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Bulletin

THE OFFICIAL PUBLICATION OF THE WASHINGTON BUILDING CONGRESS

Members Giving Back



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Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call (202) 293-5922 or visit us on the web at www.wbcnet.org.

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I would like to thank the 2019 board of directors, committee members, chairs, vice-chairs, and board liaisons for their ongoing dedication and service. Special recognition goes to the Membership Services Committee, Chair Rush Seale (Insurance Associates), Vice-Chair Melissa Farrar (Washington Gas), and Board Liaison Kelly McGuire (Ruppert Landscape) for their outstanding work on retention and recruitment. The first 2019 new member orientation is scheduled for February 7 and invitations were sent to all new members joining over the past year. You are encouraged to join us for this informative session held at the WBC office if you have not previously attended.

Thank you also to the Community Services Committee and all of the WBC member firms who participated in this annual "Members Giving Back" edition of the *Bulletin*. The committee's next major initiative will be the April 27 Rebuilding Together Workday. This year's team will be approaching member firms seeking necessary donations of labor and materials starting in March. Thanks again to the Community Services Committee, Chair Edward Dudlik (Oppenheimer), Vice-Chair Vanessa Carrion (Gilbane Building Company), and Board Liaison Rob Wenger (WCS Construction) for their remarkable work on behalf of the association.

The Hammerheads Committee has two sensational events planned for members under 40 years old over the next few months. On February 27, the group is hosting a new event at Slate Wine Bar & Bistro in upper Georgetown. The group's Potomac River Cruise is planned to be held on Friday, May 3. This event is limited to 70 people and has been a sellout the past 6-years. Special recognition goes to the Hammerheads Committee, Chair David Stocks, Jr. (Anchor Construction), Vice-Chair Chris Smith (Siemens Industry) and Board Liaison Gabriel Jahn (Dynalectric Company) for getting the committee reenergized this year.

The 63rd annual WBC Craftsmanship Awards program received 272 outstanding entries this year. I would like to extend special thanks to the 188 industry professionals who volunteered a full day of their time as judges on January 17. Following the day of judging, the Membership Services Committee hosted the Winter Networking event at Maggiano's with over 200 in attendance. We are expecting 1,200 people to join us for an evening of celebration during the Craftsmanship Awards banquet on Friday, March 29. Please take a moment to review the great sponsorship opportunities available for this year's program and be sure to save the date. Thank you to the Craftsmanship Awards Committee, Chair Karen Cotton (HITT Contracting), Vice-Chair Greg LaRosa (Dynalectric Company) and Board Liaison Christine Heffernan (HESS Construction).

Thank you to all of our renewing WBC members and welcome to all new members. I look forward to seeing you at an upcoming WBC program or event.

Best regards,

Mike Baruccheri
WBC Chairman of the Board



RECENT AWARDS



Metro Washington & Virginia Chapters of ABC
Masonry Subcontractor of the Year
2014, 2016, 2017 & 2018



Metro Washington & Virginia Chapters of ABC
STEP Award, Gold Level
2014, 2015, 2016, 2017 & 2018



ABC National
Excellence in Construction, Eagle Award
2017 Parc Meridian at Eisenhower



Washington Building Congress
Craftsmanship Award
2014 77H, Washington, DC
2017 Parc Meridian at Eisenhower



ASA Metro Washington
2014 Carson V. Carlisle Jr.
Safety Award



Metro Washington & Virginia Chapters of ABC
Excellence in Construction Award
2017 Parc Meridian at Eisenhower Station
2018 The Signature at Reston Town Center

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Industry Report

Green Joins Gilbane Building Company

Gilbane Building Company hired **Ed Green** as a project executive in the Washington, DC office.

Over the last two years, Gilbane's interiors team has grown by 80 percent. Green was hired to support this growth by providing Gilbane's clients with additional executive leadership. In his role, he will expand Gilbane's building repositioning portfolio throughout the DC metro area, while focusing on exceptional client service.

Throughout his career, Green has been responsible for a wide range of projects including interior fit-outs, lobby renovations, capital improvements and large-scale commercial office repositioning. His clients include law firms, government agencies, non-profits, Fortune 500 companies and commercial developers throughout Virginia, Maryland and Washington, DC. Additionally, he has extensive experience in contract management, scheduling, procurement, cost control and constructability analysis. Green has been in the construction industry for over 30 years and earned a Bachelor of Architecture and Urban Studies from Virginia Polytechnic Institute and State University.

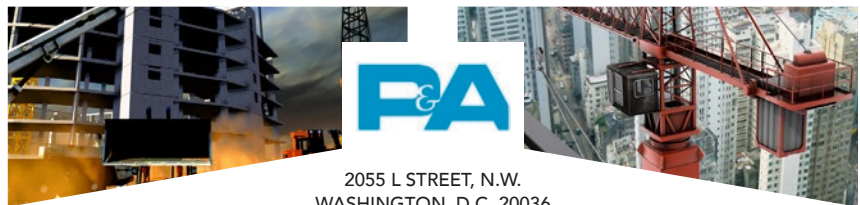
Dominion Electric Supply Hires Rowan



Matt Rowan

Dominion Electric Supply Company, Inc. welcomed **Matt Rowan** as vice president of residential sales. He comes to Dominion with over 19 years' experience in the design industry, and most recently, was the director of the Lifestyle 1/Brand Design Studio within the DC office of international design firm Gensler.

Rowan is a passionate team leader who specializes in understanding and creating unique and impactful brand experiences. He has Bachelor's degrees



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Industry Report

from both The College of William and Mary as well as Art Center College of Design. He has been leveraging his industrial design training for over 15 years, working on brand, hospitality, retail, corporate, and product design projects for some of the most dynamic companies in the world. His work has received numerous awards including IIDA “Best of the Best” awards, a SEGD (Society for Environmental Graphic Designers) Merit Award, “Best of the Year” award from Interior Design Magazine, Gold from the Design 100 New York Design Awards, a Design Award from Shop!, and GDEA (Gensler Design Excellence Awards).

Ruppert Promotes Ethan Brown to Alexandria, VA Branch Manager



Ethan Brown

Ruppert Landscape is pleased to announce the promotion of Ethan Brown to the position of branch manager in the company's Alexandria, Virginia landscape

management branch.

Brown holds an associate degree in landscape and turf management and a bachelor's degree in agribusiness from Virginia Tech. He joined Ruppert in 2016 as an area manager. For the past year, he has assumed the position of associate branch manager in preparation to take on this larger role.

“Ethan has set a new standard with his sales achievements, which can only be accomplished through building strong customer relationships and providing exceptional service,” said Fred Key, region vice president in the company's landscape management division. “We look forward to great accomplishments from Ethan and the Alexandria team in the years to come.”

As branch manager, Brown will be responsible for the overall welfare of his branch, including the safety and development of the team, strategic planning and budgeting, training, and day-to-day operations. **F**



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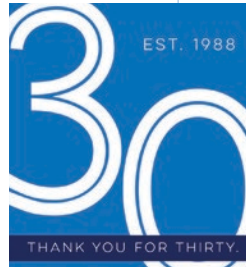
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We're paying it forward...

For 30 years, Forrester Construction has made its mark on the DC landscape building landmarks, strong partnerships, and an award-winning team. To celebrate this anniversary and say thank you to everyone who played a part in our success, Forrester is supporting 30 community and AEC industry organizations through donations.

We can't wait to see what we will build together next.

www.forresterconstruction.com

M

embers Giving Back



RK&K team giving back at DC Central Kitchen.

Washington Building Congress is pleased to once again highlight the significant charitable contributions of our member firms and their employees.

The magnitude of our industry's positive impact on the community is far reaching and deserving of acknowledgment. Thank you to everyone who contributed to this *Members Giving Back* edition of the *Bulletin* and please keep in mind that we would like to feature your company's news and activities over the coming year on the WBC website, newsletter and social media.

WBC provides several outstanding opportunities throughout the year to give back and support our community. The next major charitable activity will be the annual Rebuilding Together workday project on Saturday, April 27. WBC plans to adopt another house for a deserving family and once again make a positive impact on their quality of life. Please watch for further details regarding the 2019 Rebuilding Together initiative and contact Steve Kenton at the WBC if you would like to volunteer, donate materials or make a monetary contribution.

Thank you for supporting our community, our association and our industry!

WBC Community Services Committee
Edward Dudlik, *Chair*
Vanessa Carrion, *Vice-Chair*
Rob Wenger, *Board Liaison*

M embers Giving Back

Balfour Beatty US

Balfour Beatty teammates wake up every morning with a clear purpose: To be a Relentless Ally for the success of each and every dream we are entrusted to build. That purpose extends to everything we do and helps place community service as a core part of our culture. Across the United States, Balfour Beatty teammates are giving back to our communities, living the commitment to make a positive difference in the places where we work and live by supporting organizations and causes that are important to our business, our employees, and our communities.

In the metro Washington, DC area, our Balfour Beatty team was fortunate enough to participate in many incredible community service activities throughout 2018. We were honored to work with several wonderful foundations such as Rebuilding Together Alexandria, Northern Virginia Family Services, Mary's Center, and JDRE.

At the end of April, our employees used their volunteer day to support the 30th annual Rebuilding Together National Workday. Our volunteers helped local homeowners in need with tasks such as window replacements, new gutters, electrical upgrades, plumbing repairs, yard cleanup, landscaping, and more.

In June, our team participated in the Armed Forces Cycling Classic Corporate Challenge, competing against other general contractors, clients, and partners. Our cyclists rode through the Air Force Memorial and Crystal City in efforts to raise funds for the Armed Forces designated charities. Our Mid-Atlantic team also had a great showing at the JDRE Real Estate Games, more than 50 teammates participated in 40 different events to help raise a record breaking \$528,000 for Juvenile Diabetes research.

Mid-Atlantic teammates participated in the 17th Annual Arlington Police, Fire & Sheriff 9/11 Memorial 5k Race in September. All funds raised were donated to the Pentagon Memorial Fund and the National Police Suicide Foundation. Each of these charities support the families of fallen public safety officers and our Armed Services. September closed out with our second annual Hunger Action Awareness Month. Each week teams in the office and jobsites donated urgently needed food items. Over the four weeks, we donated over 4,000 pounds of food to our local Northern Virginia Family Services organization.

Our Mid-Atlantic team participated in the 19th Annual Metropolitan Washington Airports Authority and Washington Airports Task Force Dulles Charity Golf Classic, held at Raspberry Falls Golf and Hunt



Balfour Beatty



Balfour Beatty



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M embers Giving Back

Club in October. The proceeds raised went to the USO Metro Airport Lounges at Dulles International and Regan National Airports as well as the Committee for Dulles Community Outreach Scholarship Fund. Additionally, our team volunteered at Sleepy Hollow Preschool, which temporarily closed due to an unfortunate incident that led to moisture and mold damage. Our team assisted with flooring installation, acoustic ceiling tile installation, and painting. In mid-December, the Mid-Atlantic office participated in the 27th Annual Wreaths Across America where our volunteers placed wreaths at the Arlington National Cemetery.

Balfour Beatty proudly partnered with Bridges to Prosperity once again, to build a bridge for an isolated community in need in Bolivia. Bridges to Prosperity is a non-profit organization who has supported the construction of more than 200 footbridges in 20 countries. A team of ten Balfour Beatty employees, including Mid-Atlantic's own Senior Superintendent Ted O'Donnell, headed to South America in December to build a 130-meter-long suspended footbridge over the Espiritu Santo River in the mountains of Avispas, Bolivia. The bridge provides safe, year-round access for over 1,400 members of the surrounding communities, providing enhanced opportunities for trade and welfare which empowers the communities to grow and thrive. Thank you to the local sponsors and donors that assisted us with this project.

About Balfour Beatty US

Balfour Beatty US is an industry-leading provider of general contracting, at-risk construction management and design-build services for public and private sector clients across the nation. Performing heavy civil and vertical construction, the company is the US subsidiary of London-based Balfour Beatty plc (LSE: BBY), a leading international infrastructure group that finances, develops, builds and maintains complex building programs focused on social and commercial buildings, power and utility systems, and transportation. Consistently ranked among the nation's largest building contractors, Balfour Beatty US is the No. 3 Domestic Building Contractor as ranked by *Engineering News-Record*. To learn more, visit www.balfourbeattyus.com and www.bbiius.com.

Clark Construction

American owned and operated since 1906, Clark Construction is one of the most experienced and respected building and civil construction firms in the United States. From cutting-edge healthcare facilities to complex transit tunnels, we proudly deliver a diverse range of projects that shape our communities and strengthen our nation's infrastructure. Headquartered in Bethesda, MD, Clark has regional offices that are strategically located to serve the needs of clients throughout the United States.



Clark Construction



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M embers Giving Back

We pride ourselves on being a local builder with national reach. With 4,500 employees spread across offices and jobsites throughout the country, we are deeply rooted in the communities where we build and live. Our employees logged close to 11,000 volunteer hours in 2018. We gave back by cycling and running in charity races, serving meals for the homeless, hosting student group tours on jobsites, and more! Through both dollar and deed, we aim to make lasting improvements that will benefit the Washington, DC metropolitan community for years to come. We are proud to partner with these, and many other, extraordinary organizations:

- ACE Mentor Program
- Boy Scouts of America
- Bread for the City
- Children's National Medical Center
- DC Central Kitchen
- DC SCORES
- Higher Achievement
- Inova Health System Foundation
- Junior Achievement
- JDRF
- Knock Out Abuse Against Women
- Martha's Table
- Mary's Center
- Samaritan Inns
- So Others Might Eat
- Susan G. Komen
- Urban Alliance Foundation



Clark Construction



Clark Construction

DAVIS Construction

DAVIS takes great pride in serving our community, and our commitment is evidenced by the long-standing relationships we have built and the productive partnerships we continue to build. For more than 50 years, we have worked with and supported local organizations and nonprofits from Rockville to Washington, DC and beyond.

We're proud to have a continued impact throughout the DC metro area with our active involvement and support of the following charities, nonprofits, and fundraising events. This year, we established new relationships with vital organizations including Cavalry Women's Services and Warrior Canine Connection.

In addition to financial contributions and extensive in-kind donations, our employees and interns contributed 1,250 hours to over 75 organizations and philanthropic initiatives in 2018.

ALS Association DC/MD/VA Chapter

The [ALS Association](#) is dedicated to providing assistance to patients and their families afflicted with amyotrophic lateral sclerosis (ALS) or Lou Gehrig's disease, researching new treatments, and finding a cure. DAVIS and our longtime partners at Gensler were honored at the 2018 Dine to Defeat ALS event and collectively raised \$350,000 with the help of our clients and subcontractors. In October, DAVIS sent a group of volunteers to participate in the [DC Walk to Defeat ALS](#).

"Having the chance to spend time with people who have been directly affected by ALS, whether it be the patients, their family members, or the staff, we know how the funds raised are helping to make a difference in lives," said Jim Davis, President and CEO.

Calvary Women's Services

[Calvary Women's Services](#) empowers homeless women in DC to transform their lives through housing, health, education, and employment programs. DAVIS assisted with Calvary's 2018 [Home for the Holidays](#) holiday furniture drive and will be sponsoring Calvary's 2019 Hope Awards Dinner.

DCBIA Community Improvement

Each year, hundreds of industry employees come together with the [DC Building Industry Association](#) to revive a public gathering place for an underserved neighborhood. In September, we donated \$2,500 to DCBIA's annual [Community Improvement Day \(CID\)](#) at Keene Field in Ward 5. DAVIS volunteers came together with industry peers to help renovate this Bilingual Public Charter School's open field primarily used by

M embers Giving Back

the surrounding community to play soccer and host community events. DAVIS' Steve Hawryluk served as President of DCBIA Community Services Corporation, lending his project management leadership to the CID efforts. In addition, DAVIS donated to DCBIA's Christopher H. Collins Scholarship and had volunteers participate at this year's Care and Share program.

DAVIS Annual Charity Golf Tournament and Warrior Canine Connection

DAVIS' Fifth Annual **Charity Golf Tournament** took place in October with 125 participants representing over 34 long-time partners and subcontractors. With the help of generous sponsors, we raised over \$70,000 this year. The proceeds were donated to the **Warrior Canine Connection (WCC)**, an organization that helps wounded warriors suffering from post-traumatic stress and traumatic brain injuries reconnect with life, their families, and their communities through service dogs. At the dinner and closing program, a Navy Veteran moved the crowd during his speech about how WCC saved his life with his dog alongside him.

"Seeing the support of everyone at the tournament gives us hope that our new home will become a reality – we appreciate everything that DAVIS is doing for WCC," said Kim Vaughn, Director of Facilities at Warrior Canine Connection.

Jubilee Housing

We were proud to work with our long-time friends at **Jubilee Housing** again this year. We provided holiday gifts for 30 family members through the Jubilee Housing Wish List initiative and volunteered for the Elf Store, providing children of Jubilee Housing the opportunity to buy gifts for their family at a significantly reduced cost. DAVIS employees volunteered their time, and as an organization we donated \$1,000 toward gift purchasing. DAVIS also contributed to Jubilee's Back to School Store, providing school supplies for Jubilee Housing residents.

Nourish Now

For the second consecutive year, DAVIS has partnered with local nonprofit **Nourish Now**. Along with company-wide food collection and donation, volunteers spent a day packaging holiday meals with Nourish Now team members in November. Leading up to Thanksgiving, DAVIS donated 14 turkeys to families in need. The organization's mission is to alleviate hunger in Montgomery County by collecting unused fresh food and redistributing to dedicated food donors throughout the area. Through their work, they are able to feed thousands of residents each year.

Samaritan Inns Fundraising Breakfast

For the fifth consecutive year, President and CEO Jim Davis teamed up with Mike Alto, Senior Vice President of Clark Construction Group, to co-host the **Samaritan Inns** fundraising breakfast on December 6, 2018, in Arlington, VA. In partnership with Clark Construction Group, DAVIS raised over \$44,000 so far in 2018, and donations are expected to continue to come in through the New Year. Samaritan Inns provides services, rehabilitation programs, and shelter for people and their families recovering from addiction and homelessness.

About DAVIS Construction

Founded in 1966, DAVIS Construction is the largest general contractor that solely serves the Washington region, building nearly one billion worth of construction a year; including some of the region's most complex and notable projects, across ten diverse market sectors. Consistently ranked as an industry leader both nationally and locally, DAVIS has been recognized for twelve consecutive years as one of the area's Best Places to Work by the *Washington Business Journal*.

For more information, visit davisconstruction.com or follow us on Twitter @DAVISbuilds

Donohoe Construction Corporation

JDRF Real Estate Games

Donohoe joined the DC real estate community in June at the 29th Annual **JDRF Real Estate Games**. The field day-like charity event was held at American University to support the Greater Chesapeake & Potomac Chapter of the Juvenile Diabetes Research Fund. Donohoe sponsors the event annually, and nearly 70 employees participated in this year's games.

Rebuilding Together

Donohoe sponsored Rebuilding Together Montgomery County's National Rebuilding Day on Saturday, April 28 and Sunday, April 29. Team Donohoe supported and coordinated a home renovation effort in Silver Spring, MD where 45 employees helped with painting, clean up, electrical work, yardwork and other small repairs. Donohoe additionally engaged their subcontractors to donate time and supplies to make larger repairs to the home on several work days in advance of National Rebuilding Day. Overall, this year's project required over 400 volunteer hours.

Food & Friends

Donohoe organized a day of service with Food & Friends as a sponsor of their Slice of Life pie sales

M embers Giving Back

fundraiser. On Saturday, November 17, Team Donohoe joined F&F at a pie packing event to get the more than 8,600 pies sold in their fundraiser out the door. Nearly 100 Team Donohoe volunteers gathered in three, 2.5 hour shifts to sort and pack all of the pies for delivery across the DC area. Donohoe also acted as a pie seller for the Slice of Life fundraiser and sold \$1,565 of pies to support F&F throughout the year.

Capital Area Food Bank

This year Team Donohoe supported the Capital Area Food Bank in Washington, DC by providing them with 1,800 pounds of food and a \$1,060 in monetary donations collected during the company's Thanksgiving food drive. The Capital Area Food Bank partners with 444 organizations across the DC area to give access to free, healthy food for 540,000 people.

Shepherd's Table

To coincide with Donohoe's distribution of complimentary Thanksgiving turkeys and Christmas hams to each Donohoe employee, Donohoe donated 50 turkeys and hams to Shepherd's Table. Shepherd's Table feeds the hungry from their Silver Spring, MD location seven days a week, and these donations are the centerpiece of the holiday meals that they serve.

A Wider Circle

Donohoe arranged a toy drive to support the A Wider Circle's Holiday Giving Program. This year Team Donohoe collected new, unwrapped gifts, cash, and gift cards (all monetary donations are matched by the company!) that will help A Wider Circle to meet their goal of bringing joy to 10,000 children living in poverty across the DC metro area. (The final amount is yet to be determined, as collection is ongoing.)

Donohoe also supported A Wider Circle's Essential Support Program by organizing a volunteer day on Saturday, August 18. A Wider Circle provides beds, dressers, and other basic need items – free of charge – to individuals and families living in need. Team Donohoe volunteers sorted donations, restocked the showroom and assisted clients selecting items to take home.

Donations for Ellicott City

Donohoe organized donations of specific urgently needed items that ranged from non-perishable food to tools, medicine, and toiletries for our neighbors in Ellicott City who were victims of a June flood. Donations were accepted by St. Peter's Episcopal Church in Ellicott City, MD and shared with the community.

About Donohoe Construction Company

Family-owned and operated, Donohoe Construction Company ("Donohoe Construction") is one of the leading general contractors exclusively serving the Washington, DC Metro area. Donohoe's diverse construction expertise includes multi-family residential, office, hospitality, senior living, mixed-use, interiors, parking garages, and higher-education projects. Continued growth and success reflect Donohoe Construction's steadfast commitment to superior service and uncompromised integrity. For more information, please visit www.donohoe.com/construction or on Twitter @DonohoeTweets.

Forrester Construction

Forrester is celebrating our 30th Anniversary by donating to 30 AEC and community nonprofits to say thank you to the region that has enabled our success. This initiative has allowed us to donate to organizations that individual team members have nominated, including:

- Bridges to Prosperity
- YMCA of Metropolitan Washington
- Community of Hope
- Phoenix Bikes
- Arlington Food Assistance Center
- The George B. Thomas Senior Learning Academy
- Fisher House Foundation
- Leveling the Playing Field
- The Tree House CAC of Montgomery County
- Stepping Stones Shelter

We hope to raise awareness of the work these organizations are doing in the community and find creative ways to continue to support their missions. Our website features the complete list of our partners—our hope is that others will be inspired to support their work, too.

Beyond this campaign, Forrester has continued our long tradition of impacting the community in 2018. We introduced Volunteer Time Off, which provides our team with four paid hours a year to use as they wish to volunteer with a nonprofit of their choice. We also continued providing support for our community partners in a range of ways. Here are some highlights:

KaBOOM Playground Builds

This year, Forrester was fortunate to participate in two KaBOOM playground builds for two clients, the YMCA of Metropolitan Washington and the Elsie Whitlow Stokes Community Freedom Public Charter School.

Members Giving Back

We enlisted the help of some of our subcontractor partners to prep both sites, then our team members participated in both build days.

Interfaith Works

Forrester has supported Interfaith Works for years, and was named their Corporate Partner of the year in 2017 for this ongoing commitment. In 2018, we repaired a deck on one of the homes they provide to families transitioning out of homelessness, enabling the organization to meet necessary code requirements and give a family a safe place to live. We also enlisted the assistance of one of our electrical subcontractors to install wiring in their shelter for women who are homeless so they can now watch TV.

Manna Food Center

We led a successful non-perishable food drive that culminated at our annual Thanksgiving Potluck.

Activities to Benefit A Wider Circle

Forrester supports the work of A Wider Circle in a wide range of ways throughout the year. Our team collects new and gently used clothing, shoes, belts and briefcases for their Professional Development Center to aid in their efforts to help adults preparing for employment look and feel their best. Several members of our team also volunteer to participate in mock interviews for the center's workforce boot camp program, helping adults re-entering the workforce hone their professional skills and practice interviewing. Finally, Forrester Team Members participated in their Race to End Poverty fundraiser 5K.

EL Haynes Public Charter School

Forrester has engaged with and supported the mission of EL Haynes Public Charter School for years. We currently offer an EL Haynes graduating senior a college scholarship each year to support their goal to study STEM fields in college. We also participate in their career development programming through lunch and learns aimed at inspiring students to consider careers in our industry.

Toys for Tots

Forrester's main office and jobsites competed to see who could collect the most donations. This is Forrester's third year participating in this national effort to make the holidays a bit brighter for kids whose families may struggle to afford gifts.

Martha's Table

To help Martha's Table provide food for people who are homeless in DC, our team prepared and donated hundreds of sandwiches as part of our annual company BBQ.



Forrester Construction



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M embers Giving Back

The Race for Hope

Each May, Forrester sponsors runners and walkers in the Annual Race for Hope 5K, a fundraiser to benefit the National Brain Tumor Society. Team members and their families walked and ran for a cure, supported survivors of brain tumors, and raised funds for research.

Community of Hope

As part of Forrester's ongoing relationship with Community of Hope, team members have hosted birthday parties for children living in their Girard Street facility for the past six years. This year, Forrester Interns hosted the July birthday party for families.

ACE Mentoring Program

For the past seven years, Forrester has been part of the ACE Mentoring program. Our team has sponsored chapters at both McKinley Tech and the IDEA Public Charter School, where we engaged high school students in hands-on activities designed to spark an interest in construction, engineering, and architecture. Students benefit from close relationships with mentors, field trips, engaging activities, and opportunities to learn more about AEC careers. With their mentor's guidance, students also design and present a culminating project showcasing what they have learned to the broader ACE organization and industry professionals. This year, we are helping support a chapter at Georgetown Visitation, an all-girls school, with the goal of encouraging more young women to enter into construction careers.

CANstruction

Forrester team members played a part in AGC of Metro DC's YCF's contribution to the CANstruction event, a yearly design competition that raises awareness of hunger and provides local food pantries with donations of canned goods. We also donated funds to make the event possible.

Playing an active, engaged role in the community is foundational to who we are and a vital part of our mission. Our Thank You for 30 campaign of charitable giving has been a tremendously rewarding way to celebrate this milestone anniversary and say thank you to the DC metro region.



Geo-Technology Associates, Inc.

Geo-Technology Associates, Inc.

At Geo-Technology Associates, Inc. (GTA), we are dedicated to providing top-quality geotechnical, environmental, and construction testing services and developing cost-effective solutions. We nurture a cooperative spirit with clients through responsive communication, and we understand the components of our clients' success. Superior delivery of service and creative solutions complement our capabilities and commitment. With 16 offices throughout the Mid-Atlantic Region, our Sterling, VA and Laurel, MD offices serve the Metro DC market.

In conjunction with our annual State of the Company/Project Manager Meeting for 2018, we held a company-wide charity clothing drive, where offices competed to accumulate the largest quantity of clothes. Our Quakertown, PA office won the competition, with 1,416 pounds of clothes, and overall, GTA accumulated 4,665 pounds of donated clothes, shoes, and accessories. The locally-sourced charitable organizations that received the donations included So Others Might Eat, in Washington, DC; Mitzvah Circle Foundation; Raleigh Rescue Mission; Code Purple of Sussex County (DE); Big Brothers Big Sisters; Deep Roots; Tabitha's House; and The King's Closet. We appreciate the dedication of our talented staff to help provide for the needy in our communities!



Geo-Technology Associates, Inc.

Members Giving Back

Goldin and Stafford

Here is a list of the charitable activities and groups that Goldin and Stafford supported this year (among the numerous industry organizations including ABC, ASA, WBC, etc.):

- Runner Dan Memorial 5k Run/Walk
- ABC-VA Holiday Food Drive for Loudoun Interfaith Relief
- Serve Our Willing Warriors (SOWW) – Landscaping and grading at new building with Ruppert
- Chocolates and Tomatoes Farm – Volunteer cleanup through ABC-MW
- Leukemia and Lymphoma
- Operation Second Chance
- Bar @ The ARC – Donations
- Friends of NIH – Donations
- Network for Good – Donations
- The Travis Manion Foundation
- American Cancer Society
- FACETS
- Muscular Dystrophy Association

About Goldin & Stafford

Goldin & Stafford was formed in 1992, with the premise of providing clients with quality excavation, demolition, and site preparation projects on time and within budget. We are committed to putting our clients first and providing exceptional service. Service and commitment, from the project's conception to completion, is the foundation the company was built upon. Goldin & Stafford has continued to grow on this simple concept, making the company a recognized leader and benchmark for quality in the Washington, DC metropolitan region.



Hoar Construction



Hoar Construction

Hoar Construction

Second Story

Tyson's Tailgate

The DC Division sponsored the Tyson's Tailgate for the second year in a row. The tailgate is an outdoor party with live music, beverages, and food to benefit Second Story, which provides services, shelter, and ongoing support for homeless, abused, pregnant, and at-risk youth and their families in Northern Virginia.

Lawn Care

Hoar Construction worked alongside other ABC-VA members to provide lawn care and deep cleaning for three townhomes owned by Second Story. These properties serve as homes and classrooms for at-risk youth and young mothers to receive the shelter and resources they need.

NAIOP Wrapping Party

Hoar Construction worked in partnership with fellow members of NAIOP's Developing leaders to wrap over 230 gift donations for Second Story's youth programs at their 7th annual wrapping party.

SRI Change Campaign

Southern Research Institute is a 77-year-old non-profit scientific research organization with a division that focuses on cancer research. This year, they hosted a campaign to raise money to help world-renowned researchers build upon their legacy of achievement. Hoar Construction's president Turner Burton spent time in the cancer research labs and met the team of scientists who are making significant steps towards developing a cure. With the support of Hoar employees and trade partners, he was able to raise over \$6,000; helping the campaign reach its \$200,000 goal.

Members Giving Back



Hoar Construction

Step Sisters Fight for a Cure

In partnership with 9Round gym, Hoar co-sponsored a training event to raise over \$10,000 for Step Sisters, a local organization that supports and strengthens those currently fighting breast cancer. Additionally, members from Hoar participated in the event a completed multiple circuits of high-intensity interval training from jumping rope to kickboxing.

Shoes4Kids

For the second year in a row, our DC Division participated in the Shoes4Kids campaign, as part of the Tysons Partnership's Tysons Season of Giving. Shoes4Kids partnered with The Foundation for Fairfax County Public Schools to donate money toward buying new athletic shoes for students on financial aid, and Hoar's DC employees, trade partners, and members of the Tysons community donated. The Hoar Community Foundation generously matched Hoar employee donations, with more than \$5,000 going to support the students.



Hoar Construction

UNFCU 5K Run

Members from Hoar Construction braved 30-degree weather and represented at UNFCU's Out-race Poverty 5K Run. The race benefitted marginalized women and youth through the UNFCU Foundation as well as veterans through the Operation Renewed Hope Foundation.



Hoar Construction

Gingertown

Gingertown's annual build, hosted by David M. Schwarz Architects, is an event that involves sponsoring a lot in a scaled-down gingerbread town, and then building a part of the town out of gingerbread and candy. Hoar Construction participated for the third year in a row, and had a blast building part of the medieval village to benefit Children's National Medical Center, Community of Hope, Saint Elizabeth's Hospital, So Others Might Eat, Family Matters and The Wendt Center for Loss & Healing.

Loudoun Hunger Relief

This year, Hoar Construction donate over 300 pounds of food and household items to Loudoun Hunger Relief in partnership with ABC-VA, to raise a total of 1,500 pounds of goods!



Hoar Construction

M embers Giving Back

PerLectric, Inc.

PerLectric made several financial contributions to charitable organizations during 2018, including:

- Team River Runner
- Junior Achievement of Greater Washington
- ALS Association
- American Heart Association
- Youth Works
- Operation Second Chance



RK&K

RK&K

Community volunteering has become second nature at Baltimore-based Civil Engineering firm RK&K. The various opportunities are especially encouraged in the Washington, DC office by Director Scott Crumley. Per Highways Associate Engineer Briana Gamble, volunteering is “how we effect change in the community in which we live.”

Highlights in 2018 include the annual Anacostia Watershed Society’s Earth Day Cleanup, packaging and cooking food at DC Central Kitchen, building a playground for a local family with Roc Solid Foundations, and handing out almost 11,000 pounds of food at one of our favorite Capital Area Food Bank events, the DC Mobile Marketplace. In the words of Traffic Project Manager Jeff Parker, “Having access to a healthy environment and healthy food is a basic human right.” Water Resources Project Manager Meredith Upchurch adds, “We share in our time, our energy, and our resources. Volunteering with RK&K is also a great way to build team comradery.”



Scaffold Resource, LLC

Scaffold Resource, LLC

The Scaffold Resource family is a big believer of giving back and helping in the community. We are proud of our many contributions for 2018:

- **St Paul’s Parish Homeless Ministry** – Owner of Scaffold Resource, Charlie Weiss and Sales/Project Manager George Vincent donate their time on Saturday mornings and deliver food to the homeless throughout the DC Metro Area.
- **ABC Metro “Rebuilding Together”** – Scaffold Resource employee, [Tara Minner](#), was honored to join other industry ladies in assisting with the renovations and repairs for a special recipient in celebration of Women In Construction Week. [#ABCProud](#) [#SheBuilds](#)
- Double Diamond Sponsor for **WHC Baseball**
- Installed a scaffold tower for an Easter production at **Emmanuel Wesleyan Church** in Salisbury, MD.
- **Talisman Therapeutic Riding** – Scaffold Resource was an event sponsor and also attended their 7th Annual Derby Day, A Benefit for Talisman Therapeutic Riding Facility in Grasonville, MD. Located on a remarkable farm estate on the Chesapeake Bay, within 15 minutes of the Bay Bridge, the farm encompasses 1,000 acres of pastures, waterfront, tidal wetlands and woods. Talisman creates a holistic wellness environment using the great outdoors and wildlife. Their mission is to serve many who can benefit by the healing nature of horses and the guidance of professional therapists and instructors in a peaceful farm setting.

Members Giving Back

- **Rappel for Kidney Health** – George Vincent, Sales/ Project Manager, was contacted by the National Kidney Foundation of Maryland to provide a platform for use during their “Rappel for Kidney Health” fundraiser at the Hyatt Regency in Baltimore.
- Worked closely with the GC, Davis Construction, to Design, Supply, Install and remove approximately 300 lineal feet of Shoring for the **Renovation and Expansion of the Warrior Canine Facility** in Boyds, MD. All work performed at cost.
- **Renegades Soccer Sports Donation**
- **Charm City Cross Races**, Druid Hill Park, Baltimore MD – Donated Scaffold Material and Labor Install for their races.
- **Johns Hopkins – “Believe in Tomorrow House” Dinner**
- Scaffold Resource Employees – Elizabeth Justis, Chair of ASA Baltimore Young Leaders and Tara Minner, Committee member participated in the John’s Hopkins “Believe in Tomorrow” Dinner. It was such a great experience prepping, cooking and serving dinner to the families at Johns Hopkins Believe in Tomorrow Children’s House. The ASA Bylders committee all worked together to make this happen! They feasted on a Wonderful Mexican themed dinner- Tacos, Fajita’s, Rice, Salad, Guacamole, Chips & Salsa, drinks and a homemade chocolate ganache cake for dessert.
- Donation to the **“Boo Bash”** event hosted by the BHGHB “Boys Hope Girls Hope Baltimore.”
- Scaffold Resource held their **FIRST ANNUAL Scaffold Resource Charity Golf Tournament** at Renditions. A check for \$25,000 was presented to the **Grate Patrol** for the homeless in the DC area. The Grate Patrol has provided uninterrupted weekend breakfast distribution to the homeless in Downtown DC since 1981. Every Saturday and Sunday morning, volunteers deliver hundreds of healthy breakfasts to people who are living on the streets. Scaffold Resource Owner, Charlie Weiss has been volunteering for years and is passionate about helping those less fortunate.
- Box in the Office Lobby to collect clothing and needed items for the homeless.



Scaffold Resource, LLC



Scaffold Resource, LLC



Scaffold Resource, LLC

Members Giving Back



Shapiro & Duncan



Shapiro & Duncan



Shapiro & Duncan



Shapiro & Duncan

Shapiro & Duncan

Shapiro & Duncan is a leader in the DC metropolitan market, providing cutting edge mechanical engineering and construction solutions, including design-build, fabrication, installation and HVAC maintenance services that promote sustainability at every stage of a building's life cycle. A third-generation family-owned business, Shapiro & Duncan has been serving customers in the DC area since 1976. With over 400 skilled trade and industry professionals, Shapiro & Duncan is the provider of choice for complex commercial mechanical systems.

Shapiro & Duncan, Inc. combines the resources and technical expertise of the HVAC and plumbing trades with a passion to encourage and support employees in all facets of community and industry outreach. In addition, the company feels strongly about career-based education and the need to provide students with the knowledge of the construction career paths available to them.

Over 1,500 Community Service Hours and 40 Non-Profit Partnerships In 2018

Shapiro & Duncan's deep commitment to community service spread nationally and locally, and this

year was special. Shapiro & Duncan was awarded the Corporate Social Responsibility Award by the Montgomery County Chamber of Commerce in November. The award is presented to an individual or company that has demonstrated exemplary business practices, dedicated involvement and unyielding commitment to the community service and volunteer programs to enrich the lives of residents in Montgomery County.

Shapiro & Duncan has raised a total of \$100,363 for Junior Achievement, Team River Runners, and Children's National Medical Center in the past five years and donated approximately 2,500 pounds of food to Manna Food Center. Our charity is external and internal. When a Shapiro & Duncan family member falls on hard times, other employees and the company steps up to the plate and help. Employees will make monetary donations or donate their PTO to help a co-worker in need.

Besides monetary donations, the company donates time and materials to help specific organizations such as Junior Achievement, DC Students Construction Trades Foundation, Montgomery County Public Schools, and the yearly Big Build event in Washington, DC. From entry to the executive level, each Shapiro &



Duncan employee is encouraged to participate in community service. Whether it is speaking to students on career day, performing mock interviews, or providing tours at our fabrication shop in Landover, MD we are passionate when it comes to helping the next generation explore their career opportunities.

New This Year

When engaging in good in 2018, Shapiro & Duncan expanded on diversity. The company teamed up with Women Building Washington from Associated Builders and Contractors Metro Washington and Rebuilding Together Montgomery County. Four of our women in construction helped low income families repair their homes. Altogether, they raised \$21,000.

In addition, the company partnered with SEEC, an innovative nonprofit agency providing a wide range of community support to help people with developmental disabilities and successfully employed a hard working SEEC client for over a year. This past October Shapiro & Duncan received The Visionaries Award from SEEC for embracing and engaging the contributions of people with disabilities into their workforce.

Finally, this holiday season we joined **Kids in Need During the Holidays**, Montgomery County and Northern Virginia County Social Services for our holiday team giving. We adopted three families, and our employees checked off, purchased and presented gifts to fill the children's Christmas lists. Our principle tenet remains the same as we transition into 2019, to serve our community and the construction industry.



The SK&A Group

Throughout SK&A's 58-year tenure, staying connected and giving back to the surrounding community has been an integral part of the company's culture by supporting a diverse range of organizations and events, both locally and beyond. For its second year, SK&A was featured as an honoree in the categories of corporate philanthropy by giving as well as by volunteer hours at the 2018 *Washington Business Journal* Corporate Philanthropy Awards. The firm's 2018 charitable activities include:

Gingertown

In December, SK&A participated in Gingertown, a holiday initiative bringing together architects, engineers, and contractors in the DC area to construct a town made completely of gingerbread. SK&A's windmill/farmhouse and the other handcrafted structures by participating A/E/C firms were donated and put on display at local hospitals, healthcare facilities, and community support organizations with proceeds from the event going directly to local DC charities.



M embers Giving Back

JDRF Real Estate Games

In June, SK&A competed in the JDRF Real Estate Games held at American University in Washington, DC. SK&A was once again involved as a gold-level sponsor to support JDRF's efforts to find a cure for type 1 diabetes (T1D). The SK&A team participated in a variety of sporting events: men's basketball, chair hockey, corn hole, foosball, table tennis, volleyball, big trike derby, big ball, obstacle course, puzzle me this, minute to win it, heads of office, and the chair relay. Some notable accomplishments for the games include a first and second place sweep in the foosball competition and a second-place finish in one of the "heads of office" competition rounds.

Race for Hope

In May, SK&A staff members participated alongside other friends and family in "Team Steel" for the 21st annual 5K Race for Hope. The team had a combined race time of 50 hours and contributed \$615 towards the overall \$1.69 million raised to benefit the organizations of: Accelerate Brain Cancer Cure and the National Brain Tumor Society.

American Odyssey Relay Run Adventure

SK&A's Legs of Steel team participated in the 10th anniversary of the American Odyssey Relay, a 200-mile race from Gettysburg, PA to the Southwest Waterfront in Washington, DC. Teams of up to 12 runners compete in the race, which is split into 36 legs of various distances. The team finished 27th out of 82 teams in 30 hours, 5 minutes, and 56 seconds and placed third in the corporate men's division. Portions of the proceeds from the relay were donated to charities such as Hope Connections for Cancer Support and Team Red, White & Blue.

SEA-MW Rebuilding Together, Alexandria, VA

SK&A team members along with the Structural Engineers Association of Metropolitan Washington (SEA-MW), participated in National Rebuilding Day on Saturday, April 28, to support the Rebuilding Together Alexandria initiative. Volunteers from SEA-MW assisted a homeowner with various interior and exterior home repairs including plumbing, replacement of doors, windows, stairs, and fencing.

Additional charitable organizations and events that SK&A supported in 2018 include: Adopt-a-Grandparent, Children's National Race for Every Child, Gabriel Homes, Love for Livi, Mercy Health Foundation, Montgomery County Interfaith-Park Potomac Social, American Heart Association, CANstruction, Warrior Aviation Golf Tournament, Higher Achievement DC Metro, Hope



SK&A Group

Connections for Cancer Support, Washington Nationals Dream Foundation, Special Olympics, ALS Dine to Defeat, March of Dimes Walk, Pythagoras Lodge, Jubilee Housing, Structural Engineers Association of Metropolitan Washington's (SEA-MW), Architectural Engineering Institute (AEI), Washington Architectural Foundation – reBIRTH Exhibit, Leadership Arlington Black & White Ball, National Capital Section of the American Society of Civil Engineers (ASCE-NCS) Dream Big, Commercial Real Estate Women (CREW), International Concrete Repair Institute (ICRI), and National Building Museum.

About The SK&A Group

Founded in 1960, The SK&A Group provides structural engineering as well as structural testing and inspection services to public and private sector clients within the building industry. Comprised of three separate firms, Smislova, Kehnemui & Associates, PA (SK&A MD), SK&A Structural Engineers, PLLC (SK&A DC), and Eastern Testing & Inspection Corporation (ETI), The SK&A Group seamlessly provides clients with specialized expertise and pooled resources within a range of structural related consulting services—from structural analysis, design, repair, and restoration to testing and inspection. [F](#)

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Member Projects



Gallery Bethesda II, Bethesda, MD (Rendering courtesy of Donohoe Development Company)

Gallery Bethesda II Bethesda, MD

Gallery Bethesda II in downtown Bethesda received its Certificate of Occupancy in December. The building was developed by **Donohoe Development Company** and is designed to achieve LEED Gold by WDG Architecture. It stands beside its sister tower, Gallery Bethesda, another **Donohoe Construction Project** that delivered in 2014.

The 17-story multifamily tower has 219 units and three levels of below grade parking. Residents will have access to a rooftop pool and lounge, outdoor kitchen, and a sports-club style fitness center. Over 12,000 square feet of retail space will occupy the ground floor. **FB**



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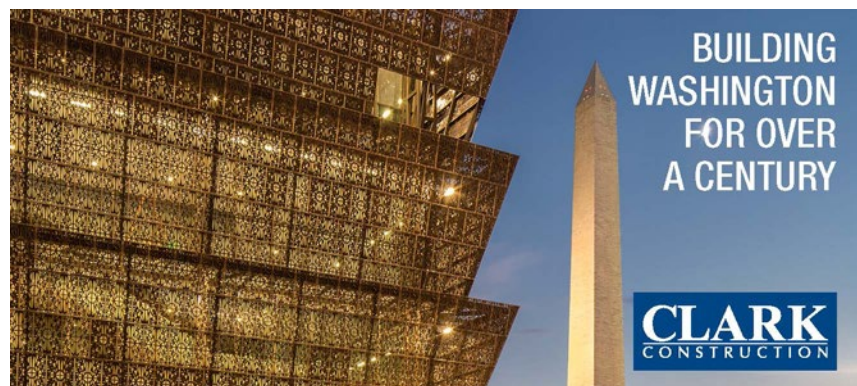
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Calendar of Events

Dates and times subject to change.

January 2019

January 17, 2019
8:00 am to 4:30 pm
CRAFTSMANSHIP AWARDS JUDGING DAY
Maggiano's Little Italy Restaurant, McLean, VA

January 17, 2019
4:30 to 7:00 pm
WINTER NETWORKING
Maggiano's Little Italy Restaurant, McLean, VA

January 23, 2019
8:30 am to 9:45 am
INNOVATION COMMITTEE
HITT Contracting Office, Falls Church, VA

January 24, 2019
11:30 pm to 1:00 pm
CRAFTSMANSHIP AWARDS COMMITTEE MEETING
WBC Office

January 31, 2019
2:00 pm to 5:00 pm
HOW TO DO BUSINESS WITH GSA & SMALL BUSINESS MEET THE GCS
Balfour Beatty Construction, Fairfax, VA
2:00 to 2:45 pm - GSA Presentation
3:00 to 5:00 pm - GC Networking
Attendance is Limited - Must be registered by January 28

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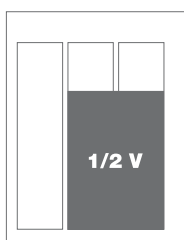
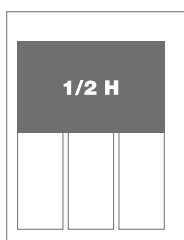
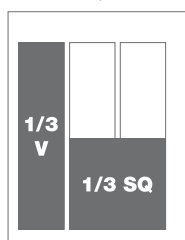
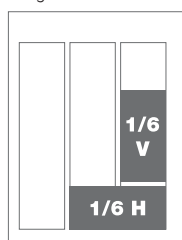
The **Bulletin** covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. The **Bulletin** is published ten times a year by WBC. To place an ad, submit material or for more information call **202.292.5922**.

Editorial Calendar

December / January	Members Giving Back
February / March	Sustainability
April / May	Craftsmanship Awards
June / July	Rebuilding Together
August / September	Marketing & Communications
October / November	WBC Leadership & Committees

Ad Sizes

Magazine trim size: 8.5"w x 11"h | Live area: 8.375"w x 10.875"h



1/6 horizontal	4.43"w x 2"h
1/6 vertical	2.1"w x 4.2"h
1/3 square	4.43"w x 4.2"h
1/3 vertical	2.1"w x 8.6"h
1/2 horizontal	6.75"w x 4.2"h
1/2 vertical	4.43"w x 6.38"h
Full-page	8.25"w x 10.75"h
Full-page + bleed	8.5"w x 11"h + .125" bleed

February 2019

February 7, 2019
8:30 am to 10:00 am
NEW MEMBER ORIENTATION BREAKFAST
WBC Conference Room
By Invitation Only.

February 8, 2019
All Day
CRAFTSMANSHIP STAR AWARDS JUDGING
WBC Office

February 20, 2019
4:00 pm to 6:00 pm
BOARD OF DIRECTORS MEETING #3
WBC Conference Room

February 22, 2019
8:30 am to 10:15 am
MECHANICS' LIENS IN THE DMV
WBC Conference Room
8:30 - 9:00 am - Registration & Continental Breakfast
9:00 - 10:15 am - Presentation

February (cont.)

February 27, 2019
5:00 pm to 7:00 pm
HAMMERHEADS ONLY NETWORKING
Slate Wine Bar and Bistro
Washington, DC

March 2019

March 29, 2019
CRAFTSMANSHIP AWARDS BANQUET
63RD ANNUAL CRAFTSMANSHIP AWARDS
Marriott Wardman Park Hotel
Washington, DC

Advertising Rates

Member Rates:	1 time	3 times	6 times
1/6 horizontal or 1/6 vertical	\$155	\$130	\$110
1/3 vertical or square	\$230	\$190	\$150
1/2 horizontal or vertical	\$430	\$350	\$290
Full-page	\$630	\$510	\$410

Position

Inside Front Cover	\$730	\$590	\$480
Inside Back Cover	\$730	\$590	\$480
Back Cover	\$830	\$670	\$540

Non-Member Rates:	1 time	3 times	6 times
1/6 horizontal or 1/6 vertical	\$210	\$176	\$149
1/3 vertical or square	\$311	\$257	\$203
1/2 horizontal or vertical	\$581	\$473	\$392
Full-page	\$851	\$689	\$554

Position

Inside Front Cover	\$986	\$797	\$648
Inside Back Cover	\$986	\$797	\$648
Back Cover	\$1,121	\$905	\$729