

# Bulletin

The Official Publication of the Washington Building Congress | Dec. 2015/Jan. 2016

## Inside ▶

Industry Report.....	3
Holiday Party .....	29
Member Projects .....	32
New Members.....	35
WBC Calendar.....	39







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# Bulletin

December 2015 / January 2016

Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call (202) 293-5922 or visit us on the web at [www.wbcnet.org](http://www.wbcnet.org).

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## Chairman's Letter

### Dear Members and Colleagues:



Since the start of the new WBC year last October, our committees have been meeting monthly and are all moving forward with exciting initiatives for 2016. I would like to personally thank our committee members, chairs, vice-chairs, and board liaisons for volunteering their valuable time and expertise. Special thanks also go to the Membership Services Committee, Chair Tara McCarthy, Vice-Chair Gary Cooke, Jr. (Natelco), and Board Liaison Greg Koger (Holland & Knight) for their commendable work on retention and recruitment so far this year. The first 2016 new member orientation will be held next month and invitations will be sent to all new

members joining over the past year. You are encouraged to join us for this informative session if you have not previously attended.

I would like to thank the Community Services Committee and all of the WBC member firms who participated in the annual "Members Giving Back" edition of the *Bulletin*. I am also pleased to announce that the popular volunteer opportunity with Foods & Friends has been extended for another year on the third Saturday of each month. The committee's next major project will be the April 30 Rebuilding Together Workday in Northern Virginia. This year's team, led by House Captain Chris Deraleau, will be reaching out to the membership seeking necessary donations of labor, materials and cash starting in March. Thanks again to the Community Services Committee, Chair Ken Ellis (Langan), Vice-Chair Chris Deraleau, and Board liaison Patrick Mercer (Siemens Industry) for a job well done.

On February 17, the Small Business Committee is holding a Small Business Happy Hour exclusively for WBC small business members. The event will feature representatives from Balfour Beatty Construction, Clark Construction Group, Forrester Construction, Grunley Construction, Singleton Electric, W.E. Bowers and Whiting-Turner Contracting. This networking event will provide a valuable opportunity for small businesses to personally meet key individuals from seven prominent players in the industry and discuss business potential opportunities. Attendance for the Small Business Happy Hour is limited to the first 40 people to register. Thank you to the Small Business Committee, Chair Mike Corcoran (Aronson), Vice-Chair Carrie Lieberman (Grunley) and Board Liaison Erin Meitzler (Forrester) for organizing this important WBC event. Thanks also to event sponsors Aronson, Forrester, Grunley and Singleton.

The 60th annual WBC Craftsmanship Awards program received an outstanding 288 entries this year. I would like to extend special thanks to the 200 construction professionals who volunteered a full day of their time as judges on January 13. Following the day of judging, the Membership Services Committee hosted the Winter Networking event at Maggiano's with over 200 in attendance. We are expecting 1,200 people to join us for an evening of celebration during the Craftsmanship Awards banquet on Friday, March 18. Please take a moment to review the great sponsorship opportunities available for this year's program and mark your calendars now for the 18th. Thank you to the Craftsmanship Awards Committee, Chair Nik Salvi (Forrester Construction), Vice-Chair Shawn Fenstermacher (Siemens Industry) and Board Liaison Julie Forsht (Kelly Generator).

I look forward to seeing you at one of the upcoming WBC events. Once again, thank you to all of our renewing WBC members and welcome to all new members! We look forward to your active participation and ongoing support of our remarkable association.

Best regards,

**John Barron**  
WBC Chairman of the Board

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The George Washington University Museum and  
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## Washington, DC Electrical Apprenticeship Training Facilities Recognized

President Obama signed a proclamation designating the first week of November as National Apprenticeship Week and noted: "Without the skills to get new, higher-wage jobs, and without the knowledge to adapt to new machinery, systems, technology, and techniques, the American worker could fall behind. Apprenticeships help people upgrade their skills and keep pace with the demands of the 21st century."

The Washington, D.C. Joint Apprenticeship Training Committee (JATC) electrical apprenticeship programs are accredited programs that train approximately 150 new journeyman electricians to enter the local construction industry each year.

Both JATC facilities were recognized in ceremonies celebrating 2015

National Apprenticeship Week. On October 31, Virginia Governor Terry McAuliffe visited the Manassas campus, where he toured the training facility and signed a proclamation recognizing the outstanding contributions of the JATC's programs to workforce development in the state.

On November 3, U.S. Secretary of Labor Thomas Perez visited the JATC's Lanham, MD training center where he was greeted by apprentices and faculty members and given an extensive tour of the facility. The secretary engaged a number of students in conversation about their experiences and expectations with the JATC program and was clearly impressed with both the quality of the apprentices and the training they are receiving.

"Our JATC programs invest over \$8 million annually training the next generation of electricians at our Manassas, VA and Lanham, MD facilities. We

are proud to make this investment in our industry and our people," noted David McKay, chairman of the JATC Trust Fund (JATTF), and president/CEO of Mona Electric Group, one of the region's largest electrical contractors.

Secretary Perez pointed out, "Apprenticeships today are applying the unique 'earn while you learn' foundation and applying it in never before seen ways to expand opportunities for working people in America."

The JATC is sponsored by the Electrical Alliance, a cooperative effort between the Washington, D.C. Chapter of National Electrical Contractors Association (NECA) and the International Brotherhood of Electrical Workers (IBEW), Local 26. Learn more about the JATC apprenticeship program at [www.getchargedup.org](http://www.getchargedup.org).



Habitat for Humanity of Northern Virginia thanks the members of the Washington Building Congress who have supported our mission over the past 25 years. Your pro-bono services, gifts-in-kind and sponsorships help us transform the lives of lower-income families through affordable homeownership.



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## Martin and Kenney Join Dominion Electric Supply

Dominion Electric Supply Company, Inc., has hired **Jeff Martin** as manager of their Gaithersburg branch and **Jack Kenney** as Manager of their Alexandria branch.

Martin comes to Dominion with over six years in the electrical industry and four years of outside sales experience. He is a National Association of Electrical Distributors EPEC Graduate achieving both Bronze and Silver levels. Originally developed in 1986, the Electrical Products Education Course (EPEC) has become known as the cornerstone of sales and product training in the electrical distribution industry. Martin is also a 2009 Graduate UNC Charlotte in Finance.

Kenney comes to Dominion from Louisville, Kentucky where he worked for a national distributor as area operations manager covering nine stores across the state. Prior to that, Kenney was a college teacher in South Korea and served in the United States Marine Corps. He is a graduate of Indiana University of Pennsylvania.

## Cline Joins Insurance Associates



*Suzanne M. Cline*

Insurance Associates announced that **Suzanne M. Cline** recently joined the firm's benefits team as the in-house Compliance Officer.

Cline has been in the employee benefits industry for over 30 years, and brings a wealth of knowledge to Insurance Associates as evidenced by her previous success at the carrier, agency, and national wholesaler level. Her responsibilities have included positions in customer service, sales and marketing, training, and management where she has been highly involved in consulting with employers on group health plans that would meet their company goals.

At Insurance Associates, Cline will use her knowledge and previous experience in the industry to educate and

advise groups on the constantly evolving legislative requirements in healthcare reform. She will be responsible for conducting and overseeing research, development of "simple to understand" educational materials for clients, as well as presenting all aspects of health plan compliance to our clients. Additionally, she will keep abreast of all changes in regulatory requirements and interpreting their meaning and effect on our client community.

## GHT Welcomes 14 New Team Members

GHT Limited (GHT) welcomed 14 new team members to the firm in the last six months. The firm's staff count is now 78.

GHT President Paul O'Brien, PE, LEED AP ID+C remarked, "These talented individuals represent a broad array of expertise, encompassing the mechanical, electrical, and plumbing engineering disciplines as well as operations and energy services (OES),



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O’Brien continued, “GHT has achieved growth in each of its three studios—interiors, building systems, and OES—in 2015 through a focus on client relationships and technical innovation. The resulting increase in staff has expanded GHT’s capacity to help our clients improve the efficiency and value of their assets in the built environment.”

## DPR Construction Set to Move its Washington D.C. Area Office

DPR Construction, one of the nation’s leading builders focused on highly complex and sustainable projects, announced its Washington, DC area office will debut its new Reston, VA, location later this spring. Relocating from Falls Church, VA, DPR will complete the 20,000-square-foot renovation with plans to achieve Net Zero Energy Building Certification from the International Living Future Institute (ILFI).

“As the central hub for our mid-Atlantic operations, this new location will allow our 250 employees the flexibility needed to serve our customers throughout the expansive region,” said Greg Haldeman, DPR’s mid-Atlantic regional manager. “There is a lot of growth potential in this market and we are excited to be at the center of it.”

DPR, along with Architect, SmithGroupJJR, plan to turn the currently vacant office space into a showcase of DPR’s ever-forward thinking, collaborative approach and dedication to being environmentally responsible. Project plans include a new front entrance, multiple skylights, area for a large training room, exercise space, an open-plan workplace, highly efficient mechanical systems, the latest in LED lighting technology, and solar panels to achieve energy independence.



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## Five Associates and One Director Promoted at WDG (photos)

WDG announced six promotions in its Washington, DC office. **Tamara Hopkins, AIA; Tom Zych, AIA; Mark Gosnell, AIA, LEED AP BD+C; William Whitenhill, AIA, IIDA, NCARB;** and **Ricardo Rodriguez, Assoc. AIA, LEED AP,** have all been named associates. **Jennifer Trezza** has been named director, marketing and communications. These promotions represent the continued growth and evolution of WDG's practice.



Tamara Hopkins

Hopkins joined WDG in 2005. Her education—with degrees in architecture and construction engineering and management—combined with her 16 years of industry

experience, has significantly added to the firm's success. Her ability to incorporate and enhance a client's program, work within a variety of project delivery methods, communicate effectively within complex project teams, and maintain the project schedule, have made her an invaluable asset to WDG. Hopkins' portfolio of projects includes government, office, mixed-use, and multifamily residential. She was the Project Architect on the award-winning DC-based 1.2M-sf US Coast Guard headquarters, completed in 2013, and is currently serving as Project Architect on the Squash on Fire mixed-use redevelopment in DC's West End.



Tom Zych

Zych first joined WDG in 2005, and, after a brief sabbatical, returned to the firm earlier this year. He has been a team leader for several of WDG's award winning competitions—from

New York City to Tokyo. He is an exceptional designer with a passion for urban environments and their challenges,

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- Brett Hitt, Co-President



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Photo by Jif Vallin

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and has focused on an array of multifamily residential projects. His dedicated, thoughtful approach supports the needs of owners and community stakeholders alike. Zych is an active member of the ULI Young Leaders program, and is currently working on the design for a variety of mixed-use planning developments in Tysons Corner, VA.



*Mark Gosnell*

Gosnell started in the industry in 2000, and earned his Master of Urban Design degree from Washington University in 2004. He first joined WDG in 2005;

since returning in 2013, he has been with the firm for a total of five years. Gosnell, with expertise in mixed-use planning, design and construction administration, participates in all phases of project

delivery. He served as the Project Architect on the recently completed Hyatt Place DC Capitol Mall in Washington, DC, and is currently the Project Architect on Pentagon Centre—a three-phase, 1.8M-sf master planning site in Arlington, VA.



*William Whitenhill*

Whitenhill brought nearly 40 years of experience to WDG when joining the firm's interiors group in 2008. He serves as the Director of Quality Assurance and Senior Project

Manager. Whitenhill is a registered architect with licenses in four states and Washington, DC, and is also LEED AP and NCIDQ registered. His extensive and diversified background in project design, management, and technical coordination is instrumental to the

success of WDG Interiors' work. He recently completed a large, complex interior architecture project for the Immigration and Customs Enforcement Agency, and is currently leading the National Science Foundation Headquarters design team.



*Ricardo Rodriguez*

Rodríguez joined WDG's interiors group in 2012, with eight years of experience. He served as the 2015 Chair of the AIA|DC's Emerging Architects Committee, and

recently received the Emerging Architect Award for his exceptional leadership and contributions to the profession at an early stage of his career. Rodríguez is the Project Manager on the renovation of the Rotonda Condominiums in Tysons Corner,

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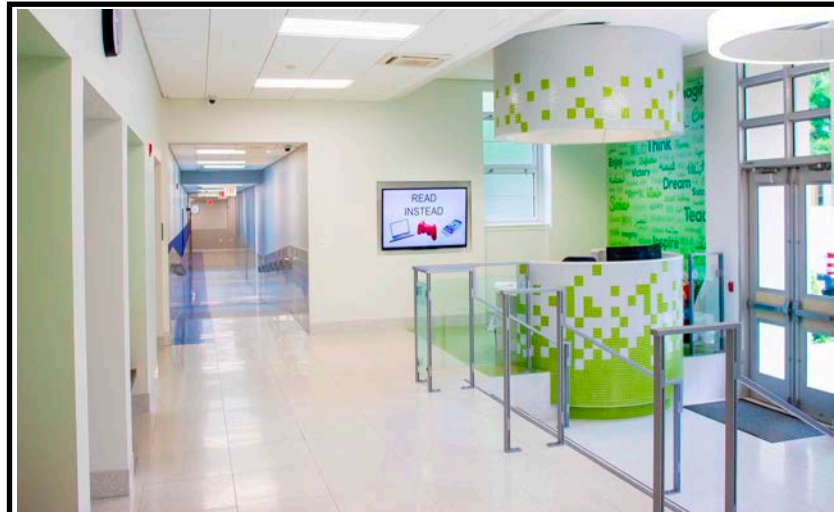
Virginia, as well as the Project Manager for the Sushi Zen restaurant in midtown Manhattan.



Jennifer Trezza

Trezza is a proven leader with the entrepreneurial spirit necessary to define WDG's strategic marketing plan and guide the team's direction. Her diversified

background in creative and brand management provides the foundation for her efforts in streamlining a cohesive marketing vision for the firm. She brought nine years of experience, including graphic design and editorial art direction, to WDG when joining in 2010. Trezza is an active member of the Society for Marketing Professional Services, and has received recognition by the DC Chapter for her contributions to its PR and Communications Committee. **B**



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# WBC MEMBER CHARITABLE GIVING

The Washington Building Congress is pleased to once again highlight the remarkable charitable contributions of our member firms and their employees. The scope of our industry's positive impact on the community is far reaching and worthy of recognition. Thank you to everyone who contributed to this special edition of the *Bulletin* and please keep in mind that we would like to feature your company's news and activities over the coming year on the WBC website and in the *Bulletin*.

WBC provides several outstanding opportunities throughout the year to give back and support our community. The next major group activity will be the annual Rebuilding Together workday project on Saturday, April 30. WBC plans to adopt another house for a deserving family and once again make a meaningful impact on their quality of life. Please watch for further details regarding the 2016 Rebuilding Together initiative and contact Steve Kenton at the WBC if you would like to volunteer, donate materials or make a monetary contribution.

WBC has also committed to support the exceptional Food & Friend program again this year by providing a group of ten volunteers once a month on the third Saturday morning from 10 a.m. to Noon. Volunteers can sign up online at [wbcnet.org](http://wbcnet.org).

Thank you for supporting our community, our association and our industry!

## WBC Community Services Committee:

- **Ken Ellis**, Chairman
- **Patrick Mercer**, Board Liaison
- **John Barron**, Chairman of the Board

## WBC Members Give Back

### Aronson LLC

In 2015, Aronson Investors contributed both time and financial assistance to over 17 charities in the Washington DC Metropolitan Area. Groups from various practice areas helped to sort charitable donations, serve food to the homeless, collect school supplies for underprivileged children, assist with yard work for disabled area residents and volunteer in local elementary school classrooms.



Aronson LLC

Aronson LLC has been thinking ahead for its clients for more than 50 years. Aronson's construction, real estate, government contracting, nonprofit, technology and private industry experts provide innovative audit, tax, and consulting services that help its clients move to the next level. From start-up to exit strategy, Aronson works with companies throughout the entire business lifecycle by proactively identifying opportunities and addressing challenges so that clients are able to focus on their core business. Aronson shows companies how to rethink everything to be more profitable, more competitive and better prepared for the future.

### Asmar, Schor & McKenna, PLLC

Asmar, Schor & McKenna, PLLC has established a high standard of giving since opening its doors in 2010. This year, in addition to donating to a range of charitable organizations, ASM continued its partnership with the DC-based non-profit, Martha's Table. With all hands on deck, the ASM team accomplished its goal twice this year and made over 1,000 sandwiches for Martha's Table's mobile food delivery program, McKenna's Wagon. The Wagon targets immediate hunger needs with daily food deliveries to three DC locations. The team was able to see the direct impact of their efforts by sending a member to help distribute the hot meals and sandwiches.

## WBC Members Give Back

In celebration of the holiday season, members and staff donated boxes of toys to the U.S. Marine Corps' Toys for Tots Program. Additionally, ASM proudly supports its employees who volunteer with various organizations such as Habitat for Humanity and the Boys & Girls Club in Washington, DC. ASM is truly excited to continue supporting these initiatives and give back more in 2016!

### Coakley & Williams Construction, Inc.

Coakley & Williams Construction, Inc. (CWC) has contributed to many organizations and community efforts throughout the years and was happy to contribute in 2015. We are a proud supporter of Hearts & Homes for Youth, a worthy organization that offers long-term, community-based residential support for at-risk kids in need of therapeutic and rehabilitative services. We recently helped update one of their home's kitchens and helped landscape their Kemp Mill Boy's Group Home in Silver Spring, MD. CWC has also recently participated in both Washington Architectural Foundation's CANstruction, benefiting the Capital Area Food Bank, and DCBIA's Community Improvement Day. We have a strong partnership with Catholic Charities of the Archdiocese of Washington and Poor Robert's Mission, a nonprofit charitable organization run entirely by volunteers that distributes turkeys each Thanksgiving to needy families in our community. CWC has also helped contribute and/or sponsor many charitable events including The Greater Washington Heart Walk, Georgetown Lombardi Comprehensive Cancer Center's Nina Hyde Center for Breast Cancer Research, Big Brothers Big Sisters National Capital Area, and many others. There are so many people and organizations helping to make a difference. Thank you to everyone and we are looking forward to a wonderful 2016!

Coakley & Williams Construction, Inc., a privately owned firm established in 1961, is regarded as one of the preeminent contractors in the greater DC area. Our culture is based on teamwork, performance and attention to clients' needs. CWC focuses on safety, quality, and technology with integrated expertise in sustainable construction and award-winning BIM processes. We provide construction manager at-risk, general contracting, and design-build services with a focus on base buildings, interiors, and renovations. Please visit us at [www.coakleywilliams.com](http://www.coakleywilliams.com) and connect with us on Facebook, LinkedIn, twitter, Instagram, and/or google+ for more info (#CWCmakingadifference).

### James G. Davis Construction

James G. Davis Construction (DAVIS), a leading general contractor in the DC area for five decades truly believes that corporate social responsibility extends well beyond the bottom line. And 2015 was no exception.

By the numbers: In addition to DAVIS' continued financial support and donations of toys, clothing, home goods, food and equipment, DAVIS employees donated over 2,000 hours through both in-kind labor and volunteer support to over 100 professional, local community and nonprofit organizations, and continues to demonstrate how their genuine approach to philanthropy affects real change in the lives of thousands.



Asmar, Schor & McKenna



Coakley & Williams Construction, Inc.



Coakley & Williams Construction, Inc.



## WBC Members Give Back

### 2015 CSR Highlights

#### 1. Support on and off the Golf Course

Each year DAVIS organizes and hosts a charity golf tournament, to benefit a local nonprofit partner.

*“Everybody needs help along their journey, and it is up to us to help as much as we can, in any way that we can.”*

– Matt Weirich, DAVIS

This year, DAVIS selected Jubilee Housing — a local nonprofit that provides a lifeline to more than 700 low-income residents, through housing and essential support services within DC’s Adams Morgan community. As a proud supporter of Jubilee for over 20 years, and with several employees serving on the board, selecting Jubilee was particularly meaningful as the \$70K raised was enough to close out the Jubilee Life Initiative fundraising goal.

*“We originally set the goal at \$60,000, but thanks to the amazing support from our subcontractors we surpassed it!”*

– Megan Brown, DAVIS

#### 2. Rock On, Rock Creek

This year DAVIS took on a fun, new project to continue their sustainability efforts. Led by DAVIS VP Ben Cohen, a team of 19 employees ventured out to DC’s Rock Creek Park to free debris from several dams and remove dilapidated picnic tables that had washed in to the creek — restoring the beauty of the national park.

#### 3. Partnering That Goes Beyond the Status Quo

President and CEO Jim Davis, teamed up with and Mike Alto, Senior Vice President of Clark Construction Group, to develop and co-host the Samaritan Inns fundraising breakfast on December 3 (now in its second year). The money raised benefits the Samaritan Inns’ Campaign for Hope — which will expand services that the organization provides to helping people and their families recover from the agony of addiction and homelessness.

Founded in 1966, DAVIS Construction offers unrivaled expertise in general contracting, construction management, preconstruction and design-build services in the Washington, DC area. Consistently ranked as an industry leader both nationally and locally, DAVIS was most recently recognized by the *Washington Business Journal* as one of the area’s “Best Places to Work” for the ninth consecutive year.

### Donohoe Construction

#### JDRF Real Estate Games

Donohoe joined the DC real estate community in June at the 26th annual JDRF Real Estate Games. The field day-like charity event was held at American University to support the Greater Chesapeake & Potomac Chapter of the Juvenile Diabetes Research Fund.

#### Lee National Denim Day

Team Donohoe participated in Lee National Denim Day, a fundraiser to support the fight against Breast Cancer. Donohoe employees donated cash to wear blue jeans to work on October 2nd. We raised \$800 to donate to the American Cancer Society.

#### So Others Might Eat

Donohoe held its annual S.O.M.E. food drive in November and donated 10 turkeys, 44 cases of dry goods and \$1,400 to So Others Might Eat.

We also sponsor the Injured Marine Semper Fi Fund (IMSFF), Catholic Charities and sponsor/participate in the Don Bosco Cristo (Work Study Program).

Family-owned and operated, Donohoe Construction Company (“Donohoe Construction”) is one of the leading general contractors exclusively serving the Washington, DC Metro area. Donohoe’s diverse construction expertise includes multi-family residential, office, hospitality, senior living, mixed-use, interiors, parking garages, and higher-education projects. Continued growth and success reflects Donohoe Construction’s steadfast commitment to superior service and uncompromised integrity.



Donohoe Construction



Donohoe Construction



## WBC Members Give Back



Dynalectric Company



Dynalectric Company

### Dynalectric Company

Dynalectric is a strong advocate for supporting the community and giving back to those in the area. In 2015, Dynalectric held numerous fundraisers, sponsorships and community outreach projects to serve multiple organizations.

Dynalectric's contributions included the following organizations: March of Dimes, National Building Museum, a football and cheerleading league, Huntington's Disease, Wounded Warriors, American Cancer Society, and more.

In April, Dynalectric participated in the Christmas in April project with Rebuilding Together. Dynalectric sponsored two homes in the area and employees spent a Saturday fixing house issues, doing electrical work, and working outside. This day of service was so rewarding for the employees and was such a huge help for both families that we served.

In October, Dynalectric Employees donated \$5 or more to wear their jeans to work on National Denim Day put on by Lee Jeans supporting Breast Cancer Research and Awareness. As a company, Dynalectric raised over \$400 this year to help with the fight against breast cancer. Dynalectric participated in an annual food drive for Thanksgiving with the Loudoun County Holiday Coalition. Two weeks before Thanksgiving, a car load of food and gift cards were delivered to the Coalition for needy families. This year it was \$200 worth of gift cards and 225 pounds of food. We have also been collecting grocery bags throughout the year to donate to the local food bank for them to use when people come to pick up food.

Each year during the holiday season, Dynalectric adopts a family from the Loudoun County Abused Women's Shelter. This shelter helps woman who have been affected by domestic violence or sexual assault and helps them get back on their feet. This year Dynalectric adopted a family that consisted of a mother and her four children. The mother provided a gift wish list of items for their family and Dynalectric employees provided an abundance of gifts to give. Dynalectric employees donated the gifts from the family's wish list, additional gifts and also donated money for the mother to buy any additional items needed. This outreach program is a great way to end our year by giving back to those in our community.



EDG2

### EDG2

This past spring, EDG2 was involved in giving back to the community by making charitable contributions to youth sports programs such as GVAA (Glade Valley Athletic Association). These contributions make it possible for less fortunate children to participate in youth sports that teach them valuable life skills for their futures.

EDG2 also partnered with Every Day Is Christmas (EDIC) for the 2015 holiday season. EDIC was created to help families during the holidays, particularly single parents or those who are struggling financially. EDG2 collected a Thanksgiving basket full of food, decorated it, and delivered the basket to a widow who just lost her husband after the birth of her son. EDG2 also donated toys to the Every Day Is Christmas – Christmas store. The store empowers parents to provide for their children with an opportunity to purchase new Christmas gifts at a very low cost.



## WBC Members Give Back

### Enterprise Fleet Management

Our motto, “We strengthen our communities’ one neighborhood at a time” was reflected by the local DC region in 2015. Employees gave \$210,000 to the United Way, \$40,000 to LAWS Charity, \$20,000 to the Washington Area Women’s Foundation, and \$45,000 to the Children’s Inn at NIH. Enterprise hosted a clothing drive with Catholic Charities Baltimore where employees donated more than 500 pounds of winter clothing to the homeless community.

Enterprise once again exceeded in volunteer hours. We proudly participated in the Buddy Walk for Down Syndrome, Just Tryan It race to support families whose children have cancer, the Dulles Plane Pull for the Special Olympics, Team Hope for Huntington’s disease, and Christmas in April which builds/repairs homes for those in need.

These represent a small picture of our efforts to keep our communities great. Enterprise also proudly partnered with the following organizations:

- Hope for Henry
- Imagination Stage
- INOVA Health Systems Foundation
- National Foundation for Cancer Research
- Novasalud
- Operation Seas the Day
- Operation Second Chance
- Parkinson Foundation
- Salute to Military Golf Association
- Spinal Cord Tumor Association
- United States Student Association
- American Association of People with Disabilities
- American Foundation for Suicide Prevention
- Easter Seals
- Families of Spinal Muscular Atrophy
- Food Allergy Research and Education
- Homeless Animals Rescue Team
- International Justice Mission
- Loudon Citizens for Social Justice
- Luke’s Wings
- Muscular Dystrophy Association
- National Childhood Cancer Foundation
- Tommy Joes Jon Lowe Foundation
- Transforming America Through Interaction
- United States Fellowship
- The Wounded Warrior Project
- And hundreds of others

### Gilbane Building Company

This year, Gilbane and its employees have dedicated their time, money, and resources to making the region a better place to live and work. From running 5Ks to building urban farms to mentoring future engineers, Gilbane has striven to put our core values to work and make a difference in the communities where we work, live, learn, and play. A huge part of that is our involvement with the ACE DC Mentor program throughout the year. In 2015, Gilbane had a lead mentor at two participating schools in the DC Metro area, as well as additional volun-



Gilbane Building Company



Gilbane Building Company

teers for those programs. These mentors help to develop high school students’ passion in S.T.E.M. careers and give them the tools to pursue those passions after they graduate.

In addition to ACE, Gilbane works with industry organizations and local leaders to help improve our local community. This past September, Gilbane volunteered with DCBIA, University of the District of Columbia and the Urban Waters Federal Partnership to design and build a portion of a community garden in Ward 7. With our design-build partner, SmithGroup JJR, we built raised planter beds and benches, planted trees and flowers, and installed walkways. Furthermore, Gilbane has been actively involved with the Department of Small and Local Business Development (DSLBD) to assist Certified Business Enterprises (CBE) grow their companies and gain access to greater contracting opportunities. In Richmond, Gilbane supports the local community by hosting an annual Restaurant Walk to support The Doorways (previously Hospital Hospitality House) and has raised more than \$200,000 over the past 10 years! Other yearly events include Christmas in April, Jeans for KEEN, Charity Bowling Event, and the JDRF Games.

Gilbane Building Company is a 142 year-old, family-run, full-service construction operation providing clients with a variety of services in markets such as education, commercial, and health-care. While our business involves strengthening the communities around us through infrastructure, our goal is to strengthen those same communities through volunteerism, corporate giving and meaningful partnerships. Our team is dedicated to contributing to the overall quality of life in all the communities we call home through active involvement in many charitable, educational, and local organizations. We encourage and support every single team member to care and get involved, with the ultimate goal of stronger communities throughout the world.

## WBC Members Give Back



### GORDON

As a Service-Disabled Veteran Owned Small Business, GORDON proudly supports charities benefiting our nation's active duty military and veterans. In 2015, employees were sponsored by GORDON at the Team River Runner 5K Biathlon and Veterans Day 11K at Burke Lake. In addition, donating toys for the Marine Toys for Tots Foundation is an annual tradition in the GORDON office.

GORDON was also thrilled to contribute to the efforts of Loudoun Habitat for Humanity by providing pro-bono surveying and engineering services for plans to construct a two-story home for a family in need. Once the home was ready for construction, a team of GORDON employees donated their time and handyman skills to help build the house.

### Other 2015 charitable highlights:

- In August, GORDON was a sponsor of the 3rd Annual Sprout on the Green Golf Tournament to benefit the Sprout Therapeutic Riding and Education Center. Proceeds support their mission of providing equine-assisted services to individuals with special needs.
- Two weeks before Thanksgiving, an office-wide canned food drive was held. GORDON matched employees' donations "can for can" and was able to contribute over 200 non-perishable items to the local food pantry.

### Hensel Phelps

Hensel Phelps is proud to give back to the communities in which we live and build. Over the past 78 years, Hensel Phelps has supported countless communities and charities across the country, donating both time and money to help those less fortunate thrive.

Hensel Phelps opened its Washington Metro area office in 1996 and is an active, charitable member of the District of Columbia, Northern Virginia and Baltimore communities. In 2015, Hensel Phelps supported dozens of local organizations in DC and the surrounding areas, working approximately 2500 hours and donating over \$150,000. The following is a sample of the events Hensel Phelps employees and their families have participated in, over past year:



### ACE Mentorship

A proponent of S.T.E.M education in schools, Hensel Phelps has dedicated 500 hours annually to promoting Architecture, Engineering and Construction in Maryland and Virginia high schools.

### Shelter House

Hensel Phelps stepped up twice this year to help renovate apartments with the Shelter House organization who provides safe housing and support services to families in need. Our experienced builders worked round the clock on two separate occasions to renovate two bedroom condo units to facilitate timely relocation for two families. Hensel Phelps provided the materials, installation and even the furniture and decorations to provide a comfortable and inviting atmosphere for the new tenants.

### Marian Homes

Owns and maintains group homes for the intellectually disabled in Fairfax Co., VA. Marian Homes reached out to Hensel Phelps with an immediate need for an ADA Wheelchair ramp to make one of their homes accessible. Hensel Phelps reached out to our network subcontractors, suppliers and engineers who came through with donations of materials and services that allowed Hensel Phelps to construct the cast-in-place ramp in just one week.



## WBC Members Give Back

### So Others Might Eat (SOME)

For several years, Hensel Phelps has partnered with many of its vendors to provide meals for the homeless in our nation's capital. In 2015, Hensel Phelps prepared and served over 850 meals on two separate occasions.

### Annual Toy Drive

This year, Hensel Phelps collected, wrapped and delivered toys for 120 children to four local charities including: Our Neighbor's Child (Fairfax, VA), Shelter House (Fairfax, VA), SOME (Washington, DC), and Greater Tyson Temple Church (Washington, DC).

In addition to these efforts over the past year, Hensel Phelps has: Donated backpacks and school supplies to local elementary schools, constructed a playground for a local community, planted 50 trees at the Armed Forces Retirement Home and collected canned foods for local food banks.

At Hensel Phelps, we can say with confidence that our people truly make the difference. We would like to take this opportunity to thank our employees for their hard work and dedication. You are truly the heart behind our organization, and without you none of this would be possible.

Hensel Phelps is a premier full-service facilities solutions provider. We are committed to delivering the highest quality solutions, and creating the most efficient facilities for our clients, from the conception of a project through construction, operations and asset management. From planning and design, to construction, and facility management, Hensel Phelps works to solve our clients' challenges from start to finish, and beyond. We are a global company, with a local community presence. Our clients experience our deep commitment to quality and efficiency, as well as our sincere interest in the success of their business, and the communities we serve.

## HESS

### HESS Foundation

The HESS Foundation supports the Career Experience Opportunities (CEO) program within Montgomery County Public Schools. The CEO program partners with Montgomery College and the Universities at Shady Grove to provide mentoring and career-readiness exposure to students during their senior year in high school and throughout their collegiate path, with potential opportunities to secure a role working in Montgomery County.

HESS has always had a vested interest in the local K-12 community and this was also an opportunity to work with Achieving Collegiate Excellence and Success (ACES), a program HESS recognized as being under-represented in higher education and the skilled workforce. The CEO program officially launched earlier this year.

### Junior Achievement of the Capital Area

HESS held its 6th Annual Bowl-A-Thon fundraiser benefiting Junior Achievement on Sunday, November 15, 2015. With over 100 attendees, there was tremendous energy on the day of the event. The afternoon included networking with contrac-

tors, team-building, bowling, raffle drawings, and awards. The fundraising goal of \$30,000 was exceeded between 18 teams and over 100 individuals. HESS associates and subcontractors raised over \$33,000.

Junior Achievement of the Capital Area (JA) is dedicated to educating students in grades K-12 about work readiness, entrepreneurship and financial literacy through experiential, hands-on programs. JA's unique approach allows volunteers from the community to deliver curriculum while sharing their experiences with students. JA's mission is to inspire and prepare young people to succeed in a global economy.

### Make-A-Wish Foundation

HESS collaborated with Make-A-Wish Mid-Atlantic to deliver a young boy's dream treehouse. HESS built the treehouse for 14-year old, DJ, from Sykesville, MD. DJ suffers from muscular dystrophy, a progressive disease which severely limits his physical mobility. As a result, DJ has spent most of his life in a wheelchair. HESS worked persistently for six weeks during the summer to develop an ADA-compliant treehouse for DJ and his family.

The treehouse is approximately 300 square feet in size and is built between two existing trees on DJ's family's property. A five-foot wide ramp begins off of the family's existing back porch and wraps around the trees. The treehouse includes a deck which overlooks the property's adjacent forest, located near the Liberty Reservoir. The interior of the house includes a desk with chairs, a television, and plenty of room for DJ to play with friends. DJ's friends and family along with HESS associates and Make-A-Wish Foundation attended the treehouse unveiling and Halloween Party on October 31, 2015.

### Toys for Tots

HESS hosted its annual toy drive sponsoring Toys for Tots. This year the HESS team donated over 300 new, unwrapped toys to the U.S. Marine Corps Reserve for distribution to



## WBC Members Give Back

families during the holiday season. The support and generosity of HESS employees makes this contribution a huge success year after year.

Founded in 1978, HESS manages the planning, design and construction for public and private clients in the Mid-Atlantic region. From the renovation of nationally recognized landmarks, to award-winning higher education projects, the foundation of our work is solidified with strong client relationships who continually rely on our experience, financial strength and expertise to make their vision a reality. Coupled with our unmatched array of talented construction professionals, HESS is consistently recognized for building innovative facilities that last.

### Insurance Associates

Throughout the month of October 2015, employees of Insurance Associates donated different types of items one would need if they were moving into a new home for the first time. These items included: Food, Toiletries, Cooking Supplies, Kitchen Supplies, Linens and other Household Items. The agency itself provided brand new furniture. Then on the move-in date, October 28th, a team of six employees went out to move in Michael, a six year Navy veteran. Employees stocked his kitchen cabinets with as much food as it could hold, assembled new furniture, and moved in everything else that was needed to make Michael's home complete. Several of Insurance Associates employees also went back the very next day to continue to put together more furniture that was delivered. "It was very important to us to make Michael's transformation into a new home complete," said Stephen A. Spencer, President of Insurance Associates, Inc.

Michael served in the Navy for six years as a submariner working on missile guidance systems. Once Michael came back from his service he dealt with an unimaginable amount of stress from being homeless and from becoming ill from cancer. He is now successfully working the 12 step program to help with achieving sobriety, and his goal is to lead a happy productive life helping others get to the same place where he is today.

"Meeting Michael, hearing his story, and seeing how much our contributions mean to someone is a remarkable experience. I didn't realize the impact we would have until I was actually there meeting Michael myself. We truly believe in the mission of MCCH and feel that it is our duty to support their efforts to help end veteran homelessness," said Troy Snyder, Director of Employee Benefits at Insurance Associates, Inc.

Founded in 1956, Insurance Associates is an independent insurance agency serving the Mid-Atlantic region with offices in Rockville, Fairfax, and Towson. We are a locally owned company that prides itself on having one of the most competent, experienced, and longest tenured workforces of any agency in the area. We advocate for our clients across a diverse range of products and services including Surety Bonding, Commercial Insurance, Employee Benefit Plans, Personal Insurance and Life Insurance.

Montgomery County Coalition for the Homeless (MCCH) provides solutions to ensure that homelessness in Montgomery County is rare, brief, and nonrecurring. MCCH



programs serve over 1,400 homeless and formerly homeless men, women, and children. This year, MCCH is co-leading Montgomery County's efforts in Zero: 2016, a nationwide campaign to end veteran homelessness by the end of 2015 and chronic homelessness by the end of 2016. For more information, visit [www.mcch.net](http://www.mcch.net).

### Lendlease

Lendlease has a vision to create the best places, and believe these places deliver environmental, social and economic value. Lendlease prides itself in its employees' community involvement, supported for many years by the Lendlease Foundation. The Lendlease Foundation is comprised of company employees residing in all parts of the world and a shared desire to give back to the communities in which they work, striving to leave behind a lasting and improved product.

September 17 marked the 20th anniversary of Community Day, a day Lendlease dedicates annually to our community as our way of creating a positive legacy wherever we have a presence. Volunteers assisted in training Guiding Eyes pups at the National Air and Space Museum, as well as packing and sorting food for senior citizens and children in the Washington Metro Area at the Capital Area Food Bank.

Lendlease once again joined over 2,400 participants from 120 companies in Washington, DC for the 26th Annual JDRC Real Estate Games as a Ring of Honor sponsor helping to raise a record breaking \$480,000. Participants competed in events such as track, basketball, sack race, obstacle course, tug-of-war and many others. JDRC is the only global organization with a strategic plan to progressively remove the impact of T1D (Type 1 Diabetes) from people's lives until it is no longer a threat to anyone. The Washington office was joined by over 40 attendees who were in town for the annual Foundation and Sustainability conference, which made a huge impact. Overall, the company had 75 participants and placed in four events.

As a global corporation, Lendlease has a great opportunity to make an impact all over the world. This year, Lendlease was able to take advantage of this during the month of November-Lendlease Mo' Bros and Mo' Sisters globally participated



## WBC Members Give Back



Lendlease



Lendlease

in MOVEMBER. Annually, men grow mustaches to raise awareness for men's health issues, which range from prostate cancer to depression. The Lend Lease Americas network raised \$25,397 overall, while the Lendlease global network proudly raised over \$100k. The Movember Foundation will allocate these funds to its global health partners in order to improve men's health, particularly focusing on prostate cancer, testicular cancer, poor mental health, and physical inactivity. With the construction industry being predominately male, the obvious dedication and enthusiasm towards the movement yielded great results.

Understanding the importance of environmental sustainability, Lendlease joined the Casey Trees team at Pierce Mill by removing invasive plants as well as watering, weeding, and mulching over 70 trees planted by Casey Tree's Community Tree Planting program last year. In addition to tree care, Lendlease participated at DCBIA Community Improvement Day partnering with Bradley Site Design and helped to transform a vacant lot into a large-scale urban farm in Ward 7.

### 'Super'-intendent Spotlight

Doug Larson (General Superintendent, Lendlease) volunteered his legs and lungs to ride for a great cause this year — Ride to Conquer Cancer. He joined "Team Sammi" which was formed by three union ironworkers on his current project, Trump International Hotel at the Old Post Office, to support Sammi — the 12 year old daughter of team captain Robert Beezel. She was diagnosed with a brain tumor on February 7, 2014. The tumor was removed on March 3, 2014 at Johns Hopkins and found to be Stage 3 cancer (Anaplastic astrocytoma). A port was placed in Sammi's chest and six weeks of daily radiation to her brain and daily chemo followed. On June 4, her chemo went to five days in a row once a month. She gets MRI's every three months. Chemo ended on June 7, 2015. Her last MRI showed no tumors! She is reported to be happy and healthy. Her father formed this team not only for his daughter, but also in the hope that enough awareness can be brought to all cancers

and a cure hopeful to all. Doug completed his 150 mile cycling journey and raised funds to support breakthrough research, and compassionate care made possible through Johns Hopkins Kimmel Cancer Center, Sibley Memorial, Suburban and Howard County General Hospitals.

### Manhattan Construction

Giving back to the communities in which we build is a mantra at Manhattan Construction Co. We are proud of our team members for their boots-on-the-ground volunteer work and other contributions to local charities in the Mid-Atlantic region.

During the last year Manhattan's team members participated in the 2015 JDRF Real Estate Games, and along with more than 2,400 attendees they helped to raise \$470,000 for Juvenile Diabetes Research Foundation. They took part in home builds for National Rebuilding Day, where they helped to repair homes and improve neighborhoods of elderly, disabled and low-income residents in Alexandria, Virginia. For the third consecutive year, our team members cooked with compassion as the "Guest Chef" for the Ronald McDonald House of Northern Virginia. Also, our team members volunteered at DC Central Kitchen quarterly in 2015. They helped to transform 9,000 pounds of donated food into 15,000 balanced meals that DC Central Kitchen distributes at little or no cost to 88 nearby homeless shelters, transitional homes, and nonprofit organizations.

Yes, Virginia, Santa wears a hard hat. Manhattan's 2014 Toys for Tots collection resulted in delivery of 36 bikes, helmets and other various toys for distribution at Christmas time for underprivileged youth. Our 2015 toy drive is currently underway.

We are proud that our team members make it a priority to serve local-area, non-profit organizations.

Founded in 1896, Manhattan Construction is consistently recognized nationally by Engineering News-Record as a top 20 general builder. Manhattan Construction operates from offices in Tulsa and Oklahoma City, OK; Dallas and Houston, Texas; Naples, Fort Myers, Sarasota, Kissimmee, FL; Washington,



Manhattan Construction

## WBC Members Give Back



N.J. Sullivan Company

DC; and Atlanta, GA. Manhattan Construction's building portfolio includes corporate headquarters, institutional, health-care, office, hospitality and leisure, sports and entertainment, aviation, retail, and judicial facilities throughout the United States, Mexico, Central America and the Caribbean. For more information visit: [www.manhattanconstruction.com](http://www.manhattanconstruction.com).

### N.J. Sullivan Company

N.J. Sullivan Company, Inc. became involved with Kids R First in 2008. Seeing the needs of our community, N.J. Sullivan decided to partner with a non-profit whose mission was to support underprivileged youth.

Established in 1998, Kids R First is a 501(c)3 organization "of community volunteers who believe children are the most important investment for the future." Retired teacher, Susan Ungerer, saw first-hand the dire need in the Fairfax and Loudoun County communities of children who were on free and reduced lunches. Those children often times were unable to accumulate the school supplies needed to start each school year. Kids R First's mission is to help those children by providing school backpacks full of supplies, so that they can reach their full potential as a student. This small act of assistance has the ability to completely change a child's future.

In 2015, Kids R First was able to provide for 25,000 students in Fairfax and Loudoun Counties, though there is a need to assist over 50,000 students. Being a non-profit, the organization relies heavily on community support, corporate donors and many volunteers. 98.6% of all funds raised goes directly towards helping the children. The other 1.4% is mere administration costs, as all involved are volunteers of their time and talents.

This is where N.J. Sullivan has stepped in to help Kids R First on many levels. Starting in 2008, N.J. Sullivan became a corporate sponsor through donations. In 2009, N.J. Sullivan's

Controller, Christie Hope Greenland became involved with volunteering for the annual Golf Classic, held in May each year at Hidden Creek Country Club in Reston, VA. Through financial donations and Mrs. Greenland's volunteer work, N.J. Sullivan realized how significant it was to continue the relationship of supporting this crucial cause.

In 2012, Mrs. Greenland was asked to accept a position on the Corporate Advisory Board, made up of members of the community. This board worked with the leaders of Kids R First to assist with marketing and fundraising tasks. In 2014, Kids R First restructured the board and created a new Executive Board of Directors. Mrs. Greenland now serves as Corporate Secretary. This new Executive Board now directs and manages the organization, and is comprised of community members who devote their time and talents to a cause they all believe in and stand behind. The focus remains on the children who benefit from all the hard work from Kids R First's board and volunteers.

N.J. Sullivan Company Inc. is a privately owned company that was established in 1958. They began as a small sheet metal and machine shop producing custom parts for the Federal Government and private industries. In the early 70's N.J. Sullivan began to specialize in products for the electrical construction industry, manufacturing junction boxes, troughs, enclosures, cabinets and bus bars. Located in Dulles, VA N.J. Sullivan's shop consists of over 52,000 square feet of fabrication and office space. Customers come from Small Shops, Fortune 500 Companies, Large Contractors, Electrical Utilities, Military, Aerospace, the Medical field and are as widely diverse as N.J. Sullivan's capabilities.

N.J. Sullivan Company is proud to partner with Kids R First.



## WBC Members Give Back

### Power Design

Power Design participated in the Movember fundraising campaign for the second year in a row. This national effort raises funds and awareness for men's health in the month of November by growing bears and collecting team donations.

Power Design sponsored the 2nd Chance Center 4 Boyz Family Fun Day as a crime prevention and safe school initiative. This day of activities promoted the message of National Crime Prevention Month in the Tampa Bay community.

For the fourth year in a row, Power Design sponsored the SPCA Tampa Bay 3k Pet Walk, where all funds raised go directly to the care of homeless, abused and unwanted animals in our community.

Power Design volunteered at The Florida Aquarium's annual Brews By The Bay fundraising event. For the third year in a row, our group helped to serve guests as they enjoyed craft beer tasting, food from local vendors, live music and more.

Power Design was a proud sponsor of the Tampa Theatre's 13th annual movie-themed wine festival. Power Design employee Lauren Kelley was in attendance at the "Monty Python and the Holy Grape" theme night.

Power Design participated in the 2014 Ronald McDonald House Charities of Tampa Bay Beach Volleyball Tournament! Not only did our team take the championship title, but we helped raise over \$5,000 for families in need.

Power Design sponsored Project Uplift's ABC Camp Program. This July the camp focused on academics, basketball and character building for children 6-12 years of age.

For the third year in a row, Power Design partnered with The Florida Aquarium to plant sea oats at Fort DeSoto Beach that will help replace sand lost by erosion due to storms.

Power Design volunteered with Construction Angels at their first annual Spring fundraising event. Proceeds from the live auction and ticket sales went to benefit families who are suffering from the loss of a loved one due to a construction related fatality.

For the second year in a row, Power Design sponsored Derby Day to benefit Equestrian Inc. Horse Rescue. Celebrating the day in derby outfits, all proceeds went directly to the care and rehabilitation of horses in need.

Team Power Design participated in the 2014 St. Anthony's triathlon as it celebrated its 30th anniversary this year. Our athletes completed a 750 meter swim, 20k bike ride and 5k run to benefit St. Anthony's Hospital.

Power Design supported the National MS Society in various regions by sponsoring several Bike MS teams this year. In 2013, riders collectively raised more than \$18 million to find a cure for individuals living with multiple sclerosis.

Power Design sponsored the All Children's Hospital Guild 83rd Annual Charity Ball. The event raised more than \$100,000 for the Pediatric Palliative Care Program and featured "A Sultry Night" theme with cocktail reception, dinner and auctions.

### RM Thornton Mechanical

Since 1932 RM Thornton Mechanical has built a reputation in the Washington Metropolitan region for the uncompromising quality of its full-service mechanical work. Its dedicated and highly skilled plumbers, steamfitters, sheet metal workers, and HVAC service technicians have been recognized by the Washington Building Congress with 14 Individual & Team Craftsmanship and Star Awards, and have helped build many national landmarks in the Washington, DC area.

While RM Thornton may be well-known for their structural contributions to our area, RM Thornton offers even more behind the scenes contributions to its communities through their corporate philanthropy initiatives. Listed below are the areas in which RM Thornton contributed their resources:



RM Thornton Mechanical



Power Design

## WBC Members Give Back

### Employee Choice Donations

Lymphoma and Leukemia Society, Christmas in April, Caroline County Humane Society, The Bull Terrier Rescue of Virginia.

### Special Olympics:

Supported two 5k Walk teams to benefit the Special Olympics of Maryland.

### Christmas In April

Contributed 50 man hours, supplies and resources to support this outstanding community event.

### School Supplies

RM Thornton donated \$560 to the Capitol Heights Elementary School.

### Step Out to Stop Diabetes 5K

Employees and their family members stepped up and “stepped out” to help put an end to Diabetes.

### Food and Friends

Employees donate their time to this organization in an effort to help them provide healthy meals and groceries to those facing debilitating illnesses such as Cancer and AIDS.

### Cell Phones For Soldiers

RM Thornton Mechanical has donated 36 old and/or broken cell phones to the “Cell Phones for Soldiers” non-profit. Each cell phone will provide a 60 minute phone card for a soldier serving overseas. Without these phone cards, soldiers do not have access and/or means to communicate with their loved ones back home.

### Heat's On Water's Off

Employees volunteered their time and resources to support this industry event.

### Food Drive

RM Thornton employees donated 3,697 pounds of food to a local food pantry to help fill up the shelves for their Thanksgiving distribution.

### Christmas Toy Drive

Again, RM Thornton employees rallied to help their community. A truck loaded with toys has been delivered to the PG County Department of Social Services for their distribution to the most in need.

### Helping the Elderly

RM Thornton donated a \$100 gift card and Christmas presents to four elderly citizens in our area.

### Scaffold Resource

#### Sponsorship of the Project Jump Start program

Construction association based training program that assists ex-offenders and those in recovery. The program provides basic training for those involved so that they may enter apprenticeship programs in construction trades. Scaffold Resource provides financial support/donations and has hired multiple grads that have completed the program successfully. Elizabeth Justis, Business Development Manager at Scaffold Resource sits on the Board of Directors of the Project Jump Start Program.

### St. Paul's Parish Homeless Ministry

Owner of Scaffold Resource, Charlie Weiss and Sales/Project Manager George Vincent donate their time on Saturday mornings and deliver food to the homeless throughout the DC Metro Area.



RM Thornton Mechanical



## WBC Members Give Back



Scaffold Resource

### Food and Friends

Elizabeth Justis, Business Development Manager and Tara Minner, Marketing Specialist donated their time one Saturday morning in January at the Food and Friends Headquarters. While there they helped package and prepare specialized meals and groceries that were delivered to men, women and children throughout the DC area who are overcome with life threatening illnesses.

### Sponsorship of the "Train to Win" Baltimore City Youth Basketball Program

This is a program that provides both athletic and life skill training to Inner City Baltimore children. Scaffold Resource donated basketball rims that lower to assist the younger children in learning to play the game, as well as a donation of funds to help to keep the program running successfully.

### Rappel for Kidney Health

George Vincent, Sales/ Project Manager, was contacted by the National Kidney Foundation of Maryland to provide a platform for use during their "Rappel for Kidney Health" fundraiser at the Hyatt Regency in Baltimore. Much like the Walk for Breast Cancer and other fundraisers, teams and individuals raised money for the opportunity to rappel 15 stories (150' +/-) down the side of the Hyatt.

With the blessing of the owner, Charlie Weiss, George contacted the rappel master from Over the Edge and was provided a design sketch for what they were looking for. Although a simple design, the tower needed to cantilever over the edge of the roof so the participants were not against the

façade of the building which is all glass. The tower also needed to be secured to the structure to prevent any tipping action. Just a couple of sketches later, the tower was erected under the supervision of Field Manager, Daniel Harris. The platform cantilevered over the existing parapet and provided safe access to the rappel lines while providing fall protection for personnel on the roof.

George visited the site on the day of the rappel and was continuously thanked for the donation provided by Scaffold Resource. The rappel master commented that they had reached out to several local companies who refused to help. Although Scaffold Resource did not ask for any compensation in return for the donation, they were given a sponsorship that included the company name in the program, recognition during opening remarks, company logo on tee shirts, and signage at the rappel site, both on the roof and on the ground.

Scaffold Resource can be proud that they are a company whose owner believes in giving back...

### Habitat for Humanity of Northern Virginia

Habitat NOVA is currently building two single-family homes in the Groveton Heights neighborhood of Fairfax County, just south of Alexandria. Habitat NOVA will sell the homes to two well-qualified, lower-income families, both of whom currently live in overcrowded conditions. For one family, the mother cares for an adult daughter who has disabilities, while her younger sister, a recent college graduate, is the main bread-winner. The second family is seeking a safer environment in which to raise their young children. By building these new homes, Habitat NOVA will provide the families with decent, stable and affordable housing. "We are grateful that Scaffold Resource generously donated the scaffolding for this construction site," said Rev. Jon Smoot, Habitat NOVA's executive director. "Donations of materials and services help reduce our development costs, which makes our homes more affordable to our partner families," he added. Habitat NOVA expects to complete the homes in spring 2016.

### Siemens Industry

As a leader within its industry, Siemens has proven that success requires a commitment to serving the community. This year Siemens and its employees across the country showcased their commitment to meeting community needs by volunteering their time, money and skills to effect positive change where they live and work.

In 2015, the Siemens Industry, Inc. Chesapeake office continued its commitment with community outreach projects. Here's how we did it.

### Rukundo International Shoe Drive

Siemens Chesapeake Area participated for the second year in Rukundo International's shoe collection drive. Employees donated over five hundred pairs of shoes to the Sustainable Economic Initiative. These shoes will be used to generate funds to help impoverished people in developing nations to start and grow micro-enterprises.

## WBC Members Give Back

Rukundo International was founded to provide educational opportunities, health care, economic support, and hope for a better life to orphans, underprivileged and at-risk children, and their extended families in Kabale, a city in the western Region of Uganda.

Rukundo International was able to fund raise over \$1,000 from the Siemens shoe collection project to support programs such as:

- Build and begin operating Rukundo International Community Center and after school program;
- Open a computer center, where free training in Information Technology will be offered to the beneficiaries of our programs;
- Complete two clean water projects in Kabale to improve living conditions and improve community relations.

### Prince George's County Christmas-In-April

As in past years, the Chesapeake Area pledged to adopt a low-income family home in Laurel, MD, and completed a number of improvements on the home to increase its livability, appearance, and value. While the timeline to complete the required tasks is one day, additional time was spent assessing what needed to be repaired as well as a "pre-work" day to help prepare for the day of the event. Approximately \$18K was donated in labor and materials to improving the Hopwood family's home by 28 volunteers composed of Chesapeake Area employees as well as friends and family members.

Improvements included:

- Updating the garden
- Painting the exterior of the home
- Staining the front porch and back deck
- Re-piping the furnace air intake
- Installing new Smoke Detectors
- Landscaping upgrade

By donating time and effort projects like this, The Chesapeake Area demonstrated our commitment to our community and we look forward to participating in the Christmas in April program and improving the quality of life of another family in 2016.

### American Cancer Society – Relay For Life

The American Cancer Society Relay for Life movement is the world's largest and most impactful fundraising event to end cancer. It unites communities across the globe to celebrate people who have battled cancer, remember loved ones lost, and take action to finish the fight once and for all.

With the support of Siemens Chesapeake employees and thousands of other volunteers, the American Cancer Society is helping save more than 500 lives a day. The Damascus Relay for Life was held May 9, 2015 and with the help of Siemens family, friends and co-workers, Christine Hughes was able to raise \$2,375 in the fight for the cure.



Siemens Industry



Siemens Industry

Together we are saving lives from cancer and creating a world with more birthdays!

### Susan G Komen Foundation

On Friday October 30, 2015 Siemens Chesapeake employees scheduled another PASSIONATELY PINK DAY that helped us raise Breast Cancer Awareness within our company. We announced different challenges throughout the day, and we were able to raise a generous donation to the SUSAN G KOMEN FOUNDATION. Their mission is to help make a difference in the fight against breast cancer by offering low-cost or no cost-mammograms to women all around the world who would not otherwise be able to afford this test. Below is our Passionately Pink Team for 2015.

### American Red Cross

This year on GIVING TUESDAY, December 1st 2015, Siemens Chesapeake employees gave to the RED CROSS. Instead of donating money we gave the most precious gift of all, the gift of life! Siemens employees were eager to



# WBC Members Give Back

transform the main kitchen into a demo American Red Cross Donation Center.

This drive inspired new participants to donate, which usually means they are donors for life. The Siemens blood drive collected 14 units of blood which will help save as many as 42 lives.

By giving a half hour of our time and rolling up our sleeves, blood donations will be used in local hospitals, medical facilities or anywhere in the nation where there is a unique match or need. We commend our Siemens Chesapeake employees that donate multiple times a year.

### The ARC of Carroll County

The ARC of Carroll County Annual Dance November 8, 2015. Siemens Chesapeake donated blankets and Frisbees as door prizes to the ARC of Carroll County for their Annual Dance. The Arc Dance is an annual dance for the mentally challenged citizens of Carroll County MD has been sponsored by the UCHC for over twenty years. The UCHC provides food and a live band at no charge and relies on community and corporate sponsors for donations of door prizes. This year there was a total 200 teenagers and adults with mental disabilities that attended the dance.

### SK&A

Throughout SK&A's 55-year tenure, staying connected and giving back to the surrounding community has been an integral part of the company's culture. Through hands-on volunteering and regular contributions, the local structural engineering firm and its employees support a diverse range of charitable organizations within the Washington Metropolitan Area, year after year:

### JDRF Real Estate Games

In August, SK&A sent a team of 15 participants to compete in the 26th Annual JDRF Real Estate Games, an Olympic-style sporting event that raises money for Type 1 (juvenile) diabetes research. Participating for the firm's 9th consecutive year, the SK&A team competed in chair hockey, men's basketball, men's 5K race, foosball, golf, pairs sack race, the main event, an obstacle course, indoor volleyball, and the big trike derby (where the team won first place).

### SEA-MW Rebuilding Together, Montgomery County, MD

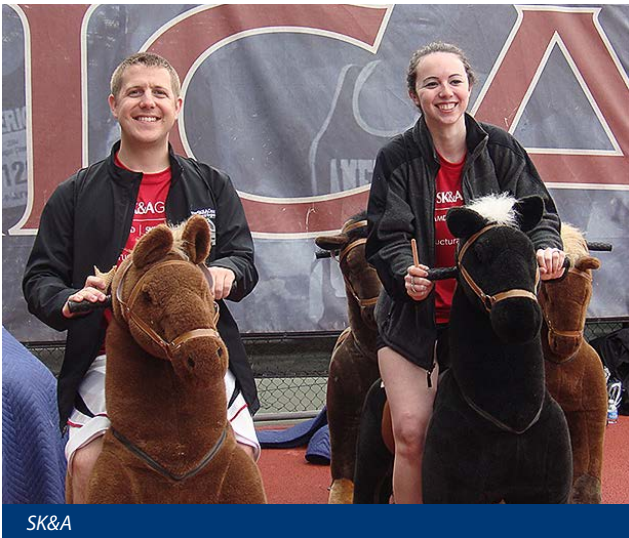
In April, SK&A volunteers participated in SEA-MW's 2016 Rebuilding Together event to assist a homeowner in Alexandria, VA with various home improvements.

### American Odyssey Relay Run Adventure

Held in May, participants in this annual relay race ran 200 miles, from Gettysburg, PA to Washington, DC, to benefit the charities, Hope Connections for Cancer Support and Team, Red, White and Blue. SK&A's team proudly completed the race in 30 hours, 22 minutes and 59 seconds.

### CANstruction DC, Washington Architectural Foundation

For the third year, SK&A participated in CANstruction, an annual food-drive and fundraising competition organized by the Washington Architectural Foundation to raise awareness about hunger in the DC area. Playing upon this year's "Transportation" theme, SK&A's team members built a sailboat using over 1,700 food cans and 200 water bottles. All of the food used within the competition was subsequently donated to the Capital Area Food Bank.





## WBC Members Give Back



The SIGAL Companies



The SIGAL Companies

### ACE Mentor Program

Over the past several years, SK&A's employees have served as mentors through the ACE (Architecture, Construction, and Engineering) Mentor Program. For 2015, SK&A provided mentorship for future design and construction professionals at Phelps High School, located in northeast DC.

Additional charitable organizations and events that SK&A supported in 2015 include: the Children's National 5K Race for Every Child, the DC Preservation League, DCBIA's Care & Share, First Potomac's Multiple Sclerosis Golf Classic, the Gabriel Homes Golf Tournament, the Georgetown Lombardi Cancer Center, Higher Achievement DC Metro, Hope Connections' Wellness Center for Cancer Golf Tournament, ICRI's Habitat for Humanity, the National Building Museum, the Potomac Lions Club, Race for Hope, So Others Might Eat, the Special Olympics, and the Wounded Warrior Project.

Founded in 1960, The SK&A Group provides structural engineering as well as structural testing and inspection services to public and private sector clients within the building industry. Comprised of three separate firms, Smislova, Kehnemui & Associates, PA (SK&A MD), SK&A Structural Engineers, PLLC (SK&A DC), and Eastern Testing & Inspection Corporation (ETI), The SK&A Group seamlessly provides clients with specialized expertise and pooled resources within a range of structural related consulting services — from structural analysis, design, repair, and restoration to testing and inspection.

### The SIGAL Companies

The SIGAL Companies actively spent 2015 giving back to the community on a local and national level. With a volunteer program that continues to thrive, employees of SIGAL Construction Corporation and GCS, Inc participated in the following events over the past year:

- SIGAL co-hosted a blood drive with Vornado/Charles E. Smith at our Crystal City offices for the American Red Cross. The event collected 20 pints of blood.
- Through Volunteers of America, a local veteran in Virginia was the recipient of a home makeover in which SIGAL covered the interior painting expenses.
- For WBC's February and March Food & Friends, SIGAL employees helped package meals and complete other kitchen tasks in support of the cause
- SIGAL and GCS employees volunteered in the food kitchen at So Others Might Eat (SOME) twice this year. SOME aids in helping the poor and homeless in DC.
- Exercising for a cause at the JDRF Real Estate Games in which employees participated in various sporting events to raise money for the Juvenile Diabetes Research Foundation. According to JDRF, a total of more than \$480,000 was raised to find a cure for type 1 diabetes. A special congratulations to Project Manager Chuck Yetter who came in first place in the men's weightlifting event, and our spinning team which tied for second place.
- Employees spent a day in May helping to construct a Greenhouse at Barnard Elementary School as part of the Kid Power Construction Project. Kid Power inspires youth leadership by promoting academic advancement, physical and emotional wellness, and positive civic engagement.
- At the start of the NFL season, The SIGAL Companies created a "Pigskin Pick'Em League" with a \$5 play-in price per week. The winner each week chose a charity in which the week's collected money would be donated.
- SIGAL and GCS employees participated in Jersey Fridays, when employees donate \$5 to wear their team jerseys. All proceeds were donated to local charities.



## WBC Members Give Back

- Participating in DCBIA's Community Improvement Day at the East Capitol Urban Farm (Ward 7), volunteers helped transform a 3-acre vacant lot (owned by DCHA) to become DC's largest-scale urban farm — a portable, highly-functional and beautiful community asset.
- The SIGAL Companies collected more than \$200 for the Family Matters "Send a Kid to Camp Campaign" which helps to offer youth and teens from diverse backgrounds and economic situations a fun-filled, structured camping experience unlike any they've experienced before.
- Employees collected more than 50 books in a company book drive for the For Love of Children Annual Book Festival in November. The books collected made it possible for students to have access to a larger library and continue their interest and enthusiasm about reading and learning.

The SIGAL Companies were honored by the *Washington Business Journal* in November of this year as being a top Corporate Philanthropist in the Greater Washington Area by both volunteer hours and monetary giving.

Incorporated in 1976, SIGAL Construction Corporation (SIGAL) is one of Washington's premier general contractors, known throughout the industry for its dedication to sustainability, high quality, cost consciousness, excellent client relations, and the ability to successfully complete unique and challenging projects. A founding partner of the USGBC, SIGAL offers superior general contracting, preconstruction, construction management, design/build, and sustainability services. SIGAL's diverse project portfolio includes institutions of learning (K-12 and higher education), Federal and municipal agencies, law firms, corporations, hotels, technology firms, biotech companies, healthcare providers, multi-family housing, and associations/nonprofits. To learn more about SIGAL Construction Corporation, please visit [www.sigal.com](http://www.sigal.com).

Founded in 1986, GCS, Inc. is a Certified Business Enterprise (CBE) in the District of Columbia. GCS' services

include project and construction management in addition to general construction services. A leading force in the Construction Management and Design-Build arena, GCS has a staff of over fifty project managers, superintendents, carpenters, and laborers. GCS has a proven track record of successfully complying with and exceeding the economic inclusion requirements for CBE, the First Source Employment Agreement, and the Apprenticeship Act. In addition to recruiting and retaining residents of our nation's capital (including returning citizens), GCS supports many programs tailored in training and educating the District's youth through the DC Students Construction Trades Foundation, including the Cardozo Construction Academy House Project. To learn more about GCS, Inc., please visit [www.gcs-dc.com](http://www.gcs-dc.com).

### Washington Gas

Since 1848, when Congress first authorized its charter, Washington Gas has given back and played a positive role in the communities it serves through philanthropic support and empowering its employees to lead the way through volunteerism.

In 2013, Washington Gas was rebranded as WGL to better reflect the diverse set of clean energy solutions we offer across our diverse portfolio, including natural gas, electricity, green power, distributed generation and efficiency services. WGL's calling is to make energy easy for our customers — consumers, businesses, government organizations and campuses -- and to deliver the right answer for their unique energy requirements. The company provides these solutions through the four businesses that comprise WGL: Washington Gas, WGL Energy, WGL Midstream and Hampshire Gas.

The management of energy infrastructure and the safe, reliable delivery of energy services is a core expertise across WGL's businesses and a key element of the company's brand. Another consistent brand attribute across WGL is the company's long-standing commitment to community service.



Washington Gas

## WBC Members Give Back

WGL's community and philanthropic program includes a focus on health, education and environmental initiatives in the communities we serve. Within each area, the company supports programs for disadvantaged youth, the elderly, and people with disabilities. In 2015, over 700 WGL employees dedicated more than 12,000 community service hours and completed 47 volunteer projects.

Our signature philanthropic program, the Washington Area Fuel Fund (WAFF), has provided funds for all types of fuel, including natural gas, electric, oil, to heat the homes of families in need for over 30 years. WAFF is administered by The Salvation Army and WGL pays all of the administrative funds to ensure that every dollar donated goes to help our neighbors stay warm in the cold winter months. In 2015, WAFF disbursed more than \$742,000 to help more than 6,087 residents. Since its launch in 1983, WAFF has provided more than \$24 million and has helped more than 273,000 people.

WGL has maintained a strong partnership with the Leukemia & Lymphoma Society (LLS). This year, WGL reached a momentous milestone. Employees, friends and families raised a record \$186,000 for the LLS Light The Night Walk and campaign. The company's total donation comes from a combination of efforts, including: a corporate golf tournament that drew 115 participants and raised \$89,000; employee fundraising that garnered \$82,000, and corporate funding of \$15,000. In addition, 96 WGL team members participated in the annual 2.5-mile Light The Night Walk that served as the culmination of the LLS National Capital area 2014 campaign. We are the first corporate sponsor in the region to surpass \$1 million dollars in total contributions for LLS since 2000.

Additionally, WGL co-sponsored and joined several major area companies in constructing and opening a new Junior Achievement (JA) Finance Park in Landover, Md. in October. The facility is divided into 16 high-tech classrooms referred to as "storefronts". An estimated 8,000 Prince George's County eighth graders will learn about real-world finance at the facility this school year. The interactive curriculum at the center expands on JA training and instruction the students gain in the classroom. In the Finance Park's utility classroom, sponsored by Washington Gas and Pepco, students learn how using and conserving sustainable energy can help reduce utility bills and boost their bottom line.

Last November, WGL hosted its third annual corporate-wide Day of Weatherization. With almost 200 company volunteers, this continues to be the company's largest community endeavor to date. The project includes weatherizing the homes of elderly and low-income residents throughout the company's entire natural gas service territory. Volunteers worked in teams of three to six to weatherize more than 80 homes in the District of Columbia, Maryland, Virginia and West Virginia. The teams caulked leaky crevices around doors and windows; sealed drafty windows in clear plastic; replaced inefficient aerators; changed gas furnace filters, and installed insulation strips under exterior doors. New for this year's Day of Weatherization, the company included the installation of solar panels on four homes in the District of Columbia. This effort was an initiative to help the residents and clients of the DC Office of Aging; Fairfax Area Office of Aging; Frederick County Department of Human Resources; GRID Alternatives (the solar partner); Montgomery County Aging and Disability Services; Mount Vernon At Home; Teamsters Local 96; United Communities Against Poverty (UCAP) and the Winchester, Department of Social Services.

WGL is proud of the dedication of its employees, who give tirelessly and selflessly to those in need. The company's involvement in community service reflects a passion for making WGL a new kind of energy company: answer-oriented, responsive and a stalwart corporate citizen, today and in the future.



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Core Groundbreaking, Silver Spring, MD

Wholesalers, importers and distributors of furniture, housewares and fashion accessories have been sourcing original, high quality products from the Philippines for many years. Now, with **Frost Miller's (FM)** marketing support, buyers around the world will know about the primary event where a wide variety of these products are on display, the Philippine's semi-annual export industry trade show called **Manila FAME**.

Manila FAME organizers hired FM to help them expand their global footprint and attract more international buyers to the event. FM will identify target audiences and execute a digital strategy to expand awareness of the show and the overall quality of Philippine-made products, which are often beautifully designed, based on natural materials and support small villages within the Philippines. It will also help organizers reposition the show to match attendees' and exhibitors' expectations and encourage repeat attendance. The comprehensive digital

strategy will include content marketing and social media, pay-per-click and mobile advertising campaigns as well as more traditional means of digital communication such as email, public relations and online advertising. The goal is to reach industry buyers in more than two dozen countries.

**Foulger-Pratt**, and JV partners Juster Properties and Clear Rock Properties, have submitted plans with the DC Zoning Commission to redevelop the **301-331 N Street, NE site** in Washington, DC. Located south of Florida Avenue on N Street between 3rd and 4th Streets, the site bridges the gap between Union Market and the NOMA district. Further, the site is adjacent to the NOMA/Gallaudet Metro Station, which is projected have one of the highest increases in ridership in the coming years.

At completion, the overall project will consist of four integrated buildings totaling 462,500 gross square feet that includes 367 apartment units, 26,500

square feet of retail, 25,400 square feet of creative office and a 165-room boutique hotel.

In addition, Foulger-Pratt and Willco recently broke ground Wednesday at **8621 Georgia Avenue**, the site of Montgomery County's latest transit-oriented housing development: **Core**. Core will provide multifamily housing that is just blocks from the Silver Spring Metro, the downtown retail center and major employers.

For years, 8621 Georgia Avenue has been one of the few remaining surface parking lots in the increasingly pedestrian and transit hub of downtown Silver Spring. The lot sits along Georgia Avenue between Colesville Road and Cameron Street. Once complete, Core will feature 292 multifamily units and some limited ground-level retail. Of the housing units, 17 will be workforce housing and 35 will be moderately-priced dwelling units. The project is expected to be completed by Spring 2017. **B**



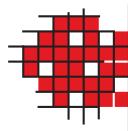
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### Bignell Watkins Hasser Architects

Bignell Watkins Hasser is a commercial architectural firm located in Annapolis, MD. The firm specializes in mixed use, retail, religious and public sector projects. Established in 1977, the firm has been serving both the DC and Baltimore metro areas for 38 years.



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### Pritchett Controls


With expertise in control and lighting technologies in a wide variety of building types, Pritchett Controls is a veritable one-stop shop for building automation and energy efficiency solutions. From lighting to security to HVAC, Pritchett Controls seamlessly integrates microprocessor-based systems to form the backbones of today's intelligent buildings.

### Resource Industries, LLC

Resource Industries is a certified aggregates supplier serving Maryland, Washington, DC, and Virginia. They offer a full line of construction aggregate and landscaping materials, including: crushed stone, sand and gravel, fill and backfill, mulch and topsoil, imbricated stone, and recycled concrete, as well as dump truck rental, material disposal, and equipment rental. Their talented team has combined over 20 years of experience with the latest technologies to ensure that their clients are able to get their jobs done on time and within budget.

### Ruff Roofers, Inc.

Ruff Roofers, Inc. has been in business in Baltimore since 1939, and is experienced in all types of roofing systems from traditional low slope built up asphalt and tar systems, to heat welded single ply systems. They were one of the first roofers to utilize the Rhinobond system on low slope single ply systems. Ruff Roofers' skilled sheet metal crews are experienced in flat seam roofs, including domes and fully soldered panels. On steep slope roofs, they are well versed in the installation and repair of slate, tile and standing seam metal, in addition to shingles and cedar shakes. Ruff Roofers operates in the Baltimore-Washington metropolitan area, including Northern Virginia, as well as the Eastern Shore of Maryland and south Florida. In addition to being licensed in Maryland, they are also a Virginia Class A licensed contractor and a Florida licensed roofing contractor.



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# WBC Calendar & Advertising Information

## Events Calendar

### January 2015

- **January 20**, 11:30 a.m. – 1:00 p.m.  
Craftsmanship Awards Committee Meeting  
WBC Office
- **January 29**, 7:30 – 9:15 a.m.  
Board of Governors Breakfast Meeting  
Columbia Country Club, Chevy Chase, MD  
**\*\* BY INVITATION ONLY \*\***

### February 2016

- **February 11**, 5:00-7:00 p.m.  
Hammerheads Networking  
Lucky Strike  
Washington, DC
- **February 17**, 4:00-6:00 p.m.  
Small Business Happy Hour  
Singleton Electric  
Gaithersburg, MD
- **February 20**, 10:00 a.m. – 12:00 p.m.  
Food & Friends (open to members only)  
219 Riggs Road, NE, Washington, DC

- **February 24**, 3:00-5:00 p.m.  
Board of Directors Meeting  
Marriott at Metro Center  
Washington, DC
- **February 24**, 5:30-8:00 p.m.  
Evening Program & Reception  
Marriott at Metro Center  
Washington, DC

## Editorial Calendar

The **Bulletin** covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. The **Bulletin** is published ten times a year by WBC. To place an ad, submit material or for more information call **(202) 293-5922**.

**February / March**  
Small Business

**April / May**  
Craftsmanship Awards

**June / July**  
Rebuilding Together

**August / September**  
Sustainability

**October / November**  
FY'17 WBC Leadership

**December / January**  
Members Giving Back

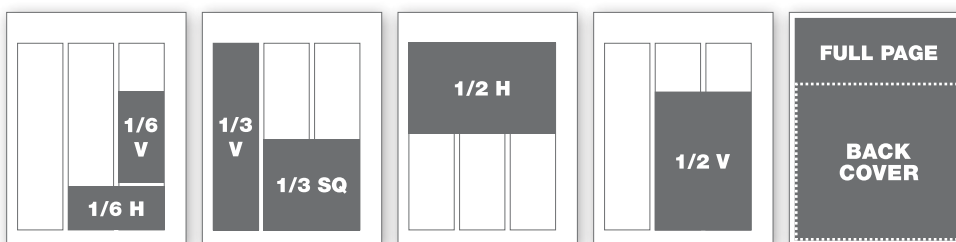
## Ad Rates

	1 time	5 times	10 times
<b>Member Rates:</b>			
<b>Black and White</b>			
1/6 horizontal or 1/6 vertical	\$155	\$130	\$110
1/3 vertical or square	\$230	\$190	\$150
1/2 horizontal or vertical	\$430	\$350	\$290
Full-page	\$630	\$510	\$410
<b>Color</b>			
Inside Front Cover	\$730	\$590	\$480
Inside Back Cover	\$730	\$590	\$480
Back Cover	\$830	\$670	\$540

	1 time	5 times	10 times
<b>Member Rates:</b>			
<b>Black and White</b>			
1/6 horizontal or 1/6 vertical	\$210	\$176	\$149
1/3 vertical or square	\$311	\$257	\$203
1/2 horizontal or vertical	\$581	\$473	\$392
Full-page	\$851	\$689	\$554
<b>Color</b>			
Inside Front Cover	\$986	\$797	\$648
Inside Back Cover	\$986	\$797	\$648
Back Cover	\$1,121	\$905	\$729

Magazine trim size: 8.5" w x 11" h | Live area: 8.375" w x 10.875" h

## Ad Sizes



1/6 horizontal	4.43" w x 2" h
1/6 vertical	2.1" w x 4.2" h
1/3 square	4.43" w x 4.2" h
1/3 vertical	2.1" w x 8.6" h
1/2 horizontal	6.75" w x 4.2" h
1/2 vertical	4.43" w x 6.38" h
Back Cover	8.0" w x 7.5" h
Full-page	8.25" w x 10.75" h
Full-page + bleed	8.5" w x 11" h +125" bleed