

Bulletin

The Official Publication of the Washington Building Congress | **January 2011**

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Bulletin

January 2011

Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call (202) 293-5922 or visit us on the web at www.wbcnet.org.

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Washington Building Congress

1620 I St., NW, Ste. 810

Washington, DC 20006

T: (202) 293-5922 | F: (202) 429-1922

www.wbcnet.org

Chairman's Letter

Dear Members and Colleagues:



I had the great pleasure of hosting the WBC's Joint Committee and Task Force planning lunch at the WBC office on January 19. We had a tremendous turn-out. I am proud to say that all Committee chairs/vice-chairman and Board liaisons were present. At the meeting, we discussed the critical need for planning and collaboration initiatives in 2011—many of which are well underway. We explored the most effective means of integrating the new Small Business Task Force and Green Building Task Force into the WBC organizational structure to best serve our members. You will see these ideas implemented immediately including, a fully integrated web page, targeted committee growth, new *Bulletin* news and inserts, and much, much, more.

The Membership Services Committee hosted a wonderful Winter Networking event at Maggiano's with over 260 members in attendance. They are currently working on the March St. Patrick's member recruitment party, which will be held at a new Irish pub venue this year—we will keep you posted! The committee will again be encouraging each paid member attendee to bring one non-member guest to the party for free. Thank you to the entire Membership Services Committee, Chair Scott Mucci (Forrester Construction), Vice-Chair Brett Snyder (P&P Contractors) and Board liaison Karen Roberts (Forrester Construction) for almost fully meeting membership retention and new member goals just one quarter into the New Year. Incredible!

The Program and Education Committee held the first of a multi-part morning seminar series on January 27. The initial session focused on leveraging the power of 3D laser scanning and building information modeling (BIM). Thank you to WBC member firms Exponent and Bowman Consulting for putting the presentation together. Part two of the series, to be held in March, will be announced soon. The next evening program, a follow-up to the successful Developer's Panel format focusing on upcoming opportunities in the metro area, is scheduled for March 3 at Washington Marriott at Metro Center. Special thanks to the Program and Education Committee, Chair Mike Miskelly, Vice-Chair Kevin Coyne (Exponent) and Board liaison Joe Schall (Pepco) for their impressive teamwork.

A fortunate group of 20 Hammerheads and Board members were treated to a private suite for the January 24 Washington Capitals game. Thank you to Elizabeth Benschoff and Michael Rickard (Rutherford) for organizing and hosting the Caps event and graciously sharing the cost. The Hammerheads Committee, Chair/Board Liaison Mike Baruccheri (Tishman Construction) and Vice-Chair Nina Manguiri (Crossection) will continue to focus on getting the next generation of industry leaders involved in the association this year. Next up, the Hammerheads have planned a networking event at Lucky Strike Lanes in Chinatown on February 17 (should be a hoot).

The 55th annual WBC Craftsmanship Awards banquet, "*Celebrating Quality Craftsmanship*", is scheduled for Friday, March 25 at the Washington Marriott Wardman Park. A big thank you to the 180 outstanding judges who volunteered a full day of their time on January 13 to tour projects throughout the DC Metropolitan Area and help evaluate the 278 Craftsmanship entries received this year. Their efforts are bound to make our Craftsmanship Awards Program another great success story in 2011. On February 4, three high profile Star Awards judges will be evaluating the 10 Star Award nominees—Steve Ayers (Architect of the Capitol), Sean Cahill (Vice President of Louis Dreyfus Property Group), and Greg Druga (President of Grunley). The Star judges will be selecting the three Star Award winners to be announced at the banquet. Many thanks in advance for your full day of service on this worthy endeavor. Please be sure to join us on March 25, where we will be personally recognizing over 400 worthy craftsmen. If you have not already done so, please take a moment to review the outstanding sponsorship opportunities available for this marquee industry event.

I look forward to seeing you at one of the upcoming WBC events. Thank you to all of our renewing Washington Building Congress members and welcome to the many new members joining us this year. We look forward to your active participation and ongoing support of our great association!

Best regards,

Chuck Asmar

WBC Chairman of the Board

Industry Report

David M. Schwarz Architects Hosts Gingertown

On November 29, 2010, David M. Schwarz created a new master plan for a magical town made of ginger. The WBC member firm invited DC architects, designers and building industry colleagues to take lots and to design structures for the town. Construction occurred Monday, November 29 at 6:30pm and the fully built-out town was on display at Washington Square, 1050 Connecticut Ave NW, until December 3rd. Then the individual structures were delivered to deserving community based organizations and institutions.

WBC members who participated in the event included David M. Schwarz Architects, AECOM, Tishman Construction, GPI. In addition WBC member James G. Davis Construction sponsored the event.

Gingertown structures will go to: Children's National Medical Center, Martha's Table, Saint Elizabeth's Hospital, So Others Might Eat, the Washington Home, and the Wendt Center for Loss & Healing. In addition to donating lots from Gingertown, cash donations will also be made to the recipient organizations.

Construction Risk Solutions Announces New Hires



Josh Welsh

Josh Welsh, as vice president of claims for WBC member Construction Risk Solutions, LLC (CRS), works directly with our clients in the oversight, management and resolution

of their insurance claim matters. Welsh brings over 20 years of claim management experience to CRS, with a specific focus on the construction industry. Prior to joining CRS, Welsh spent almost 11 years as an integral member of a risk management team with one of the nation's largest commercial general contractors. He was primarily respon-

sible for managing a wide variety of property and casualty claims. He also worked closely with construction project teams, owners, subcontractors and insurers on various non-claim related insurance and risk management issues. Welsh began his insurance career in 1990 with Liberty Mutual Insurance Group where he spent almost 10 years serving in various multi-line claim adjusting and management rolls, with the majority of his client base being construction. Welsh's experience allows him to deliver a unique perspective for establishing best practices relating to claim management and customer service. Welsh earned a Bachelor of Science degree from Towson State University where he remains an active alumnus. Welsh is a native of Maryland and presently resides in Montgomery County.



John Markotic

John Markotic, as vice president of surety for CRS, manages the business development of new contractor clients as well as servicing the surety needs of our construction focused

clientele. His specialties include the support, review and negotiation of client contracts, financing and bond forms as well as short and long term financial planning. Prior to joining CRS, Markotic spent his entire 37 year Surety career with F&D/Zurich, which is one of the largest surety carriers in both the Domestic and International marketplace. While there, Markotic rose through Zurich's executive levels managing field and regional offices throughout the Mid-Atlantic and Midwest Regions of the country, overseeing field forces of up to 50 people. Markotic was instrumental in structuring and implementing all levels of Zurich's strategic plan, as well as the acquisition of new business. During his tenure, he has managed the bonding needs of some of the largest and most complex domestic and international contractors —with work programs exceeding \$5.0B. He has developed

trusted, partnering relationships with contractors across the country as well as executive management of all major Surety carriers in the U.S. Throughout his career, Markotic has been actively involved with many construction related organizations including AGC, ABC, WBC, MD Highway Contractors, CFMA, SAA and NASBP. Markotic received his Bachelor of Science—BBA of finance from the University of Wisconsin Eau Claire.



Lynn Liswell

Lynn Liswell, as marketing executive for CRS, oversees the marketing new and renewal accounts to various Insurance Markets to obtain the best possible coverage and pricing for our

clients. Prior to joining CRS, Liswell worked for The Hartford Insurance Group for 34 years. While there, she held various positions including management, underwriting and worker's compensation specialist. In her last 12 years with The Hartford she was the national accounts underwriter for Baltimore/Washington DC. This entailed pricing, selling and servicing large construction accounts that were written on a Loss Sensitive program. Liswell attended Baltimore Community College and holds IIA and ARM designations from the Insurance Institute of America.

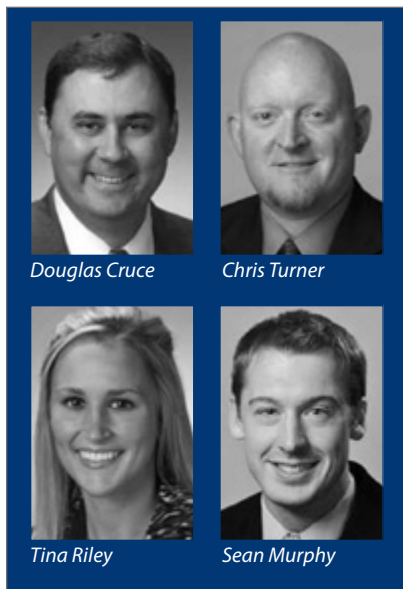
Grunley Construction Announces Staff Promotions and New Corporate Officers

Grunley Construction Co. (Grunley) is pleased to announce promotions of four of its staff members.

Douglas B. Cruce, DBIA, has been promoted to project executive. Cruce joined the firm in 2006 as a senior project manager. He has 18 years of experience in the construction industry and recently, oversaw the construction of two new buildings at the George P. Shultz National Affairs Training Center in Arlington, VA.

Cruce has a Bachelor of Science in civil engineering from Virginia Polytechnic Institute & State University.

Chris Turner, a LEED® Accredited Professional, has been promoted to superintendent. Since joining the firm in 2008, Turner has worked exclusively on significant historic modernization projects. He currently serves as superintendent on the Modernization of the Mary E. Switzer Building in Washington, DC. Turner has a Bachelor of Arts in architecture from The University



Douglas Cruce

Chris Turner

Tina Riley

Sean Murphy

of North Carolina at Charlotte.

Tina Riley has been promoted to office manager. Riley joined Grunley in 2004 and has served as assistant office manager since 2008. As office manager, she will oversee the administrative support staff for the operations department within the main office as well as all field offices. Riley has a Bachelor of Science degree in psychology with a minor in history from Mount St. Mary's University.

Sean Murphy has been promoted to lead estimator. Murphy has been with the company since 2006. For the last two years, he has served as an estimator in Grunley's preconstruction department. Prior to this, he worked in project management. Murphy has a Bachelor of Science degree in civil engineering with a structures focus from Virginia Poly-

technic Institute and State University.

Additionally, **Kenneth M. Grunley**, owner and president of Grunley, announced that effective January 1, 2011 he assumed the position of chief executive officer (CEO) and chief financial officer (CFO). **Gregory M. Druga** will succeed Grunley as President.

Grunley also announced the promotion of two additional vice presidents. Joining **John P. Greenwell**, who has been a vice president since 2005, will be **B. H. Scott, II (Chip)**, vice president and operations manager and **Thomas S. Walker**, vice president of preconstruction services.

Kenneth Grunley has served as president since 1994, and as CEO/CFO, he will continue to lead the company as it plans for future growth from its present base of \$350 million in annual revenues and 330 employees.

Druga has a 25-year career as a leader in the construction industry. He joined Grunley in 2005 as vice president and general manager and as president he will provide corporate leadership guiding all present and future company activities.

Scott has 15 years of construction management experience and joined Grunley in 2004. During this time he has served as the project executive on a number of Grunley's most significant projects. As Vice President and Operations Manager, he will oversee and provide leadership to ensure the success of all of Grunley's construction projects.

Walker joined Grunley in 1987 and his work in preconstruction services has been instrumental to the company's growth and success. As vice president of preconstruction services, he will continue to oversee both estimating and purchasing activities, and provide preconstruction leadership in the firm's design-build and construction management services.

Balfour Beatty Construction Leads a Design-Build Team for, and Sponsors, BIMStorm Washington, DC

WBC member Balfour Beatty Construction's collaboration leadership was on full display December 6-9 as the firm

led a design-build team in the BIMStorm Washington, DC event for the second year. Additionally, Balfour Beatty is a platinum sponsor of BIMStorm, further demonstrating its commitment to spearheading collaborative actions and developing technological solutions.

BIMStorm is a mostly virtual exercise between design-build teams, which utilize building information modeling (BIM) and cross-discipline interactions to develop solutions to a theoretical building project. At this year's event—which was held as part of the Ecobuild America conference at Washington, DC's Walter E. Washington Convention Center—select Balfour Beatty professionals were at the BIMStorm theater on all days of the conference working in real time on the team's design.

The Balfour Beatty team formally presented its work done to date on both December 8 and 9 in the BIMStorm area, right before and after the noon keynote speech on both days. Additionally, the team participated in a BIMStorm session on December 9 that overviewed the process for rapidly designing projects. This year's BIMStorm challenge was developing a mixed-use residential/office/retail complex in Washington, DC, with an emphasis on incorporating energy analysis and city planning best practices.

Balfour Beatty's BIMStorm team included Heery International, which provided architectural design and sustainability analysis services. Other team members include M.C. Dean, electrical design and construction subcontractor; and Southland Industries, mechanical design and construction subcontractor.

Balfour Beatty had two other involvements at the Ecobuild conference. The company participated in the "Project Management and Cost Controls: Current BIM Solutions" panel on December 7th, sharing some of Balfour Beatty's BIM experiences. Also on December 7th, Balfour Beatty's experience at using integrated project delivery to deliver its new North Region headquarters in Fairfax, VA, was the focus of the panel entitled, "Chicken or the Egg: Using the IPD Process to Drive Cultural/Generational Evolution."

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The Barbour Group Achieves Women's Business Enterprise National Council Certification

The Barbour Group, WBC member and Maryland's first and leading 100% woman-owned surety bond broker, announces today that they have received the distinguished Women's Business Enterprise National Council (WBENC) Certification for Women Business Enterprises (WBE), becoming the only surety bond focused agency in the Mid-Atlantic region to be recognized with this gold standard and identified as the agency of choice. In order to achieve this highly coveted certification, The Barbour Group had to go through an extensive application process, including both providing documentation and a one-to-one interview with one of WBENC's 14 regional partner organizations.

The WBENC certification will enable The Barbour Group, who provides surety and commercial insurance solutions to the construction industry and Fortune 1000 companies, to have exposure to WBENC's Corporate Members, who include organizations from Accenture to Hewlett Packard to Wal-Mart Stores, Inc., and be listed as an approved and qualified woman-owned business that can meet the needs of the Corporate Member's contract. As The Barbour Group looks to continue to expand its presence within the construction, commercial and government marketplace this certification exemplifies both the team's creative capabilities and knowledge as well as continues to demonstrate Karen Barbour's, president of The Barbour Group, role as a pioneer in breaking down bonding barriers for small and minority businesses.

Along with being included into WBENC's inclusive WBENCLink database, The Barbour Group will also be able to leverage this certification through gaining access to supplier diversity and procurement executives on both the commercial and government side, participate in formal and informal networking and educational opportunities presented by WBENC's Corporate Members, participate in WBENC specific award recognitions, additional

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Marketing and Community Involvement opportunities as well as advocacy opportunities, including participation in white papers, key forums and research development. In order to achieve WBENC certification, the organization must be 51% owned, controlled, operated and managed by a woman or women.

Goodman & Company Adds Business Development Manager to FLVS Group and Rockville Associate



John Atkinson

WBC member, Goodman & Company has announced the addition of **John L. Atkinson** as business development manager for the Forensic, Litigation, &

Valuation group of Goodman Solutions and the addition of Rina Njankou as an associate in the firm's Rockville office.

Atkinson earned a Bachelor of Business Administration degree in marketing from James Madison University and brings more than 17 years of litigation support experience to the business. In 2001 he co-founded ProDocs, a litigation support company based in McLean, VA and the company later merged with Encore Legal Solutions. He then managed that company's 80-employee Washington, DC office, which included sales, accounting and operations functions. He also co-founded Capture Discovery, a litigation support company specializing in e-discovery and served as vice president of business development.

A strong supporter of community events, Atkinson also founded "The Old School Invitational Charity Golf Tournament," and has participated in charity construction projects for ElderHomes, Habitat for Humanity and the Hurricane Katrina clean up.

Njankou earned a Bachelor of Science Degree in accounting from the University of Maryland and specializes in tax and individual taxation. Before joining Goodman &

Company she served as an associate with a Big Four accounting firm.

Goodman & Company and Dixon Hughes Merge to Form Foremost CPA Powerhouse in Southern U.S., 13th Largest in Nation

Additionally, Goodman & Company and Dixon Hughes announced that they will merge their firms and affiliated entities effective March 1, 2011. Headquartered in Charlotte, the combined firm will be known as Dixon Hughes Goodman LLP. With more than 1,700 people in 30 offices in 11 states and Washington, DC, Dixon Hughes Goodman will be the largest certified public accounting firm based in the Southern U.S. and the 13th largest in the nation. Goodman & Company will retain all of its existing Virginia, Maryland and Washington, DC offices, and will seek to expand its presence within this footprint as part of the merger.

Thomas H. Wilson, managing partner of Goodman & Company, will become deputy chairman and chief operating officer of the new firm. Charles Edgar Sams, Jr., chairman of Dixon Hughes, will continue to serve as chairman of the new company, and Kenneth M. Hughes, chief executive officer of Dixon Hughes, will also remain in that position.

The merger will create a dramatically larger geographic footprint with offices located in Alabama, Florida, Georgia, Maryland, North Carolina, Ohio, South Carolina, Tennessee, Texas, Virginia, Washington, DC and West Virginia. The firm will conduct business in all 50 states.

With client bases and resources combined, Dixon Hughes Goodman will bring together complementary strengths that each of the firms possesses in a range of client industries including government contracting, manufacturing/distribution, healthcare, construction/real estate, insurance, government, nonprofit, auto dealerships and financial institutions.

In addition to providing traditional services in the areas of accounting, auditing, and tax, the firm will offer a complete line of services designed

to address client challenges including retirement planning services, outsourced accounting, transaction advisory services, risk management services, tax advisory services, fraud and forensics, business valuation/litigation support international tax, sales and use tax consulting and human resource consulting.

Rutherford Announces Five Promotions and New Hire at Alexandria Office

Rutherford, WBC member and one of the most highly regarded brokerage firms in the country, announces five promotions and a new hire at their Alexandria office. The promotions are, **Mike Rickard** to vice president, business development, **Rob Lowry** to vice president, business development, **John Sweeney** to assistant vice president, **Elizabeth Benshoff** to surety business development executive and **Catherine Richardson** to government contractor business development executive.



Judie Soares

Rutherford is also pleased to announce that **Judie Soares** has been hired as senior risk control consultant and senior claims specialist in the Alexandria office. Soares will have a

dual role of providing primary risk control services and supporting the senior risk analysts with daily claims services needs.

Soares is a Board Certified Safety Professional with a Master of Science in safety management from West Virginia University. She has more than 15 years of safety, health, environmental, claims advocacy, and human resources experience with Ford Motor Company, Daimler-Chrysler, Service Master and American Residential Services. Soares also has four years of risk control experience in the insurance industry with EBI/Royal Sun Alliance and Amerisure. She is an authorized OSHA Outreach Trainer for the 1910 and 1926 standards as well as many other technical topics.

Industry Report

Regotti Joins PSI

Colleen Regotti has joined WBC member PSI as a senior geotechnical engineer. She will be located in their Fairfax operations office. Regotti is a graduate of the Virginia Polytechnic Institute and State University.

Kelly and Sons Electrical Construction Promotes Coffman to VP



Charlie Coffman

WBC member, John E. Kelly and Sons Electrical Construction, has promoted **Charlie Coffman** to vice president/operations. Coffman has worked in the electrical construction field for over 30

years, starting as an apprentice electrician and working his way through the ranks. His last nine years have been with Kelly Electric as an estimator and project manager. Coffman will fill the VP position that was vacated with the recent retirement of Steve Skolnik, who had been with Kelly Electric for 27 years. Kelly Electric wishes Skolnik the very best for his retirement years and are very thankful for the many years of dedicated service he provided. Kelly Electric is also happy to announce that Dean Fleming has recently accepted a position as service manager with their Special Projects Group. Fleming brings 36 years of electrical construction experience to Kelly. He too started in the electrical construction field as an apprentice and has worked his way through the ranks. Both Coffman and Fleming will be working from Kelly's main office in Upper Marlboro, MD.

Foulger-Pratt Contracting Announces Key Promotions

WBC member Foulger-Pratt Contracting is pleased to announce the following key promotions: **Dot Carver** has been promoted to manager of administrative

support and **Sunil Dorairajan** has been promoted to project manager.

The Barbour Group's Surety Bond Assistance Program for Hensel Phelps Construction Succeeds in Increasing Pool of Qualified Small and Minority Contractors

The Barbour Group, WBC member and Maryland-based surety brokerage known for its passionate approach to helping small businesses find bonding solutions, is achieving remarkable success with its Surety Bonding Assistance Program for general contracting giant Hensel Phelps Construction.

Hensel Phelps, one of the largest general contractors in the nation, reached out to The Barbour Group for help in developing a pool of qualified (i.e., bondable) small and minority contractors.

By tapping into a large pool of surety companies that cater to small business contractors, The Barbour Group succeeded in obtaining bonding support for \$22.3 million in contracts during the program's first year. To date, the program has obtained 22 bonds for 15 firms with an average contract size of \$945,700. Every contract valued at \$50,000 or more has to have a surety bond; this is the minimum contract size in the HP Bond Assistance Program.

The Barbour Group has been able to overcome capital concerns by emphasizing factors such as a small firm's specialized expertise, favorable recommendations from suppliers and strong commitment to hiring the firm by HP project management. Two other important features of The Barbour Group's HP Bond Assistance Program are: authority to submit bond requests to the U.S. Small Business Administration (SBA)—up to \$2 million per single job on Federal projects; and immediate access to a national network of construction-focused accounting, legal and insurance professionals.

Through the HP Bond Assistance Program, The Barbour Group to date has provided bonding assistance in California, Colorado, West Virginia,

Georgia, North Carolina, Maryland and the District of Columbia. New projects that may need bonding support under this program are coming up in Pennsylvania and Texas.

AECOM Selected as 2010 Firm of the Year by Washington Architectural Foundation

WBC member AECOM Technology Corporation has been selected by the Washington Architectural Foundation, in conjunction with the Washington, DC, chapter of the American Institute of Architects, as the 2010 Firm of the Year.

AECOM was chosen in recognition of the many volunteer hours the firm's employees have devoted through numerous projects and programs to the foundation, the community, and the profession. During a recent awards ceremony, it was noted that some examples of AECOM's involvement include long-standing participation with the Architecture-In-Schools program, and a 12-year involvement in the Construction charity event. It was specifically noted that, through the Construction program alone, AECOM has donated more than 36,000 meals to charity.

HGA Acquires Wisnewski Blair & Associates of Alexandria, Virginia

WBC member HGA Architects and Engineers has acquired Wisnewski Blair & Associates, Ltd (WBA), a leading architecture, interior design and planning firm in Alexandria, VA. The acquisition strengthens HGA's growing federal and healthcare work on the East Coast.

Established by Joseph J. Wisnewski, FAIA, PE, and Luther C. Blair, Jr., AIA, in 1976, the 65-person WBA provides planning, architecture, interior design and sustainable design services for a growing client base in the Washington, DC area. While Wisnewski will be retiring, Blair will remain with the firm as a principal and lead architectural designer.

Among the firm's notable work

are the Washington Headquarters Services for the Department of Defense in Alexandria, VA; the Northern Virginia Resident Agency for the FBI Field Office in Manassas, VA; several ongoing planning and design projects for George Mason University in Fairfax, VA; and the Virginia Department of Transportation Administration Building and Virginia State Police Division 7 Headquarters in Fairfax County.

WBA's work complements HGA's portfolio in healthcare, higher education, corporate/public, science and technology, and energy infrastructure. Among HGA's recent East Coast work are the Children's National Medical Center in Washington, DC; Virtua Health Replacement Hospital in Voorhees Township, NJ; Butler Health System Bed Tower expansion in Butler, PA; and Owensboro Medical Health Center in Owensboro, KY.

The acquisition is effective January 1, 2011. WBA will operate as a wholly owned subsidiary of HGA as Wisniewski Blair & Associates, Ltd.

Specialized Engineering — A Baltimore SmartCEO 2011 Fast Growth Company

At its seventh-annual Future 50 Awards, *Baltimore SmartCEO* magazine awarded WBC Member, Specialized Engineering its 4th consecutive Future 50 Award while recognizing the firm as one of Baltimore's fastest-growing companies.

Future 50 is *SmartCEO's* largest and most highly anticipated program of the year, recognizing 50 local companies based on their revenue and employee growth over a three-year period. These companies, each of which earn in excess of \$5 million in annual revenue, represent the future of the region's economy and are exemplary leaders in business. These dynamic companies, which collectively employ 11,000 people and generate over \$3.6 billion in revenue, were profiled in the January 2011 issue of *Baltimore SmartCEO*. This



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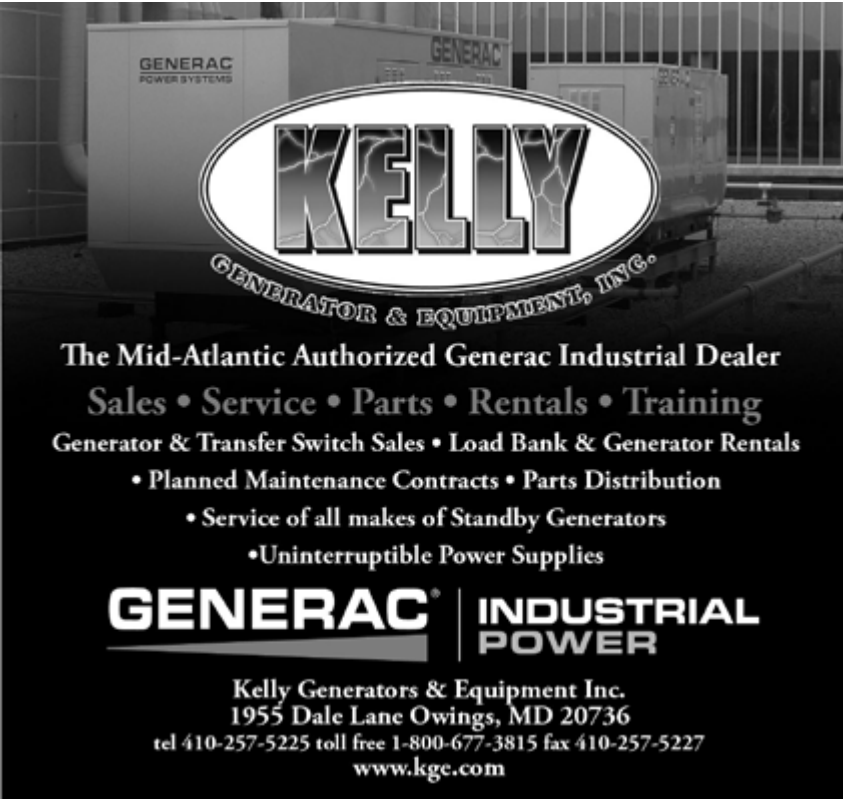
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Industry Report

year's Future 50 winners represented diverse industries, including technology, health, finance, real estate, insurance, biotech and many others.

GPI / Greenman-Pedersen, Inc. Adds New Hire



Eric Simpson

GPI / Greenman-Pedersen, Inc. recently added **Eric Simpson**, a senior mechanical/plumbing designer to its engineering design team. Simpson brings over 29 years of

experience in the design of tenant spaces, retail facilities, data computer centers, and government facilities. He is currently providing mechanical design for the new District Department of Transportation Administrative Office at 55 M Street, SE, Washington, DC.

Electrical Alliance Contractors Involved in 13 Award-Winning Projects

WBC member Electrical Alliance contractors worked on a dozen of the winning projects in *Mid-Atlantic Construction Magazine* Best of 2010 Awards. This annual competition recognizes construction and design excellence in the region that includes Delaware, Maryland, Pennsylvania, Virginia and Washington, DC.

Approximately 100 projects completed in the mid-Atlantic region between September 1, 2009 and September 1, 2010, were judged in more than 20 different categories, based on construction type. Entries were evaluated by an independent jury of industry experts and this year's winners were decided in September, 2010.

"Project of the Year" awards were given to the first-place entries and "Awards of Merit" were presented to projects that the judges deemed to be worthy of recognition. Electri-

cal Alliance contractors worked on the following winning projects:

Overall:

- **Project of the Year**, Truland Systems Corporation, Arena Stage Renovation and Expansion, Washington, DC

Civil/Public Works:

- **Project of the Year**, Singleton Electric, Arlington County Water Pollution Control Plant Upgrade and Expansion Project, Phase 7A, Arlington, VA

Cultural:

- **Project of the Year**, Truland Systems Corporation, Arena Stage Renovation and Expansion, Washington, DC
- **Award of Merit**, J.E. Richards, Watha T. Daniel/Shaw Library, Washington, DC

Government/Public Building:

- **Award of Merit**, Truland Systems Corporation, New Federal Building, Washington, DC
- **Award of Merit**, Truland Systems Corporation, FDA Office of the Commissioner/Office of Regulatory Affairs, Silver Spring, MD

Greenbuilding:

- **Project of the Year**, Dynalectric Company, Constitution Square Office Building 2, Washington DC
- **Award of Merit**, Dynalectric Company, J.E. Richards (Tenant Build-out), Constitution Square Office Building 1, Washington DC

Health Care:

- **Award of Merit**, Freestate Electric Construction, St. Elizabeth Hospital, Washington, DC

Interior Design/Tenant Improvement:

- **Project of the Year**, Freestate Electric Construction, American Pharmacists Association Headquarters Tenant Improvement, Washington DC
- **Award of Merit**, Dynalectric Company, Teleproductions International, Chantilly VA

K-12 Education:

- **Award of Merit**, Young Electric, Reed School/Westover Library Renovation and New

Multi-family Residential/Hospitality:

- **Project of the Year**, J.E. Richards, The Mason Inn Conference Center and Hotel, George Mason University, Fairfax, VA

Renovation/Restoration:

- **Project of the Year**, J.E. Richards, Constitution Center, Washington, DC

Winning projects were honored at a December 10th event in Baltimore and will be featured in an upcoming issue of *Mid-Atlantic Construction*.

ECS Mid-Atlantic Announces New Hire

ECS Mid-Atlantic is pleased to announce **Christopher Kerckmar**, P.E., LEED AP has joined ECS as senior project manager. Kerckmar, a LEED Accredited Professional, brings 16 years of specialty structural engineering experience from the precast/prestressed concrete industry. His primary focus will be in the areas of concrete repair/rehabilitation and structural analysis. He has a Bachelor of Science in civil engineering and holds Professional Engineer licenses in Va., Md., Washington, DC, Ga., Pa., and Tx.

Frost Miller Group is Named One of DC's Top Agencies, Again

The *Washington Business Journal* named Bethesda, MD-based WBC member Frost Miller Group (FMG) to its annual list of Top 25 Advertising Agencies. For the third year in a row, the agency moved up the list. The ranking is based on 2009 data and lists the largest agencies in Washington, DC.

Despite the continued lethargic economy, the marketing communications agency added several new clients to its roster in 2010, including Potomac Valley Brick, GeoStructures, and a tradeshow, Digestive Disease Week. It also expanded its role with APCO International from solely marketing its meetings and conference to providing marketing services to the entire association. **B**

Tompkins Builders Celebrates 100 Years of Building in Washington, DC

Tompkins Builders, Inc. is commemorating the firm's 100th anniversary of building in the Washington, D.C. area. Tompkins opened its doors in 1911 when Charles Hook Tompkins founded the company along with his wife, Lida Roberta Tompkins. Initially, the couple ran Chas H. Tompkins Co., as it was called at that time, out of their Washington DC-based home. The company's first contract was in the amount of six dollars for the repair of a coping machine at the People's Drug Store at the southwest corner of 7th and E Streets, NW. Today, Tompkins, a subsidiary of Turner Construction Company, offers a full range of construction-related services in both the private and public sectors throughout the Mid-Atlantic region.

"We are proud to mark the significant occasion of our centennial. This achievement is a testament to the legacy and commitment first set forth by our founder Charles H. Tompkins in 1911," said Ed Small, who has led Tompkins for the past 15 years as the fourth president of the company.

During its 100-year history, Tompkins Builders has managed the construction of many landmarks and signature



buildings in the nation's capital, including the construction of the iconic Lincoln Memorial Reflecting Pool in 1922; the East Wing of the White House in 1942, that today houses the Office of the First Lady and her staff; the restoration of the historic Blair Lee House in 1943, that serves as the official guest house for visitors of the President of the United States; the Robert A. Taft Memorial and Carillon located north of the Capitol in 1958; the East Wing of the National Gallery of Art, dedicated by President Jimmy Carter in 1978; the 3.1 million square foot Ronald Reagan Building and International Trade Center and the National World War II Memorial on the National Mall.

Throughout the years, Charles Tompkins and his company formed many lasting relationships in Washington, DC, including a personal friendship with President Eisenhower.

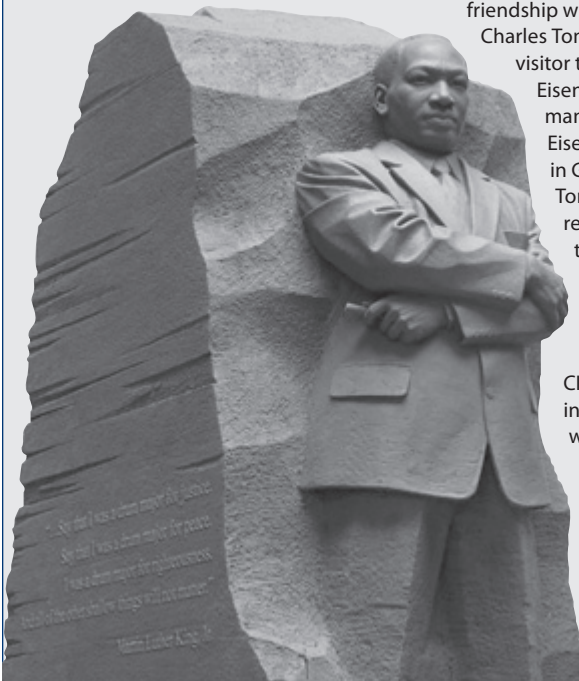
Charles Tompkins became a frequent visitor to the White House during Eisenhower's presidency and managed the renovations of Eisenhower's home and farm in Gettysburg, PA in 1955.

Tompkins' relationships and reputation have also led to ongoing opportunities to work with clients many times over several decades. After successfully completing the original CIA headquarters building in 1961, Tompkins Builders was selected to construct the new headquarters complex for the CIA thirty years later in 1991. In 1947, Tompkins Builders managed the construction of Federal Office Building 4 and today continues

its partnership with the General Services Administration by managing renovations to Federal Office Building 8 to accommodate approximately 2,000 Health and Human Services and House of Representatives committee staff members.

In the past five years, Tompkins has completed more than \$1.4 billion of construction in the Washington, DC area with projects that have included the 1.5 million square foot Station Place I & II, which serves as the Securities and Exchange Commission Headquarters adjacent to Union Station in 2005; the Gaylord National Resort and Convention Center on 41 acres along the Potomac River in 2008; and St. Elizabeths Hospital, featuring a 28,000 square foot green roof, in 2009. Tompkins is also a proud member of the building team for the Martin Luther King, Jr. Memorial, which is scheduled to open in August 2011.

"Building on our company's history and strength, Tompkins is well-positioned to deliver the highest level of service in the industry as we look forward to another one hundred years of successfully delivering projects for our clients and for the communities in which we build," said Small.



Feature Article

WBC Member Chairtable Giving

In this edition of the *Bulletin*, we are once again recognizing the commendable charitable giving by WBC member firms. When we sent the request this year asking members to provide a description of their community activities over the past year, we anticipated a remarkable response based upon last year's outpouring.

As you will see highlighted starting below, the extent of our industry's positive impact on the community is far reaching and worthy of praise. Thank you to everyone who contributed to this outstanding initiative and please keep in mind that we will be happy to recognize the charitable causes your company supports over the coming year in the *Bulletin*.

WBC also has several outstanding opportunities throughout the year to give back and support our community. The next major community services activity is the April Rebuilding Together Workday. WBC will once again be adopting a house of a truly worthy family and making a real difference someone's life. Please be on the lookout for further details regarding the 2011 Rebuilding Together initiative and contact Steve Kenton at the WBC if you would like to volunteer time, provide materials or pledge a monetary contribution this year.

Thank you for supporting our association and the industry!

WBC Community Services Committee

Tim Bakos, Chairman

Jeff Davidson, Vice-Chair

Mike Leavitt, Board Liaison

Chuck Asmar, WBC Chairman of the Board

Centennial Contractors Enterprises Assembles and Gives Dozens of Bicycles to Children from the Boys & Girls Club.

Eighteen boys and girls experienced the thrill of receiving their first bikes this year, thanks to a donation from Centennial Contractors Enterprises. The donation was part of a team building activity during the contractor's annual Leadership Conference, which was held in Warrenton, VA this year. David Sturdevant, director of training at Centennial, organized the activity by partnering with Repario which facilitates experiential learning seminars.

Ninety of Centennial's managers and directors split into 18 teams and were given 25 minutes to assemble a bicycle. Minutes into the work, facilitators informed the teams that the bicycles were a donation to the local Warrenton Boys & Girls Club and read letters from a few of the children on what a bike would mean to them. Most of these children had never owned their own bicycle.

After completely building the bicycles, the teams were hit with another surprise; the boys and girls receiving the

bikes were actually in the building, ready to receive their new bikes. The kids streamed into the room abuzz with excitement. The kids examined their new bikes and talked with their Centennial teams. In keeping with its safety culture, Centennial gave the kids backpacks that included a helmet. In addition, all the bicycles were inspected by a certified bicycle mechanic before the kids rode them.

The Boys & Girls Club of Fauquier County, VA has two locations and is open everyday. It serves 130 kids, ages six to 18, per day. Before breaking for the day, Centennial managers assembled six additional bicycles to donate to the Boys & Girls Club. In addition, Repario matched Centennial's donation and gave 24 additional refurbished bicycles, making the total 48 bikes to kids.

HKS Promotes Architectural Career Exploration at Watkins Elementary

In the fall of 2010, the HKS Washington, DC office participated in a volunteer program with the Washington Architectural Foundation, Architecture in the Schools (AIS). AIS matches volunteer architects with public school teachers to enrich the learning experience of children—bridging the gap between what is learned in school and everyday life.

HKS volunteers Shantee Jamison and Amber Wirth collaborated with teachers Viola Leak and Marva Berry to develop an eight-week syllabus focused on sustainability and architecture for a 3rd grade art/science class at Watkins Elementary. Throughout the semester, students were introduced to sustainable architecture—globally, locally and individually. The students learned about the basics of architecture through structure and how it is adapted around the world based on available materials and climate. A trip to the National Building Museum's Lego exhibit reinforced architectural lessons learned in the classroom though a familiar medium of creativity.

The students explored local architecture on a neighborhood scavenger hunt and by performing a site analysis of their school environment. They learned about building systems through parallel relationships to the human body and created collages of conceptual ideas of their final projects inspired by discussions and precedence found in architectural magazines.

The final semester project included a schematic model of a sustainable tree house. HKS volunteers Herb Blain and Brian Szymanski helped design and build the model tree. Students designed, developed, planned and constructed model tree houses through journals, collages and physical models. The project allowed students the opportunity to envision how they could sustainably contribute to their environment through the familiar architectural form of architecture of a tree house.

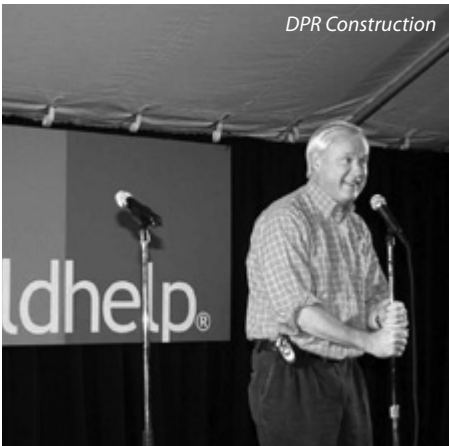
This was HKS's 3rd year of participating in AIS. HKS pledges one percent of the firm's billable hours to serve the public good through architectural centric projects via the 1% Solution program, sponsored by Public Architecture.



Balfour Beatty



HKS Architects



DPR Construction



Balfour Beatty



Balfour Beatty



DPR Construction



Clark Construction



Truland



Balfour Beatty



DPR Construction



Mona Electric



Clark Construction



Pierce Associates



Southland Concrete



Clark Construction

Foulger-Pratt Contracting Donates Time, Expertise and Finances

Foulger-Pratt Contracting is actively involved in a variety of charitable endeavors including donations of time, expertise, and financial support. Every year the Foulger-Pratt Companies selects a charity to sponsor as the primary corporate charity. The selection is based on a charity that has helped the family of a Foulger-Pratt employee. Once the primary charity is named, the four FP companies have an internal competition to see which company raises the most donations. Fundraising events are hosted by each company including catered breakfasts/lunches, bake sales, car washes, dunk tanks, silent auctions, etc. This has become a very competitive yet fun internal event, and the winner takes great pride in having their name inscribed on the company trophy.

Following is a list of the charities FPC supported:

Cystic Fibrosis Foundation For 2010, the Cystic Fibrosis Foundation was chosen as the primary corporate charity because the devastating disease has affected several employees' families. Cystic fibrosis is an inherited chronic disease that affects about 30,000 people in the US. The Foundation is a nonprofit donor-supported organization, working to assure the development of means to cure and control cystic fibrosis and to improve the quality of life for those with the disease. As in year's past, employees at all levels participated in fundraising events.

Lorton Arts Foundation This Foundation was founded in 2001 to lead the transformation effort of turning the Occoquan Workhouse Prison in Lorton into a thriving world-class center for the arts while preserving its rich architectural and cultural heritage. The goal is to create a vibrant cultural community that fosters a diverse offering of arts, education, social and entertainment experiences for people of all ages. FPC is participating through corporate sponsorship of planned outreach, awareness and fundraising events.

Washington Nationals Dream Foundation This is an ongoing charity event established by the Lerner Foundation in support of the Pediatric Diabetes Care Complex, Youth Baseball Academy, and Partnerships with the Boys and Girls Club, among other good works. FPC has been a longtime participant in the yearly charity gala and silent auction.

Erin Peterson Scholarship Fund Erin Peterson was the daughter of Grafton and Celeste Peterson and was one of the victims in the Virginia Tech tragedy. Grafton, a superintendent with FPC, and Celeste established a scholarship fund from the many donations they received after the tragedy, and began a yearly golf tournament to help continue to raise funds. To-date the Erin Peterson Scholarship Fund has awarded numerous college scholarships to several deserving individuals who may not otherwise have been able to attend college.

Friends of Jaclyn Foundation This charity was formed with the goal of improving the quality of life for children with pediatric brain tumors, and their families. FOJ matches a child in need of love, support and friendship with a college or high school sports team. A bond is then formed using text messaging,

emails, phone calls, Facebook and Twitter postings that results in a mutually rewarding relationship for all involved. This is the second year FPC has participated as a charity gala sponsor.

YouthBuild Charter School FPC is a major sponsor of the YouthBuild Public Charter School that serves DC area young people who have dropped out or been expelled from traditional high schools. At YouthBuild, students attend classes towards achieving their GED, and learn practical construction skills from construction professionals while building housing for homeless or low-income families. In addition to contributing financially to YouthBuild, FPC also contributes the time and talent of its construction professionals by providing training and mentoring to the school's students on real life construction projects.

Excel Academy Public Charter School The vision of EXCEL Academy Public Charter School is to provide students with a learning environment that is meaningful, motivating and celebrates learning diversity. EXCEL Academy employs a college preparatory curriculum, which is aligned with Maryland's Voluntary State Curriculum. FPC sponsors Excel through monetary donations and also John Barron is on the Board of Directors, and provides technical and professional expertise.

Leadership Arlington Leadership Arlington enlightens, inspires, and connects leaders who are committed to strengthening Arlington, VA. The organization gives its members top-notch, experiential learning and networking that build leadership skills and focus participants on the issues facing Arlington. Each individual then translates the vision of leadership into action! FPC sponsored the group's recent Economic Development Day.

Chefs as Parents The goal of this organization is to transform school lunches-one school at a time. The members pledge to "transform their kitchens, engage children and the community in our cooking, connect curriculum and educators in the quest to become a national catalyst for change". The charity hopes to support educators and strengthen communities through food." FPC participated as a corporate sponsor for a recent "Iron Chefs" event.

Ashley Rose Classic This charity benefits the Down Syndrome Research and Treatment Foundation, which is dedicated to finding a treatment to improve cognition including learning, memory and speech for individuals with Down syndrome. Members of the Foundation host a variety of fundraising events all over the country. In our area, a golf tournament was held in which FPC participated as a tournament sponsor.

Engineers without Borders An employee of FPC regularly donates his time and technical expertise to Engineers Without Borders, an international network of professional and student volunteer chapters that supports community-driven development programs through the design and implementation of sustainable engineering and public health projects. This year the local Chapter is working on a potable water and hygiene project to serve 250 families in Santa Clara, El Salvador. FPC participated as a corporate sponsor, and provided special accommodations for the employee to donate his time.

Feature Article

FPC also provides sponsorship for a variety of other charitable causes including:

- ABC Golf Tournament (Student Scholarships)
- Wounded Warrior Fishing Tournament
- Jeffrey Hayek Memorial Fund (Baseball Field)
- Friends of Derek
- Toys for Tots
- City of Alexandria Eisenhower Partnership
- Freedom Firebirds 10U Softball Team
- WBC Rebuilding Together
- ABC Buff and Scrub

AECOM Employees Devote Time and Money to Nationwide and Local DC Charities

Every year, AECOM's Washington, DC area employees participate in various charity events from renovating houses through Rebuilding Together to collecting needed items for underprivileged families, AECOM employees are dedicated to helping those in need. This year, the DC metro area offices' larger contributions included efforts to support cancer treatment and research, strengthen families and communities, and feed the needy.

Employees from various AECOM offices in the Washington, DC metro area and their friends participated in the Annual Susan G. Komen National Race for the Cure® held in the nation's capital on June 5th 2010. In the months preceding the 5K race, the 15 team members turned to co-workers, family, and friends to exceed their fundraising goal and raise \$2,100. This was the fourth year in a row that AECOM has participated in the race; to date, the team has raised more than \$8,000 to help fund breast cancer treatment programs and breast cancer research.

In November 2010, AECOM adopted 19 children from the Edgewood/Brookland Family Support Collaborative's (E/BFSC) adopt-a-family program, contributing more than \$2,000 to local families. Members of the National Capital Office have supported this organization for nine years by adopting Girl Scout Troop #3395 and more recently during the last three years by donating clothes, educational items, gift cards, and toys to children of all ages during the holiday season. E/BFSC's mission is "to strengthen families and build stronger communities" by providing case management, crisis intervention, parenting education, housing assistance, employment services, fatherhood support, youth activities, community engagement, capacity building and technical assistance.

On September 11th, 2010, employees of the National Capital Office in Arlington participated in the Washington Architectural Foundation and the Society of Design Administration's Canstruction program. For over 11 years, AECOM volunteers have dedicated countless hours to Canstruction, building giant sculptures made entirely out of canned foods that are ultimately donated to the Capital Area Food Bank. For 2010, Canstruction's theme was

"International Architecture" and the AECOM team chose to replicate an international icon, Big Ben. The 2,500-can structure consisted mostly of legumes, pasta and vegetables, with sweets used sparingly to add intricate ornamentation to London's most recognizable landmark. Extra care was taken in can and label selection to recreate Big Ben's limestone facade and Gothic Revival style. Assorted chocolates and candies were used to represent the clock faces' iron structure with gilded details. For the firm's dedication to Canstruction and other projects, AECOM earned the 2010 Washington Architectural Foundation Firm of the Year award.

Dynalectric Gives Generously in 2010

Dynalectric does many different things throughout the year to give back to the community. In October, the company participated in National Denim Day for Breast Cancer. Employees donated \$5 and got to wear jeans on the designated day. This year it also purchased EMCOR Pink Hard Hat shirts for the cause. All employees who participated received a shirt in show of their support for this worthy cause. In November, the company collected nonperishable food and gift cards which were contributed to the Loudoun Holiday Coalition to feed those less fortunate over the Thanksgiving holiday. In December, it adopted a family from the Loudoun Women's Abused Shelter. The mother and her children sent their wish list to Dynalectric which hangs the suggestions on a tree in the kitchen and employees choose a gift to purchase for the family. Dynalectric was able to deliver a full car load of gifts and clothes to our family this year. As part of our yearly charitable contribution it participates in Christmas in April for Maryland, Virginia, and District of Columbia. Dynalectric donates labor and materials to support repairs to homes for families in need.

Black & Veatch Arlington Works to Improve Community

In keeping with the Black & Veatch *Building a World of Difference* Foundation's mission of improving communities and lives around the world, the professionals in the Arlington office strive to give back to the Washington area. Joining a company-wide effort, Arlington professionals have devoted a late September Saturday to the Inter-Coastal Cleanup for the past two years. Working at Alexandria's Four Mile Run and Daingerfield Park, the Arlington B&V team joined professionals and their families from around the area in the effort to clear litter from Alexandria's waterways.

Also in collaboration with Black & Veatch offices around the nation, the Arlington team raises money for the United Way through our annual raffle. Each fall B&V professionals create themed gift baskets in a spirited competition to draw the most raffle tickets. Past themes have focused on cook-outs, wine varietals, movies, and Arlington's most recent basket...Harry Potter. All proceeds from the tickets are donated to the United Way, whose efforts improve education, financial stability and health worldwide.

The Arlington B&V office often holds canned food and toy drives, generally garnering the participation of the entire office. It has made substantial donations to organizations like Food for Others and the Alternative House. The recent holiday season saw a flurry of effort, and resulted in a large contribution to the Alternative House toy drive. As the holiday vacation drew near, each morning saw professionals happily arriving with toys and necessities for children and teenagers.

Clark Construction Corporate Philanthropy and Community Service in 2010

For the past two years, Clark Enterprises has been recognized by the *Washington Business Journal* as one of the area's top corporate philanthropists, giving back to the community through both dollar and deed. Clark employees performed over 5,000 hours of community service through several hundred individual projects in 2010. Projects were varied, ranging from serving meals to the homeless, teaching in area schools, renovating facilities for non-profit organizations, coordinating fundraisers for Haiti, organizing food and clothing drives for local shelters and revitalizing parks and community areas.

In addition to individual volunteer efforts, a number of company sponsored charitable events have become a tradition of service for Clark, as well as for the Greater Washington area. This year Clark employees once again showed up in force for annual events such as: National Rebuilding Together Day, Susan G. Komen Race for the Cure 5K Run/Walk, Juvenile Diabetes Research Foundation Annual Real Estate Games, DCBIA Community Improvement Day and the Anacostia Watershed Annual Earth Day Clean-up.

In response to the shifting needs of the community, Clark has also pursued new charitable partnerships in 2010. This year, Clark prioritized support for organizations addressing the needs of veterans and military families. Currently the general contractor for the Walter Reed National Military Medical Center, U.S. Coast Guard Headquarters Building, Washington Headquarter Service (DoD BRAC 133), and U.S. Army Medical Research Institute of Chemical Defense, Clark recognizes firsthand the extraordinary sacrifice of our service men and women. The company established several new partnerships with veteran's organizations including, Homes for our Troops, Yellow Ribbon Fund, Team River Runner, Aleethia Foundation, Airman's Attic, Coast Guard Foundation and Hope for the Warriors. Clark employees showed their support for the military community through fundraisers, sponsored dinners, supply drives, golf outings and appreciation events for these organizations.

Here are some of the highlights of the Clark Team's volunteerism in 2010:

U.S. Coast Guard Headquarters The U.S. Coast Guard Headquarters project team developed a relationship with the Septima Clark Public Charter School located three blocks from the project site. The school, serves students from

pre-kindergarten through fourth grade, but soon will offer classes to students through the eighth grade. Before the start of this academic year, volunteers prepared the school building by assembling furniture, hanging pictures, and arranging classrooms. Recently, the project team held a book drive and delivered several large boxes of books to the school to help populate its growing library. The team has committed to regular tutoring, and reading to the children weekly.

Washington Headquarter Service (DoD BRAC 133)

The team members at the Clark/Shirley BRAC 133 project for the Department of Defense in Alexandria, VA gathered on several occasions throughout the month of December to give back to the community. As the holidays approached, the team decided on three opportunities which consisted of organizing a DC soup kitchen Saturday, a "Toys for Tots" drive, and a canned food drive for the entire project. All in all the team prepared with DC Central Kitchen enough food to serve 3,000 DC residents, accumulated 30 toys and \$400 for "Toys for Tots", and collected 4,000 canned food items for Carpenter's Shelter in Old Town Alexandria.

The National Geospatial-Intelligence Agency

Campus East The National Geospatial-Intelligence Agency Campus East project team carves out time each month to perform a community service project. To help facilitate the planning and logistics of each event, the team has formed a Social and Service Committee. In September, ten team members helped out at the Capital Area Food Bank to commemorate 9/11. The volunteers sorted nearly 10,000 pounds of food to be distributed to area homeless shelters. They also unloaded bags and boxes of food from trucks in the drop off area.

Clark Logistics For several years, the Clark Logistics group has volunteered to run the "petting zoo," as part of the National Building Museum's annual Festival of the Building Arts. The whole department participates, including drivers, operators, supervisors and volunteers to clean and polish the equipment so that it looks its best for the public appearance. Clark volunteers also interacted with visitors, posed for photos, and supervised children as they experienced first-hand how to operate a real piece of construction equipment.

Johns Hopkins New Clinical Building For the second straight year, the Johns Hopkins Hospital New Clinical Building project team took part in Baltimore's Construction competition. Sponsored by the American Institute of Architects Baltimore Chapter, Construction challenges teams of designers, architects, builders, and engineers to create giant sculptures using cans of food. This year, the team recreated their project's Children's Tower and its curved, colorful curtain wall. The team used more than 2,200 cans of food to complete the model. After being on display, all the competition's sculptures were disassembled and all canned goods were donated to the Maryland Food Bank.

U.S. Army Medical Research Institute of Chemical Defense Members of the Clark and U.S. Army Corps of Engineers project teams at U.S. Army Medical Research Institute of Chemical Defense (USAMRICD) hosted a group of high school students in June. The students were part of

Feature Article

the “Engineering the Future” summer program designed for students interested in math, science and engineering. The day began with a short safety orientation, followed by a series of presentations about the USAMRICD project’s design and construction process. Aspects of the tour which students found most fascinating included a presentation on three-dimensional modeling and MEP coordination, and a demonstration of surveying with a robotic total station. The day ended with a fall protection presentation, which provided a chance to try on a body harnesses and inspect safety equipment.

Preconstruction Services Department Sleet, blizzards and ice could not stop Clark’s Preconstruction Services Department from collecting chairs, night tables, bake-ware and over ten televisions to benefit Airman’s Attic this winter. Located on Andrews Air Force Base, Airman’s Attic provides gently-used goods for families of junior Airmen, rank E-1 to E-5. All items are free, easing the financial pressures on military families. Four collections were organized over the month of February and Clark employees dropped off enough items to fill a U-Haul truck.

Clark Mid-Atlantic Region Clark’s Mid-Atlantic Region employees, subcontractors and friends fought off late February’s low temperatures, 50-mile-per-hour winds, and a threat of snow to help raise much-needed funds for victims of the Haiti earthquake. The Help for Haiti fundraiser began as a Clark activity, but as news of the event spread, subcontractors and friends of Clark employees also wanted to get involved. More than 30 employees from Clark and Clark Enterprises helped organize, volunteered to work, or donated silent auction and raffle items to the Help for Haiti fundraiser. In total, the event raised \$15,709. In honor of employees’ hard work on the event, Clark matched the total for a final donation of \$31,418 for the American Red Cross.

Moustaches Across America Clark jobsites may be spread across the country, but no matter the coast, one thing is certain: Clark employees will put their money—or a moustache—where their mouth is. This year, two teams located on two coasts grew some great facial hair and raised money to support prostate cancer research through the Movember Foundation. The Nose Neighbor Cultivators—Stache for Cash team, based at Central Region Middle School #7, and the Clark Construcstache team, based at NGA Campus East, raised a combined \$13,588 in support of the cause.

Manganaro Contributes to Worthy Causes Manganaro Midatlantic is especially proud of our commitment to giving back to the communities in which we operate. Manganaro employees are involved in many charitable and community service activities, from major donations to small contributions of time to worthy causes. Here are some recent and ongoing efforts:

Frederick Rescue Mission Manganaro President Tom Vagrin is spearheading the construction of a 6,000 square-foot addition to the mission, located in the heart of Maryland’s second largest city. The mission serves two main purposes: it seeks to rescue lives from poverty, homelessness and chemical dependency via a Christian based recovery program and feeding the hungry. The mission serves 3 meals each day,

365 days per year to those in need and prepares food boxes for those who are hungry. Vagrin is a regular volunteer in the Mission’s kitchen, where his “cheesesteak Sundays” have become very popular. The new addition, which is scheduled to open in April 2011, is needed to service the growing needs of the Frederick community. Manganaro has donated the masonry, drywall and acoustical ceiling work for the addition.

American Cancer Society Relay for Life Manganaro made a significant contribution and supported operation manager Rob Coyle’s effort at the Calvert County, MD Relay for Life. The “Coyle Crew” has been recognized as a top fund raiser in the Calvert County relay. Over the past six years, Team Coyle has raised more than \$92,000.00 for the Cancer Society in the Relay for Life event. Relay for Life is an international movement to end cancer. Relay gives everyone in communities across the globe to remember the lives of people who have battled cancer, remember loved ones lost, and fight back against the disease.

Patuxent Animal Welfare Society Pet Clinic Manganaro donated drywall work to assist PAWS in converting a historic farmhouse into a full-service spay/neuter and wellness clinic for dogs and cats. PAWS is a 501(c) 3 charitable organization that was established in 1996 for the purpose of humane education, pet rescue and adoption of healthy social pets suitable for families.

Tyler Heights Elementary School As a tradition of giving to the community, Manganaro Midatlantic once again sponsored (7 families, 14 children) from Tyler Heights Elementary School in Annapolis for the holidays. Once the school counselor identified the families most in need, the parents and teachers came up with a “wish list” from each child in the family, including younger siblings at home. Manganaro employees signed up to purchase the various wishes. Also purchased were coats, fleeces and scarves donated to the school to be given to children in need. Bicycles, dolls, toys and new clothes were all given from Santa to help put a smile on the faces of these families on Christmas morning. This is the tenth year that Manganaro employees have joined together to brighten the holidays for others.

Junior Achievement Gala Banquet Manganaro purchased a significant sponsorship in support of Junior Achievement. JA Worldwide is the world’s largest organization dedicated to educating students about workforce readiness, entrepreneurship and financial literacy through experiential, hands-on programs.

Balfour Beatty Participates in Nearly 20 Charitable Activities

In 2010 Balfour Beatty Construction participated in nearly 20 charitable activities from its local Washington division. This division donated \$19,000 to various organizations to help the area’s less fortunate. Balfour Beatty’s division employees donated their time to feed the hungry of Washington, DC, deliver Thanksgiving dinner to needy families in Fairfax County, walk and run for causes that affect

A&A Transfer



Clark Construction



Truland



Clark Construction



Southland Industries



Truland



Clark Construction



Clark Construction



Balfour Beatty



Clark Construction



DPR Construction



Balfour Beatty

Feature Article

millions across America, clean up area highways to keep Northern Virginia beautiful and many other acts of charity. In 2010 Balfour Beatty also donated preconstruction and construction services for the new Ronald McDonald House in Washington, DC, which opened in December 2010.

Balfour Beatty looks forward to building upon its community service partnership with Shelter House which serves homeless families in Fairfax County. Through Shelter House, Balfour Beatty adopted an apartment that serves as transitional housing for homeless families. Balfour Beatty's partnership also includes participating in other programs that Shelter House provides for homeless families.

Balfour Beatty Construction becomes part of the local communities in which it operates. Highlights of activities that Balfour Beatty participated in from its local Washington division in 2010 are below:

January 2010 Balfour Beatty adopted an apartment at the Shelter House facility in Falls Church, VA. It updates, cleans, paints and decorates the apartment between uses (every one to three months). It also stocks the apartment with necessary items the families may not own when moving in, such as linens, furniture, plates, silverware and food.

January 2010 Balfour Beatty employees volunteered at the Department of Veterans Affairs Hospital in Washington, DC, serving food for 300 homeless veterans and 500 volunteers during the annual Winterhaven Homeless Veterans Stand-down event.

February 2010 Balfour Beatty's Mason Inn hotel and conference center job site hosted 21 students from Prince George's Community College's Green Industry Certification Program. The students—who are learning components of green construction—received a first-hand look at a project being built to LEED Gold requirements.

March 2010 For the second year in a row, Balfour Beatty employees participated in the Kaps for Kids Walk-A-Thon for Ronald McDonald House Charities of Greater Washington, DC.

April 2010 Balfour Beatty employees and guests volunteer at Washington, DC's So Others Might Eat to serve food for people in need.

April 2010 Six Balfour Beatty employees helped fix-up a home in Falls Church, VA, through the WBC's Rebuilding Together event. They spent the day clearing out an enormous amount of junk from the backyard, painting the kitchen and living room, laying new carpet and other fix-up tasks.

May 2010 Balfour Beatty sponsored a team in the National Police Week 5K in Washington, DC. The event raised \$55,000 for Concerns of Police Survivors, a non-profit organization that provides resources for families and co-workers of law enforcement officers killed in the line of duty.

June 2010 Balfour Beatty employees cleaned a portion of Fairfax County Parkway as part of our involvement in Adopt-A-Highway.

June 2010 Balfour Beatty's New River Valley Regional Jail project team in Dublin, VA, contributed the second of

two checks totaling \$1,884 to Fairview Home, a facility for financially disadvantaged elderly people. The money was raised by charging fees to those project team members who showed up late or skipped project meetings. The fee for showing up late to a meeting was \$20 per instance; the fee for skipping a meeting was \$100.

June 2010 Balfour Beatty sponsored two cycling teams in the Air Force Cycling Classic's Crystal Ride, an event in Arlington which raises money for the Intrepid Fallen Heroes Fund, a national leader in supporting the men and women of the U.S. Armed Forces and their families. One Balfour Beatty team finished first, while the other team finished fourth.

October 2010 Balfour Beatty collected old cell phones to donate to The American Red Cross through Phones 4 Charity, an organization dedicated to the recycling of old used cell phones and putting them to good use for non-profit organizations.

October 2010 Balfour Beatty employees cleaned a portion of Fairfax County Parkway as part of our involvement in Adopt-A-Highway.

October 2010 Balfour Beatty volunteers assisted with Shelter House's HalloweenFest for children who live in the non-profit's facilities. Fifteen children participated as a group accompanied by the adult volunteers, going door-to-door to collect candy in the dorms of Marymount University. Balfour Beatty helped ensure that even if the children didn't have a permanent home, they still received the Halloween treats and fun they deserved.

November 2010 Balfour Beatty employees raised more than \$1,950 to help furnish the new Ronald McDonald House in Washington, DC.

November 2010 Balfour Beatty employees raised more than \$2,000 for the national Movember event for prostate cancer research, and to help a Balfour Beatty employee with cancer.

November 2010 Twenty Balfour Beatty employees and guests walked in the 23rd Annual Fannie Mae Help the Homeless Walk-a-thon on the National Mall. Balfour Beatty's volunteers walked the 2.5-mile course to raise money and awareness for our new community service partner, Shelter House, and the 12,000 people without homes in the Washington metro area.

November 2010 Twelve Balfour Beatty employees packed and delivered Thanksgiving turkey baskets to homes throughout Fairfax County, VA. This is the third year that Balfour Beatty has participated in Our Daily Bread's Food Program at Thanksgiving. Our Daily Bread is a volunteer-based organization that focuses on easing the plight of low-income residents by providing food and financial assistance to local families.

December 2010 Balfour Beatty raised more than \$2,800 from its Holiday Party raffle ticket sales and donated the money to community service partner Shelter House. Balfour Beatty also donated \$920 in gift cards and 50 toys and gifts to Shelter House.

Feature Article

December 2010 Balfour Beatty collected winter gear including coats, scarves, hats and gloves to distribute to homeless veterans as part of a clothing drive for the Winter-haven Stand Down.

December 2010 Balfour Beatty donated \$10,000 to community service partner Shelter House.

Mona Gives Back Through Christmas in April and Susan and Andrew Mona Foundation

Christmas in April*Prince George's County Mona Electric Group, has proudly organized and sponsored Christmas in April Prince George's County for many years. It is its principal charitable activity, and it devotes much time and effort to it. The Prince George's County program was founded in 1989 under the leadership of Vincent "Cap" Mona of Mona Electric and the Prince George's County Government under the leadership of then County Executive Parris N. Glendening. Christmas in April is a non-denominational volunteer organization that repairs the homes of senior citizens who are either low-income and/or physically challenged so they may live in warmth, safety, and independence. The actual repair work occurs in a single day: the last Saturday in April. The program has grown from helping 30 homeowners in 1989 with 600 volunteers to helping 96 homeowners in 2010 with the help of 3,500 volunteers. In 22 years of serving homeowners in Prince George's County, Christmas in April has repaired 2,000 homes with the assistance of 65,700 volunteers. The dollar value of the donated work and materials totals more than \$34 million.

Besides donating office space to Christmas in April for the past 22 years, Mona sponsors a home each year. Mona Electric's 2010 home was located in Temple Hills. Over 40 volunteers replaced the sliding door, garage door, landscaped, painted and replaced fixtures. This program not only brings joy to these homeowners, but it allows every volunteer to see and feel this joy as they work side by side with fellow county residents.

The Susan and Andrew Mona Foundation The Susan and Andrew Mona Foundation was founded in 1992, named in memory of Cap Mona's late wife and son whom both passed away from cancer. The foundation's mission is to strengthen the community by reaching out to our neighbors who are experiencing difficult and unfortunate situations in their lives by assisting them with their health and educational needs. The foundation is in its third year of granting three Bishop McNamara High School students each a \$1,000 scholarship to continue their Holy Cross education. The foundation continues its local outreach through such organizations Special Olympics, Habitat for Humanity, Northern High School, SOME and Sisters of Mercy to name only a few. As the foundation looks towards its 20 years it has contributed nearly \$200,000 to those in need.

The DPR Foundation "We will be as integral and indispensable to the communities we operate in as the Boys and Girls Clubs and The Red Cross" has been a long-term

goal of DPR's, tied directly to our mission to be one of the most admired companies by the year 2030. Over the last 20 years, DPR has contributed several million dollars and volunteered thousands of hours, both as a company and individually, to support worthy causes in our communities.

Maryland Multi Cultural Youth Center (MMYC)-Riverdale MD

The DPR Foundation selected MMYC-Riverdale for a 2010 grant of \$ 35,000. DPR donated \$30,000 in 2009 and is providing a \$60,000 donation for 2011. In addition to the Foundation grants to enhance Healthy Habits thru learning about good food choices and activity, the DPR staff conducted First Aid and CPR training, coordinated in kind donations used to improve the facility and programs, and chaperoned field trips. In cooperation with the MMYC 2010 summer program "Travel's The World", DPR staff conducted Lunch & Learns by presenting information and food samplings from the following countries; India, Guam, Lebanon, Bolivia, Japan and Kenya. DPR staff also conducted clinics/demonstrations for Football, Soccer, Zumba and Golf.

Rebuilding Together DPR participates in Rebuilding Together for their annual Christmas in April. This year it helped repair a home in Fairfax County. The project consisted of renovations to a four-bedroom home to make the living situation more accessible for a woman and her mentally challenged adult daughter. The homeowner was very appreciative and loved our work.

Adoptive Families DPR adopted four families this holiday season from two organizations. Great support from employees meant DPR was able to provide the families with toys, warm clothes and food.

Soldier's Angels These are families of young enlisted soldiers who are struggling to have a festive holiday celebration. The goal of adoption is to help military families in need with presents for their children and a grocery gift card or prepaid Visa gift card to purchase their holiday dinner and trimmings.

Our Daily Bread This organization connects individuals, families, businesses and community groups with families in need throughout the Fairfax County area to provide Thanksgiving and December Holiday meals and presents for children.

Childhelp DPR purchased a table for the fourth Capitol CAREAoke fundraiser. This annual fundraiser provides resources for children who need Childhelp's services. Childhelp exists to meet the physical, emotional, educational, and spiritual needs of abused, neglected and at-risk children. They focus their efforts on advocacy, prevention, treatment and community outreach.

The Plunge DPR's Terry Edmondson participates in the Super Plunge every year which supports the Special Olympics of Maryland. This year, 50 plungers jumped into the bay once an hour every hour for 24 straight hours to raise money and awareness for the over 10,000 athletes. The small group of Super Plungers raised over \$600,000 during their plunge this past January.

GPI Charitable Giving

GPI / Greenman-Pedersen, Inc. participates in annual events to help the community and encourage employee bonding while supporting great causes. It's always looking for new programs or events that need support and contribution. The following are the programs GPI participated in 2010.

Save the Children - Haiti After the devastating earthquakes struck Haiti, GPI came together in an effort to raise funds to help with Haiti relief and succeeded in raising over \$3,200. The earthquakes striking the impoverished nation are believed to be the worst in the country's modern history.

Rebuilding Together In April, seven volunteers from GPI participated along with the WBC to help a family rehabilitate their home in Falls Church, VA through the Rebuilding Together Program. GPI has been participating in this program for four years.

JDRF Real Estate Games The Juvenile Diabetes Research Foundation, which is dedicated to funding research to find a cure for juvenile diabetes, holds an annual competition of a variety of games to help raise money. Teams from the local real estate industry come together and compete in games such as tennis, spinning and foosball. This year GPI formed teams to participate in men's basketball and tug-of-war, as well as volunteering with the day's events.

Miriam's Kitchen In August, nine GPI employees assisted Miriam's Kitchen in serving breakfast to over 200 homeless in Washington, DC. Volunteers helped with preparing and serving breakfast as well as setting up the dining hall and welcoming everyone at the door as they arrived.

Special Olympics Dulles Day Plane Pull In September, the GPI Plane Yankers placed fourth in fundraising for Special Olympics Virginia at the 2010 Dulles Day Plane Pull that takes place at Dulles International Airport. This is GPI's fourth year participating in the annual Plane Pull which raises money and awareness for Special Olympians.

Jubilee Support Alliance - Holiday Program The Jubilee Support Alliance has an annual Holiday Program in December that provides residents of Jubilee Housing with gifts during the holiday season. This year GPI sponsored two families and provided them with bed sheets, towels, and pots/pans as well as gifts for the children such as watches, coloring books, and puzzles.

GPI employees donated children's books for Turning the Page and participated in the 2010 Gingertown event. Both of these programs support local area children. In 2010, GPI also supported Zero — The Project to End Prostate Cancer, the Washington Nationals Dream Foundation and the Capital Area Food Bank.

Pierce Associates Donates Construction Efforts to New Ronald McDonald House

Pierce Associates, Inc, in association with Balfour Beatty and numerous other regional builders and suppliers, was proud to contribute to the construction of the new Ronald McDonald House in Northeastern Washington, DC. Intended as free

lodging for families whose children have life threatening illnesses, the home was built through charitable contributions both to the McDonald House foundation and through donations from Pierce and our many suppliers. In addition to the donation of material, labor, and supplies, our sheet metal employees' efforts were further aided by volunteer labor sourced from Sheet Metal Local 100 retirees. Combined, all of these resources helped to produce a supportive and safe shelter for families in their most demanding time of need.

ASM Gives Back in its First Year

Asmar, Schor & McKenna, PLLC has become involved in a variety of charitable causes since first opening its doors in January. In June, ASM sponsored a team of colleagues and friends for the 20th annual Lawyer's Have Heart 10k which has raised over \$5.5 million to support research and educational programs funded by the American Heart Association. In August, ASM sponsored one of its own, Catherine Trifiletti, to spend a week in western Massachusetts volunteering as a counselor at Camp Miracles & Magic, a program developed for underprivileged youth born with HIV. ASM also participated in WBC's fall service initiative—Food & Friends, where volunteers packed and prepared meals for individuals with life-challenging illnesses throughout the greater Washington Metropolitan area. ASM celebrated the spirit of giving during the holiday season by filling four boxes of toys to donate to the U.S. Marine Corps' Toys for Tots Program. Additionally, ASM proudly supports its employees who volunteer weekly with various organizations such as Habitat for Humanity and Children's Hospital in Washington, DC. ASM is truly excited to continue supporting these initiatives *and* give back more in the New Year.

Specialized Engineering Employee-Owners Support Surrounding Community

Specialized Engineering has a long tradition of community involvement and charitable giving. During each year, the 90+ employee-owners find different ways to contribute to those less fortunate and pride themselves on giving back to those who are in need. As the company has grown from one employee to over 90 in the past 18 years, donations of employee's time as well as those of monetary value have gone toward many organizations. Below is a partial listing of organizations supported by the employee-owners of Specialized Engineering through a combination of volunteer work and charitable giving:

The Boys & Girls Club of Frederick County provides a safe environment for children within the Frederick-area to attend after school and during the summer. The organization prides itself on providing the children with quality programs and opportunities for success. Having this vision enables those children to reach their full potential as they grow into responsible, caring citizens. Programs offered are in Character/Leadership Development, Education, Health and Life Skills, The Arts, Sports and Fitness, Technology, and History. Specialized Engineering supports this organization year after year

Feature Article

while employees donate their time to help children succeed.

Easter Seals Greater Washington-Baltimore Region provides exceptional services to ensure that people with disabilities or special needs and their families have equal opportunities to live, learn, work and play in their communities. New programs launched by the organization, due to the unconditional support of its donors, support military families with youths and seniors with and without disabilities. Specialized Engineering is proud to give its support to ESGWBR as members continue to live out the mission of the organization.

Big Brothers Big Sisters of Frederick County's purpose is to provide quality one-on-one volunteer services and professional support to at-risk youth in the county; specifically those who are socially isolated from the mainstream of life in the local community. Volunteers of the organization focus their efforts on comprehensive youth development, prevention of significant behavioral problems, and the relief of stress within the family unit to build the self-esteem needed to lead a full life and achieve their highest potential. The employee-owners of Specialized Engineering are proud to support the local youth of Frederick County who are in need.

Habitat for Humanity of Frederick County was established with the mission to build affordable housing for families in need. It has built or renovated 30 homes throughout Frederick County transforming the lives of 111 adults and children. This has been possible with over 2,000 volunteers and by training each partner family in budgeting, home repair, safety, and maintenance. At Specialized Engineering, the volunteer work and support given to this organization has grown beyond the employee-owners to include family members of employees.

The Weinberg Center for the Arts is dedicated to bringing high-quality arts performances to central Maryland. The organization plays a valuable role in leading this effort through dramatic, musical, artistic and education programs. By enhancing the region's cultural life and ensuring that the arts remain accessible and affordable to its audience, The Weinberg has an audience of all ages and interests that spans 86 different counties throughout Maryland, Pennsylvania, Virginia, West Virginia and Washington, DC. Specialized Engineering recognizes the importance of the organization among the community and continues its charitable giving to this day.

The YMCA of Frederick County has been enriching the lives of its community members, bringing families together and fostering close relationships for over 150 years through childcare, youth programs, aquatics, sports, health & fitness, and the arts. Each year, the YMCA provides over \$800,000 in financial assistance to the Frederick community, whether it is through the generosity of corporate sponsorships, business or individual donations. The Frederick YMCA turns no one away for their inability to pay. Specialized Engineering is proud to have been supporting the efforts of the YMCA for many years and looks forward to continuing its relationship for many years to come.

Other organizations that Specialized Engineering supports are the Anne Arundel Professional Firefighters, Chesapeake Bay Events, West Virginia Deputy Sheriff's Association, St. Thomas More Academy, Frederick Memo-

rial Hospital, Downtown Frederick Partnership, Catoctin Challenge and United Way of Frederick County.

Southland Industries Mid-Atlantic Offices Donate 14 Cartfuls of Toys

Southland Industries' Mid-Atlantic offices recently participated in the U.S Marine Corps Reserve Toys for Tots Program. Over \$3,300 was raised to purchase toys for the Baltimore and Loudoun regions of Toys for Tots. Employees volunteered at the Baltimore and Dulles offices to use the contributions to purchase more than 14 cartfuls of toys that included bikes, games, dolls, action figures, art supplies, and even a Nintendo Wii. In addition, employees collected toys at office and jobsite locations to contribute to this year's charitable efforts.

A Tradition of Community Service Continues for A&A Transfer in 2010

Giving back has always been a core value at A&A Transfer. For the 19th straight year, A&A has made a difference for children from low-income or otherwise struggling families through its support of the local non-profit, Our Neighbor's Child (ONC). The organization was founded and is still directed through the volunteer efforts of A&A Transfer's President and COO, Chris Lavin and his wife, Kelly. ONC organized the efforts of more than 450 local volunteers and served more than 2,300 children in 2010. Over the years A&A Transfer employees have been involved in packaging and delivering gifts to families in need, as well as providing trucks, storage space and essential "back-up" on days when an emergency boost of volunteer hands were needed. In 2010, A&A donated office space within its newly constructed headquarters for ONC volunteers to work and hold meetings, as well as providing office supplies, IT and other general office support.

In addition, A&A Transfer has also provided sponsorship donations to the following events: The Truland Golf Classic (benefitting IDEA school), The American Heart Association 26th Annual Celebrity Golf Tournament, The 14th Annual Opportunities Open by the Dulles Airport Rotary Club, Power Solutions, LLC Annual Golf Outing benefitting the Washington Hospital Center Foundation, the DC Knights of Columbus Charities Annual Columbus Classic. A&A Transfer was also a Design and Construction Network Event Sponsor to benefit Jill's House.

Also in 2010, A&A Transfer provided storage units for the Ronald McDonald House Charities in Washington, DC, Saint Aphram Synac Orthodox Church in Alexandria, as well as storage and services for Extreme *Makeover: Home Edition*. Office furniture, installation and moving services were provided for Western Fairfax Christian Ministries and moving trucks were provided to Westfield High School for their Annual Mulch Sale to support "a safe, all-night grad party" experience for their students.

A&A Transfer takes pride in its employees who are involved in a long list of community service endeavors



Truland



HKS Architects



Balfour Beatty



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Centennial Contractors



AECOM



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throughout the year. Notable were Warehouse Manager Jeffrey Davey and Sales Assistant Ryan Lavin for their donation of several hundred volunteer hours to Chantilly Youth Association as Commissioner for Football and Coach respectively. Keith Dilt, A&A's assistant warehouse manager, volunteered for the 21st annual Juvenile Diabetes Research Foundation Real Estate Games for diabetes research.

Finally, A&A supports the community through its monetary donations and recycling efforts as well. Financial support was sent to Smile Train, gift cards to IFMA's Community Service Team to benefit So Others Might Eat, Centreville Baptist Church, Central Union Mission, recycling phones for HopeLine (Elder Abuse Prevention), and the donation of children's books for WBC's effort to benefit "Turning the Page" and DC public schools.

Southland Concrete Embraces the Spirit of Giving

Southland Concrete participated in numerous charitable and fundraising events for the community during 2010. Recently, it was a silver-level sponsor for the annual Breath of Life Gala supporting Cystic Fibrosis held at the National Building Museum in November 2010. Also, Southland Concrete participates in many annual charitable events including Joe Gibbs Youth for Tomorrow, Erin Peterson Fund, Wounded Warriors, Habitat for Humanity golf tournaments as well as black-tie galas supporting American Heart Association and sponsors numerous local youth sport events.

In the education field, it works in partnership with the students of DC Public Schools by sponsoring two scholarships annually to DC students pursuing construction careers. The Fairfax County Libraries were also beneficiaries of their community involvement, Southland Concrete was a volunteer partner for the first large-scale public art sculpture project in Fairfax County. It designed, poured and delivered specialized concrete bases to the paint in location and erected over 40 statues at every public library in Fairfax County. In coordinated efforts with Interstate Worldwide Relocation, they earned a "Community Service Partner Award".

It also participated in smaller construction projects benefiting the local Loudoun County Boy Scouts of America and joined forces with local boy scouts to build community projects for the Upper Loudoun Little League Baseball.

Southland Concrete is an active member of The Builders Foundation which assists deserving families and/or under-privileged youth in our area that may need special help. It annually sponsors golf tournaments and other multiple concrete projects and fundraising events each year that benefit multiple beneficiaries.

It has also contributed to the Wider Opportunities for Women association who works nationally to build pathways to economic security for America's women and their families. Its involvement includes making tools donations for their construction training graduates and even extending employment opportunities to some.

One of the highlights for 2010 was the participation with the Ronald McDonald House Charities that serves as a home-away-from-home for families of children being treated in metropolitan area hospitals, including Children's National Medical Center, Walter Reed Army Medical Center and Georgetown University Hospital. When Southland Concrete was approached to take on the challenge, it gladly accepted in joining the team of companies to be able to build a new House by donating construction services and materials. The new, four-story House consists of 22,500 square feet and includes guest rooms, a kitchen/dining/pantry area and an expanded play room. Additional convenient onsite parking makes a difference for families returning from the hospital late at night. The new DC House was a project living the spirit of giving. Southland Concrete was proud to be part of such a powerful project that will serve the community.

Siemens AG Volunteers to Help Change the World Where They Live and Work

Throughout its 160 year history, Siemens AG prides itself on creating innovative ways of shaping the world. As a pioneer within its industry, Siemens has proven that its success yields responsibility and demands a commitment to serving its community. Thus, this year Siemens and its employees across the country have showcased their commitment to meeting the needs that exist within their community by volunteering their time, money and skills to help change the world where they live and work. The Siemens Chesapeake Area Office engaged in many community projects in 2010:

Our Neighbors Child Toy Collection Our Neighbors Child (ONC) provides holiday gifts for children in low income families in Fairfax VA. To continue the mission of ONC, Siemens assisted the organization by collecting toys and making a monetary donation. Siemens philanthropic efforts helped the organization which has a network of more than 400 community volunteers that served over 2300 children in the Centreville, Chantilly, Clifton and Fairfax areas in 2010.

Susan G. Komen Breast Cancer The Chesapeake Area employees participated in the Susan G. Komen "Passionately Pink for the Cure". The money donated towards this event was then matched by Siemens. This annual event brings together the whole community and helps raise funds for the fight against this disease. Our participation honors cancer survivors, pays tribute to the lives we've lost, and helps raise money to help fight this disease.

St. Michaels Food Pantry Canned Food Drive The St. Michael's Community Food Bank provides nutritious, non-perishable foods for needy families. The Chesapeake Area supported this worthy cause by collecting canned foods to help support the food pantries' Thanksgiving and Christmas baskets of non-perishable goods.

American Red Cross Blood Drive Statistics reveal that three out of every 100 people in America donate blood and the Chesapeake Area answered the call to donate blood including Appalachian Zone Manager Dan Crowley is committed to meeting the needs of our communities.

Feature Article

Lions Club Eye Glass Collection Recycling eyeglasses is one of the most visible and well-known Lions Club projects. Throughout the year the Siemens Industry Chesapeake Area employees and their families collected used children and adult eyeglasses and delivered them to the regional Lions Eyeglass Recycle Center (LERC); Lions-sponsored collection boxes are available in the kitchen at three locations. LERC volunteers clean, sort by prescription strength and package the glasses. Most of the recycled glasses are distributed to people in need in developing countries. Siemens will continue to donate glasses with the support of the Area employees and their families.

Siemens Chesapeake Area has formed a committee called the Community Awareness Committee (CAC). The CAC meets quarterly to discuss what community activities the Area will participate in during the quarter. It is currently launching several activities including: a “One Warm Coat” drive for a nearby shelter, the Red Cross community fundraiser “Project Prom Dress” and recycling cell phones for the National Coalition Against Domestic Violence’s which funds programming that empowers victims of domestic violence and supports legislation aimed at ending domestic violence.

Turner’s Good Works

Across the country Turner has been very active in giving back to people and communities in need this Holiday season. Activities have included organizing food drives, making donations of toys and clothing and volunteering their time and service. Locally, Turner’s Mid-Atlantic Office adopted families served by the Arlington-Alexandria Coalition for the Homeless; the Arlington Street’s People Assistance Network and the Covenant House Washington. Through the generosity of staff and subcontractors, Turner provided over \$17,000 in gifts, toys and meals to these adopted families in our communities. It also provided toys to 430 students at Truesdell Elementary and Middle School in the District of Columbia.

HITT Continues Long Tradition of Involvement and Giving

HITT Contracting has a long tradition of community involvement and charitable giving, and 2010 was no exception. For example, early in the year, HITT’s South Florida office teamed with the University of Miami Health Systems to assist with Haiti Earthquake Relief, donating wood and construction supplies to the effort.

Locally, HITT captained a work zone during the DCBIA’s annual Community Improvement Day, helping transform a 1,800-foot section of land adjacent to the Metropolitan Branch Trail into an ‘urban arboretum.’ HITT also volunteered construction services to install a new handicap-accessible swing in Clemyjontri Park in McLean, VA, including ground works and grading, site drainage, concrete pouring and the assembly and installation of the Australian-designed wheelchair swing.

For the third year in a row, HITT participated in the Light the Night walk to benefit the Leukemia & Lymphoma Society.

With the generous help of our subcontractors and employees, HITT raised more than \$16,000. HITT employees and their families took to the streets and walked a three-mile loop at Reston Town Center as part of one of three Light the Night walks in the DC area. The event raised more than \$1.5 million to further the Leukemia & Lymphoma Society’s mission: finding a cure for leukemia, lymphoma, Hodgkin’s disease and myeloma, and improving the quality of life of patients and their families.

Several members of HITT’s Law Firms team participated in the 20th annual Lawyers Have Heart 10k Race and Fun Walk for the American Heart Association in 2010. This event has raised more than \$5.5 million over the past ten years and helps to fund research toward building healthier lives. For the 12th straight year HITT participated in the JDRF Real Estate Games, which raises money to find a cure for Juvenile Diabetes. HITT had teams competing in events and organized the event’s obstacle course. The Real Estate Games raised more than \$300,000 in 2010.

HITT’s community involvement over the past year also includes ABC VA, ABC Metro DC, Arlington Free Clinic, Boy Scouts of America, Braddock Road Youth Football, CORENET/Habitat for Humanity, CREW, DCMSA, Fight for Children (Fight Night), GW Cancer Gala, Green Builders Council of DC, INOVA Blood Drives, Jubilee, MAPGA Junior Golf Tour, McLean Project for the Arts, Optimist Youth Fund, Toys for Tots, and WBC. The company culture encourages and supports community outreach and giving, and HITT will continue to provide opportunities to do so in the future.

Lockton Works with Several Charities in 2010

Lockton worked with several local charities throughout the year. Here’s a brief list of its 2010 contributions.

Choral Arts Society of Washington The Choral Arts Society of Washington is designed to integrate the art of music, with the general grade school curriculum; in order to encourage educational growth amongst the youth.

Catholic Charities of the Diocese of Arlington Catholic Charities is based on the “official teachings of the Roman Catholic faith.” Its mission is to help today’s society to develop a strong sense of dignity and sanctity for human life. In addition, their time is dedicated to enriching individuals and families within its community by being a social advocate to those in need of social justice.

KidzCare USA KidzCare USA encourages children between the ages of 5-17 to become active participants within their communities. The organization creates hands-on opportunities for its youth in order to communicate the importance of community service, while educating them on the many issues that affect the society in which they live.

National Multiple Sclerosis Society The National Multiple Sclerosis Society’s primary focus is to ascertain prevention, treatment and or cure for the disease, Multiple Sclerosis. The foundation uses its funds to continue scientific research, distribute medical updates, campaign for governmental funding and provide programs and services for families and individuals living with Multiple Sclerosis.

Feature Article

Yellow Ribbon Fund Yellow Ribbon Fund was established in effort to assist injured public service members and their families while undergoing recuperation. Funds raised by Yellow Ribbon are donated in effort to extend gratitude and appreciation to those whom put forth time and labor in order to improve upon their communities.

Big Brothers Big Sisters Big Brothers Big Sisters helps children develop socially and educationally by providing them with one-on-one relationships with qualified educated adults. Participating youths have developed confidence, better school work performance and have been less likely to engage in illegal activities.

Capital for Children Capital for Children is a non-profit organization for under privileged adolescents living within the DC Metropolitan area. Its mission is to create resources and stimulate hope amongst the less fortunate.

Fight for Children Fight for Children is a foundation geared towards children raised within low-income communities. The organization focuses on providing this community of children with the necessary accommodations to ensure they receive an adequate education and a healthy existence.

Truland Supports More Than Two Dozen Charitable Events and Groups in 2010

These are organizations that the Truland Group of Companies supported with monetary or in-kind donations.

- 17th Annual Celebrity Chefs Food Tasting and Auction
- American Fire Sprinkler Association Burn Survivors Golf Tournament
- Ann Storck Center "Snow Angels" program
- Cal Ripken Foundation
- Construction for new Ronald McDonald House
- Ester Seals Disability Services Bright Stars Campaign
- Food & Friends "Meals on Wheels" program
- Hospital Hospitality House SAVOR Event
- House of Ruth "Adopt A Family" program
- IDEA Public Charter School
- Leukemia & Lymphoma Society Leukemia Ball
- National Breast Cancer Foundation
- National Wildlife Federation
- Neighborhood Resource Center "Run to the River" Event
- Richmond Hospital Hospitality House
- Ronald McDonald House Fall Festival
- The Fishing School
- The Healing Hearts Foundation
- The Inova Health System Foundation
- The Inova Loudoun Healthcare Foundation
- The Stafford Hospital Foundation Golf Classic
- The Valley Health Foundation
- The Washington Adventist Hospital
- The Winchester Medical Center Foundation
- Turner Construction Charity Golf Outing
- Turning the Page
- Vietnam Veterans Memorial Golf Tournament 

Clark Construction



Clark Construction



Balfour Beatty

Member Projects



Dunbar Senior High School, Washington, DC

After a yearlong design competition, **SK&A Structural Engineers** announced the beginning of design on the new **Dunbar Senior High School** located in Washington, DC. The project consists of a new multi-story high school with a total area of approximately 250,000 GSF and a construction budget of \$92 million. In addition to conventional classrooms and administrative spaces, the project will feature a natatorium, competition gymnasium, and two-story atrium. The new school, scheduled to open in time for the 2013-14 academic year is being designed to accommodate 1,100 students, replacing the virtually windowless, 1970s-vintage existing facility on New Jersey Avenue NW. Alumni include Charles Drew, Duke Ellington, the District's current Congressional Representative, Del. Eleanor Holmes Norton (D) and District Mayor Vincent C. Gray (D).

Coakley & Williams Construction has broken ground on the **Washington Highlands Library** in Washington DC. The \$13 million project was designed by David Adjaye and is scheduled for completion in December 2011.

Clark Construction Group, has reached substantial completion on the **U.S. Institute of Peace Headquarters** project. Built on one of the last available

sites at the northwest corner of the National Mall, the building is notable for its eye-catching design and high-quality craftsmanship. The five-story, 150,000 square feet concrete structure was designed with 3 distinct wings flanking 2 atria. A five-story curtain wall system at the front of one of the atria creates a grand hall. The top three stories of the Institute's headquarters contain office space for the organization's staff. Each individual office has an exterior window or an interior window overlooking an atrium below. Additional building facilities include a 230-seat theater, seven conference rooms, a 2,000 square feet outdoor terrace, a two-level underground parking garage, and a landscaped exterior plaza with curving retaining walls.

One of the project's most notable aspects is its roof. The building's two curving roofs are designed to evoke the image of the wings of a dove. From the exterior, they appear white during the day and glow from soft light within at night. The roofs are constructed of a steel frame and nearly 1,500 white translucent glass panels. The south roof has a 12,000 square feet surface area and spans 80 feet between buildings; the north roof has a 7,500 square feet surface area and spans 55 feet. One of the south roof's "wings"

extends 40 feet away from the building toward the nearby Lincoln Memorial. Project partners include concrete contractor; **John J. Kirlin**, Rockville, MD, mechanical and plumbing contractor; **Mona Electric Group**, Clinton, MD, electrical contractor.

Applying all five of the American Institute of Architects' (AIA) key principles of integrated project delivery (IPD), **Balfour Beatty Construction** and its IPD team recently delivered 26,000 square feet of interior space in **Lincoln Property Company's Bridgewater Corporate Center** in Fairfax, VA. The project represents one of only a few dozen "true" IPD projects to reach completion, according to the AIA.

IPD is a cutting-edge project delivery method structured around a highly collaborative team of owner, architect, contractor, and other key stakeholders, a process characterized by more reliable information and open sharing of project goals, risks, and rewards. The result is increased value to the owner and reduced waste and inefficiencies through all phases of design, fabrication, and construction.

Completed within budget and on schedule for timely occupancy, the space—which covers the entire fifth floor of the Class A building—purposefully showcases sustainable features to help educate employees and visitors about the sustainable, collaborative, efficient, and state-of-the-art office environment. Designed and built to achieve the U.S. Green Building Council's LEED Gold certification, the area serves as Balfour Beatty's new North Region headquarters and achieves the goal of a sustainable work environment that supports the efficient teamwork and interdisciplinary collaboration inherent to successful team-based project delivery.

The Maryland Stadium Authority has selected **Coakley & Williams Construction, Inc.** as its construction manager for renovations and restoration work at **Orioles Park at Camden Yards** and at the historic **Camden Yards Warehouse**.

The U.S. Green Building Council has awarded the U.S. General Ser-

Member Projects

Administration its LEED® Gold certification for the **Food & Drug Administration's Center for Devices and Radiological Health (CDRH) building**, also known as Building 66, on the FDA's new headquarters campus in Silver Spring, MD. **Tishman Construction Corporation** of Maryland (TCC), in a joint venture with **Heery International**, managed the construction of the six-story, 396,000 square-foot office building, which houses approximately 1,100 FDA employees. The joint-venture saved taxpayers \$2 million on the project while completing construction three months ahead of schedule and raising the building's LEED rating from Silver to Gold at no additional cost to taxpayers.

Tishman and Heery previously assisted the GSA in achieving certification of several other buildings on the campus. They assisted in obtaining one LEED Gold rating—for historic Building 1—in April, and one Silver rating—for the Central Shared Use Facility—at the \$1.4-billion FDA headquarters project. The FDA is pursuing three more Silver certifications and one more Gold one on the 130-acre campus. The FDA Headquarters Consolidation Project includes renovation of three historic buildings and construction of 17 new buildings, totaling 5.3 million square feet of new laboratories and offices. Tishman and Heery has also managed construction of a central utility plant and parking garages for approximately 5,900 vehicles. Eleven buildings have been completed and are occupied, five are under construction, and several are in the planning, programming or design phase. The project also includes building all new site utilities and infrastructure, more than 2½ miles of roads, and two new bridges. Completion is anticipated for 2013.

EEC of DC / **Forrester Construction Company** joint venture successfully completed the **DOES (Department of Employment Services) project**, which was celebrated at a Ribbon Cutting Ceremony on December 16, 2010. Those in attendance included Robin-Eve Jasper, Director of the DC Department of Real Estate Services; Joseph P. Walsh



Top and bottom: FDA Center for Devices and Radiological Health (CDRH) building, Silver Spring, Md.



Jr., Director of DOES; and Congresswoman Eleanor Holmes Norton.

This \$65 Million, LEED™ (Leadership in Energy and Environmental Design) Silver project involved the construction of a 280,000 square foot, five-story headquarters for DOES. This agency plans, develops, and administers employment related services to all segments of the Washington,

DC metropolitan population including job training, workers' compensation, and unemployment compensation.

The Joint Venture of EEC of DC and Forrester Construction Company exceeded the District-Based Certified Business goal for this project by 70% and over 162,000 man-hours of work were performed by DC resident craftsmen in making this building a reality.

Member Projects



VIPs from DOES, DC Department of Real Estate Services, EEC of DC, Forrester Construction and others cutting the ribbon.

The construction effort created 47 new positions, which were filled by District residents via the Department of Employment Services One-Stop program. Job training was provided to 38 District residents through a registered apprenticeship program and an additional 18 District residents of Ward 7 were employed through the Marshall Heights Community Development Organization's Workforce Development Program.

LEED™ elements at the DOES Headquarters include daylight harvesting, alternative transportation including bicycles and public transportation, green roof, low emitting lighting, rapidly renewable materials, regionally manufactured materials, recycled content, low flush toilets and flush less urinals, construction waste recycling, indoor air quality, and low-emitting materials.

International Brotherhood of Electrical Workers Local Union 26

(IBEW Local 26) appointed Bethesda, MD-based **Frost Miller Group (FMG)** to develop a new **website** for the organization which represents 7,500 unionized electricians in the Washington area. IBEW Local 26 has had a long-standing relationship with the integrated marketing communications firm through the Electrical Alliance—a joint effort of the **Washington, DC Chapter of the National Electrical Contractors Association (NECA)** and IBEW Local 26 that promotes the union electrical construction industry. Frost Miller brings experience from developing compelling marketing and public relations campaigns for the Electrical Alliance. FMG previously designed cross-platform websites for the Electrical Alliance and its apprenticeship program, the Washington, DC Joint Apprenticeship Training Committee. **B**



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p. (301) 306-3076
f. (301) 459-9387
www.alliantinsurance.com
jwolf@alliantinsurance.com
Representatives: **Joseph R. Wolf**
and **Jack Rushing**

CBO Glass/Unitized Systems, LLC

13595 Broadway
Alden, NY 14004-9736
p. (716) 824-5000
f. (716) 826-2334
www.cboglass.com
Representatives: **James Kavanaugh**
and **John Ryan**

EnviroSolutions, Inc.

9650 Hawkins Drive
Manassas, VA 20109-4501
p. (703) 846-0132
f. (703) 560-3591
www.esiwaste.com
scoates@esiwaste.com
Representatives: **Shannon Coates**
and **Sanders Howell**

GCS, Inc.

1800 M St., NW
10th Floor South
Washington, DC 20036-5802
p. (202) 437-6667
www.gcs-dc.com
msigal@gcs-dc.com
Representative: **Michael Sigal**

Kiewit Building Group Inc.

1800 S. Bell Street
Suite 300
Arlington, VA 22202-3561
p. (703) 415-2689
f. (703) 414-9869
www.kiewit.com
Representatives: **Mark Baxter,**
Rick MacInnes, Steve Smayda
& **Andy Scrafford**

L&M Electric and Plumbing, LLC

5649 – G General Washington Drive
Alexandria, VA 22312
p. (703) 750-1222
f. (703) 750-1226
www.lmelectricandplumbing.com
juan@lmelectricandplumbing.com
Representatives: **Juan Lopez**
and **Saul Romero**

Lockton

12150 Monument Drive
Suite 850
Fairfax, VA 22033-5557
p. (571) 432-2010
www.lockton.com
acrowe@lockton.com
Representatives: **Alex Crowe**
and **Doug Crowe**

The Ranger Group, LLC

8180 Greensboro Drive
Suite 700
McLean, VA 22102-3823
p. (703) 289-5252
f. (703) 991-4080
www.ranger-group.com
lrivera@ranger-group.com
Representatives: **Shawn Till**
and **Steve Bacher**

Walsh Construction Company

4445 Willard Avenue
Suite 1040
Chevy Chase, MD 20815-3694
p. (301) 347-4600
f. (301) 347-4601
www.walshgroup.com
Representatives: **Dino Persichetti**
and **J.R. Russell**

Washington Gas

6801 Industrial Road
Springfield, VA 22151
p. (703) 750-4263
f. (703) 750-5533
www.washgas.com
Representatives: **David Thomas**
and **Jennifer Eugene**

Company Profiles

Alliant Insurance Services, Inc.

Alliant Insurance Services is an International Insurance Broker that provides property and casualty insurance, surety consulting and welfare benefit services. Alliant represents clients on a worldwide basis and is currently ranked #11 of all U.S. Brokers with approximately \$350M in revenue affording their clients a vast array of specialized programs.

CBO Glass/Unitized Systems, LLC

CBO Glass is a full service installer of curtainwall and glass and glazing products. Our Unitized Systems, LLC group operates a 200,000 square-foot manufacturing facility dedicated to the production

of unitized curtainwall. We fabricate, assemble and structurally glaze on our three production lines using both custom and standard extrusions. John Ryan is the vice president of our Pre-Construction team.

GCS, Inc.

Founded in 1986 as Georgetown Construction Services, GCS, Inc. (GCS) is a CBE corporation certified in the District of Columbia. Our team comprises of construction managers, carpenters, and laborers. The owners of GCS are long-term District residents and remain active stakeholders in the success of each project. More importantly, we strive to give back to our community by fostering the renewal of vocational trade training through select DC-based programs and initiatives. Overall, GCS is committed to providing clients with a full depth of professionalism in the spirit of workforce development that empowers our fellow residents to succeed.

L&M Electric and Plumbing, LLC

L&M Electric and Plumbing, LLC serves a broad base of small businesses, commercial and industrial customers in the Metropolitan Washington DC area.

Lockton

Lockton is the largest privately held insurance broker in the U.S., specializing in surety and construction insurance since our founding in 1966. We also have extensive benefits and 401k expertise for medium to large sized firms.

The Ranger Group, LLC

The Ranger Group is a construction management company founded by U.S. Army veteran Mark "Ranger" Jones in 2006. As an 8(a) certified, Service Disabled Veteran-Owned Small Business (SDVOSB) and Minority Business Enterprise (MBE), The Ranger Group offers a complete range of construction services. Our construction management team brings innovative solutions to our clients, providing the essential services required throughout the planning, design, construction and post-construction phases. Our management team has an average of 25 years experience in the complex building industry. Our leadership, expertise, and commitment to excellence are proven by our high incidence of repeat clients.

Walsh Construction Company

The Walsh Group has practiced general building construction since its foundation in

New Members

1898 by Matthew Myles Walsh. Currently in its fourth generation of leadership, the firm has been a family held business since that time. Walsh Construction was incorporated in the State of Illinois in 1949; in order to facilitate national expansion efforts, The Walsh Group and additional subsidiary Archer Western Contractors were founded in 1983. Each company has experience with a wide variety of building, civil, and transportation sectors including wastewater and water treatment plants, rapid transit, highway and bridgework, educational facilities, warehouse/distribution facilities, athletic facilities, correctional facilities, office, design-build, and more. The Walsh Group has invested over \$450 million in capital equipment and regularly employs over 5,000 engineers and skilled tradesmen.

Walsh Construction Company is a Chicago-based general contracting, construction management, and design-build firm. Walsh is recognized as the largest construction firm in Chicago according to Crain's Chicago Business, as well as one of the nation's top 20 contractors according to Engineering News-Record. The firm has experience with a wide variety of building, civil, and transportation sectors, maintaining regional offices across North America, including an office in Chevy Chase, Maryland.

Representatives

Dominion Electric Supply Co., Inc.

5053 Lee Highway
Arlington, VA 22207-2582
p. (703) 536-4400
www.dominionelectric.com

Ron Allison

rallis@dominionelectric.com

Jones Lang LaSalle

1801 K Street, NW
Suite 1000
Washington, DC 20006-1303
p. (202) 719-5000
f. (202) 719-5001
www.jll.com

Paul Blackman

Paul.blackman@am.jll.com

Kelly Conrad

Kelly.conrad@am.jll.com

Lessard Group Inc.

8521 Leesburg Pike
Suite 700
Vienna, VA 22182-2490
p. (703) 760-9344
f. (703) 760-9328
www.lessardgroup.com

Sandy Silverman

Sandys@lessardgroup.com

Milestone Construction Services, Inc.

21495 Ridgetop Circle
Suite 300
Sterling, VA 20166-6512
p. (703) 406-0960
f. (703) 406-0964
www.milestoneconstruction.com

Jay Lynch

jlynch@milestoneconstruction.com

Hallie Sherard

hsherard@milestoneconstruction.com

Ray Hook

rhook@milestoneconstruction.com

Tom McConnell

tmcconnell@milestoneconstruction.com

Kathy Hetrick

khetrick@milestoneconstruction.com

PEPCO

701 Ninth Street, NW
Washington, DC 20068-0002
p. (202) 872-2000
www.pepco.com

George P. Nelson

George.nelson@pepcoholdings.com

Rexel Electrical & Data Products

1049 Prince Georges Boulevard
Upper Marlboro, MD 20774-7427
p. (301) 249-5005
f. (301) 390-4221
www.rexelusa.com

Bill Tucker

William.tucker@rexelusa.com

Secretariat International

1050 17th Street, NW
Suite 910
Washington, DC 20036-5568
p. (202) 470-4722
f. (202) 296-1929
www.secretariat-intl.com

Josh Parent

jparent@secretariat-intl.com

Structural Preservation Systems, LLC

6955 San Tomas Road
Elkridge, MD 21075-6218
p. (410) 796-5000
f. (410) 796-8500
www.structural.net

Mat Klucina

mklucina@structural.net

Kevin Crosby

kcrosby@structural.net

Turner Construction Company

3865 Wilson Boulevard
Suite 300
Arlington, VA 22203
p. (703) 841-5200
f. (703) 841-5245

Matthew Hennessy

mhennessy@tcco.com

WBC Calendar & Advertising Information

Events Calendar

February

- **February 17**, 5:30–7:30 pm
Hammerheads Networking
Lucky Strike, Washington, DC
- **February 19**, 10:00 a.m. – 12:00 p.m.
WBC Community Service
Food & Friends, Washington, DC
- **February 23**, 4:00–6:00 p.m.
Board of Directors Meeting
WBC Offices, Washington, DC
- **February 25**, 7:30–9:30 am
Morning Seminar – Leveraging the Power
of 3-D Laser Scanning and BIM
WBC Offices, Washington, DC

March

- **March**, TBD
St. Patrick's Membership Party
- **March 3**, TBD
Evening Program—Developers Panel
- **March 19**, 10:00 a.m. – 12:00 p.m.
WBC Community Service
Food & Friends, Washington, DC
- **March 25**, 5:00-9:30 p.m.
Craftsmanship Awards Banquet
Marriott Wardman Park Hotel, Washington, DC

April/May/June

- **April 16**, 10:00 a.m. – 12:00 p.m.
WBC Community Service
Food & Friends, Washington, DC
- **April 27**, 4:00–6:00 p.m.
Board of Directors Meeting
WBC Offices, Washington, DC
- **May 21**, 10:00 a.m. – 12:00 p.m.
WBC Community Service
Food & Friends, Washington, DC
- **June 13**, TBD
73rd Annual Summer Golf Outing
Lansdowne and Belmont Golf Clubs, Va.

2010-11 Editorial Calendar

The **Bulletin** covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. To place an ad, submit material or for more information call **(202) 293-5922**.

January

Members Giving Back

February

AE&C Industry Health
and Wellness

March

Big Development Projects
Progress

April

Craftsmanship Awards

May/June

Institutional Development

July/August

TBD

September

TBD

October

TBD

November

TBD

December

TBD

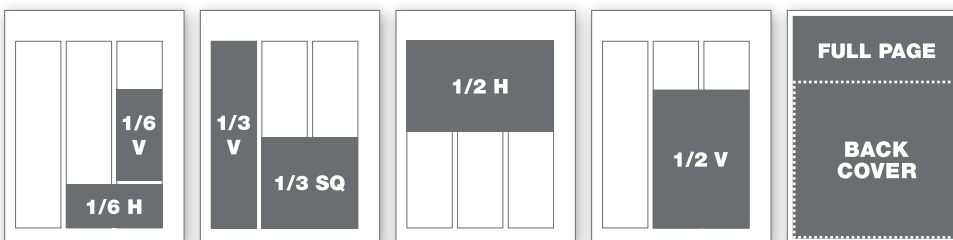
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For details visit www.wbcnet.org