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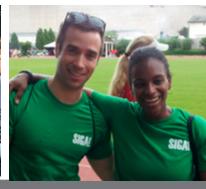












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Bulletin

December 2013/January 2014

Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call **(202) 293-5922** or visit us on the web at **www.wbcnet.org**.

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Chairman's Letter

Dear Members and Colleagues:



I am pleased to report that over the past several months all WBC committees have been meeting on a regular basis and moving forward with high quality programs and services for 2014. I would like to personally thank all committee chairs, vice-chairs, members and board liaisons for volunteering and providing their valuable commitment of time and expertise. I would also like to extend special thanks to all renewing WBC members and welcome all new members joining us this year. Thank you also to the Membership Services Committee, Chair Earl Biglow (DAVIS Construction), Vice-Chair Greg Koger (Holland & Knight) and Board Liaison Emerson Teer (Clark Construction Group) for their ongoing focus on achieving our retention and recruitment goals. The first new member orientation for the year is scheduled for

Friday, March 7, at Holland & Knight. Invitations will be sent to all new members joining over the past 18 months. Please be sure to join us if you have not previously attended.

We have received an impressive show of support for the commendable initiative to find a permanent home for the WBC Craftsman Hall of Fame (HOF). A special HOF Task Force was established at the December Board of Directors meeting to help move this significant plan forward. Special thanks to Board Vice-Chair John Barron (Foulger-Pratt Contracting) who graciously agreed to serve as chairman of the Task Force. Almost \$100,000 has been committed to the Hall of Fame initiative through a combination of the 75th Anniversary silent auction and event sponsorship, the Past Chairmen's HOF Club, and a \$50,000 matching fund through the WBC Foundation. Please contact Steve Kenton at the WBC if you would like to support the Hall of Fame fund or participate in the future planning activities.

The Small Business Committee is planning a follow-up to the successful seminar and showcase series. On March 13, in conjunction with the annual St. Patrick's Membership Party at McGinty's Public House in Silver Spring, the committee will be holding a pre-event SBA seminar for small business members and non-members. Small business members will also have an opportunity to showcase their firms during the St. Pat's networking event following the seminar. Please contact Steve Kenton if you have a small business you would like to invite to the seminar or if you would like to participate in the small business showcase. Thank you to the Small Business Committee, Chair David Singleton (Singleton Electric), Vice-Chair Joel Ross (Scaffold Resource) and Board Liaison Allen Slaughter (Dynalectric Company) for continuing to focus on these important small business initiatives.

I am very proud to announce that the 58th annual WBC Craftsmanship Awards program, "*Celebrat-ing Quality Craftsmanship*", received 286 terrific entries this year. I would like to extend special thanks to the more than 200 judges—that's right, 200 exceptional construction professionals—who volunteered a full day of their valuable time for Judging Day on January 9. That evening, the Membership Services Committee hosted the Winter Networking event at Maggiano's with close to 275 people in attendance. Now it's time to get excited and support what is surely going to be a great evening of celebration at the Craftsmanship Awards banquet on Friday, March 21. Please take a moment to review the valuable sponsorship opportunities available for this year's program and mark your calendars now.. Thank you to the Craftsmanship Awards Committee, Chair Elizabeth Tuico (VJ Associates), Vice-Chair Sarah Mucci (Mark G. Anderson Consultants) and Board Liaison Lynne Coville (Boston Properties).

I look forward to seeing you at one of the upcoming WBC events. Once again, thank you to all of our renewing WBC members and welcome to all new members! We look forward to your active participation and ongoing support of our exceptional association!

Best regards,

Joel Zingeser WBC Chairman of the Board



Dewberry Announces Promotion of Mark Scott



Dewberry, a

privately held professional services firm, has promoted **Mark Scott**, RA, LEED AP, NCARB, DBIA, to principal in the Fairfax, VA, office. Scott has more than 36 years

Mark Scott

of experience as an architect and planner, working on a range of projects that include public safety, higher education, commercial, and industrial.

As the director of architecture, Scott is responsible for the coordination and design development for the Fairfax architects group. He also has experience with building code issues and capital outlay. Currently, Scott is serving as the facility designer and manager on phase two of the Dulles Metrorail project. Scott has a Bachelor's degree in Architecture and a Master's degree in Urban and Regional Planning from the Pratt Institute in Brooklyn, NY. He is a member of the National Council of Architectural Registration Boards, the Washington Building Congress, and the Design-Build Institute of America.

Ober|Kaler's Joseph C. Kovars Named Fellow of American College of Construction Lawyers and Stephen Palley Authors Chapter on Construction Insurance

The law firm of **Ober|Kaler** is pleased to announce that **Joseph C. Kovars**, co-chair of the firm's Construction Group, has been named a Fellow of the American College of Construction Lawyers. He is only the second lawyer from Maryland to receive this honor.

Fellowship is extended by invitation to those who are found to have mastered the practice or the teaching of construction law and dispute resolution in the complex technical and legal fields pertaining to the built environment, whose professional careers have been marked by the highest standards of ethical conduct, scholarship, professionalism, and collegiality, and who have demonstrated a commitment to "give back" to the construction industry. The College has a limited membership of fewer than 200 lawyers from the United States, Canada, Britain, Australia, and France.

An experienced civil litigator, Kovars concentrates his practice in construction and public contracts law. He represents contractors, subcontractors, sureties, and owners in contract formation and construction disputes involving many types of construction projects, including representing the construction manager on a hotel-convention center project of more than \$800 million, the largest of its kind on the East Coast. Recognized by numerous publications as a leading construction lawyer, Kovars is editorin-chief of the Maryland Construction Law Deskbook (2012, MSBA). He is currently serving a three-year term as a member of the Governing Committee of the American Bar Association Forum on the Construction Industry. As chair of Ober|Kaler's Community Grant Program, Kovars has helped award grants to non-profits that assist children at risk in the cities of Baltimore and Washington D.C.. As of 2013, the program has awarded over \$400,000 in grants.

Stephen D. Palley, a construction lawyer at the law firm Ober|Kaler, has authored the chapter "Construction Insurance" in the newly released second edition of *Fundamentals of Construction Law*.

Published by the American Bar Association's Forum on the Construction Industry, *Fundamentals of Construction Law* is the definitive primer on the subjects that are at the heart of every construction law dispute. The book features in depth analysis of the key principles of construction law, making this book is a "must have" for any lawyer practicing in this area, particularly those new to the field.

Palley is a principal in Ober|Kaler's Washington, D.C. office. He specializes in insurance coverage counseling and litigation with a construction industry focus, and a practice limited to policyholder representation, as well as complex construction defect litigation. He has also advised clients on the development

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and negotiation of insurance and risktransfer programs for some of the largest construction projects in the United States, including power plants, airports, sports venues and hospitals. A member of the team awarded the 2008 and 2010 Chambers USA Award for Excellence in Construction, he is a graduate of Tufts University (B.A., *cum laude*) and the Washington University of St. Louis School of Law (J.D.).

Rick White Honored with SmartCEO Power Player Award



Dixon Hughes Goodman Construction Industry Lead Partner Rick White, was recently honored with SmartCEO's Construction Audit and Taxation Power Player of the Year award.

Rick White

The Power Players Awards bring together Washington's most enterprising attorneys, bankers, and CPAs in one awards program, showcasing them in the pages of SmartCEO magazine and awarding them in an exclusive ceremony at the Long View Gallery in D.C. These professionals, practicing in corporate firms, private industry, government and education, embody leadership, accomplishment, innovation, and success. Power Players represent the best and brightest in the region—the impact players that CEOs can count on to help grow their businesses.

Building the ECS Foundation One Person at a Time



ECS is pleased to announce that **Michael J. Sladki**, P.E. has joined the

ECS Chantilly Facilities Group as principal engineer. Sladki has 14 years of professional experience designing

a variety of structures from residential to

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commercial to industrial utilizing steel, concrete, masonry, and wood. His responsibilities include managing the day-to-day activities of the specialty services project managers and engineers. Sladki has a Bachelor's in Civil Engineering and Master's in Civil Engineering, with a concentration in Structures from Virginia Polytechnic Institute and State University. He is a licensed Professional Engineer and is a LEED Green Associate.

Centennial Adds William Kolster to Mid-Atlantic Region Business Development Team

Centennial Contractors Enterprises (Centennial) is pleased to announce that **William Kolster** has joined the firm as Mid-Atlantic Sr. Business Development Account Manager. Kolster brings extensive knowledge and experience in facilities management as well as the development of operational programs and tools to expedite and improve the quality of construction and maintenance for facilities.

Prior to joining Centennial, Kolster was the Director of Facilities Services at Loudoun County (VA) Public Schools (LCPS) for 16 years, where he developed and awarded the first Job Order Contract (JOC) for K-12 school divisions in the Commonwealth of Virginia. While at LCPS, Kolster led his team to statewide recognition for excellence in facility management and national recognition for energy conservation and sustainability as the Energy Star Partner of the Year in 2009 and 2010 and the Energy Star Sustained Excellence Award in 2011 and 2012. These experiences have given Kolster unique insight into the challenges faced by facilities personnel and the possible solutions available to them.

Kolster is a passionate advocate and user of Job Order Contracting (JOC). He has developed and delivered many presentations on JOC at regional and national facilities management forums. He recently delivered a presentation entitled "Job Order Contracting, The Educational Facilities Maintenance Alternative" at the national APPA con-



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ference. He is also active in the Virginia School Plant Managers Association; serving as President in 2011.

Before his service at LCPS, Kolster completed a 20 year career in the U.S. Navy Civil Engineer Corps where he managed maintenance and construction projects worldwide. Kolster, an alumnus of Illinois Institute of Technology, is a registered Architect in the Commonwealth of Virginia. He also holds Masters Degrees in Architectural Engineering from Pennsylvania State University and in Management from Webster University.

Holland & Knight Names Gregory H. Koger a Partner



Holland & Knight is pleased to announce Gregory H. Koger has been named a partner in the Washington, D.C., office. Koger prac-

Gregory H. Koger

tices in the areas of construction law,

government contracts, and commercial litigation. He represents national and international clients, including owners, contractors, and subcontractors, in disputes ranging from traditional two-party disputes to complex multiparty litigation before state and federal courts, boards of contract appeals, and in mediation and arbitration. Koger routinely advises clients in connection with contract negotiation and formation, project administration as well as regulatory and compliance matters.

Additionally, Koger is active in various industry groups and is an avid public speaker on a wide range of topics and issues concerning construction and government contracts. He has presented to numerous groups and industry professionals such as procurement and contracting officials with the United States Department of Agriculture, graduate students at The Johns Hopkins University School of Continuing Studies, and members of the District of Columbia Chamber of Commerce.



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Answers for infrastructure.

Mike Miskelly Joins Shah & Associates, Inc.

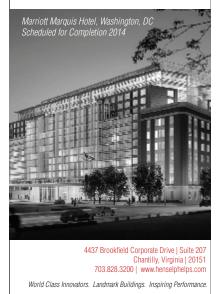
Michael (Mike) Miskelly comes to Shah & Associates, Inc. (S&A) with over 20 years of business development experience. He has worked for such firms as Bechtel, Potomac Electric Power Company (PEPCO), Scope Mechanical Contractors, CTI Consultants, Inc., Froehling & Robertson, Inc. and Vango Construction Consulting LLC. Miskelly's top priority has always been to provide top notch customer service. This was achieved through continuous communication with the clients, attending industry functions, and attending pre-proposal conferences

For the past 10 years, Miskelly has been affiliated with professional organizations such as: Washington Building Congress, ABC of Virginia, AGC of Virginia, NAIOP of Virginia, District of Columbia Building Industry Association, and SMPS Washington DC.



SIEMENS

Hensel Phelps is a world-class building solutions firm that provides planning, construction and facility management to clients across all building sectors. We are committed to delivering the highest quality solutions, while creating and managing the most efficient facilities for our clients.



WBC Member Charitible Giving

The Washington Building Congress is proud to once again recognize the commendable charitable giving of our member firms and their employees. The extent of the industry's positive force on the community is far reaching and worthy of praise. Thank you to everyone who contributed to this special edition of the *Bulletin* and please keep in mind that we will be happy to recognize the charitable causes your company supports over the coming year as they occur in the *Bulletin* and on the WBC website.

WBC also has several terrific opportunities throughout the year to give back and support our community. The next major community services activity is the April 26 Rebuilding Together Workday. WBC will once again be adopting the house of a very worthy family and making a real difference in their quality of life. Please be on the lookout for further details regarding the 2014 Rebuilding Together initiative and contact Steve Kenton at the WBC if you would like to volunteer time, provide materials or make a monetary contribution. WBC has also committed to support Food & Friend again this year, providing a group of ten volunteers once a month.

Thank you for supporting our community and the association!

WBC Community Services Committee

- Jane Cherney, Chair
- Kent Fee, Vice-Chair
- Anne Marie Tombros, Board Liaison
- · Joel Zingeser, WBC Chairman of the Board

Asmar, Schor & McKenna Establish High Giving Standard

Asmar, Schor & McKenna, PLLC (ASM) has established a high standard of giving among members and staff since opening its doors in January of 2010.

In April 2013, members of the ASM team got their hands dirty painting while helping to renovate the home of a family in Alexandria, VA for the Washington Building Congress (WBC) Rebuilding Together initiative. The giving continued in May when ASM's office manager joined KaBoom! in building a playground in the Brookland neighborhood of D.C. In celebration of the holiday season, members and staff donated loads of toys to the U.S. Marine Corps' Toys for Tots Program. Additionally, ASM proudly supports its employees who volunteer weekly with various organizations such as Habitat for Humanity and Children's Hospital in Washington, D.C. ASM is truly excited to continue supporting these initiatives and give back even more in 2014.

Black & Veatch Positively Impact Local Communities

Black & Veatch and its professionals support a variety of philanthropic organizations and programs each year, expanding its philanthropic role, involvement and impact in local communities. Black & Veatch Special Projects Corp. is the Federal Services Division (FSD) within Black & Veatch, and has continued the long tradition of giving back to the communities the company lives in and serves year after year.

Black & Veatch's FSD Arlington, VA and Columbia, MD offices participated in a variety of charitable programs in 2013 including Toys for Tots, International Coastal Cleanup, Goodwill, and the Arlington Food Assistance program. In addition, Black & Veatch FSD professionals participated in the United Way program which is a corporate-sponsored charity not specific to Black & Veatch FSD only.

Clark Construction Instills Giving as Core Value

One of Clark Construction's core values is giving back to the communities in which it lives and works. Corporate philanthropy and community service have always been central to Clark's identity as a company, and it strives to instill



Asmar, Schor & McKenna







this same emphasis on volunteerism with employees. Clark continually supports organizations that are in the interests of local neighborhoods, its clients and its employees. By giving in both dollar and in deed, Clark strives to make meaningful and lasting improvements that will benefit communities for years to come.

Charitable Giving of David M. Schwarz Architects

The Charitable Giving Foundation of David M. Schwarz Architects had another productive year of generous giving. Here are some highlights of the 2013 contributions:

- · Funded the firm's Traveling Fellowship program for four architecture students attending University of Maryland, University of Notre Dame, and Yale University for the 13th consecutive year.
- Organized and sponsored the 7th annual gathering of professionals from the local building industry community to construct Gingertown. The completed Gingertown was divided and shared with several local charities, including Children's National Medical Center, Deanwood Rehabilitation & Wellness, Martha's table, My Sisters Place, Saint Elizabeth's Hospital, So Others Might Eat, The Washington Home and The Wendt Center for Loss and Healing. More than \$20,000 was collected and given directly to the charities mentioned.
- · Participated in Washington Architecture Foundation's CANstruction for the 6th straight year. Teams formed by local architecture firms design and build constructions made from non-perishable



Clark Construction



David M. Schwarz Architects

food goods. All food items as well as cash donations from participants and sponsors are donated to the Capital Area Food Bank.

- Supported Food and Friends by purchasing a table to their annual Chef's Best Benefit for over 25 years.
- · Made the second installment towards a five-year pledge to the Child Life Artists in Residence Program at The Cook Fort Worth Children's Hospital in Fort Worth, Texas for their Health Foundation to provide enhancements for patient programs and services.
- · Contributed to Phelps High School as part of the 2012 AIA Convention Legacy Project and sponsored a student by participating in the school's internship program. Funds donated were used to purchase equipment and software for the school's visual language lab.
- · Continued the company's five-year pledge commitment to the Washington D.C. AIA's District Architecture Center, which celebrated its first full year of service in 2012.

DAVIS Construction — 360° of Community

James G. Davis Construction Corporation (DAVIS) has a genuine passion for giving back to the community, and has established long-term and meaningful relationships with many nonprofit organizations, small and minority businesses, and community groups.

More Than Just a Donation: DAVIS' long time community partners, Duke Ellington School of the Arts, is committed to

preparing students for post-secondary education and professional careers and DAVIS provides financial and planning support and several hands-on experiences such as networking opportunities and sponsoring field trips. DAVIS developed a lecture series showcasing various industry talents to better prepare the Duke Ellington students and also provides them with excellent networking connections for the future. DAVIS adopted a Duke Ellington School to benefit from the National Building Museum's program, showing the students real-life applications of skills, and teaching them about the built environment.

It's Part of Who We Are: DAVIS employees take great pride in making a difference in our community. This year, DAVIS teamed up to provide over 2,500 in-kind construction and professional service hours, truckloads of construction materials, and financial support to over 120 local nonprofit organizations. Year after year, DAVIS employees have worked together to show their dedication to Jubilee Housing. For over 20 years DAVIS has been making meaningful contributions to support the efforts of Jubilee; fundraising, in-kind construction services, building material donations, and numerous volunteer hours. DAVIS employees serve on the board and auxiliary board and planning committees. On the planning committee, employees led the annual Jubilee Work Day, beautifying and improving the neighborhood of Jubilee. DAVIS employees co-chair the main fundraiser, the Jubilee Gala. This year, DAVIS adopted seven families for the holidays, collecting and wrapping gifts to send them a dose of holiday cheer. DAVIS also works with Jubilee in other efforts including the Back to School drive, the Wine Tasting event, raising money for a van for the summer program, and the annual Elf Store.

Feels Like Team Spirit: DAVIS believes that we can achieve more together than we can individually. Since 2006, DAVIS has supported the Juvenile Diabetes Research Foundation (JDRF). Each year, DAVIS raises funds through the JDRF Real Estate Games. In 2013, DAVIS had nearly 30 employees participate in the Olympic style games and 20 DAVIS interns who volunteered at the event and employees on the planning committee.

It Doesn't Stop There: DAVIS supports a wide range of community organizations. Just a few of DAVIS' community partners include American University, AGC Jingle Bell Jog, Bright Pink, Boys and Girls Club of Greater Washington, CANstruction, Dash DC, District of Columbia Building Industry Association (DCBIA), DC Students Construction Trades Foundation, Fairchance, Gingertown, Higher Achievement, IIDA Cosmo Couture, Junior Achievement of the National Capital Area, National Building Museum, Steve Wolford Memorial Scholarship, and Trust for the National Mall.

Dynalectric Supports Community

Dynalectric is a strong advocate for supporting the community and giving back to those in the area. In 2013, Dynalectric held numerous fundraisers and sponsorships to serve multiple organizations.







Dynalectric's contributions included the following organizations: Capital Area Food Bank, Earth Day Sponsorship, DCSCTF, American Cancer Society, Sterling Volunteer Fire Company, Bread, Inc., Loudoun Fraternal Order of Police, Special Olympics and many others.

Dynalectric sponsored a canoe for the Wounded Warriors project for the 2014 calendar year that will travel all over the U.S. and be used in Wounded Warrior races. In October, Dynalectric Employees donated \$5 or more to wear jeans to work on National Denim Day, sponsored by Lee Jeans supporting Breast Cancer Research and Awareness. As a company, Dynalectric raised over

\$700 to help with the fight against breast cancer. Dynalectric participated in an annual food drive for Thanksgiving with the Loudoun County Holiday Coalition. Two weeks before Thanksgiving, gift cards totaling \$350.00 and 225 pounds of food were delivered to the Coalition for needy families

Each year during the Holiday season, Dynalectric adopts a family from the Loudoun County Abused Women's Shelter. This year, Dynalectric adopted a family of five, a mother and four children. The mother provided a gift wish list of items for her family and Dynalectric employees provided an abundance of gifts to give. Dynalectric employees donated all of the gifts from the family's wish list, additional gifts, and donated money for the mother to buy any additional items needed.

Forrester Construction Company: A Year of Community Involvement 2013

Forrester's Community Involvement Committee is led by team members at Forrester dedicated to making a difference in our community. The mission is to create, maintain, and support community programs in the Washington, D.C. area that foster an interest in the construction industry, serve to educate youth, assist those that are less fortunate, and focus on health and wellness.

2013 was a busy year for the Committee and dedicated team. Highlights of the ways Forrester contributed to our community are:

The Race for Hope: Forrester sponsored runners and walkers to participate in the Annual Race for Hope 5K.

Community Involvement Day: Each year, Forrester selects a local non-profit organization that could benefit from light construction, painting, and clean-up. This year, Forrester beautified A Wider Circle. Team members and members of the subcontractor community spent the day tearing up tile, painting, cleaning, laying carpet, building book shelves, and creating outdoor window boxes to spruce up the entrance to the facility.

ACE Mentoring Program: For the past two years, Forrester has led an ACE Mentoring chapter at McKinley Tech High School in Washington, D.C. From October through May, team members go bi-weekly to McKinley to lead high school students in hands-on activities designed to interest them in careers in construction, engineering, and architecture.

Architecture in Schools: Through a partnership with EYA, Forrester team members provided elementary school students at Amidon-Bowen Elementary in Washington, D.C., with eight weeks of lessons about the architecture and construction fields.

School Supply Drive: Forrester team members donated school supplies to benefit students served by Community of Hope.

Project Green Build at the Foxcroft School: Forrester organized a "Project Green Build" seminar for selected engineering students at the Foxcroft campus. Students participated in monthly learning sessions and site walk-throughs to learn more



Forrester Construction Company



Forrester Construction Company

about the overall design and construction process specific to their new dormitory. Sessions were tailored to follow the construction of the dormitory to allow students to physically see what they were learning in each of the classes.

Monthly Saturday Birthday Parties at Community of Hope:

Forrester team members hosted monthly birthday parties for children living at Community of Hope's transitional housing facility in Washington, D.C.

College Fair at Community of Hope: A Forrester Field Engineer spoke at a college fair about the benefits of a college education and how it has impacted her life and career by interacting with children and teens and sharing her experiences.

Cards for Troops: Team members wrote hundreds of cards in an effort to share the spirit of the season.

Jingle Bell Jog: Two teams of Forrester team members joined YCF for the annual Jingle Bell jog. Forrester also sponsored the Bagel Bar at the event.

The JDRF Real Estate Games: Each year, Forrester involves Team Members in a day of athletic competition to raise money for the Juvenile Diabetes Research Fund. Forrester further supported the event by sponsoring water bottles in 2013.

Maya Angelou Charter School Internship: Forrester provided a six-week internship to a student at Maya Angelou Charter School, a Forrester project, to learn about construction management.

Furniture Donation to A Wider Circle: When Forrester cleaned out an under-utilized satellite office, A Wider Circle filled their trucks with desks, chairs, and bookshelves for needy families.

Phelps ACE High School: Team members presented, "The Construction Planning Process" to students at Phelps ACE High School in the District. More than 150 students at this architecture, engineering, and construction-focused high school attended one of the three classes a day over two days.

Foulger-Pratt Contracting Continues Tradition of Giving Back

In 2013, Foulger-Pratt Contracting continued its tradition of giving back to the community through a variety of charitable causes. The company is proud to join clients, partners, employees, and industry associations in supporting worthy charities with donations of time, expertise, and financial support. In total for 2013, Foulger-Pratt Contracting made financial donations of about \$80,000 to various charities, plus the volunteer hours, enthusiasm, and expertise of our employees.

Leukemia & Lymphoma Society: Foulger-Pratt Contracting and sister companies selected the Leukemia & Lymphoma Society as the primary charity after one employee was diagnosed with leukemia. In his early 20's and seemingly healthy, this young man became very ill, very fast, and was hospitalized for weeks. Thankfully, he is responding to treatment, but has a long road of chemotherapy and other treatment sessions ahead of him.

Other charitable causes, sponsorships, and donations for 2013 included:

- Rebuilding Together Montgomery County
- Wounded In Action Family Foundation
- Erin Peterson Scholarship Fund
- Boy Scouts of America National Capital Chapter
- Excel Academy Public Charter School



- National Neiman-Pick Disease Foundation, Inc.
- Washington Nationals Dream Foundation
- Sibley Memorial Hospital Foundation
- Casa De Maryland, Inc.
- Impact Silver Spring
- Montgomery Housing Partnership
- Anti-Defamation League
- Easter Seals Greater Washington-Baltimore Region
- ABC Golf Tournament (Student Scholarships)
- DC Students Construction Trades Foundation
- Fort Meade Alliance Golf Event
- Oakdale High School Boosters
- Alexandria Country Day School

Graybar Electric Co., Inc.'s Charitable Contributions in 2013

Graybar Electric contributed to many different charities during 2013 across its three locations. The charities and donations included:

- Wounded warrior project \$666.00
- Ronald McDonalds house Charity \$1,136.00
- Food Drive for Langley Park Food Pantry-80 pounds of food
- Operation 2nd Chance Golf Outings-\$7,700.00
- American Red Cross/United Way-Community Funds-\$2,355.00

Graybar's 2013 donations totaled \$11,857.00.

HKS Gives Back to DC Schools USGBC National Capital Region Green Schools Committee:

HKS volunteered with the USGBC National Capital Region chapter (NCR) to assist Payne Elementary School in planning events to improve the sustainability of the school building. The events that HKS and USGBC NCR planned and participated in include Green Apple Day of Service, a community led Payne Elementary Green Team and a partnership with Casey Trees to implement a tree-planting program for the school.

Green Apple Day of Service: This year, HKS volunteered with the USGBC NCR Green Schools Committee to host a Green Apple Day of Service at Payne Elementary School in Washington, D.C. The events included a rain barrel installation, rain barrel painting, rain garden planting, and a recycling fair for both the school and the community.

Operation Backpack Every back-to-school season, Volunteers of America hosts the annual Operation Backpack Challenge. During the Operation Backpack event, architecture firms donate materials and compete to design and build a creative book bag. This year, the HKS Washington, D.C. office placed third in the challenge. The team successfully gathered all items found on a standard school supply list, and designed and constructed an innovative and youthful bag.

Hands on DC This year, 629 volunteers went into 18 schools, completed 220 total projects, and helped raise \$55,000 for



work-a-thon projects and scholarships. HKS has volunteered with Hands on DC for many years. In 2012, the firm donated \$750 for project supplies and sent a team of volunteers to Plummer Elementary School, where they painted large murals in the school's gym/cafeteria and hallways for students to enjoy.

2013 DC Public Space Design Competition for High School

Students: This year, design professional volunteers partnered with the junior year architecture class at Phelps Architecture, Construction and Engineering High School to help students develop their competition entries. The project challenge was to design a small park on the Garrison Elementary School site as part of the Garrison Improvement Project. The design program incorporated a small pavilion and amphitheater, public art, paved and unpaved areas for active and passive activities, as well as landscaped areas showcasing sustainable landscape design practices and serving as an entrance to Garrison Elementary School. The students competed for cash prizes for first, second, and third place.

Community Service Volunteers at IBEW Local 26 Had a Busy Year

IBEW Local 26 participated in multiple community service activities throughout 2013. The activities were:

Bowling for Gold with the CSA: More than two dozen bowlers took to the lanes in the Metropolitan Washington Council of the

WBC Members Give Back

AFL-CIO's annual Bowling for Gold Tournament on January 27th to raise funds for the Metropolitan Council's Community Services Agency's Emergency Assistance Fund.

ARC-DC at Shepard's Kitchen: The Apprenticeship Club volunteered at The Shepherd's Table, a soup kitchen in Silver Spring, MD. On February 23rd, four ARC-DC members spent three hours preparing and serving meals to about 75 needy people in the community.

EWMRC Poker Run for Special Love, for Children with Cancer: Nearly 100 motorcyclists, joined by four custom car drivers, rode for a good cause at the IBEW Local 26 Motorcycle Club's Second Annual Poker Run this past May. The ride took the Local 26 pack 90 miles through the beautiful Blue Ridge Mountains and raised \$15,600 for Special Love for Children with Cancer, which depends on private donations, such as those raised by the Poker Run.

Golf Outing for Dollars Against Diabetes: On June 3rd, brought 450 golfers attended the 18th Annual Local 26 DAD's Day Golf Outing. The event was held at four area golf courses—the three Courses at Andrews on Andrews Air Force Base and Glenn Dale Golf Course and the luncheon was held at Martin's Crosswinds in Greenbelt, MD. DAD's Day, stands for Dollars Against Diabetes, and was created by the BCTD to raise money to support the Diabetes Research Institute. The outing raised \$25,000 for the Diabetes Research Institute in 2013 and has raised \$285,000 for DAD's Day to date.

Minority Coalition- Run for Mt. Rainier 5K benefiting the

Gateway Arts District: On April 27th, Minority Coalition members tied up their running shoes to support the Gateway Arts District of Mt. Rainier, Hyattsville, Brentwood, and North Brentwood in Prince George's County. The Mt. Rainier 5K benefitted the Gateway Arts District revitalization project that has brought out the arts and community pride to areas of Prince George's County.

MLK March: August marked the 50th Anniversary of the 1963 March on Washington for Jobs and Freedom, which stands today as one of the largest rallies in U.S. history. To honor the historical importance of the March, hundreds of thousands of Americans gathered once again in Washington on August 28th, including dozens of Local 26 members.

Labor Day Events: On September 7th, members volunteered at the 45th Annual Mason District Democratic Committee Crab Feast, an event in which members have been lending a helping hand in setting up the tents and lighting for this event for more than two decades.

The Motorcycle Riding Club participated in the Gaithersburg, MD, Labor Day Parade. The office of U.S. Senator Ben Cardin reached out to the Club and 17 Local 26 members, family members, and friends rode directly behind Senator Cardin who led the parade and carried the parade's sign.

ARC-DC Big Build: Hosted at the National Building Museum in downtown Washington, DC, on Saturday, September 21st, the Big Build gave kids the opportunity to learn about different aspects of the construction industry through hands-on activities. Local 26 ARC-DC members set up three stations, two interactive and one for literature, as well as one electric vehicle charging station and solar panels. The two interactive stations included a pipe bending station and a switching lab. The Local 26 literature table provided information about the Local and information about careers in the unionized electrical trades.

Little Kids Rock: IBEW Local 26 made a surprise visit to Brightwood Education Campus in Washington, D.C. to donate 50 brand new guitars to the school's music program in support of the Little Kids Rock organization. Local 26's donation made it possible to train 20 new music teachers, offer professional development to 13 existing Little Kids Rock teachers, and pay for as many as 500 new instruments. The funding provided by Local 26 will be distributed across D.C. Public Schools.

Other community service events were:

- · Minority Coalition Door knocking for VA Governor-elect Terry McAuliffe;
- · Volunteering at Career Day at Gaywood Elementary School.
- · Food Drive supporting a food pantry in Charles County, MD.
- · Coat Drive supporting United Communities Against Poverty, located in Capitol Heights, MD.

Insurance Associates Gives Back in 2013

Insurance Associates and employees participated in the following charitable acts in 2012:

- Blood Drive-On May 29th, more than 50 percent of employees donated blood to save 42 lives.
- Company Giving-In the past couple of years alone, Insurance Associates has donated over \$125,000 to more than 200 local, worthy causes.
- Employee Giving Several employees donate in excess of 500 hours a year to many local charities. These charities and their duties included:
 - Boys & Girls Club of Frederick County Employee sits on the board of directors.
 - Boy Scouts of America Employee volunteers as summer camp staff, community member, and treasurer.
 - Community Foundation of Washington County-Employee helped organize 4th Annual Race for Ryan.
 - Cystic Fibrosis Foundation Employee led a yearly fundraising team.
 - FACETS Employees provided hot meals to the homeless of Fairfax County for an average client base of 110 people each night.
 - Fairfax County Public Schools Employee mentored minority students.
 - Fairfax Volunteer Fire Department Employee is a five year volunteer firefighter/EMT.
 - Girl Scouts of America Employee volunteered and raised funds. - Girls on the Run - Employee organized 5K races at American
 - University.



Insurance Associates



Insurance Associates

- Home Builders Care Foundation Employee Hugh Carroll, serves as President of Foundation and was selected as recipient of MNCBIA's Joseph C. Rodgers Sr. "Associate Member of the Year" Award. The award is presented annually in recognition of extraordinary and outstanding services by an Associate member to the Association. Carroll is a very active and respected member of the Home Builders Care Foundation Board of Directors since 2007. Most recently, during his presidential tenure, HBCF was recognized with the Seal of Excellence from the Maryland Association of Nonprofit Organizations. The Seal recognizes HBCF's commitment to upholding the highest standards of ethics and accountability in the nonprofit sector.
- Leukemia & Lymphoma Society Employee walked in the "Light the Night" campaign and participated in fundraising activities for races.
- Montgomery County Mental Health Association Employee is first responder to emergency calls.
- National Brain Tumor Society Employee participated in Race for Hope.
- National Multiple Sclerosis Society Employee participated in Challenge Walk and aided in fundraising activities.
- Susan G. Komen Foundation Employee participated in Race for the Cure.
- Wounded Warriors Project Employee donated and ran in race.





Jones Lang LaSalle Charitable Giving

On December 5th, more than 200 Mid-Atlantic Jones Lang LaSalle employees volunteered their time and energy to support local charities that included:

- Food and Friends
- Food for Others
- For the Love of Children (FLOC)
- Habitat for Humanity
- · Hearts and Homes
- Junior Achievement
- New Hope Housing
- · Operation Homefront's Adopt-a-Family program
- Salvation Army Angel Tree

Kelly Electric Helps in 2013

Kelly Electric helped the community by participating in these charitable events in 2013:

Christmas In April: Christmas in April is a non-denominational volunteer organization that repairs the homes of senior citizens who are either low-income and/or physically challenged so they may live in warmth, safety, and independence. After months of planning and preparation, Christmas in April culminates in a one day repair effort on the last Saturday in April. Christmas in April relies on the community for support from volunteers to



Jones Lang LaSalle



repair the homes, and seeks funding from businesses, corporations and individuals.

Warrior Events: Warrior Events was founded in 2009 by John O'Leary whose passion was and is to give back to our military in a very respectful way and to know how much they and their loved ones are appreciated for their immense sacrifices.

Redskins Charitable Event: The Washington Redskins Charitable Foundation utilizes the assets of the Washington Redskins and its corporate and community partners to make a positive and measurable impact on youth development in the greater Washington, D.C. region in the areas of education, community outreach, and health and wellness.

Lend Lease 2013 Community Service Summary

Lend Lease participated in its 18th annual Community Day in 2013. Across the globe over 6,100 Lend Lease employees volunteered in over 330 community-based projects. Lend Lease's Community Day is focused on delivering benefits to communities in which Lend Lease employees live and work. Increasingly, Community Day projects have become strategically aligned to address social, economic, and environmental issues challenging communities around the globe.

This year, Lend Lease participated in a variety of projects supporting inspirational community groups and causes

throughout the Americas region. Over 1,000 employees of Lend Lease in the Americas volunteered on 75 projects, that focused on building, gardening, cleaning, painting, and undertaking a range of projects benefiting children, families, animals, and veterans in need, to name a few. Also, Lend Lease participated in a wide range of projects supporting environmental initiatives across parks and communities gardens.

Lend Lease employees volunteered with many different to nonprofit organizations and governmental organizations across the Americas region from as far away as Hawaii to as south as Mexico City. Some of the organizations that employees of Lend Lease provided volunteer services for were: Ronald McDonald House, Habitat for Humanity, United States Green Building Council, New York City's Department of Homeless Services, and many other large and small organizations.

In the Washington D.C. metro area, Lend Lease participated in the DCBIA Community Day, Guiding Eyes for the Blind at the National Air and Space Museum, harvested crops and cleaned up a farm for the Chesapeake Bay Foundation, and Adopted A Road in Rockville, MD. For the 3rd consecutive year in a row, the Washington Office Safety Team joined forces with the Washington Metropolitan Construction Safety Association and helped the U.S. Marine Corps "Toys for Tots" drive and successfully collected 150 new toys along with monetary donation for children of need.

Perlectric Helps Care for Wounded Soldiers

Perlectric contributed to the Water Reed Society to help care for wounded soldiers. Michael Perle, CEO, sent a note to employees explaining that he was profoundly affected by what he saw. Coming face to face with the reality of what many people in this country have sacrificed in order to serve this country and contribute toward protecting our freedoms and way of life is a game-changer. These heroes, returning with these injuries, have had their lives permanently changed; and will have difficulty in finding jobs, and overcoming the trauma, and dealing with issues that we cannot even conceive of. Because of this unfortunate reality, Perlectric matched employees' donations and independently added extra money for the cause. Scott Pinto, COO of Perlectric, presented the donation to John Wetterau, Treasurer, Walter Reed Society.

Rexel USA Races to Give

On Sunday, November 3rd, over 60 Rexel employees arrived at the Navy-Marine Corps Memorial Stadium to participate in the Annapolis, MD-based Ripley Race. Established in 2009, the Ripley Race is a 3.2 mile road run with the goal of raising awareness and support for the men and women of our armed forces returning home from war. Rexel and its team of "Rexel Ripley Runners" fielded the largest team on race day; with 55 runners and 7 volunteers. During the months prior, Team Rexel collectively raised close to \$6,000 dollars for the Semper Fi Fund, which provides immediate financial assistance and lifetime support for injured and critically ill members of the U.S. Armed Forces and their families.



Perlectric



The SIGAL Companies Spend 2013 Giving Back

SIGAL Construction Corporation and GCS, Inc. actively spent 2013 giving back to the community on a local and national level. With a volunteer program that continues to thrive, employees of both organizations participated in the following events over the past year:

- Participated at the March 2013 WBC Food & Friends by preparing and delivering meals and groceries to local residents who are facing lifechallenging illnesses.
- A team of employees, family and friends from SIGAL and GCS, Inc. with a generous donation from Merrifield Garden Center tackled a group home in Arlington, VA for a Spring Landscaping project.
- Exercised for a cause at the JDRF Real Estate Games in which more than twenty employees participated in various sporting events to raise money for the Juvenile Diabetes Research Foundation. According to the JDRF website, a total of more than \$400,000 was raised.
- As part of a joint venture, GCS-SIGAL, LLC sponsored a team of ten cyclists who biked 82 miles. All proceeds benefitted the American **Diabetes Association.**
- · In addition to being a corporate sponsor for the event, a team of employees and friends participated in DCBIA's Community Improvement Day held at Lederer Gardens & Environmental Education Center. SIGAL's Sarosh Olpadwala serves on the DCBIA DLD Executive Committee which helped coordinate the group's efforts.
- · For the second year in a row, SIGAL and GCS employees selected a



SIGAL Companies



SIGAL Companies



SIGAL Companies

Friday in October to wear their team jerseys. Each employee donated \$5 to support their sports team with all proceeds donated to Breast Cancer research.

- Employees collected more than 150 books in a company book drive for the For Love of Children Annual Book Festival in November. The books collected made it possible for students to receive more books and continue their interest and enthusiasm about reading and learning.
- In the inaugural Pro'Stache event which partnered with ZERO-The End of Prostate Cancer, SIGAL participated in a friendly competition against Hickok Cole Architects and Studley, Inc. by growing mustache's for the month of November.



Singleton Electric

 Volunteered at the 2013 DCBIA Care and Share at THEARC, a holiday party for 150 local children from the Boys & Girls Club. Children received gifts, a visit from Santa, food and drink, and plenty of happiness.

SIGAL was honored by the Washington Business Journal in June 2013 as being a top Corporate Philanthropist in the Greater Washington Area. SIGAL was acknowledged as a Corporate Philanthropist by both volunteer hours and monetary giving.

Singleton Electric Donates in 2013

Singleton Electric likes to help those in need. This year, Singleton Electric employees donated Christmas presents for 41 needy children in Southeast D.C. The clothes, bikes, and games made these children's holiday special. This is the fourth year in a row that Singleton has helped A Simple House with their outreach to the poorest neighborhoods in D.C.

Southland Industries' Charitable Efforts of 2013

As part of an ongoing initiative to give back to the community through charitable organizations, Southland Industries donated both time and money over the course of 2013. Focusing efforts on a variety of causes, the company continued to support many of the organizations that strike a chord with Mid-Atlantic Division employees as well as new local charitable organizations.

In September, Southland's Mid-Atlantic Division hosted its 5th Annual Tee-Off for Charity Golf Tournament. The event raised \$55,000, with proceeds going toward Loudoun Habitat for Humanity and Loudoun Youth, Inc. Employees from Southland also volunteered time and materials to help move Loudoun Habitat's Restore to its new location in Leesburg, VA. In May, employees participated in the 4th Annual AOL 5K in support of Loudoun Youth, Inc.

Continuing to support the men and women serving in our country's military, Southland was a Class II Boat Sponsor for Team River Runner in October 2013. The non-profit organization aims to provide physical exercise to wounded military personnel and their families through paddle sports.

The Southland Green Team, a group dedicated to conserving natural resources and supporting sustainable practices, participated in a few local events including Loudoun Earth Day

Festival and the Loudoun County Green Business Challenge; and conducted a "Dirty Sock Challenge" during Earth Day events at Belmont Ridge Middle School.

Focusing on adolescents, two Southland employees volunteered their time teaching freshmen and sophomore students at Phelps ACE High School. They also conducted Controls & Commissioning Training for the Young Constructors Forum (YCF) at Southland's Lorton, VA, fabrication facility.

During the holiday season, Southland actively supports several organizations, including contributions to an annual holiday food drive hosted by LINK Against Hunger. The company also donated toys for all age groups in December as part of the Toys for Tots program. Overall, Southland made donations of various kinds throughout the year and strives to positively impact the local communities for years to come.

Tanks Direct Continues to Serve

Tanks Direct continued to support the Maryland Food Bank with an annual holiday food drive organized by employees. Partnered with several other WBC members (Coakley & Williams Construction, JCM Associates, Pierce Associates, Shapiro & Duncan and W.E. Bowers), Tanks Direct committed to donate over 2,000 canned food items. The Tanks Direct team also proudly supported the Children's National Medical Center, the Foundation Fighting Blindness, Michael's House, Junior Achievement and Toys for Tots throughout the year.

Tishman Helps Community

Tishman staff lended their time and hands to help the community in 2013. The charitable activities were:

- Tishman, an AECOM Company, sponsored 25 children adopt-a-family to help give children a Christmas.
- · Military drive- Employees donated food and supplies to service men and women.
- · Coat drive-Employees donated coats to a local dry cleaner in Arlington, VA for adults and children in need.
- World Food Day, Office Food Drive Competition- 1,000 pounds of food items were collected for Feeding Our Neighbors in in Arlington, VA.
- · Implemented the Electricity Demand Response Program with Ener-NOC, Inc.- The Demand Response Program is an initiative to help the environment by reducing the number of new electricity power plants that are built in our area. All tenants to implement the steps below:
 - Turn off lights in conference rooms, kitchens and offices that aren't being used.
 - Turn off lights in offices that have ample sunlight.
 - Shut down computers and equipment that aren't being used.
 - Turn off non-essential electronic devices.
- Alzheimer's Fundraiser Annual flag-football league Blondes vs. Brunettes®. One blonde and one brunette AECOM team member participated. AECOM employees donated \$25 to receive free admission to November 16th game at George Washington University.
- Biked for MS on June 4th to help support critical local programs and fund cutting-edge research on MS.
- Team participated in Race for the Cure on May 11th.
- Corporate participated in American Red Cross Blood Drive on May 1st.







Southland Industries



Southland Industries

WGL — Sharing Energy with the Community

In 2013, nearly 600 WGL employees dedicated more than 11,000 community service hours and completed 44 projects in the focus areas of health, education, and the environment.

The signature philanthropic program, the Washington Area Fuel Fund (WAFF), has provided funds for all types of fuel (natural gas, electric, oil) to heat the homes of families in need for 30 years. WAFF is administered by The Salvation Army and WGL pays all of the administrative funds to ensure that every dollar donated goes to help our neighbors stay warm in the cold winter months.



During 2013, WAFF disbursed more than \$823,000 to help more than 7,000 residents. Since its launch in 1983, WAFF has provided nearly \$23 million and has helped more than 260,000 people.

Additionally, WGL has a strong partnership with the Leukemia & Lymphoma Society (LLS). This year, employees, friends and families raised a record \$121,000 for the LLS Light The Night Walk and campaign. The company's donation derived from a combination of efforts, including a corporate golf tournament that drew 128 participants and raised \$60,000; employee fundraising that garnered \$46,000; and corporate funding of \$15,000. In addition, 78 Washington Gas team members participated in the annual 2.5-mile Light The Night Walk that served as the culmination of the LLS National Capital area 2013 campaign.

In recognition of the company's commitment to nurturing the development and education of young people, WGL received the YMCA of Metropolitan Washington 2012 Corporate Partnership Award. WGL has been a champion of the YMCA's Thingamajig Invention Convention and since 2003, the company has provided volunteers, sponsorships, prizes and natural gas safety demonstrations.

In November, WGL hosted its first corporate-wide Day of Weatherization project. With 199 company volunteers, this was the largest community endeavor in company history. The project included weatherizing the homes of elderly and low-income residents throughout the company's entire natural gas service territory. Volunteers worked in teams of three to six persons as they weatherized 90 different homes in the District of Columbia, Maryland, Virginia and West Virginia. The teams caulked leaky crevices around doors and windows; sealed drafty windows in clear plastic; replaced inefficient aerators; changed gas furnace filters; placed foam wrap on hot water pipes; and installed insulation strips under exterior doors. This effort was undertaken to help the residents and clients of The Salvation Army; United Communities Against Poverty (UCAP); Good Shepherd Housing; and the social service offices of Frederick, MD, Arlington County and Winchester, VA.

WCS Construction, LLC Sponsors AfterDark @ THEARC

WCS Construction, LLC, was a major sponsor and fundraiser of *After Dark* @ THEARC held in September for the fourth year in a row. The award winning 110,000 square-foot two story com-



WCS Construction



WCS Construction

munity building was constructed by WCS in July of 2003.

After Dark @ THEARC is a gala celebration to support the Town Hall Education Arts Recreation Campus. The gala celebration is a fabulous evening, filled with special entertainment by neighborhood children and adults who have studied at THEARC, delectable food and drink which culminates with a headlining performance by a well-known musical artist. WCS Construction was successful in raising well over \$200,000.00 this past year.

THEARC's community is home to nearly 50% of the children in DC, half who live at or below the poverty line. The multiple subsidized programs and services offered by its partners such as classes in dance, stage, music, art, a Boys & Girls Club with a gym, after school programs, health care and movies all summer long - are available to any child who wants

to take part, including the 7,000 children who live within a mile of the campus.

Wells Fargo Insurance Rebuilds Together

On Saturday October 5, 2013, 25 Wells Fargo volunteers gathered on South Monroe Street in Arlington, VA to partner with a team of 40 from Rebuilding Together to make one home a much safer environment for a very lucky family. The volunteers worked tirelessly from 8:00 a.m. to 4:00 p.m. and. their efforts paid off. All together the team:

- Rebuilt a retaining wall
- Dug trenches to install a drainage pipe
- Replaced rotting Fascia
- Sealed holes in the foundation
- Vented the bathroom and kitchen exhaust fans
- Replaced damaged lights and dirty carpeting
- Removed debris from the yard

The resident family was multigenerational; a grandmother caring for her grandchildren while her son is deployed with the military. The family was thrilled with the repairs and deeply touched by the outpouring of support from our Wells Fargo Volunteers.





























Thanks everyone for your support of Turning the Page! This year, WBC members and their guests donated 603 high-quality children's books! A great haul indeed!



Thanks again to our sponsors!

Active Power Axiom Engineering Design The Barbour Group, LLC Chiaramonte Construction Company Cummins Power Systems, LLC ECS Mid-Atlantic, LLC EDG2. Inc. Foulger-Pratt Contracting, LLC Grunley Construction Company Harvey-Cleary Builders Hensel Phelps Insurance Associates, Inc. The JBG Companies PCC Construction Components PEPCO Performance Contracting, Inc. PerLectric, Inc. Scaffold Resource LLC Seeger, PC Structure Tone Tishman Construction Corporation Turner Long Construction U.S. Engineering Company Watt, Tieder, Hoffar & Fitzgerald, LLP WCS Construction. LLC Wells Fargo Insurance Services The Whiting-Turner Contracting Company

Member Projects

WBC member, **SIGAL Construction**, recently finished a major interior renovation of the **Vienna Town Hall** located in Vienna, Virginia. The SIGAL team worked within a tight 11 month schedule while the building remained occupied throughout the construction process, requiring the project to be completed in six carefully orchestrated phases.

The 21,000 square-foot renovation of the existing three floor building included all new offices, conference rooms, council chambers, break rooms, common areas, and ADA compliance upgrades. A more efficient layout with all new modern finishes resulted in a more functional and aesthetically appealing environment for the Mayor and employees of the city of Vienna. In addition to the architectural upgrades, the mechanical systems were completely renovated with the installation of a new boiler, cooling tower, VAVs, and fan coil units. To better retain the heating and cooling provided by the new HVAC systems, the performance of the building envelope was greatly enhanced through the installation of over 100 new high efficiency windows. **B**



SAT., FEB. 15 10:00 A.M. TO NOON

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Help prepare and package, meals for and delivers meals and groceries to more than 1,400 people living with HIV/ AIDS, cancer and other lifechallenging illnesses throughout the Washington area.

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New Company Members

Chesapeake Electrical Systems, Inc.

9381 Davis Avenue Laurel, MD 20723 p. 301-206-5020 f. 301-206-5063 www.c-e-s.net lhubbell@c-e-s.net Representative: **Lance Hubbell**

Pro-Air, Inc.

1319 F Street NW Suite 400 Washington, D.C. 20004 p. 301-931-9052 f. 301-931-9421 www.proair-inc.com csakkos@proair-inc.com Representatives: **Charles Jewell** and **Chris Sakkos**

New Government/ Institution Member

American Subcontractors Association of Metro Washington

1004 Duke St. Alexandria, VA 22314 p. 703-684-3450x1325 f. 703-836-3482 www.asamw.org ike@asamw.org Representative: **lke Casey**

New Small Business Members

Acuity Business Solutions

11654 Plaza America Drive Suite 750 Reston, VA 20190 p. 855-522-8489 www.acuitybusiness.com jjewell@acuitybusiness.com Representative: **June R. Jewell, CPA**

Chesapeake Mission Critical, LLC

11900 G Baltimore Avenue Beltsville, MD 20705 p. 240-264-1522 f. 240-264-8477 www.chesapeakemc.com ryan@chesapeakemc.com Representatives: **Mark Ryan** and **Larry Martinez**

Doyle Construction Company

2275 Research Blvd Suite 500 Rockville, MD 20850 p. 301-670-2823 f. 301-840-3848 www.doyleconco.com mjames@doyleconco.com Representative: **Michael J. Doyle, Jr.**

Green JobWorks, LLC

2201 N. Monroe St. Baltimore, MD 21217 p. 410-246-1435 www.greenjobworks.com llopez@greenjobworks.com Representative: Larry Lopez

Shah & Associates, Inc.

416 North Frederick Ave. Gaithersburg, MD 20877 p. 301-926-2797 f. 301-926-6489 www.shahpe.com smills@shahpe.com Representatives: **Michael Miskelly** and **Shah Shreedhar**

Smith's Janitorial

16902 Oak Hill Road Silver Spring, MD 20905 p. 301-526-0729 www.smith-janitorial.com jsmith1809@yahoo.com Representatives: Juanita M. Smith-Pumphrey and Meena Y. Pumphrey

Turner Long Construction, Inc.

45935 Maries Road Suite 180 Sterling, VA 20166-7225 p. 571-766-0968 f. 570-766-0952 www.turnerlongconstruction.com blong@turnerlongconstruction.com Representatives: **Boyd W. Long Jr.** and **Jim Arsenault**

New Members

New Government/ Institution Member Descriptions

American Subcontractors Association of Metro Washington

ASA of Metro Washington, formerly the DC Metropolitan Subcontractors Association, represents the area's top subcontractors, specialty contractor s, supplier, and service providers. The annual "Subby's Award" recognizes the area's top general contractors as selected by the D.C. area's top subcontractors.

New Small Business Members Descriptions

Acuity Business Solutions

Acuity Business Solutions works with over 500 architects, engineers, environmental firms, and government contractors across the U.S., helping them improve their business management and automating their business development, proposals, and financial and project management. Acuity is a Deltek Premier Partner and works with the Deltek Vision system to help A&E firms increase profitability through improved processes and automation.

Chesapeake Mission Critical, LLC

CMC's mission is to provide customers with advanced and reliable solutions with the most innovative and efficient products in the industry. CMC is an IT integrator concentrating on the physical infrastructure to support IT (planning, designing, building, and maintaining mission critical facilities). CMC has expertise in IT as well as integrated facility services. This unique outlook provides clients with a single source to flawlessly integrate between facility and IT, providing a robust, secure, and green facility for companies.

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Citron Apartments Silver Spring, MD



Hunters Branch Lobby Renovation & Addition Fairfax, VA

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New Members

Shah & Associates, Inc.

Shah & Associates, Inc. is devoted exclusively to furnishing professional engineering and consulting services including electrical investigations, studies, design, post-design, construction management, commissioning and final build. Shah & Associates has also performed instrumentation and controls engineering services and CM services to numerous water and wastewater facilities in the region. For the past two years Shah & Associates, Inc. has been named among the Nation's top 40 Electrical Design Firms by EC&M magazine.

Since forming in 1977, Shah & Associates, Inc. (S&A) has provided professional engineering services to more than 600 firms encompassing electric utilities, water utilities, hospitals, commercial, institutional and government clients. A majority of these clients have favored S&A with repeat assignments, which attests to our capability to provide sustained high-quality professional services, on schedule and within budgeted costs. In addition S&A has developed a unique set of computer programs to assist in the design and study of electrical facilities. Many companies in the United States, as well as in Central and South America, have used these programs.

Smith's Janitorial

Smith Janitorial is a woman/minorityowned organization specializing in postconstruction and commercial cleaning, serving the metropolitan D.C. area. Founded by Juanita M. Smith in 1992, Smith's staff is professional, friendly, reliable, and will exceed your expectations in cleaning.

Turner Long Construction, Inc.

Turner Long Construction is a SWaM Certified general contractor with a strong background in building and renovations for academics, base buildings, churches, data centers, hospitals, hotels, state & local governments, commercial, retail and office alterations, and tenant build-outs. Turner Long Construction also provides general facilities maintenance, building systems maintenance, and construction services, 24 hours a day, seven days a week, 365 days a year, with an in-house staff for hospitals, universities, and commercial buildings. Turner Long Construction has earned numerous awards for excellence in construction. The team at Turner Long Construction takes pride, as construction professionals, in understanding a client's objectives while working to help them meet their construction goals on time and within budget.



WBC 58TH ANNUAL CRAFTSMANSHIP AWARDS FRIDAY, MARCH 21

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WBC Calendar & Advertising Information

February – March

- February 7, all-day
 Craftsmanship Awards Star Awards Judging
 WBC Offices
- February 7, 5 p.m.
 Craftsmanship Awards Sponsorship Deadline
- February 12, 9:30 10:45 a.m. Marketing & Communications Committee WBC Offices
- February 20, 5:30 7:30 p.m. Hammerheads Networking Continental Modern Pool Lounge Arlington, Va.
- February 15, 10 a.m. 12 p.m. WBC Community Service, Food & Friends, Washington, D.C.
- February 27, 5 8 p.m. Evening Program and Reception Mayflower Hotel, Washington, D.C.
- March 7, 5 p.m. Craftsmanship Awards Banquet Early Bird Deadline
- March 7, 8–9:30 a.m. New Member Orientation Holland & Kight, Washington, D.C.
- March 13, 3–7 p.m.
 Small Business Seminar (3–4:30)
 St. Patrick's Membership Party (5–7)
 McGinity's Public House
 Silver, Spring, Md.

The **Bulletin** covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. The **Bulletin** is published ten times a year by WBC. To place an ad, submit material or for more information call **(202) 292-5922**.

February / March Sustainability

April / May 58th Annual Craftsmanship Awards June / July Rebuilding Together

August / September Project Highlights

> Member Rates: Black and White

1/3 vertical or square

Inside Front Cover

Inside Back Cover

Back Cover

Full-page

Color

1/2 horizontal or vertical

1/6 horizontal or 1/6 vertical

October / November WBC Leadership

December / January WBC Members Give Back

1 time

\$210

\$311

\$581

\$851

\$986

\$986

\$1,121

5 times

\$176

\$257

\$473

\$689

\$797

\$797

\$905

10 times

\$149

\$203

\$392

\$554

\$648

\$648

\$729

Editorial Calendar

Events Calendar

		1 time	5 times	10 times
	Member Rates:			
Ad Rates	Black and White			
	1/6 horizontal or 1/6 vertical	\$155	\$130	\$110
	1/3 vertical or square	\$230	\$190	\$150
	1/2 horizontal or vertical	\$430	\$350	\$290
	Full-page	\$630	\$510	\$410
	Color			
	Inside Front Cover	\$730	\$590	\$480
	Inside Back Cover	\$730	\$590	\$480
	Back Cover	\$830	\$670	\$540

Magazine trim size: 8.5" w x 11"h | Live area: 8.375" w x 10.875" h

