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# Bulletin

THE OFFICIAL PUBLICATION OF THE WASHINGTON BUILDING CONGRESS



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Washington Building Congress is a nonprofit association made up of professionals from a variety of disciplines, all with an active interest or involvement in the Washington Metropolitan Area's real estate, design, and construction community. The organization was established in 1937 to represent the collective interests of its members by providing education and networking opportunities and by promoting the advancement of the building industry. For additional information about membership, joining a committee or the WBC Bulletin, call (202) 293-5922 or visit us on the web at [www.wbcnet.org](http://www.wbcnet.org).

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I would like to thank the 2022 Board of Directors, committee members, chairs, vice-chairs, and board liaisons for their outstanding support over the first few months of my term as Chairman of the Board. Special recognition goes to the Membership Services Committee, Chair Mike Newman (Timmons Group), Vice-Chair Garrett Sefrin (rand\* construction) and Board Liaison Jared Oldroyd (Clark Construction Group) for their remarkable success on membership renewal and recruitment this year. I am pleased to report that WBC has achieved an impressive retention rate of 91.5%, in addition to 17 new company and 11 small business members. The committee is planning to hold another prospective member coffee and chat event in March and a new member orientation breakfast in April. You are welcome to join us or invite others to attend one or both of these informative sessions.

WBC continues to focus on the important issue of Diversity, Equity and Inclusion in our industry through the WBC Diversity Task Force. The group hosted a well-received, interactive DE&I breakfast program in December hosted by member firm Fox Rothschild. Thank you to the Diversity Task Force, Chair David Osei (JLL), Vice Chair Keven Lugo, DPR Construction, and Board Liaisons Reggie Jones (Fox Rothschild) and Layli Pietri (Balfour Beatty Construction) for moving this forward. The group is planning to announce some excellent new programs and initiatives in the coming months.

Thank you also to the Community Services Committee and all of the WBC member firms who participated in this annual *Members Giving Back* edition of the Bulletin. The committee continues to offer the rewarding monthly volunteer opportunity at the Capital Area Food Bank and is starting planning for the April 30 Rebuilding Together Workday. If you would like to help plan and support events like these, please consider joining this dedicated group or another WBC committee. The Community Services Committee is headed up by Chair Vanessa Carrion (Stream Realty), Vice Chair Andrew Tomlinson (G&M Services) and Board Liaison David Stocks Jr. (Stocks General Contractors).

The Hammerheads Committee has rescheduled the postponed Pinstripes Georgetown networking for March 10. This event, focusing on our younger generation, is open to all members and non-members under 40 years old. The committee is also working on a new Construction 101 seminar series to be kicked off in April, in addition to several other great initiatives including a tour of Shapiro & Duncan's prefabrication shop. Thank you to the great Hammerheads Committee members, Chair Stacy Lee (Forrester Construction), Vice Chair Troy Cornell (Aranson) and Board Liaison Karen Cotton (HITT Contracting) for keeping the committee going strong.

The 66th annual WBC Craftsmanship Awards timeline was revised again this year in order to accommodate the important live judging day activities and in person annual awards banquet. We are currently planning to hold judging day and the St. Patrick's networking on March 24 at Maggiano's in Tysons. Virtual judging will be conducted the following day on March 25. The Craftsmanship Awards banquet is presently scheduled for May 20 at the Omni Shoreham Hotel in DC. We need to make sure our industry craftsmen continue to receive the personalized recognition they deserve. Thank you to our dedicated Craftsmanship Awards Committee, Chair Lynn Maia (Clune Construction), Vice-Chair Erik Kaniecki (CBG Building Company) and Board Liaison Dave Singleton (Singleton Electric).

Thank you to all of our renewing WBC members and welcome to all new members. I look forward to seeing you at a WBC program or event soon.

Best regards,

Chuck Claar  
WBC Chairman of the Board



# Holiday party





# Thank You

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## AWARDS

↓  
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↓  
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↓  
ABC National  
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Quality Contractor

↓  
ABC Metro Washington 2021,  
2020, 2018 & 2017 Award of  
Excellence in Construction

↓  
ABC Metro Washington  
2020, 2019, 2018, 2017, 2016,  
2015 & 2014 STEP Safety  
Award, Gold Level

↓  
ABC Baltimore  
2021 & 2019 Award of  
Excellence

↓  
ASA 2014  
Carson V. Carlisle Jr.  
Safety Award

↓  
WBC 2021, 2020, 2019, 2017,  
& 2014 Craftmanship  
Award Winner

↓  
WBC Star Award  
Excellence in the  
Face of Adversity

↓  
MAMA 2019  
Craftmanship Excellence  
Award in Commercial Masonry

↓  
ABC National 2020 Excellence  
in Construction Pyramid  
Award Winner



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# Industry Report

## DAVIS Construction Announces Expansion to Philadelphia

**James G. Davis Construction Corporation (DAVIS)** announced their expansion to the Philadelphia area. As a nationally and locally ranked construction pioneer, DAVIS will bring their integrated and comprehensive approach to construction to a new geographic market, diversifying their project portfolio and developing new business opportunities. Projects are currently underway, including a 150,000-SF interior build-out for the U.S. Environmental Protection Agency. DAVIS will occupy the new office in the Bourse Building at 111 South Independence Mall East. This location, across from the Liberty Bell in Center City, puts DAVIS in a convenient and exciting position, immersed within the downtown Philadelphia business district.

## Craig Ruppert Inducted into the Washington Business Fall of Fame

Craig Ruppert, Founder and Chief Executive of **Ruppert Companies**, was among the 2021 Laureate class inducted into the Washington Business Hall of Fame by Junior Achievement of Greater Washington.



This year's class of distinguished honorees was celebrated for their professional and philanthropic contributions to the quality of life in Greater Washington through the private sector economy. Craig was inducted alongside

three additional 2021 Hall of Fame Laureates: Virginia Ali (Owner, Ben's Chili Bowl), Russ Ramsey (Chairman and CEO, Ramsey Asset Management) and Deborah Ratner-Salzberg (Principal, Uplands Real Estate Partners).

Since its founding in 1988, more than 125 Laureates have been inducted into the Washington Business Hall of Fame. Laureates are selected for consistently demonstrating excellence in business, visionary leadership, and an ongoing commitment to community engagement. Through their commitment to the Washington D.C. community, this year's honorees demonstrate these attributes in every facet of their lives. Through this year's event, over \$1.25 million was raised to support Junior Achievement's work to prepare young people to be future-ready.

## Scaffold Resource, LLC to Reach New Heights as it Selects Gary Boncich as New President

Scaffold Resource, LLC is thrilled to announce the appointment of Gary Boncich as its new President effective January 10, 2022. Gary has been an integral member of the scaffold and access community for nearly 20 years, leading several operations, both locally and nationally. During his time in the business, Gary has reached unparalleled success managing multi-functional teams, driving business improvements and processes, scaling organizations, and creating a 'team first' environment that embraces both communication and culture.

Gary takes over for Charlie Weiss, who led Scaffold Resource as President since 1998. Charlie remains a co-owner with Jeffery Belfield and assumes the roles of Founder and Co-Founder. Scaffold Resource, LLC is a premier source of quality construction scaffolding, shoring, hoisting, wall-bracing, rigging, and temporary roofing solutions in Virginia, Maryland, Washington, D.C. Baltimore, and surrounding areas.

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Contact Rita Reis  
at [reis@wbcnet.org](mailto:reis@wbcnet.org)



# Industry Report

## Burns Architectural Products Adds New Team Members

Burns Architectural Products is pleased to announce these new team members have joined the staff:

Chris Yokum handles all pre-construction, engineering and project management for all territories serviced by Burns Architectural Products. He has 30 years of experience in the Glass & Glazing industry, with experience overseeing all new projects from pre-construction to final turnover with a unique ability to understand system integration, waterproofing and custom detailing.

Matt Williams leads the sales and marketing effort in Eastern Pennsylvania, New Jersey and Delaware for Burns Architectural Products. With over 10 years of experience, he brings significant expertise in the architectural glass and glazing industry, having worked on a wide range of projects, including complex curtain walls, windows, structural glass walls, and canopies. Matt currently services the glass and glazing community with a focus on building envelope driven product solutions. By partnering with the industry's leading teams and cutting-edge manufacturers, Matt strives to change the standard of what value product representatives contribute.

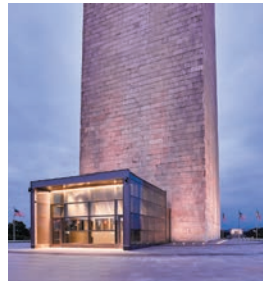
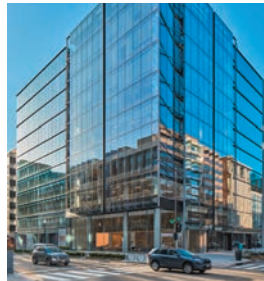
Peter Cornellier manages business development for our VA/NC/SC markets. He has been in the Contract Glazing business since 2000 and ran one of the largest glazing contractors in the Washington, DC area. His knowledge and experience include window wall, punched windows, unitized curtainwall, structural glass walls and metal panels. Peter is also familiar with design assist contracts and working with architects, developer/owners and consultants. Peter's successful past experience, industry knowledge and energy make him an asset to Burns Architectural Products and our customers.



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### Kelly Generator & Equipment, Inc. Celebrates 30th Anniversary

2022 marks the 30th anniversary for **Kelly Generator & Equipment, Inc. (KG&E)**, a leader in the power generation industry. A backup and prime power systems provider, the company serves as the Generac industrial dealer for Maryland, Virginia, Delaware, Washington, DC, northern West Virginia and Western Pennsylvania as well as the Siemens Energy distributor for the same area to include all of Pennsylvania and New Jersey. KG&E is known for the reliability of the generators, load banks and UPS systems they sell, service and rent. A branch office in western Pennsylvania was opened in 2011.

### PCC Construction Components Announces Rebrand

PCC Construction Components announced the launch of their new website and rebrand by Steel Toe Communications: **PCC Construction**



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# Industry Report

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- Play with their interactive before/after project slideshow
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## SK&A Announces 2022 Promotions



### Seth Rogge, PE, SE Elevated to Principal

In recognition of his dedication and contributions to the firm, SK&A

is pleased to announce the elevation of Seth Rogge, PE, SE to Principal. Since joining SK&A more than 17 years ago, Seth has been a solid and dedicated member of our staff, and has been committed to the success of SK&A.

He has provided strong client service and responsiveness, staff mentoring and development, firm promotion, and has been a key contributor to our business development efforts. He has been instrumental in expanding our geographic footprint in the multi-family market throughout the southeastern United States.

In his new role as Principal, Seth becomes an integral part of our team approach to firm leadership and management, brings expanded resources and guidance to our business development efforts, and will serve as a key technical leader and resource to our project teams.



### Scott Kabat, PE promoted to Associate and appointed Director of Building Information Modeling

Since joining SK&A in 1998 as a Project Engineer, Scott has grown and developed into a key member of our project management corps, leading his teams and projects to successful outcomes for all parties. Scott's project experience has included a diverse mix of use types, including current efforts on Pike & Rose Mixed-Use Block 9, Buzzard Point Garage, 1150 First Street, and 675 Randolph Visitor's Center.

In addition to his project leadership, Scott has also served as our Assistant Director of Building Information Modeling for six years, helping provide guidance and consistency in our BIM training, practices, and application within project teams. In addition to Scott's promotion to Associate, he will also take on an increased role in our BIM implementation practices through his appointment as our new Director of Building Information Modeling.

## Additional Promotions

### Sr. Project Manager

Nima Arjomandnia, PE, PMP; Justin Long, PE, RWC, REWC, BECxP; Catherine Pastoor, PE, SE; Aaron Snyder, PE



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**Project Manager**

Jonathan Gallis, PE, SE; Macenzie Smith, PE, SE; David Stringer, PE; Tariku Wakene, PE

**Assistant Project Manager**

Sebastian Jongerius, PE

**Structural Engineer II**

Zachary Shugart, EIT

**Sr. Engineering Technician**

Vladimir Krivin

**Engineering Technician**

Oscar Lopez

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# MEMBERS GIVING BACK



## WBC Community Services Committee

**Vanessa Carrion**, Chair

**Andrew Tomlinson**, Vice Chair

**David T. Stocks Jr.**, Board Liaison

**The Washington Building Congress** is honored to present the many charitable works of our member firms and their employees during the past year. Our industry's contributions to the community provide needed funds and countless hours of service deserving of recognition.

Thank you to everyone who contributed to this Members Giving Back edition of the Bulletin. Please keep in mind that we would like to feature your company's news and activities over the coming year on the WBC website, social media and in the newsletter.

Thank you for supporting our community, our association and our industry!

## HITT Contracting

Throughout 2021, HITT Contracting's Falls Church, Virginia-based headquarters office participated in and hosted several philanthropic and community involvement initiatives in the Washington, DC area.

HITT team members participated in many health and wellness activities including an annual blood drive with Inova Hospital Center where more than 50 team members donated, raising awareness of breast cancer and donating funds to Breast Care for Washington, the only fixed site east of the Anacostia River offering 3D mammograms to any woman regardless of ability to pay, and raising more than \$17,000 toward the National Capital Area Chapter's Leukemia & Lymphoma Society and participating in their annual Light the Night event. Additionally, HITT headquarters hosted a food packing event in November with US Hunger, packing 40,122 meals for Capital Area Food Bank and families in need.

Within the building industry, HITT partnered with HYL Architecture for DCBIA's Streaterie Design and Build event, which paired contractors and designers to create outdoor seating areas for DC restaurants impacted by the pandemic. Together, HITT and HYL worked with Capitol Drywall, Inc. and HMI to build an outdoor seating area for Zeke's Coffee in Ward 5. Team members also participated in CANstruction DC, Washington Architectural Foundation's annual fundraiser for the Capital Area Food Bank, donating 4,901 nonperishables to form a "Clifford the Big Red Dog" themed structure. HITT also participated in Ginger-town, a holiday event where AEC industry partners build over-the-top gingerbread houses to be displayed at Children's National Hospital.

HITT's Base Building team paired with Casey Trees for a Trees for Keys event, planting 35 trees and continuing their commitment to plant one tree for every apartment unit turned over to clients, while headquarters-based teams also held an annual pond and community cleanup of the nearby Lakeford Community in support of the Alice Ferguson Foundation in April. The Parents of HITT Employee Resource Group hosted a school supply and pillow drive for Partners for Kids in Care benefiting foster care children in the DC area, and HITT's Technology team partnered with 7x24 Exchange DC Chapter and Backpack Buddies Foundation of Loudoun to hold a backpack and food drive to help end hunger for school-aged children in Loudoun County. Over the holidays, HITT team members held a drive and donated more than 30 gift cards to Shelter House, a grassroots responder to the homelessness crisis in Fairfax County.



# MEMBERS GIVING BACK

## HITT Contracting Foundation

In 2021, HITT established the HITT Contracting Foundation, a new 501(c)(3) nonprofit that will allow the firm to further the company's mission and purpose. The HITT Contracting Foundation was funded by a \$10 million seed investment from the prior year's earnings and a commitment from the estate of Chairman Emeritus Russel Hitt.

The Foundation will invest in three key areas, as defined by HITT's corporate social responsibility program: educations, health and wellness, and community building. The Foundation is committed to developing the next generation of builders and innovative practices through scholarships and endowments, supporting institutions that focus on improving collective wellbeing through treatment, awareness, and research and development, and supporting local and national organizations that impact the communities where HITT team members live and work.

## About HITT Contracting

HITT Contracting provides a wide range of construction services across the nation, from core and shell building and renovations to interior fit-outs and service work—there's no job too large (or small) they can deliver. With 2021 revenues of more than \$3.3 billion and 1,300+ team members in 13 office locations nationwide, HITT is ranked as one of the top 35 largest general contractors in the U.S. For more than 85 years, the Washington, DC area-headquartered company has been elevating the business of building nationwide through innovation, research and development, sustainability, and the relentless pursuit of excellence. HITT is committed to focusing on the future and redefining commercial general contracting.



HITT Contracting

## DAVIS Construction

Serving our community is a crucial part of DAVIS' values and will always be essential to our culture. We've worked with and supported organizations and non-profits throughout the DC metro area for more than 50 years because the heart of our mission is to build success for all. This year DAVIS continued to provide outreach with our partners, and we worked to further relationships with organizations like the **American Heart Association**, the **Pentagon Memorial Fund**, and more.

DAVIS is proud to have a continued impact throughout the DC metro area with our active involvement and support of the following charities, nonprofits, and fundraising events. In addition to financial contributions and extensive in-kind donations, DAVIS employees and interns volunteered their time to over 75 organizations and philanthropic initiatives in 2021.

### American Heart Association

DAVIS has been a proud partner of American Heart Association for 11 years, and we took that partnership a step further this year with our participation in the **AHA Greater Washington** Heart Walk fundraising event in support of the fight against heart disease and stroke. The DAVIS team collected 247 donations and raised over \$60,000 for AHA! DAVIS' **Mike Pittsman** joined the Executive Leadership Team for this year's Heart Walk.

### Boys & Girls Clubs of Greater Washington

This year, DAVIS brought nearly \$1 million of new enhancements to the Boys & Girls Club of Greater Washington's (BGCW) headquarters location, including new staff offices, technology improvements, and more. DAVIS employees also donated school supplies to BGCW and volunteered to help their Clubhouse 14 and Germantown club clean up and prepare for fall programs.

### Calvary Women's Services

DAVIS continues to support **Calvary Women's Services** through financial, pro bono, in-kind and volunteer services with DAVIS' Kate Attilio serving on the Board of Directors. This local organization empowers homeless women in DC to transform their lives through housing, health, education, and employment programs.

### DAVIS Annual Charity Golf Tournament

DAVIS' Eighth Annual **Charity Golf Tournament** took place in September with 136 participants representing over 30 long-time partners and



subcontractors. With the help of generous sponsors, over \$50,000 was raised this year. This year, the proceeds were donated to a special partner, the **Pentagon Memorial Fund**, a fund that supports the construction of a visitor education center that provides a space for people to gather and learn more about the September 11, 2001 attacks and their impact on the country.

### **Jubilee Housing**

DAVIS was proud to work with our long-time friends at **Jubilee Housing** again this year, providing back-to-school supplies through Jubilee's Back to School Store initiative and volunteering for the Elf Store, which gives children of Jubilee Housing the opportunity to buy gifts for their family at a significantly reduced cost. DAVIS employees volunteered their time, and as an organization donated gifts to the store. These gifts provided Jubilee families with daily necessities, including bedding, canned goods, toiletries, and more.

### **Nourish Now**

For the fourth consecutive year, DAVIS has partnered with local Montgomery County nonprofit **Nourish Now**. Along with company-wide food collection and donation, DAVIS volunteers spent a day packaging holiday meals with Nourish Now team members in November. Leading up to the holidays, DAVIS donated turkeys to families in need. The organization's mission is to alleviate hunger in Montgomery County by collecting unused fresh food and redistributing to dedicated food donors throughout the area. Through their work, they can feed thousands of residents each year.

### **Samaritan Inns Fundraising Breakfast**

For the eighth year, President and CEO **Jim Davis** teamed up with Mike Alto, Senior Vice President of Clark Construction Group, to co-host the Samaritan Inns fundraising breakfast, held at the National Building Museum in Washington, DC. In partnership with Clark Construction Group, DAVIS raised over \$50,000 for the organization. **Samaritan Inns** provides services, rehabilitation programs, and shelter for people and their families recovering from addiction and homelessness.

### **About DAVIS Construction**

Founded in 1966, DAVIS Construction serves the Washington and Philadelphia regions, building one billion dollars' worth of construction a year; including some of the region's most complex and notable projects, across 10 diverse market sectors.

Consistently ranked as an industry leader both nationally and locally, DAVIS has been recognized for 15 consecutive years as one of the area's Best Place to Work by the *Washington Business Journal*.

## **christopher consultants**

christopher consultants created a scholarship to provide opportunity and increase socio-economic diversity in the AEC industry. In 2020, our leadership and staff reached a consensus: we wanted to make a real and tangible difference in the world, and we wanted to start with the AEC industry. Too many bright young minds are limited not by their talent, but by a lack of opportunity.

We had contacts on staff at Unity Reed High School (formally Stonewall Jackson High School) in Prince William County, a minority majority school at which 58% of students meet the requirements for free or reduced-price lunch. Over several years, we developed a fruitful partnership providing internships, leadership training, life skills and mentorship to their diverse student population.

Our vision was to take this partnership one step further. We initiated a scholarship fund, administered by the Community Foundation for Northern Virginia, that enables one qualifying Unity Reed High School senior, per year, to attend the four-year college or university of their choice at no cost to study civil engineering, surveying or landscape architecture. The application criteria requires only that the student have the capacity to be accepted into an accredited university and have the financial need.

We were delighted to receive several applications our first year. After thoughtful consideration, we awarded the first christopher consultants Civil Engineering Scholarship to Ronald Villatoros Ortiz, Jr., a multifaceted young man who showed leadership qualities, a desire to advance his education, and the capacity to handle college coursework.



# MEMBERS GIVING BACK

Kevin Washington, VP at christopher consultants and a member of our scholarship selection committee, noted that “Ronald provided thoughtful responses to the questions we asked him and was very poised. He understands the commitments needed to maintain his GPA in college while juggling work. It is important to him that he gets a college degree. He will be the first in his immediate family.”

Ronald has persevered through his first semester of college. We are in close contact with him to encourage and support his endeavor and hope to have him assist us as an intern this summer.

After such a successful first year, we have funded the scholarship again for one student among the upcoming class of 2022 Unity Reed graduates. Posters and flyers are in the halls and the guidance offices as the end of the academic year is in sight. We are thrilled to continue to give back to the industry we are so passionate about by increasing the richness and diversity that these bright young minds bring.

## About christopher consultants

christopher consultants, ltd. (christopher) is a leading civil engineering, surveying and design firm founded in 1982. christopher provides surveying, civil engineering, planning, landscape architecture, environmental and sustainable design services from our offices in Fairfax, Prince William, Loudoun, Warrenton and Richmond, Virginia and in Lanham, Maryland. The firm currently employs 150 professionals including licensed professional engineers, licensed surveyors, registered landscape architects, planners, certified arborists, technicians and information technology specialists. Members of our firm are additionally qualified through OSHA training, confined space entry and LEED certification.

## Hensel Phelps

One of Hensel Phelps' core values is Community. Hensel Phelps believes in supporting the communities that we live and work in. Our culture is to care for our neighbors, colleagues and employees like a family. In 2021, the Mid Atlantic District of Hensel Phelps supported the communities in and around the D.C., Maryland and Virginia metro region by partnering with multiple charitable organizations.

Hensel Phelps' biggest charitable project was Operation Backpack for Volunteers of America, a non-profit organization in Lanham, Maryland. In 2021, over 40 Hensel Phelps volunteers donated backpacks full of

Hensel Phelps



school supplies for 100 children in need. Hensel Phelps' efforts included over 150 volunteer hours to purchase and organize the backpacks and school supplies, and over \$9,000 in in-kind donations.

Another major charitable project that Hensel Phelps participated in was its 11th Annual Toy Drive in partnership with Our Neighbor's Child. Our Neighbor's Child is a non-profit organization that conducts an annual toy drive for children in Chantilly, Virginia. Hensel Phelps sponsored multiple gifts to 100 children. Hensel Phelps contributed over 150 volunteer hours to organize, purchase, sort and deliver the gifts, and over \$4,000 in in-kind donations.

Additional highlights throughout 2021 include donating over \$8,000 to the ACE Mentoring Program at Hayfield Secondary School. Several Hensel Phelps employees also sponsored mentees throughout the 2020-2021 school year and led a nine-month program which included monthly and quarterly activities. Habitat for Humanity's Annual Women Build event received over \$7,000 in donations and over 100 volunteer hours from Hensel Phelps to restore a home for a woman in need. Throughout the month of October, Hensel Phelps supported the Associated Builders and Contractors Virginia Chapter's Annual Holiday Food Drive and Loudoun Hunger Relief's Toiletry Drive. Both charitable organizations received over \$3,400 in in-kind donations to help local families in need.

In total, Hensel Phelps donated over \$54,000 in cash and in-kind donations, and over 800 volunteer hours in 2021. Hensel Phelps is proud to continue supporting the communities in which we live, build and work.

### About Hensel Phelps

Ranked the fourth top Design-Build firm by Engineering News Record (ENR), Hensel Phelps has grown from its humble beginnings in Greeley, Colorado into one of the nation's largest construction companies. Founded in 1937 by Mr. Hensel Phelps, the firm has evolved into a premiere multi-billion-dollar, employee-owned organization with over 3,500 employees nationwide. As a general contractor, construction manager, and design-builder, Hensel Phelps offers one of the strongest records for on-time delivery and cost-effective performance in the industry. Hensel Phelps has also evolved its capabilities to include Development and Facilities Management Services, offering our clients complete, start-to-finish project delivery.

### SK&A

Throughout SK&A's history, staying connected and giving back to the local community has been an integral part of the company's culture by supporting a diverse range of charitable organizations and events. SK&A employees have been actively volunteering their time by providing leadership and assistance in industry-related organizations, youth arts and learning programs, neighborhood development groups, and other endeavors. SK&A was also recognized in the categories of "Corporate Philanthropy by Giving" as well as "Volunteer Hours" by the *Washington Business Journal* through their 2021 Corporate Philanthropy Awards. Examples of the firm's 2021 charitable activities include:

#### Thanksgiving Meal Donations

SK&A staff members and families donated food and time to feed four families in Montgomery County in need of a Thanksgiving dinner. Each donation bag contained 15 pounds of non-perishable food for an estimated value of \$50. In addition, eight hours was spent collecting the food and sorting it into bags.

### Salvation Army Angel Tree Program

In the month of November, SK&A staff members participated in the Salvation Army Angel Tree program, a personalized holiday assistance program in which an individual sponsor or group sponsor purchases new toys and clothing for children (or "Angels") in need. SK&A adopted five angels and staff members purchased approximately \$300 worth of gifts for each child based on their wish lists. The Salvation Army Angel Tree Program has been running for over 40 years to ensure that children whose families are struggling financially can have a wonderful holiday season.

Additional charitable organizations and events that SK&A supported in 2021 include: Communities in Schools NOVA, Gabriel Homes, Higher Achievement DC Metro, Hope Connections-Wellness Center for Cancer, Jubilee to College, Martha's Table, Miriam's Kitchen, Montgomery County Coalition for the Homeless, Northern Virginia Family Services, Washington Architectural Foundation - CKLDP, Washington Jesuit Academy, Washington Project for the Arts-Art Angel, CREW Foundation, and National Building Museum - Honor Award.

#### About SK&A

For over 60 years, SK&A has provided exceptional structural engineering services to public and private sector building industry clients within the Washington metropolitan area and beyond. With offices in Pottomac, MD and Washington, DC, the 90-person firm provides clients with a full suite of structural-related consulting services, ranging from structural analysis and design to repair and restoration, as well as testing and inspection.



# MEMBERS GIVING BACK

## Sorensen Gross

The Mid-Atlantic team at Sorensen Gross organized a food drive in November. We reached out to Food for Others to ask what their organization needed most. They shared with us their needs and our team members all made their contributions. With the total funds received we went to Costco and purchased the following with the donations:

- 432 containers of Mott's organic apple sauce
- 140 boxes of Barilla pasta
- 180 boxes of Kraft macaroni & cheese
- 120 cans of fresh cut whole kernel corn
- 180 cans of organic tomato sauce
- 160 cans of organic diced tomatoes
- 96 cans of tuna
- 180 cans of chicken breast
- 80 cans of GOYA red kidney beans
- 80 cans of GOYA black beans



### About Sorensen Gross

Founded in 1925, Sorensen Gross has a lengthy tradition of integrity, quality and excellence as builders in the construction industry, and our history has a lot to do with who we are today. Sorensen Gross has maintained a solid client base in commercial, industrial, educational, medical, municipal, and multi-family residential building applications through dedication and effective delivery .

While best known in our home base of Flint and Michigan, Sorensen Gross has completed projects in the Midwestern, Northeastern and Southeastern United States, Canada, Mexico, and the Middle East.

## Kelly Generator & Equipment

Kelly Generator & Equipment supported Calvert Hospice in Prince Frederick, MD during 2021. Calvert Hospice is dedicated to being an innovative, proactive, and vital partner in the healthcare community. The group anticipates needs, helps families focus on what matters most, and embraces those experiencing loss.

### About Kelly Generator & Equipment

Kelly Generator & Equipment, Inc. is a national provider of backup and prime power systems with special focus on the mid-Atlantic region of the U.S. We are a tightly coordinated rapid response team, known for the reliability of the generators, load banks and UPS systems we sell, service and rent. We differentiate ourselves from our competitors through our 100% focus on power generation which makes us uniquely qualified to serve mission critical, commercial, and residential markets.

## CHUTES International

CHUTES International was busy performing community service throughout 2021. Below is a summary of our activities:

- Easter food drive for New Life Church
- Earth Day litter pick up
- Memorial Day flag replacement/lowering
- Purse Auction benefiting the Humane Society of Charles County
- Back To School Supply Drive for Eva Turner Elementary School
- CHUTES Fosters a Family for Christmas
- Collected 1,160 food items in our first food drive





GHT Limited

### About CHUTES International

When the market demanded a better chute, we answered the call. Before CHUTES International, most chutes were poorly designed and lacked quality manufacturing. We purchased chutes manufactured by other companies and found them difficult to assemble, easily clogged, and sometimes they even broke because they were not made of durable materials. No manufacturer offered a chute that solved these problems. We decided to solve the problem ourselves, constructing our own chutes that would revolutionize the industry. Since 1989, CHUTES International has led the industry in safety training and features, new product development, product improvement, customer education, training and support.

### GHT Limited

Since 1988, the **Arlington Food Assistance Center (AFAC)** has remained committed to its mission of obtaining and distributing groceries, directly and free of charge, to Arlington residents who cannot afford to purchase enough food to meet their basic needs.

**GHT Limited** is proud to support AFAC through financial donations, food drives, and regular volunteering at their Nelson Street distribution facility. This past year, GHT joined AFAC in their **Hope Against Hunger Holiday Campaign**. In December, GHT team members visited the distribution facility, where they sorted and packaged more than 450 bags of beans that will go to families in need.

In addition to the in-person volunteer opportunity, GHT hosted a canned food drive and **online fundraiser campaign**. For the Hope Against Hunger Holiday Campaign, GHT collected non-perishable canned goods and raised more than \$500. To learn more about the



Spiniello

firm's community outreach efforts, visit <https://ghtltd.com/community/>.

### About GHT Limited

GHT provides innovative mechanical, electrical, and plumbing (MEP) engineering solutions for the built environment. Our approach integrates proven techniques with the latest technologies and sustainable design practices. In addition to MEP design and commissioning for base building systems and interiors, GHT offers operations and energy services that enhance building performance and real estate advisory services that inform investment decisions. For 57 years, GHT has helped improve efficiency and value for commercial, institutional, and government real estate in the Washington, DC region.

### Spiniello

Spiniello was busy in 2021 with charitable initiatives. Oh, to be a kid again! Spiniello spread the holiday spirit by participating in toy drives for the Marine Toys for Tots Foundation and Maryland Minority Contractors Association. Team members across multiple offices were thrilled with the opportunity to support a vital component in children's lives—playtime! The company also paid respects to those who made the ultimate sacrifice by sponsoring veterans' wreaths with the Wreaths Across America organization.

### About Spiniello

Spiniello Companies is a construction leader responsible for installing, repairing, and rehabilitating underground infrastructure across North America. For 100 years, Spiniello has delivered successful infrastructure projects—a pioneer of trenchless pipe rehabilitation since the 1940s. Dedicated Spiniello crews improve sanitary, storm, and water lines providing real impacts for communities. Our passion for advancing the industry is shown through our partnerships with local, state, and government agencies and public and private water utilities.

# MEMBERS GIVING BACK

## Timmons Group

Timmons Group promotes eight hours of paid time to any community service event an employee selects to encourage giving back to the community.

Our employees volunteered with the Summer Snack Pack project. The purpose of the project is to provide meals and snacks, in the form of snack packs, to the children who participate in Second Story's afterschool programs at the Culmore Teen Center in Falls Church. Second Story is a local organization that provides counseling, shelter and neighborhood-based support services for children, youth, and families.

Each December, the Timmons team is in Ashburn donating canned good to resupply the items at the shelter which has been hit hard by the pandemic. Loudoun Hunger Relief's mission is to provide enough food for three meals a day for three days for each family member. Families can access this service twice a month.



Timmons Group

## About Timmons Group

Timmons Group is an engineering & technology firm specializing in civil, environmental, GIS, and surveying services to clients across the country. Recognized for nearly 20 years as one of Engineering News Record's (ENR) Top 500 Design Firms in the country, Timmons Group provides civil engineering, structural engineering, environmental, GIS/geospatial technology, landscape architecture, and surveying services to a diverse client base. Headquartered in Richmond, Virginia, Timmons Group has regional offices throughout the United States.

## G.E. Frisco Company, Inc.

G.E. Frisco organized a charity raffle throughout the month of November to raise funds and awareness for Rebuilding Together Montgomery County. RTMC is a non-profit organization dedicated to helping the less fortunate within our local communities by rebuilding or renovating their living accommodations. GE Frisco employees previously volunteered for the group through Women Building Washington's SHE Build events. Because of that, we experienced first hand what an impact this organization makes on a daily basis. We decided that raising funds for RTMC is the least we could do.

We raised funds by holding a virtual raffle throughout the month of November where the winners were entered in the chance to win some cool prizes including a Wingman speaker, RTIC cooler (donated by Culpepper Wood), Tumbler, corn hole boards (made by our very own mill) and a \$100 Cooper's Hawk gift card. By the end of the month, we ended up raising \$1,730, surpassing our goal of \$1,500. All proceeds were donated to Rebuilding Together Montgomery County.

## About G.E. Frisco

G.E. Frisco Company, Inc. is an award-winning and family-owned construction materials supplier, specializing in lumber. We started as a small company over 60 years ago with a mission to provide quality and prompt service and competitive pricing. G.E. Frisco has always equally prioritized its customers, vendors, and employees and is now one of the largest and most trusted lumber and timber suppliers in the Mid-Atlantic region.



## Smith Currie

The Smith Currie Foundation is proud to have supported many charitable efforts in 2021 through its monetary donations. The Smith Currie Foundation was founded in 2015 through contributions from each of Smith Currie's equity partners and has contributed to more than 70 charitable causes since its inception. The firm's attorneys, staff, and their families in several Smith Currie offices also donated and volunteered their time to support various causes and associations. Most recently, the Atlanta office raised money to purchase toys for Toys for Tots, breaking its own fundraising record from prior years. In Tysons and DC, donations were made locally to Food for Others. Also, Bread of Life received a Smith Currie Foundation to serve more than 1,000 meals to food insecure families. This organization is near and dear to Shana Rothman,

an attorney in Smith Currie's Tysons office, who spent nearly every Christmas of her childhood and youth volunteering with this organization. Shana's father and brother now organize this annual tradition of working in the wee hours of the morning on Christmas Day to ensure hot meals to those in need.

### About Smith Currie

Smith Currie is committed to providing comprehensive, high-quality legal services, nationwide and internationally, to all segments of the construction industry. The firm represents general contractors, construction managers, owners/developers, specialty contractors, manufacturers and suppliers, and design professionals on all types of construction projects, both public and private. The firm also has an extensive practice in government contracting (federal, state, and local), environmental law, and commercial litigation. As part of its government contracting practice, Smith Currie handles matters relating to timber, concessionaire contracting, federal contracts for natural resources, access to federal lands, and compliance with federal environmental rules, as well as public works construction projects. Many of the firm's lawyers bring experience as engineers and contractors to the practice of law.

## Scaffold Resource

At Scaffold Resource, we believe that we can only be as strong as the communities in which we serve and operate. Scaffold Resource is a big believer and

### Scaffold Resource



# MEMBERS GIVING BACK

supporter of helping and giving back. We truly understand the value and impact it can have by helping and giving back to our community. Our owners, Charlie and Jeff, showcase the importance of this company mission every day through their respective volunteer efforts. This in turn, promotes a strong culture of caring and wanting to help from within. Everyone at SR is committed to not only improving our community, but to foster economic growth where they work and live.



The Scaffold Resource team mentality is that we are a family, and we showcase that in our daily activities and all that we do. Giving back helps foster relationships with the communities we work in, boosts employee morale and attracts talent, and helps solidify SR as a leader within the industry.

There are so many ways that SR gave back in 2021. We'd like to share a few:

**Make a Wish Foundation with Clark Construction:**  
Donated all materials needed for a handicap ramp and porch with roof for a Make-A-Wish house project.

**Charm City Bike Race with Wagner Roofing:**  
Donated materials and labor for stairs and items used in the race.

**MX National Race-Budds Creek:** Donated material and labor for a temporary stair tower and bridge in the

pits at the MX National race to allow safe passage for pedestrians through the pit area.

**SHE Builds/Rebuilding Together Montgomery County:** SR Team Member Tara Minner joined forces with the ladies of ABC Metro Washington and helped give back by working together to create a safe and healthy space at Becky's House, a permanent supportive housing program that serves older adult women who suffer from chronic health conditions and were formerly homeless. The volunteers participated in help with landscape, repairs to the handicap ramps, cleaning, and converting the garage into an office by doing drywall, spackling, and painting.

**Scaffold Resource Charity Golf Outing:** Raised and donated over \$33,000 to the Grate Patrol, serving the homeless in the District of Columbia.

**Boys Hope Girls Hope of Baltimore Friendsgiving Donation:** BHGH serves academically capable and motivated children in need. They give children ages 10 through college opportunities to reach their full potential and opportunities to succeed. Opportunities that they would likely not have because of circumstances beyond their control (poverty, family stress, and other at-risk situations like homelessness and abuse). BHGH provides a supportive, family-like environment 24/7, 365 days a year. The children stay connected with their families, but they are provided a safe home. They are well fed and nourished. They are provided the tools and resources necessary for success, including the most necessities that they were previously lacking like a support system.

Various Holiday Donations (Coats, Toys, etc.) to all associations we are involved in.

## About Scaffold Resources

Scaffold Resource, LLC has been a fixture and growing force in the Mid-Atlantic region's scaffold industry for more than two decades. Created in 1998 by Mr. Charles Weiss and Mr. Jeffrey Belfield, Scaffold Resource has grown in its ability to provide a vast array of vertical access services. It has successfully accomplished this task while expanding its customer base and project capabilities to meet the demands of every conceivable challenge it has been contracted to complete.



## Consigli Construction Company, Inc.

### Backpack Drives

For the fourth year in a row, Consigli led backpack drives to support local children through the **Community of Hope**, a non-profit working to end family homelessness, and **DC SAFE**, the Domestic Violence Intake Center. With COVID-19 surges causing uncertainty in the re-opening of classrooms, the 270 backpacks aimed to deliver as much hope as they did necessary supplies. In collaboration with local partners, Consigli stuffed backpacks with crayons, folders, paper, notebooks, scissors, rulers, markers, pencil pouches, glue, erasers and hand sanitizer for the children within these organizations.



### DC Food Project

The DC Food Project provides basic household necessities to school children and their families in times of need. This year, Consigli employees sponsored the DC Food Project Pantry Program at Johnson Middle School, which provides food, toiletries and other household items on school grounds for students and their families to access throughout the year.

### Gingertown

This past December, Consigli participated in Gingertown™ 2021 in support of five DC-based organizations: Community of Hope, St. Elizabeth's Hospital, Children National Medical Center, So Others Might Eat and Wendt Center. Participating firms across the building design and construction industry were tasked with designing and building plots of gingerbread

construction that came together to create Gingertown™—a gingerbread-built city master planned on principles of good urban planning. Upon completion, the gingerbread master plan and all monies raised were donated to the local charities.



### Wreaths Across America

Early in his career, Consigli Senior Estimator Dan Mead spent four years serving in the United States Army as an Airborne Ranger in the 1st Ranger Battalion. As a veteran, he has stayed connected with the military by joining the Board of Directors at Wreaths Across America as the Director of Operations at Arlington National Cemetery (ANC). The Wreaths Across America organization coordinates wreath-laying ceremonies each December on National Wreaths Across America Day to remember our fallen veterans

# MEMBERS GIVING BACK

and honor those who serve. For the last three years, Dan has led a group of Consigli volunteers to help lay wreaths on the graves of 257,000 service members at ANC, which was one of this year's 3,100 participating locations nationwide.

## ACE Mentor Scholarship

ACE DC provides internships, mentorships and career-building events to engage and excite high school students to pursue architecture, construction and engineering careers. Through the Consigli Foundation, Consigli has provided a scholarship to a new ACE student for the past three years.

## About Consigli Construction Company, Inc.

In 1905 Peter Consigli, a skilled mason, established Peter Consigli & Sons in Milford, Massachusetts on the cornerstones of hard work, integrity and pride in craftsmanship. Over a century later, Consigli has grown from a local business into one of the largest employee-owned construction managers in the Northeast and Mid-Atlantic. With more than 1,500 employees; nine regional offices dotting the east coast from Maine to DC; and upward of \$1.8 billion in annual

volume, Consigli has expanded its roots, while maintaining its core competencies as a true builder with more than 650 skilled carpenters, laborers and masons on staff.

## Potomac Law Group

Potomac Law Group served our communities in 2021 by supporting the philanthropic endeavors across the 20 states where our attorneys and staff live and work. In the DC area, our support continued for numerous charitable, civic, and industry-related organizations, some of which include Fairfax County CASA (Court Appointed Special Advocates), Catholic University of America, Fair Chance, Jewish Community Relations Council (JCRC) and Arena Stage. Through both Tamara McNulty and Ric Henschel's involvement with the Washington Building Congress, Potomac Law is also pleased to support the WBC's charitable outreach in our community.

Potomac Law is committed to serving the public good and providing legal services to those who cannot

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otherwise obtain legal representation. Our lawyers have provided pro bono counsel across our markets to both nonprofit organizations and individual clients on a range of matters, including civil rights, criminal defense, immigration law, employment law and tax-exempt organization law.

One noteworthy pro bono case in 2021 involved Seabury Resources for Aging, a non-profit organization dedicated to providing personalized, affordable services and housing options for older adults in the Washington DC area. Potomac Law’s Janet Satterthwaite led the effort to navigate the trademark and copyright clearance process, allowing Seabury to enter the digital education space with confidence and be better prepared for growth. It also simplified a complex process so Seabury could reach more older adults in the DC community.

Another notable pro bono case involved musical instrument pioneer Tom Oberheim. Again, through Janet Satterthwaite's efforts and others on the legal team, Potomac Law helped Mr. Oberheim reclaim worldwide rights from Music Tribe to the Oberheim trademark after 36 years.

**About Potomac Law Group**

Headquartered in Washington, DC, Potomac Law Group, PLLC has 120 lawyers in 20 states and is one of the fastest growing corporate law firms in the country.



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# New Members

## New Member Companies

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[www.accu-crete.com](http://www.accu-crete.com)

REPRESENTATIVES: **MATHEW LEE,**  
**TOMMY DUKEMAN, GORDON CHASE,**  
**SUPRIYA GUPTA**

### Bricklayers and Allied Craftworkers Union, Local 1 of Maryland, Virginia and DC

5879 Allentown Road  
Camp Springs, MD 20746  
P: 240-695-9463

[www.baclocal1.org](http://www.baclocal1.org)

REPRESENTATIVES: **JACK ANGLADA,**  
**SCOTT GARVIN**

### Canyon Contracting Inc.

2501 Back Acre Circle  
Mount Airy, MD 21771  
P: 301-829-1900

[www.canyoncontracting.net](http://www.canyoncontracting.net)

REPRESENTATIVES: **ALISON BOWYER, JAY  
KELLER**

### Carpenter Contractor Trust

1803 Spring Garden St  
Philadelphia, PA 19130  
P: 732-439-9169

[cctmarketing.org](http://cctmarketing.org)

REPRESENTATIVES: **CYNDIE WILLIAMS,**  
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[www.kcct.com](http://www.kcct.com)

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### New Dominion Construction

17959 Dumfries Plaza Suite B3  
Dumfries, VA 22026  
P: 571-931-0122  
[newdominionconstruction.com](http://newdominionconstruction.com)  
REPRESENTATIVES: BRYAN DISEATI,  
ADRIAN LAWSON

### PWC Companies

8201 Greensboro Drive Suite 615  
McLean, VA 22102  
[pwccompanies.com](http://pwccompanies.com)  
REPRESENTATIVE: FRANK PINTO

### Scaffolding Solutions

6933 Colchester Park Drive  
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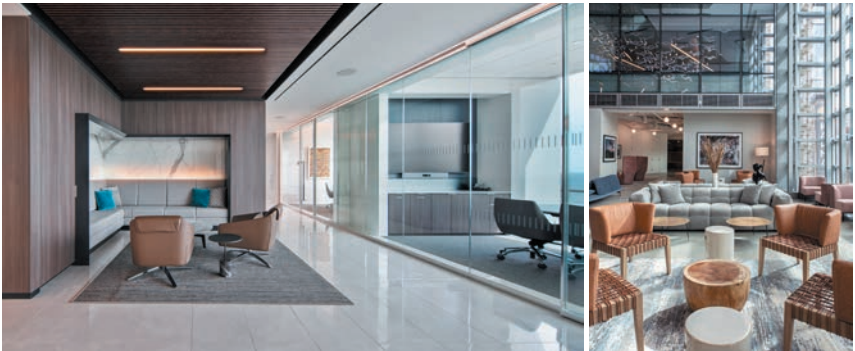
## New Member Profiles

### Accu-Crete, Inc.

Accu-Crete, Inc. has been providing best-in-class structural concrete for multi-family, parking structures, mixed-use, and hotels for over 40 years

### Bricklayers and Allied Craftworkers Union, Local 1 of Maryland, Virginia and DC

BAC Local 1 MD, VA & DC represents men and women working as Bricklayers, Stone Masons, Pointer Cleaner Caulkers, Terrazzo Workers, Tile Setters and Finishers in the construction trades. Our Local is comprised of two Chapters: Baltimore and Washington, DC. BAC Local 1 works hard to support a fair wage and



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safe environment for all members. The Local ensures area contractors comply with labor laws and regulations set forth at every level of government.

**Canyon Contracting Inc.**

Canyon Contracting Inc. is a family owned and operated concrete construction company specializing in commercial construction projects in the government, private, and competitively bid public sectors. Since its founding in 2003 by principal owner Jay D. Keller, Canyon Contracting has enjoyed a responsible and consistent growth including the acquisition of L. Barrett Contracting in 2005. Canyon's portfolio of successfully completed projects included schools, churches, multi-level concrete framed structures, parking garages, industrial/treatment facilities, and local/federal government projects.

**Carpenter Contractor Trust**

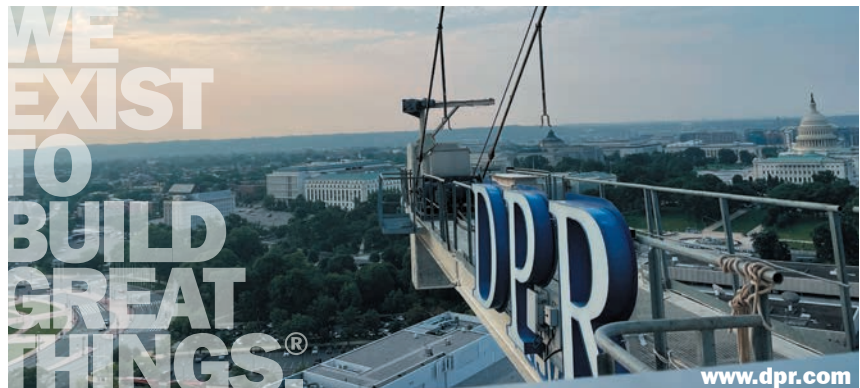
The Carpenter Contractor Trust is a labor-management trust formed to bond the relationship between the trained talents of union carpenters and their qualified signatory contractors to gain market share within the Eastern Atlantic States Regional Council of Carpenters area.

**Diversified Safety Services**

Diversified Safety Services is a full-service occupational safety and health consulting firm with headquarters in Harford County, Maryland and an Eastern Shore office located in Salisbury, Maryland. The company offers full-time site safety officers, safety consulting and training.

**KCCT**

For more than 35 years, Karn Charuhas Chapman & Twohey (KCCT) has created innovative and monumental architecture and interior design projects in more than 140 countries since 1983. Our firm has worked on more than half of the American diplomatic posts worldwide and numerous landmark buildings in Washington, D.C. We pride ourselves on our unconditional commitment to service and design whether delivering high quality architecture, planning, interiors, security, historic preservation, or sustainability projects.



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# N ew Members

## New Dominion Construction

New Dominion Construction has grown into one of the leading Federal general contractors and commercial drywall specialists in the Mid-Atlantic region. We are committed to providing the highest level of quality services for our customers. From our qualified team of subcontractors, suppliers, talented staff, to our executive leadership boasting over 40+ years of industry experience, clients can feel confident in New Dominion Construction's ability to take projects from concept to completion.

## PWC Companies

PWC Companies provides general contracting and owner's representation services for senior living, commercial, lifestyle + hospitality, Federal, multi-family and historic preservation projects. We consistently meet aggressive budget and schedule objectives, while delivering with the highest degree of quality and safety. Our goal is to consistently outperform expectations. PWC is proud to maintain a 100% repeat client rate.

## Scaffolding Solutions

Scaffolding Solutions is a full-service scaffolding engineering firm that services the Washington DC, Virginia, Georgia, and Carolinas. Our commitment to safety, professionalism, and integrity combine to form the foundation upon which the company was built. We serve a number of markets from commercial to government institutions with a track record of excellent service. 

## Providing Dedication & Service Since 1992

Kelly Generator & Equipment, Inc. is the Mid Atlantic distributor for Siemens Energy and Generac Industrial Power. We are a coordinated rapid response organization known for the quality of our service and the reliability of our generators. We have a large rental generator and load bank fleet along with cable, transformers and various pieces of electrical distribution equipment.



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1955 Dale Lane  
Owings, MD 20736  
Phone: 410.257.5225  
Fax: 410.257.5227

**Branch Office:**  
50 Technology Drive  
Coal Center, PA 15423  
Phone: 724.330.5900  
Fax: 724.330.5902



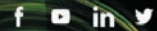
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Lawrence E. Boone Elementary School



The Heming Apartments at Scott's Run



Virginia Hospital Center  
Outpatient Pavilion and Garage

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**SIEMENS**  
*Ingenuity for life*

## Ingenuity for life creates perfect places.

We spend around 90 percent of our lives indoors. So buildings are far more than just four walls. At Siemens, we make those experiences better by making those places more comfortable, safe, secure and sustainable. It takes Ingenuity for life to create these perfect places – to give people a place to achieve their most ambitious goals, to give them a place where they can be successful and live the life they want.

#CreatingPerfectPlaces

[usa.siemens.com/perfect-places](http://usa.siemens.com/perfect-places)

# Calendar of Events

Dates and times subject to change.

## February 2022

**FEBRUARY 7, 2022**  
12:00 to 1:00 pm  
**SUPPLY CHAIN PANEL**  
Webinar

**FEBRUARY 17, 2022**  
5:30 to 8:00 pm  
**CAPITAL AREA FOOD BANK VOLUNTEER**

**FEBRUARY 22, 2022**  
12:00 to 1:00 pm  
**BD LESSONS LEARNED FROM 25 YEARS IN THE TRENCHES**  
Webinar

## March 2022

**MARCH 10, 2022**  
5:00 to 7:00 pm  
**HAMMERHEADS NETWORKING**  
Pinstripes Georgetown | Washington, DC

**MARCH 12, 2022**  
9:00 am to 12:00 pm  
**CAPITAL AREA FOOD BANK VOLUNTEER**

**MARCH 24, 2022**  
8:00 am to 5:00 pm  
**CRAFTSMANSHIP AWARDS IN-PERSON JUDGING**  
Maggiano's Restaurant | McLean, VA

**MARCH 24, 2022**  
4:30 to 7:00 pm  
**ST. PATRICK'S NETWORKING**  
Maggiano's Restaurant | McLean, VA

**MARCH 25, 2022**  
9:00 – 3:30 pm  
**CRAFTSMANSHIP AWARDS VIRTUAL JUDGING**  
Zoom

**MARCH 31, 2022**  
5:00 to 8:00 pm  
**DEVELOPERS PANEL & RECEPTION**  
Location TBD

## April 2022

**APRIL 2, 2022**  
9:00 am to 12:00 pm  
**CAPITAL AREA FOOD BANK VOLUNTEER**

**APRIL 6, 2022**  
12:00 to 1 pm  
**BUILDING COMMUNITY IN CONSTRUCTION THROUGH STORYTELLING**  
Webinar

**APRIL 30, 2020**  
8:00 am to 4:00 pm  
**WBC REBUILDING TOGETHER WORKDAY**  
Location TBD

## Advertising Information

The **Bulletin** covers issues of importance to the building industry, news about WBC members and information about upcoming events. The topics listed below will be covered as feature articles in upcoming issues of the **Bulletin**. Persons interested in contributing information or advertising should contact WBC before the third week of the month preceding the issue. The **Bulletin** is published six times a year by WBC. To place an ad, submit material or for more information call **202.292.5922**.

### Editorial Calendar

<b>December / January</b>	Members Giving Back
<b>February / March</b>	Sustainability
<b>April / May</b>	Craftsmanship Awards
<b>June / July</b>	Rebuilding Together
<b>August / September</b>	Marketing & Communications
<b>October / November</b>	WBC Leadership & Committees

### Ad Sizes

Magazine trim size: 8.5" w x 11" h | Live area: 8.375" w x 10.875" h

Member Rates:	1 time	3 times	6 times
1/6 horizontal or 1/6 vertical	\$155	\$130	\$110
1/3 vertical or square	\$230	\$190	\$150
1/2 horizontal or vertical	\$430	\$350	\$290
Full-page	\$630	\$510	\$410
<b>Position</b>			
Inside Front Cover	\$830	\$670	\$540
Non-Member Rates:	1 time	3 times	6 times
1/6 horizontal or 1/6 vertical	\$210	\$176	\$149
1/3 vertical or square	\$311	\$257	\$203
1/2 horizontal or vertical	\$581	\$473	\$392
Full-page	\$851	\$689	\$554
<b>Position</b>			
Inside Front Cover	\$1,121	\$905	\$729

1/6 horizontal	4.43" w	x	2" h
1/6 vertical	2.1" w	x	4.2" h
1/3 square	4.43" w	x	4.2" h
1/3 vertical	2.1" w	x	8.6" h
1/2 horizontal	6.75" w	x	4.2" h
1/2 vertical	4.43" w	x	6.38" h
Full-page	8.25" w	x	10.75" h
Full-page + bleed	8.5" w	x	11" h
			+ .125" bleed