monumental year, the 2012-2013 Washington Building Congress (WBC) Chairman and vice president of the JBG Companies Jim Klein will focus the 75th year on evaluation and collaboration to carry the organization forward.

Born and raised in New York City, Klein's career in the construction industry started young. He attended a vocational high school and worked in the sheet metal trade at nights and weekends. Following his military commitment in Viet Nam, college, and trade schooling, he entered into heating and air conditioning business, and stayed in the industry for about ten years. After much success, Klein became an entrepreneur when he opened and operated his own commercial HVAC company for a few years.

Klein went on to become senior project manager at Morse/ Diesel, Inc., then assistant vice president with Bovis Lend Lease. He coordinated projects for many years including museums, skilled nursing facilities, office buildings, residential high rise, and various college campus buildings, totaling over a billion dollars of work in place.

In 2000, during his time at Bovis Lend Lease, Klein made the move to Washington, D.C. to help direct the Georgetown Incinerator, head up 400 Mass Ave. and the Smithsonian Institution's National Museum of the American Indian.

## **Chairman** Profile

Klein began with his current employer, The JBG Companies in 2005 as a construction manager and eventually was promoted to vice president. He has been responsible for planning and construction such prominent Washington, D.C. area projects such as L'Enfant Plaza, Silver Spring Gateway, 300 New Jersey, and Rosslyn Central Place.

During his time in New York, Klein first got involved with the Building Congress and joined Washington Building Congress within a year of moving to the metropolitan area.

"I really wanted to get involved in a trade industry group. This one fit my personality and views on the industry the best," Klein said. "I connected with the Building Congress because the group helps not only major construction companies, but sub-contractors, suppliers, architects, engineers, lawyers and accountants improve communication and become better educated."

He has since been actively involved for ten years. Throughout his organization participation, Klein has held positions of vice-chair and chair of the programs and education committee, Board Director in 2006, marketing and communications committee liaison, vice-chair of the board and now chairman of the board.

His goals as chairman are; make the right decisions that lead to a stable future, be fiscally responsible and build even more committee collaboration. He said "My big goal is to evaluate everything we're doing, see what's running well, make tweaks, and make it run better. If it's not broke, we shouldn't fix it, but reevaluate and make sure it is the right thing for the future. Now is the time to fine tune the broad picture and implement our ideas properly."

Klein hit the ground running this year by starting planning work in July and August. He filled all committee chair and vice-chair positions, set the Board of Directors meeting dates for the year, and conducted a Board of Directors meeting within two weeks of taking office that focused on ideas for a 75th anniversary celebration. He also set the board of Governors meeting dates, helped coordinate the speakers, restructured the Board of Governors appointee list and populated it with additional people active in the industry.

For Klein, being fiscally responsible means balancing the operations of a non-profit organization, while not charging too much for events and programs the WBC holds. His goal is to keep the events as accessible to members as possible. He also hopes to build committee collaboration as the WBC's Sustainability Taskforce becomes a committee this year and the new Small Business Committee begins work.

Klein has been married for 40 years and has three daughters, two grandchildren, and one on the way. In his spare time, he enjoys playing golf with his son-in-laws, working with his hands, and building furniture, especially toy chests and airplanes for his grandsons.

"One personal objective is getting people to talk to each other, negotiate openly and come to an understanding," Klein said. "I'm looking forward to a great year at WBC and hope to grow our membership and make everyone more collaborative. I'm very respectful and very proud of our organization, and honored to be chairman."

















# WBC 2012 FALL KICKOFF & INSTALLATION OF OFFICERS

# Thanks Again to Our Sponsors!

AHA Consulting Engineers **CENTRIA** Architectural Systems Chiaramonte Construction Company Dynalectric Company Grunley Construction Company, Inc. Insurance Associates, Inc. The JBG Companies PEPCO Performance Contracting, Inc.

Rippeteau Architects, P.C. Welch and Rushe, Inc.

# **Member Projects**



A&A Transfer Providing Additional Services at Aberdeen Proving Grounds

#### **As Aberdeen Proving Grounds**

continues to transform into a high tech C4ISR Center of Excellence, many of the existing micro and macro artifacts that have been on display to the public are being shipped to other US Army locations throughout the US. These have all been part of a collection that supported the Ordinance School and Ordinance Museum formerly headquartered at APG.

**A&A Transfer** along with partner Meadowlark Transportation has once again been selected by the US Army-Surface Deployment and Distribution Command to transport many of the remaining artifacts to the following Army Garrisons; Anniston, Al., Ft. Benning, Ga., Ft. Lee, Va., Ft. Sill, Ok. and Wright Patterson AFB, Oh.

There are tanks and armored guns that are pre-WWII and require additional attention when rigging onto the various sized flatbeds needed for transport. The mechanized equipment in most instances no longer have their engines making them totally static. A&A Transfer cranes are required to go onto the grass display field, pick the units up, place them properly on flatbeds, securing them in order for the trucks to leave the APG facility. Much of the equipment is over-dimensional and over-weight, requiring the trucks to obtain special permits to operate in every state the equipment passes through. This project will take over 120 truckloads and require the professional services of A&A Transfer crews four weeks to complete.

**Heery International** has been awarded a third consecutive contract with Northern Virginia Community College (NVCC) to manage construction activities at the school's six campuses.

The latest assignment for Heery involves up to \$40 million in upgrades and enhancements to NVCC facilities, including renovations to classrooms, laboratories, theaters and performance areas, faculty and administrative offices, dining and food-service facilities, elevators, roofing replacements, building envelope remediation, structural repairs, utility relocations, roadway additions and improvements, and landscaping. There will also be upgrades to computing rooms, telecommunications infrastructure, mechanical systems, and fire alarm and emergency alert warning systems.

The Heery team has worked with NVCC since 2001, and the new contract will take the project team through 2017. Over the past 11 years, Heery has contributed to the completion of more than \$175 million in new and renovated facilities and infrastructure improvements on all six campuses, working on 48 buildings totaling 1.6 million square feet.

**SIGAL Construction Corpora**tion has been selected to construct the new Carlos Rosario Annex in Washington, D.C. for Community Capital Corporation.

Designed by **Shinberg Levinas**, the 48,000 gross square-foot adult education charter school consists of three stories above grade and one level below grade. The structure will be cast-in-place concrete to grade level with a structural steel frame above. The building façade, a mixture of EIFS, glass and curtain wall with exterior thin-set tiling will

create a modern feel to the facility.

The Carlos Rosario Annex will offer an array of classes within awardwinning adult education programs, which are considered models at the national and international level. Courses will be taught by a distinguished faculty to include forty-two educators with advanced degrees and educational training. Class options will range from basic english and life skills necessary for successful introduction to American life, to career level english and professional certificate courses in technology and culinary arts. LEED® Gold level certification is targeted for the project, with delivery set for summer 2013.

**SIGAL Construction Corpora**tion is renovating and upgrading a significant portion of the stately historic **McKinley Building for American University**. The cornerstone of the McKinley Building was laid by President Theodore Roosevelt in 1902. The McKinley Building, a symbol of the University's early days, will be brought into the twenty-first century in a manner that is both environmentally sustainable and historically sound.

Integration of the buildings historic elements with bold new construction will enhance the School of Communications converged approach to education. The project will include turning attic space into modern classrooms and offices by adding new clerestory windows in the existing facade. Additionally, a green roof, new roof terrace, media innovation lab, a150-seat theater for public forums and exhibitions, new MEP systems, two new elevators and a glass and metal panel curtain wall on the north and west elevations of the addition will be part of the project. Finally, a portion of the existing stone will be removed and reused on the addition and one of the new stairs. The state-of-the-art facility will more than triple the current space of the School of Communication. Embracing American University's commitment to environmental sustainability, a LEED® Silver certification is targeted for the project with delivery slated for fall 2013.

**Grunley Construction Company, Inc.**, a general contractor with a depth of experience delivering complex construc-

# **Member Projects**

# WINTER WBC NETWORKING

Maggiano's | Thurs., Jan. 10 | 4:30-7 PM Tysons Galleria, 2001 International Dr., McLean, Va.

Delicious food, a full hosted bar and networking. Register at wbcnet.org



Forrester Begins Construction of Aquilino Cancer Center

tion projects, has increased its presence in the higher education market with the addition of two new buildings at American University (AU). The firm will provide construction management services for the 122,000 square-foot "North Hall" and construct the 53,400 square-foot "Nebraska Hall Addition." These new residences will significantly expand AU's inventory of student housing options with 358 suite-style beds at North Hall and 152 apartment-style beds at Nebraska Hall.

"North Hall" is an L-shaped plan with an eight-story wing and a sevenstory wing using post tensioned concrete slabs. It is located adjacent to the President's Office Building. A precast and glass curtain wall will wrap the building facade. The project is valued at \$27.6 million. The "Nebraska Hall Addition" will be a mirror image of the existing Nebraska Hall residence. It will be a four-story concrete structure with three floors of pre-tensioned hollow core

plank slabs. The building envelope will be clad in brick and precast concrete. The contract is valued at \$11.8 million. Both projects are scheduled for completion in the summer of 2013 and will seek LEED NC 2.0 Gold certification.

As Aberdeen Proving Grounds continues to transform into a high tech C4ISR Center of Excellence, many of the existing micro and macro artifacts that have been on display to the public are being shipped to other US Army locations throughout the US. These have all been part of a collection that supported the Ordinance School and Ordinance Museum formerly headquartered at APG.

Forrester Construction Company is pleased to announce that it has begun the construction of the \$12 million Aquilino Cancer Center on the Shady Grove Adventist Hospital campus, located at 9905 Medical Center Drive, Rockville, Md., 20850, with

completion slated for summer 2013. This freestanding, three-story, comprehensive cancer center is the first of its kind in Montgomery County, Md.

At the center individuals affected by cancer will have access to the highest quality, personalized cancer care in a unique, academic-caliber environment. Services range from diagnostics to radiation and chemotherapy, as well as pain and symptom management, multidisciplinary clinics with a comprehensive care team, and clinical trials. The new LEED Silver, 51,000 square-foot building will include two linear accelerator vaults for radiation equipment.

The Aquilino Cancer Center is among the growing number of healthcare projects led by Forrester Construction Company, strengthening the firm's foothold in the healthcare and science and technology commercial construction industries. The architect of the project is **AECOM Architects**.

Maurice Electrical Supply is proud to announce a new initiative that encourages customers to "Think American Made First" by purchasing U.S.-manufactured products that support American job security and economic recovery.

Through this initiative, known as American Made Pride (AMP), Maurice Electrical is committed to promoting an d supporting U.S. companies who manufacture products domestically, while rewarding their customers who purchase American made electrical and construction supplies. Maurice Electrical customers who register to join AMP and who purchase AMP- qualifying American made products from participating manufacturers are awarded AMPoints based on their purchase volume. Customers can redeem points earned to receive business-building promotional items.

Through participation in AMP, Maurice Electrical customers are recycling U.S. dollars, helping to build and secure our national labor force, and supporting our economy at home. In turn, many manufacturers have started to recommit to U.S. workers as a result of reevaluating their total actual costs when they participate in offshore production. Buying American supports this trend of "re-shoring" and returns jobs to the U.S.

# **Member Projects**

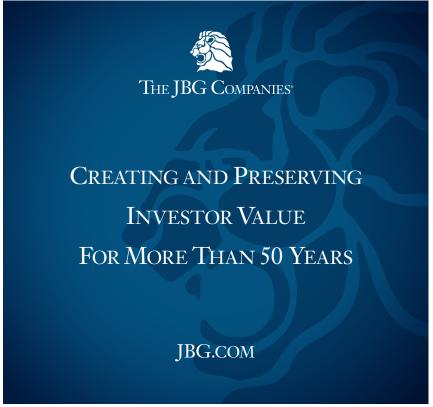
Foulger-Pratt Contracting is pleased to announce its Department of State project for the new U.S. Ambassador's Residence in Apia Samoa was just honored with the International Architecture Award from The European Centre for Architecture Art Design and Urban Studies, and the Chicago Athenaeum: Museum of Architecture and Design. The residence features a 7,028 square-foot one-story residence that complements the local architecture. The residence is designed with a beautiful combination and of steel, masonry, glass, and local wood.

Balfour Beatty Construction started work on the new 144,253 square-foot, urban infill Fair Lakes Apartments project for The Bainbridge Companies and Chesapeake Realty Partners. The new apartment development is located on Fair Lakes Circle in Fairfax, Va., conveniently located near shopping and restaurants, the Fairfax County Parkway and Interstate Route 66.

The six-story, wood-framed, 150unit apartment building will include 3 stories of underground parking. The design features a façade of glass and brick, with metal panels, Brazilian Ipe wood panels, and fiber cement siding. Of the 150 units, 15 are studio apartments, 89 are one-bedroom units, and 46 are two-bedroom apartments, all featuring granite countertops, stainless steel appliances, and polished concrete loft style flooring. The u-shaped building will wrap around an outdoor pool and spa, with a fitness room as an additional amenity. The apartments are designed to be compliant with National Association of Home Builders Green Building standards.

Balfour Beatty Construction is taking measures to minimize impacts to pedestrians and the adjacent buildings, which include a Hyatt hotel and an office building. These measures include drilling piles for sheeting and shoring instead of pile driving, to avoid excessive noise. Balfour Beatty is also completing a sidewalk within the first few months of construction to accommodate pedestrian access to the Fair Lakes and East Market shopping centers on either side of the project. The new Fair Lakes Apartments project is slated to complete in November of 2013.





## **New Members**

# New Company Members

#### **Insight Property Group LLC**

4601 North Fairfax Drive Suite 1150 Arlington, VA 22203-1554 p. 571-483-3700 npasanella@insightpropertygroupllc.com www.insightpropertygroupllc.com Representatives: Nicolas Pasanella and Michael Blum

# New Small Business Members

#### **American Property Construction**

5701 General Washington Drive Alexandria, VA 22312 p. 703-941-7055 rparker@americanpropertycc.com www.americanpropertycc.com Representative: Renee Parker

#### Freeland Construction Company, Inc.

17001 Science Drive Suite 110 Bowie, MD 20715 p. 240-206-9460 f. 240-206-9490 tbako@freelandconstruction.com www.freelandconstruction.com Representatives: Tim Bako and Kenneth Canty

#### **OEC Engineering Corp.**

4280 K Henninger Ct. Chantilly, VA 20151 p. 703-802-8988 f. 703-802-8749 oecengineering.com

Representatives: JP Muller and Ann Muller

#### **Shinberg Levinas Architects**

4733 Bethesda Avenue Suite 550 Bethesda, MD 20814 p. 301-652-8660 f. 301-652-1999 Milton@shinberglevinas.com www.shinberglevinas.com Representative: Milton Shinberg

## **New Small Business Profile**

#### **American Property Construction**

APC, a certified small business, provides general contracting services for base building, mission critical health care, educational facilities, and government and historic buildings. Founded in 1980, the two coprincipals remain actively involved in every project APC undertakes, demonstrating the company's creed of service and integrity.

#### **Freeland Construction Company**

Freeland Construction Company, Inc. is an 8 (a), MBE/DBE certified small business general construction contractor. Freeland self-performs and focuses on an array of government infrastructure and building disciplines for both vertical and horizontal site construction.

#### **OEC Engineering Corp.**

Specializing in high profile Architectural Signature Commissions, OEC Engineering Corporation spans the material and project spectrum in all things ornamental. Located in Northern Virginia, within the Washington, D.C. metropolitan area, OEC creates anything from hand rails, canopies, water cut glass shapes to art glass mosaics, bas relief's to stone medallions, custom architectural signage, logos and graphics to sculptured bronze stone images.

# New Representatives

#### **Aronson LLC**

805 King Farm Boulevard Suite 300 Rockville, MD 20850-6190 p. 301-231-6200 f. 301-231-7630 www.aronsoncompany.com

#### **Chris Vasquez**

cvasquez@aronsonllc.com

#### **Black & Veatch**

1300 North 17th Street Suite 1010 Arlington, VA 22209-3809 p. 571-366-6958 f. 703-243-1948 www.bv.com

#### **Curt Powell**

powellcj@bv.com

#### The Blue Book of Building & Construction

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#### **Russell Miraglia**

rmiraglia@mail.thebluebook.com

#### **Bohler Engineering**

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#### **Delta Consulting Group**

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#### John Koplaski

jkoplaski@delta-cgi.com

#### **Dominion Electric Supply Co., Inc.**

5053 Lee Highway Arlington, VA 22207-2582 p. 703-536-4400 www.dominionelectric.com

#### Stephen Krooth

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### **New** Members

#### **Donohoe Construction Company**

2101 Wisconsin Avenue, NW Washington, D.C. 20007-2294 p. 202-333-0880 f. 202-342-3924 www.donohoeconstruction.com Herb Lawhorn herbl@donohoe.com Craig Smith craigs@donohoe.com

#### John Fenton

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#### **Dynalectric Company**

22930 Shaw Road Suite 100 Dulles, VA 20166-9448 p. 703-742-3500 f. 703-742-8473 www.dynalectric-dc.com Travis VanHorn tvanhorn@dynalectric-dc.com **Richard Mills** rmills@dynalectric-dc.com

#### **Gaithersburg Cabinetry & Millwork**

4338 Aiken Drive Warrenton, VA 20187-3933 p. 540-347-4551 f. 540-347-0525 http://gcabinet.com **Kirk Vetter** 

kvetter@gcabinet.com

#### **Grunley Construction Company, Inc.**

15020 Shady Grove Road Suite 500 Rockville, MD 20850-3364 p. 240-399-2000 f. 240-399-2001 www.grunley.com

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#### **Ken Terry**

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#### **Dan Alexander**

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#### **Harvey-Cleary Builders**

207A Perry Parkway Suite 1 Gaithersburg, MD 20877-2196 www.harveycleary.com **Pete Chicoine** pchicoine@harveycleary.com **Jeff Guy** jguy@harveycleary.com

#### **Holbert Apple Associates**

3423 Olney-Laytonsville Road Suite 6 Olney, MD 20832 p. 301-570-1460 f. 301-570-1462 www.holbertapple.com

#### **Anthony Pfeufer**

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#### Honeywell International, Inc.

13655 Dulles Technology Drive Herndon, VA 20171-4633 p. 703-793-4400 f. 703-793-1560 www.honeywell.com

#### **Chris Mallin**

chris.mallin@honeywell.com

#### Imperial Woodworking Co.

310 N. Woodwork Lane Palatine, IL 60067-4995 p. 847-358-6920 f. 847-358-0905 www.imperialwoodworking.com

#### Pam Lucas

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#### **JBG Rosenfeld Retail**

4445 Willard Avenue Suite 700 Chevy Chase, MD 20815-4645 p. 240-333-3214 www.jbgr.com

#### **Gary Kressler**

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#### **Andrew Griffin**

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#### **John Moriarty and Associates** of Virginia

1005 North Glebe Road Suite 160 Arlington, VA 22201-5758 p. 703-706-0590 f. 703-706-0596 www.jm-a.com

#### **Andres Alvarez**

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#### Mike Moran

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#### Joseph R. Loring & Associates, Inc.

1130 Connecticut Avenue, NW Suite 750 Washington, D.C. 20036-3914 p. 202-296-6583 f. 202-296-6953 www.loringengineers.com

#### Hallah Abodaff, PE

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#### Ketan Patel, PE

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#### J. Michael Galway, PE

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#### Lend Lease (US) Construction, Inc.

One Preserve Parkway Suite 700 Rockville, MD 20852-4272 p. 301-354-3100 f. 301-354-3151 www.lendlease.com

#### **Ginger Revercomb**

ginger.revercomb@lendlease.com

#### McManus Darden & Felsen, LLP

1155 15th Street, NW Suite 810 Washington, D.C. 20005-2733 p. 202-296-9260 f. 202-659-3732 www.mcmanus-darden.com

#### **James Carney**

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#### Mid-Atlantic Laborer's **Cooperation Trust**

12355 Sunrise Valley Drive Suite 500 Reston, VA 20191-3467 p. 703-860-4194 f. 703-860-1865 www.malecet.org **Bill Rickard** 

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#### **Fred Kramer**

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#### **Ober Kaler**

1401 H Street, NW Suite 500 Washington, D.C. 20005-2140 p. 202-408-8400 f. 202-408-0640 www.ober.com

#### **Christian F. Henel**

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# New Members

#### Pepco Energy Services, Inc.

1300 North 17th Street **Suite 1600** Arlington, VA 22209-3807 p. 703-253-1800 f. 703-253-1798 www.pepcoenergy.com

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jcervelloni@pepcoenergy.com

Jim Muncy

jmuncy@pepcoenergy.com

#### **Plaza Construction**

2200 Clarendon Boulevard Suite 1205 Arlington, VA 22201 p. 703-807-0000 f. 703-807-0043 www.plazaconstruction.com

#### **David Wysong**

dwysong@plazaconstruction.com

#### **Precision Doors & Hardware**

6295-80 Edsall Road Alexandria, VA 22312-2670 p. 703-461-8282 f. 703-461-3431 www.pdoor.com Steven Murdoch

smurdoch@pdoor.com

#### **R.M. Thornton Mechanical**

120 Westhampton Avenue Capitol Heights, MD 20743-3516 p. 301-350-5000 f. 301-499-3609 www.rmthornton.com

#### **Timothy Coogan**

tcoogan@rmthornton.com

#### **RTKL Associates Inc.**

2101 L Street, NW Suite 200 Washington, D.C. 20037-1558 p. 202-833-4400 f. 202-887-5168 www.rtkl.com Jeanne Wood

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#### Structural

6955 San Tomas Road Elkridge, MD 21075-6218 p. 410-796-5000 f. 410-796-8500 www.structural.net

#### **Louis Shuckman**

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#### **U.S. Engineering Company**

14120 Sullyfield Circle Suite G Chantilly, VA 20151-1627 p. 571-238-0482 www.usengineering.com

#### **Dale Gerbers**

dale.gerbers@usengineering.com

#### **Jarrod Foster**

jarrod.foster@usengineering.com **Bill Forrest** 

#### bill.forrest@usengineering.com

**Darren Rand** 

Darren.rand@usengineering.com

#### **Vanderweil Engineers**

625 N. Washington Street Suite 300 Alexandria, VA 22314-1936 p. 703-683-9700 f. 703-683-2480 www.vanderweil.com John Sporidis, PE

jsporidis@vanderweil.com

#### **Watkins Meegan LLC**

6720-B Rockledge Drive Suite 750 Bethesda, MD 20817-1884 p. 301-654-7555 f. 301-656-9115

www.watkinsmeegan.com

#### Sean Smetana

sean.smetana@watkinsmeegan.com

#### **Pete Ragone**

pete.ragone@watkinsmeegan.com

#### Welch and Rushe, Inc.

391 Prince George's Boulevard Upper Marlboro, MD 20774-7410 p. 301-430-6000 f. 301-430-6001 www.welchandrushe.com

#### **Jamie Friedrich**

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#### **Tiffany Patrick**

tpatrick@welchandrushe.com

#### William H. Gordon Associates, Inc.

4501 Daly Drive Chantilly, VA 20151-3707 p. 703-263-1900 f. 703-263-0766 www.whga.com

#### **Oomer Syed**

osyed@whga.com



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# WBC Calendar & Advertising Information

2013 Editorial Calendar

#### November - January

- November 15, 11:30 am -12:30 pm Sustainability Task Force **WBC** Offices
- November 16, 7:30-9:15 a.m. **Board Of Governors Breakfast Meeting** Columbia Country Club, Chevy Chase, Md. by Invitation Only
- November 17, 10 a.m.-noon WBC Community Service, Food & Friends, Washington, D.C.

- November 19, 11:30 a.m. 12:45 p.m. Hammerheads Committee Meeting **WBC** Offices
- December 5, 11:30 a.m.-12:45 p.m. Small Business Task Force **WBC Offices**
- December 7, by 5:00 p.m. Craftsmanship Awards Judges Sign-Up Deadline
- December 11, 4-5:30 p.m. **Board Of Directors Meeting** Congressional Country Club, Bethesda, Md.
- **December 11**, 6-8:30 p.m. Holiday Party Congressional Country Club, Bethesda, Md.
- December 15, 10 a.m.-noon WBC Community Service, Food & Friends, Washington, D.C.
- January 10, 9 a.m.- 5 p.m. 2013 Craftsmanship Awards Judging Day **WBC Offices**
- January 10, 4:30 7 p.m. Winter Networking, Maggiano's Tysons Galleria, McLean, Va.

The Bulletin covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. The **Bulletin** is published ten times a year by WBC. To place an ad, submit material or for more information call (202) 292-5922.

#### Dec/Jan

Members Giving Back

#### Feb/Mar

To be announced

#### Apr/May

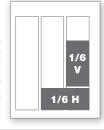
Craftsmanship Awards

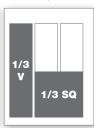
More information to come

	1 time	5 times	10 times
Member Rates:			
Black and White			
1/6 horizontal or 1/6 vertical	\$155	\$130	\$110
1/3 vertical or square	\$230	\$190	\$150
1/2 horizontal or vertical	\$430	\$350	\$290
Full-page	\$630	\$510	\$410
Color			
Inside Front Cover	\$730	\$590	\$480
Inside Back Cover	\$730	\$590	\$480
Back Cover	\$830	\$670	\$540

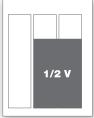
	1 time	5 times	10 times
Non-member Rates:			
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1/6 horizontal or 1/6 vertical	\$210	\$176	\$149
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Color			
Inside Front Cover	\$986	\$797	\$648
Inside Back Cover	\$986	\$797	\$648
Back Cover	\$1,121	\$905	\$729

Magazine trim size: 8.5"w x 11"h | Live area: 8.375"w x 10.875"h











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